

## NEWS RELEASE



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### **BHP CEO speaks at Bank of America Merrill Lynch Global Metals, Mining and Steel Conference**

BHP Chief Executive Officer, Andrew Mackenzie, today said BHP's focus remains clear: to maximise cash flow, maintain capital discipline and increase value and returns.

Speaking at the Bank of America Merrill Lynch Global Metals, Mining and Steel Conference in Barcelona, Mr Mackenzie, said BHP's strategy provides the framework to make the most of our portfolio while developing options to secure future success.

Since the beginning of 2016, BHP has strengthened its balance sheet through a US\$16 billion reduction in net debt, reinvested US\$20 billion in the business and returned more than US\$25 billion to shareholders.

"We have increased volumes, reduced costs, and kept our people safer at work. These actions lifted return on capital by around 50 per cent," Mr Mackenzie said. "These are strong outcomes. There is still substantial opportunity to maximise the value of existing assets to release latent capacity and improve performance.

"We have shaped our portfolio around commodities with attractive fundamentals and we hold exploration licences and development options in the world's premier copper, oil and potash basins.

"Developments such as climate change and dramatic shifts in technology present both challenges and opportunities. To make sure that we secure the future prosperity of our Company, we constantly test our current assets and future options against many divergent scenarios for how the world will look well into the future. Decarbonisation, the electrification of transport, the future of work and food security are examples of strategic themes that we monitor.

"For example, Nickel West, which we will now retain in the portfolio, offers high-return potential as a future growth option, linked to the expected growth in battery markets and the relative scarcity of quality nickel sulphide supply.

“While nobody can predict what will happen with absolute precision, I am confident BHP’s portfolio can thrive under almost all plausible outcomes in this changing world.”

Mr Mackenzie said BHP was well placed in the short, medium and longer term with strict financial discipline and a transparent and consistent approach to capital allocation.

“Our institutionalised capital allocation framework transparently directs cash to its best use, be that development opportunities, the balance sheet, or returns to shareholders. We have a resilient portfolio, a transformation agenda and a suite of options and ideas to create future value at the right time. We have demonstrated this is the right formula for our shareholders.

“Regardless of how the world evolves, BHP is set up for a strong future.”

An audio-webcast of the presentation will be made available at: <https://edge.media-server.com/m6/p/d2ky883h>

Further information on BHP can be found at: **bhp.com**

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# Our strategy delivers value and returns

**Andrew Mackenzie**  
Chief Executive Officer  
14 May 2019

Western Australia Iron Ore

# Disclaimer

## Forward-looking statements

This presentation contains forward-looking statements, including statements which may include: trends in commodity prices and currency exchange rates; demand for commodities; plans; strategies and objectives of management; closure or divestment of certain operations or facilities (including associated costs); anticipated production or construction commencement dates; capital costs and scheduling; productivity gains; cost reductions; operating costs and shortages of materials and skilled employees; anticipated productive lives of projects, mines and facilities; provisions and contingent liabilities; tax and regulatory developments.

Forward-looking statements can be identified by the use of terminology such as 'intend', 'aim', 'project', 'anticipate', 'estimate', 'plan', 'believe', 'expect', 'may', 'should', 'will', 'continue', 'annualised' or similar words. These statements discuss future expectations concerning the results of operations or financial condition, or provide other forward-looking statements.

These forward-looking statements are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, and which may cause actual results to differ materially from those expressed in the statements contained in this presentation. Readers are cautioned not to put undue reliance on forward-looking statements.

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Other factors that may affect the actual construction or production commencement dates, costs or production output and anticipated lives of operations, mines or facilities include our ability to profitably produce and transport the minerals, petroleum and/or metals extracted to applicable markets; the impact of foreign currency exchange rates on the market prices of the minerals, petroleum or metals we produce; activities of government authorities in some of the countries where we are exploring or developing these projects, facilities or mines, including increases in taxes, changes in environmental and other regulations and political uncertainty; labour unrest; and other factors identified in the risk factors discussed in BHP's filings with the US Securities and Exchange Commission (the 'SEC') (including in Annual Reports on Form 20-F) which are available on the SEC's website at [www.sec.gov](http://www.sec.gov).

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BHP results are reported under International Financial Reporting Standards (IFRS). This presentation may also include certain non-IFRS (also referred to as alternate performance measures) and other measures including Underlying attributable profit, Underlying EBITDA (all references to EBITDA refer to Underlying EBITDA), Underlying EBIT, Adjusted effective tax rate, Controllable cash costs, Free cash flow, Gearing ratio, Net debt, Net operating assets, Operating assets free cash flow, Principal factors that affect Underlying EBITDA, Underlying basic earnings/(loss) per share, Underlying EBITDA margin and Underlying return on capital employed (ROCE) (all references to return on capital employed refer to Underlying return on capital employed), Underlying return on invested capital (ROIC). These measures are used internally by management to assess the performance of our business and segments, make decisions on the allocation of our resources and assess operational management. Non-IFRS and other measures have not been subject to audit or review and should not be considered as an indication of or alternative to an IFRS measure of profitability, financial performance or liquidity.

## Presentation of data

Unless specified otherwise: value represents BHP share of risked discounted cash flows at consensus prices; copper equivalent production based on 2018 financial year average realised prices (as published in BHP's Results for the year ended 30 June 2018 on 21 August 2018); data from subsidiaries are shown on a 100 per cent basis and data from equity accounted investments and other operations are presented reflecting BHP's share; medium term refers to our five year plan.

Queensland Coal comprises the BHP Billiton Mitsubishi Alliance (BMA) asset, jointly operated with Mitsubishi, and the BHP Billiton Mitsui Coal (BMC) asset, operated by BHP. Numbers presented may not add up precisely to the totals provided due to rounding. References to disciplined supply refer to lower levels of investment across the industry. All footnote content contained on slide 24.

## No offer of securities

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In this presentation, the terms 'BHP', 'Group', 'BHP Group', 'we', 'us', 'our' and 'ourselves' are used to refer to BHP Group Limited, BHP Group Plc and, except where the context otherwise requires, their respective subsidiaries set out in note 13 'Related undertaking of the Group' in section 5.2 of BHP's Annual Report on Form 20-F. Notwithstanding that this presentation may include production, financial and other information from non-operated assets, non-operated assets are not included in the BHP Group and, as a result, statements regarding our operations, assets and values apply only to our operated assets unless otherwise stated.



# BHP's investment proposition

We have the assets, options, capabilities and discipline to sustainably grow long-term shareholder value and returns

## Maximise cash flow

### Low-cost producer

efficiency, technology, culture

### Volume growth

productivity, project delivery

### Constructive outlook

for our commodities,  
solid demand, disciplined supply

## Capital discipline

### US\$10-15 bn net debt

range to be maintained

### <US\$8 bn capex

per annum to FY20

### Organic opportunities

rich option set across commodities  
and time periods

## Value and returns

### ROCE to ~20%

by FY22 (at FY17 prices)<sup>1</sup>

### Optimised portfolio

post Onshore US divestment

### Shareholder returns

>US\$25 bn returned  
since 1 January 2016

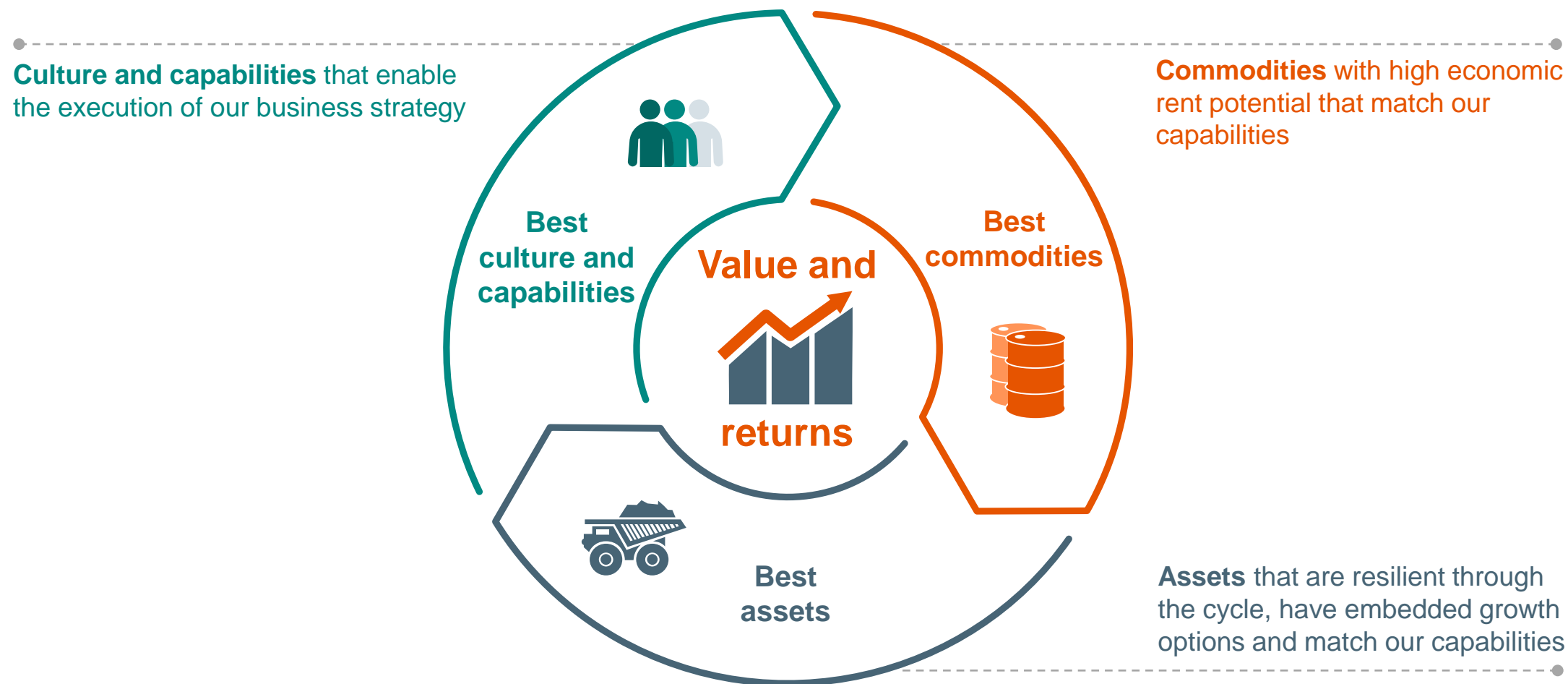
Note: Disciplined supply: reflects lower levels of investment across the industry. Net debt range and ROCE: do not consider impact of IFRS 16 Leases which is still being assessed. Shareholder returns: includes dividends determined since 1 January 2016 and Onshore US proceeds.

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# Our strategy to maximise value and returns

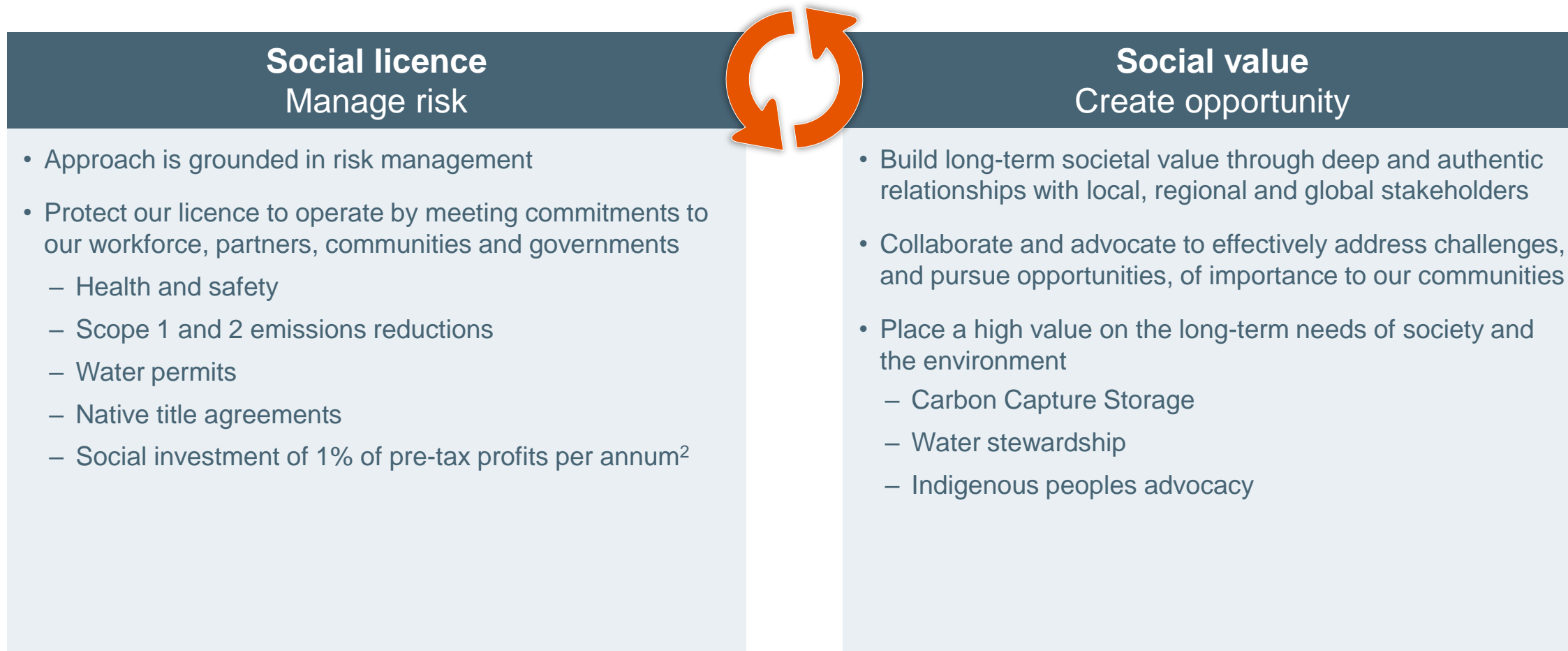
We aspire to have industry-leading capabilities applied to a portfolio of world-class assets in the most attractive commodities



Driven by a commitment to transformation, capital discipline and social value

# Social value secures our strategy

Drives transformation and the shift from social 'licence' to 'value'

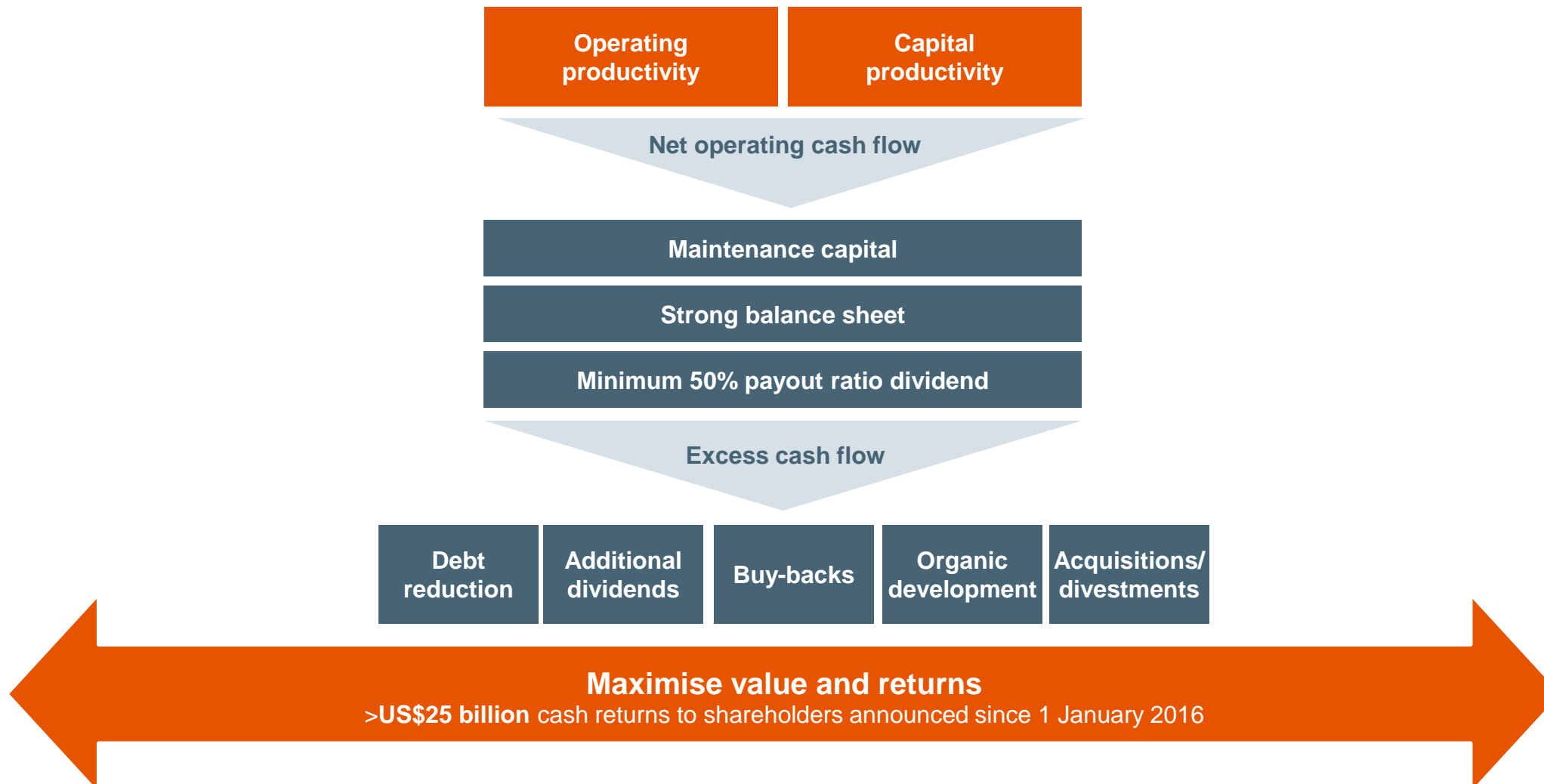


Secures access to capital, resources, markets and talent



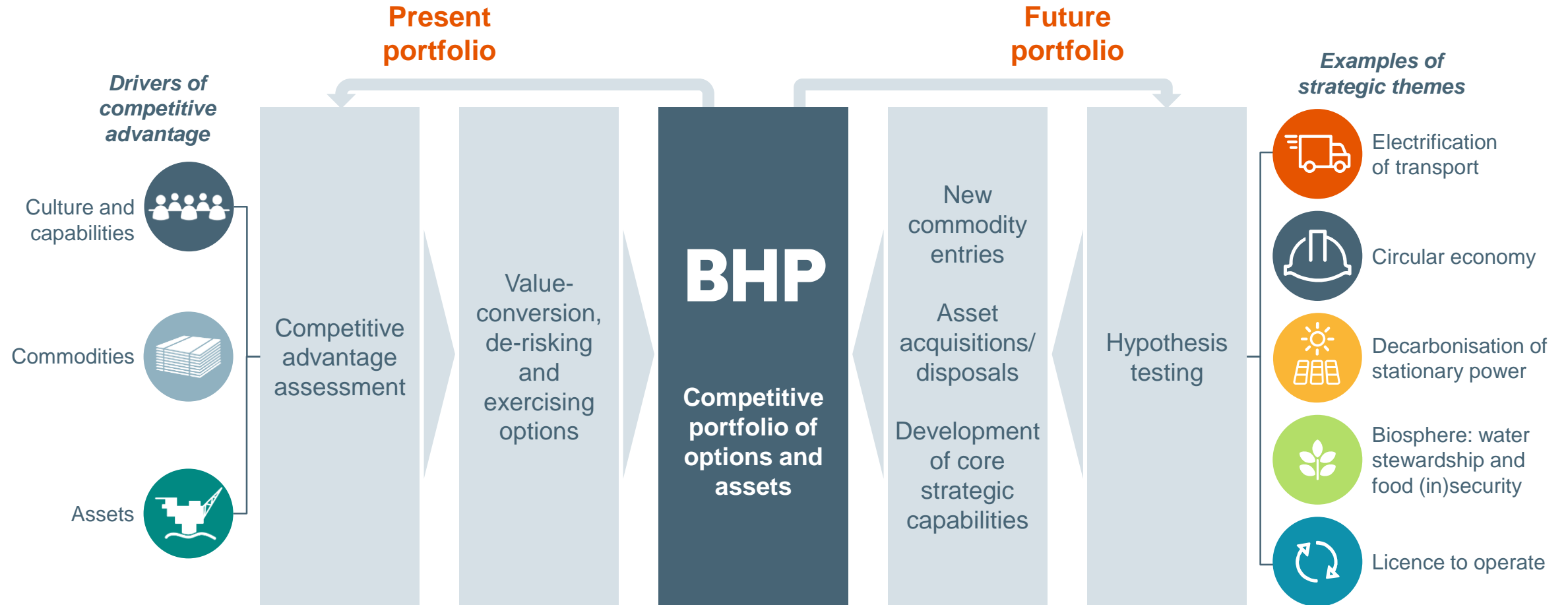
# Balance sheet strength and capital allocation are critical

Our Capital Allocation Framework is transparent and embeds discipline



# We navigate future uncertainty through scenario analysis

Maximise the value of our existing assets and optimise our portfolio to meet the evolving needs of markets



# Our plans have delivered

Our actions deliver a ~50% uplift in ROCE<sup>1</sup> from FY16 to FY19e

## Transformation

### Cost efficiencies

~5% unit cost reduction<sup>3</sup> across our portfolio

### Latent capacity

4 projects completed and 3 projects underway<sup>4</sup>, with average returns<sup>5</sup> of >60%

### Technology

Remote Operations Centre replication ongoing with Santiago CIO online early-FY20; innovation mine at Eastern Ridge established to prove technologies

### Future options

4 projects completed and 3 projects underway<sup>6</sup>, in favoured commodities (copper and oil)

### Exploration

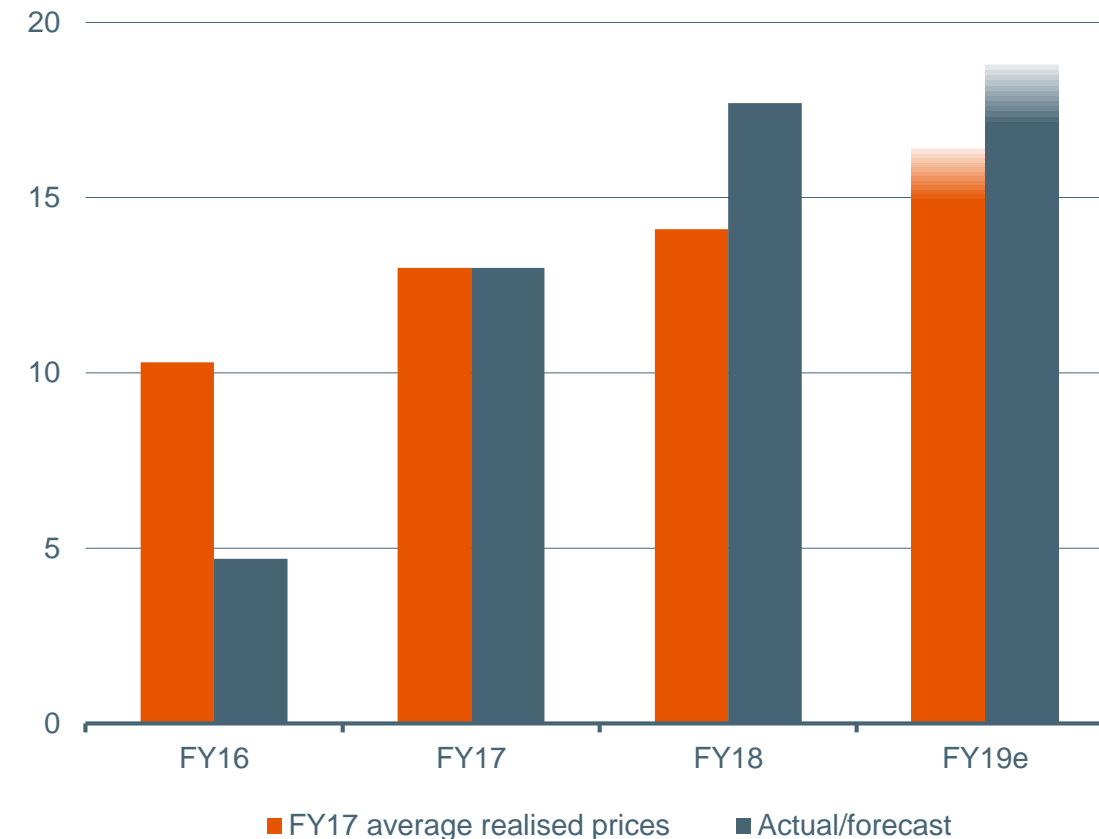
10 of 13 successful petroleum exploration and appraisal wells<sup>7</sup>; Oak Dam discovery; Trion interest, SolGold stake and Orphan Basin licences acquired

### Onshore US

Clean, timely exit completed for US\$10.8 billion, with net proceeds returned to shareholders

## Returns

(ROCE<sup>1</sup> excluding Onshore US, nominal %)



Note: CIO – Copper Integrated Operations.

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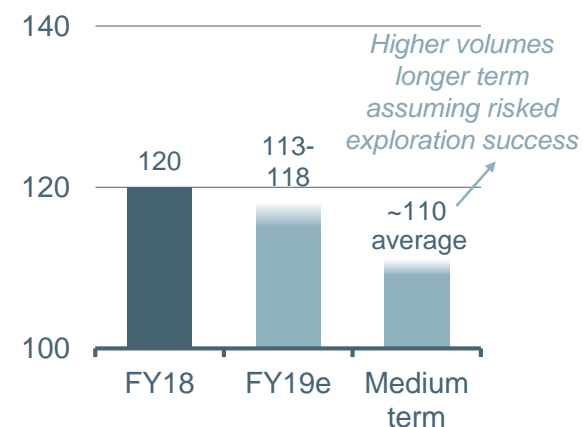
# Maximise the value of our present portfolio

## Petroleum

- Brownfield and major projects support average annual production of ~110 MMboe in medium term (decline of ~1.5% p.a.)
- Advanced seismic imaging and ocean bottom node surveys to expand existing fields and unlock potential future opportunities
  - West Barracouta: FY21 first gas, with FY23 peak
  - Atlantis Phase 3: FY21 first oil, with FY24 peak
  - Mad Dog Phase 2: FY22 first oil, with FY23 peak

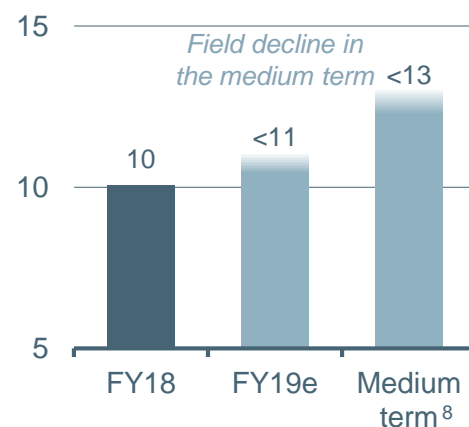
### Volume

(Petroleum production, MMboe)



### Cost

(Petroleum unit costs, US\$/boe)

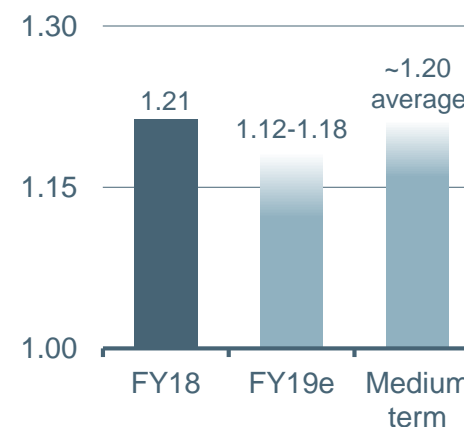


## Escondida

- Remote Operations Centre to unlock bottlenecks and support throughput target of ~375 ktpd
- Pilot rollout of autonomous trucks and drills to deliver further load and haul efficiencies
- Three concentrator strategy to underpin production of ~1.2 Mtpa in medium term; unit costs flat despite higher power and water costs

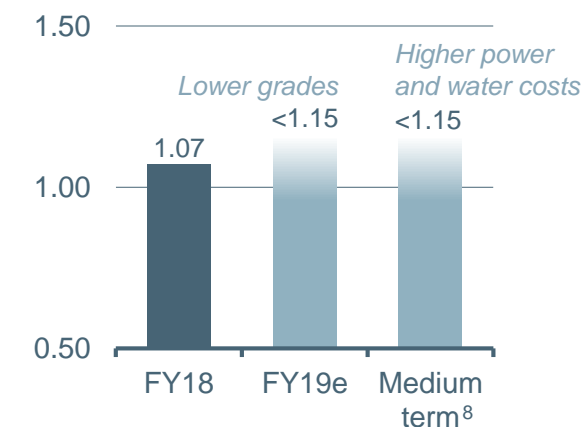
### Volume

(Escondida production, Mt)



### Cost

(Escondida unit costs, US\$/lb)



Note: Petroleum volume and cost guidance includes projects which are yet to be sanctioned, including Ruby where we expect an investment decision in CY19. Total boe conversions are based on 6 bcf of natural gas equals 1 MMboe. Escondida unit costs expected to be impacted by lower by-product credits (compared to FY19) in the short term.

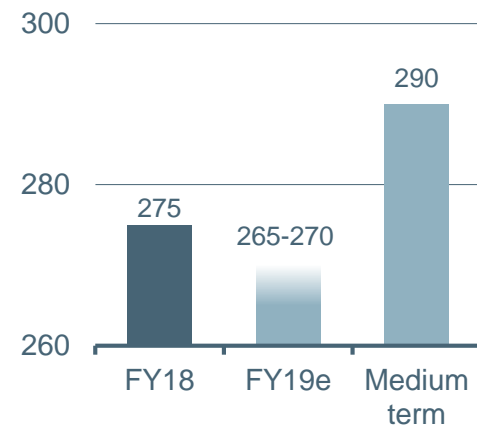
# Maximise the value of our present portfolio

## Western Australia Iron Ore

- Phased roll-out of autonomous haul trucks to replicate improvement in haulage costs seen at Jumblebar
- Utilising moving block technology reduces distance between trains, increasing rail capacity
- South Flank mine increases average product quality from CY21 – higher price realisations offset higher costs (relative to Yandi)

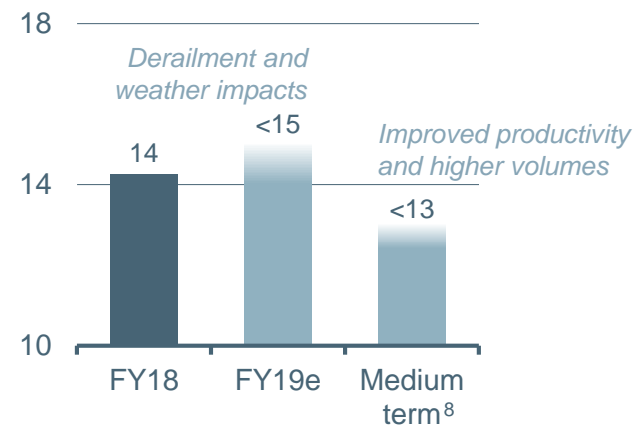
### Volume

(WAIO production, Mt)



### Cost

(WAIO unit costs, US\$/t)

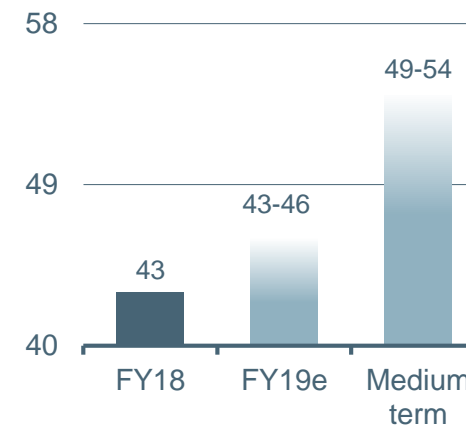


## Queensland Coal

- Improved equipment productivity through increased availability and utilisation; reduced turnover and improved labour performance through BHP Operations Services
- Reversion down to long-term strip ratio<sup>9</sup> of ~11:1 bcm (24:1 tonnes)
- Blending optimisation across sites to improve yield
- Significant growth optionality at Blackwater

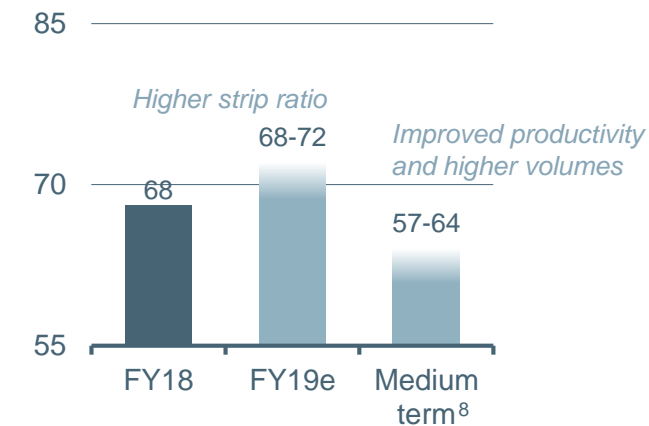
### Volume

(Queensland Coal production, Mt)



### Cost

(Queensland Coal unit costs, US\$/t)



Note: Phased roll-out of autonomous haul trucks remains subject to Board approval.

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# Transforming BHP

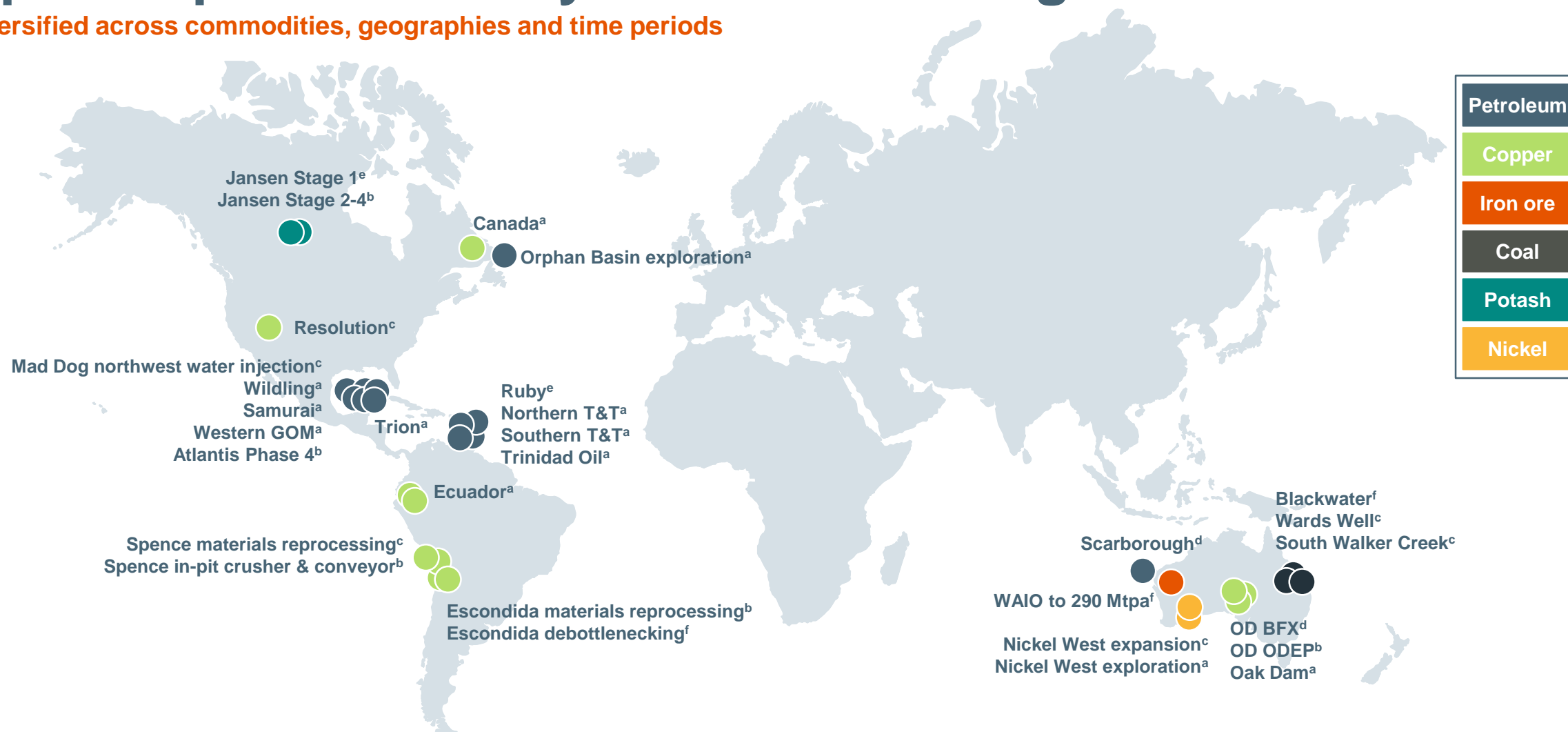
The world is undergoing significant change... we will be bolder and adapt faster to take advantage of this





# Options provide ability to meet evolving market needs

Diversified across commodities, geographies and time periods



Note: Only selection of opportunities shown on map. BFX – Brownfield Expansion; GOM – Gulf of Mexico; ODEP – Olympic Dam Expansion Project; T&T – Trinidad and Tobago.  
a. Exploration; b. Pre-concept study phase; c. Concept study phase; d. Pre-feasibility study phase; e. Feasibility study phase; f. Latent capacity.

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# Broad suite of attractive opportunities

Comprehensive approach to evaluate and rank opportunities based on returns, risk and optionality



Note: Olympic Dam Expansion Project refers to heap leach technology development option.

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# Value and returns are at the centre of everything we do

Our plans deliver ROCE<sup>1</sup> of ~20% in FY22 (at FY17 prices) and further improvement in value

## Transformation

- >10% unit cost reductions<sup>11</sup> at bulk operations
- Escondida unit costs flat in medium term, despite higher power and water costs
- Petroleum unit costs reflect field decline
- ~2% p.a. volume growth<sup>12</sup> over medium term

## Future options

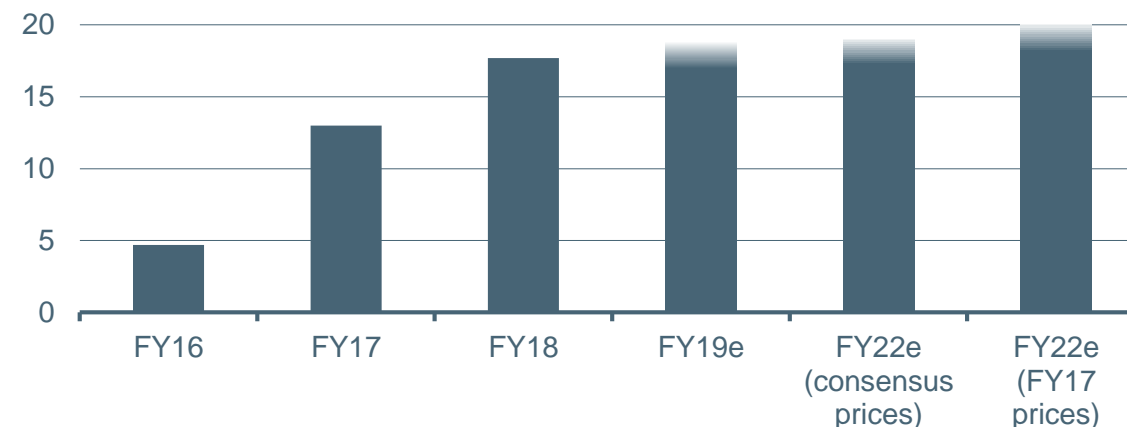
- ~17% returns from our longer-term opportunities<sup>13</sup>
- Unrisked value of ~US\$14 bn spanning commodities and time periods<sup>13</sup>

## Exploration

- Petroleum wells continually de-risked with meaningful production expected mid-2020s
- Actively growing our copper exploration prospects
- Unrisked value of up to US\$15 bn<sup>15</sup>

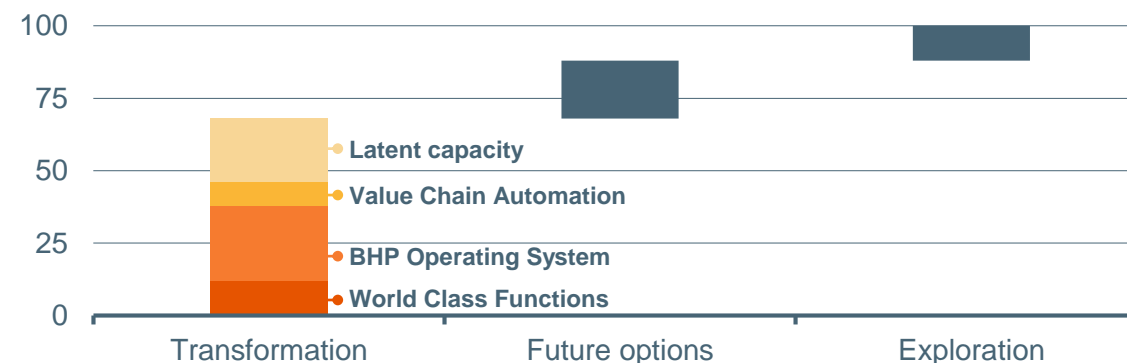
## Returns

(ROCE<sup>1</sup> excluding Onshore US, nominal %)



## Value

(% contribution to risked value uplift<sup>14</sup>)



Note: Volume growth includes production from future options which remain subject to Board approval.

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# BHP's investment proposition

We have the assets, options, capabilities and discipline to sustainably grow long-term shareholder value and returns

## Maximise cash flow

### Low-cost producer

efficiency, technology, culture

### Volume growth

productivity, project delivery

### Constructive outlook

for our commodities,  
solid demand, disciplined supply

## Capital discipline

### US\$10-15 bn net debt

range to be maintained

### <US\$8 bn capex

per annum to FY20

### Organic opportunities

rich option set across commodities  
and time periods

## Value and returns

### ROCE to ~20%

by FY22 (at FY17 prices)<sup>1</sup>

### Optimised portfolio

post Onshore US divestment

### Shareholder returns

>US\$25 bn returned  
since 1 January 2016

Note: Disciplined supply: reflects lower levels of investment across the industry. Net debt range and ROCE: do not consider impact of IFRS 16 Leases which is still being assessed. Shareholder returns: includes dividends determined since 1 January 2016 and Onshore US proceeds.

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**BHP**

# Appendix



# Transformation – delivers significant value

Increase in productivity, reduction in costs and application of technology

Initiatives	Value <sup>13</sup>	Timing <sup>16</sup>	Capex over 5-years (US\$m)	Description
WAIO		~5 years	<800	<ul style="list-style-type: none"> <li>- BHP Operating System: piloted at Port Hedland and Perth Repair Centre</li> <li>- Value Chain Automation: focused on haulage, shiploaders, rail, integrated mine platforms and decision systems</li> <li>- Latent capacity: supply chain debottlenecking initiatives at the port and rail to increase production sustainably to 290 Mtpa</li> </ul>
Queensland Coal		~5 years	~1,000	<ul style="list-style-type: none"> <li>- BHP Operating System: piloted at Peak Downs and Caval Ridge</li> <li>- Value Chain Automation: focused on haulage, integrated mine platforms and decision systems</li> <li>- Latent capacity: focused on pre-strip productivity through equipment availability (including better maintenance strategies), utilisation and rate</li> </ul>
Olympic Dam		~10 years	<300	<ul style="list-style-type: none"> <li>- BHP Operating System: piloted at Olympic Dam surface operations</li> <li>- Value Chain Automation: replicate Integrated Remote Operations Centre</li> <li>- Latent capacity: continued development into the Southern Mine Area to access higher grade ore and refinery debottlenecking</li> </ul>
Escondida		Various	<200	<ul style="list-style-type: none"> <li>- BHP Operating System: piloted at Escondida concentrators</li> <li>- Value Chain Automation: focused on haulage and precision mining</li> <li>- Latent capacity: debottlenecking and extending infrastructure life</li> </ul>
Spence		Various	<200	<ul style="list-style-type: none"> <li>- BHP Operating System: piloted at leaching operations</li> <li>- Value Chain Automation: focused on haulage, drills and precision mining</li> <li>- Latent capacity: reprocessing of ripios dumped since the beginning of operations</li> </ul>
World Class Functions		<5 years	~300	<ul style="list-style-type: none"> <li>- Increased focus on the most important activities and cross-functional ways of working to drive world-class performance across culture, effectiveness and efficiency</li> </ul>
Aggregate			~US\$3 bn	Potential aggregate NPV <sup>13</sup> in the tens of billions of dollars



# Future options – worked for value, timed for returns

Investment decisions made in accordance with our Capital Allocation Framework and fully consider the broader market impact

Options	Description	Potential execution timing	Capex (US\$m)	Tollgate	IRR <sup>13</sup>	Risk <sup>17</sup> (1-5)	Investment considerations	
<b>Ruby Petroleum</b>	Tie back into existing processing facilities in Trinidad & Tobago	<1 year	>250	Feasibility	>15	●●	- Similar scope to existing tie backs - Utilisation of existing facility capacity	- Early life sensitivity to oil price
<b>Mad Dog northwest water injection Petroleum</b>	Incremental production of existing A-Spar production wells in Mad Dog field	<5 years	>250	Pre-feasibility	*	Non Operated	- Resilient to price - Low risk, robust economics	- Non-operated JV
<b>Scarborough Petroleum</b>	Tie back development to existing LNG facility	<5 years	<2,000	Pre-feasibility	*	Non Operated	- Tier 1 resource - Ability to process through existing infrastructure	- Oversupply of LNG driving low price market environment - Remote field location, deep water, severe metocean conditions
<b>Olympic Dam BFX<sup>18</sup> Copper</b>	Development into the Southern Mine Area, debottlenecking of existing surface infrastructure to increase production capacity to 240-300 ktpa	<5 years	Up to ~2,500	Pre-feasibility	12-25	●●	- Access to additional resource in Southern Mine Area - Accelerated additional production	- Continued resource definition - Power network instability
<b>Resolution Copper</b>	Underground block cave with attractive grade profile and competitive cost curve position	>5 years	<3,000	Concept	~15	Non Operated	- High copper grades - Resilient to price	- Non-operated JV - Technical risk due to caving at the resource depth and tailings options - Permitting requirements
<b>Jansen Stage 1<sup>19</sup> Potash</b>	Tier 1 resource with potential initial capacity of 4.3-4.5 Mtpa, with valuable expansion optionality	<5 years	5,300-5,700	Feasibility	14-15	●●●	- Tier 1 resource, stable jurisdiction - Operating costs of ~US\$100/t (FOB Vancouver, excluding royalties) - Unrivalled position of land	- Risk of market oversupply - New commodity entry - Sensitive to price - High capital cost and long payback
<b>Jansen Stage 2-4<sup>19</sup> Potash</b>	Sequenced brownfield expansions of up to 12 Mtpa (4 Mtpa per stage)	>15 years	~4,000 per stage	Opportunity assessment	~20	●●	- Long term growth optionality and value generation - Adds diversification to BHP's portfolio	- Risk of market oversupply - Complexities from project size - Significant capital requirement - Further de-risking required
<b>Aggregate</b>					~17	<b>Aggregate unrisks value<sup>13</sup> of ~US\$14 billion spanning commodities and time periods</b>		

Note: \* Mad Dog northwest water injection and Scarborough IRRs under review with joint venture partners.

# Exploration – extending our conventional reserve life

Investment decisions made in accordance with our Capital Allocation Framework and fully consider the broader market impact

Options	Location	Ownership	Maturity	Earliest first production	Description	Planned future activity
<b>Trion Petroleum</b>	Mexico - Gulf of Mexico	60% Operator	Appraisal	Mid 2020s	Large oil discovery in the Mexican deepwater Gulf of Mexico.	Additional appraisal well approved; expected to spud in December 2019 half
<b>Wildling Petroleum</b>	US - Gulf of Mexico	80+% Operator	Appraisal	Mid 2020s	Large oil resource across multiple horizons near operated infrastructure in US Gulf of Mexico	Complete appraisal to optimise development plan
<b>Samurai Petroleum</b>	US - Gulf of Mexico	50%	Appraisal	Early 2020s	Oil discovery in the Wildling mini basin	Operator has commenced pre-FEED activities following Samurai-2 discovery in 2018
<b>Northern Gas Petroleum</b>	Trinidad and Tobago	70% Operator	Exploration	Mid 2020s	Potential material gas play in Deepwater Trinidad, well positioned to the Atlantic LNG plant onshore T&T	Currently drilling to test exploration prospects following the recent Bongos-2 success and Bele-1 encountered hydrocarbons
<b>Magellan Southern Gas Petroleum</b>	Trinidad and Tobago	65% Operator	Exploration	Mid 2020s	Potential material gas play in Deepwater Trinidad, well positioned to the Atlantic LNG plant onshore T&T	Rig completed 2 well exploration program in October 2018; incorporating results
<b>Western GOM Petroleum</b>	US - Gulf of Mexico	100% Operator	Frontier	Early 2030s	Acquired a significant acreage position in Western Gulf of Mexico	Completed acquisition of Ocean Bottom Node seismic survey <sup>20</sup> ; process & analyse seismic and incorporate into ongoing analysis
<b>Trinidad Oil Petroleum</b>	Trinidad and Tobago	65-70% Operator	Frontier	Late 2020s	Potential oil play in deepwater Trinidad	Geologic analysis ongoing
<b>Orphan Basin Petroleum</b>	Canada	100% Operator	Frontier	Early 2030s	Recent bid success for blocks with large oil resource potential in the offshore Orphan Basin in Eastern Canada	Geologic analysis ongoing
Multi-billion barrel equivalent risked potential; unrisked NPV of up to US\$15 billion <sup>15</sup>						

# BHP guidance

Group	FY19e	
Capital and exploration expenditure (US\$bn)	<8.0	Cash basis. FY20e: <US\$8 billion.
Including:		
Maintenance	2.1	Includes non-discretionary capital expenditure to maintain asset integrity, reduce risks and meet compliance requirements. Also includes capitalised deferred stripping (FY19e: US\$1.0 billion).
Improvement	2.2	Includes North West Shelf Greater Western Flank-B, Conventional Petroleum infill drilling, South Flank and transformation initiatives.
Latent capacity	0.6	Includes EWSE, Caval Ridge Southern Circuit, Olympic Dam SMA, WAIO to 290 Mtpa and West Barracouta.
Major growth	1.8	Includes Spence Growth Option, Mad Dog Phase 2, Jansen and Atlantis Phase 3.
Exploration	0.9	Includes US\$750 million Petroleum and ~US\$70 million Copper exploration programs.
Onshore US	0.4	Includes expenditure to the end of October 2018 to operate five rigs in Onshore US.

Conventional Petroleum	FY19e	Medium term					
Petroleum production (MMboe)	113 – 118	~110	FY19 volumes expected to be top end of the range. Decline of ~1.5% p.a. over medium term includes projects yet to be sanctioned.				
Capital expenditure (US\$m)	730						
			Sanctioned	Capex (BHP share)	First production	Production (100% basis at peak)	
			Mad Dog Phase 2	February 2017	US\$2.2 bn	FY22	140,000 boe/d
			West Barracouta	December 2018	~US\$120 m	FY21	104 MMscf/d
			Atlantis Phase 3	February 2019	~US\$700 m	FY21	38,000 boe/d
			Ruby	Decision in CY19	~US\$330 m	FY22	16,000 bopd (oil) and 80 MMscf/d (gas)
Exploration expenditure (US\$m)	750		Focused on Mexico, the Gulf of Mexico and the Caribbean.				
Unit cost (US\$/boe)	<11	<13	Excludes inventory movements, embedded derivatives movements, freight, third party product purchases and exploration expense. Based on exchange rates of AUD/USD 0.75.				

Note: All guidance is in nominal terms.

# BHP guidance (continued)

Copper	FY19e	Medium term					
Copper production (kt)	1,645 – 1,740		Escondida: 1.12 – 1.18 Mt; Olympic Dam: 170 – 180 kt; Spence: 160 – 175 kt; Cerro Colorado: 60 – 70 kt; Antamina: 135 kt (zinc 35kt).				
Capital and exploration expenditure (US\$bn)	2.9		Includes US\$70 million exploration expenditure.				
			Sanctioned	Capex (BHP share)	First production	Production (100% basis)	
			EWSE	March 2018	US\$308 m	FY20	1,300 l/s of water
			Spence Growth Option	August 2017	US\$2.46 bn	FY21	~185 ktpa of copper (over first 10 years)
Escondida							
Copper production (Mt, 100% basis)	1.12 – 1.18	~1.20	FY19 volumes expected to be towards lower end of range.				
Unit cash costs (US\$/lb)	<1.15	<1.15	Excludes freight and treatment and refining charges; net of by-product credits; includes costs to settle labour negotiations; based on an exchange rate of USD/CLP 663. Unit costs expected to be impacted by lower by-product credits (compared to FY19) in the short term. Medium term units costs flat despite higher water and power costs.				
Iron Ore							
Iron ore production (Mt)	235 – 239		Excludes production from Samarco.				
Capital and exploration expenditure (US\$bn)	1.8		Sanctioned	Capex (BHP share)	First production	Production (100% basis)	
			South Flank	June 2018	US\$3.1 bn	CY21	80 Mtpa sustaining mine
Western Australia Iron Ore							
Iron ore production (Mt, 100% basis)	265 – 270	290					
Unit cash costs (US\$/t)	<15	<13	Excludes freight and royalties; based on an exchange rate of AUD/USD 0.75.				
Sustaining capital expenditure (US\$/t)		4	Medium term average; +/- 50% in any given year. Includes South Flank; excludes costs associated with Value Chain Automation.				

Note: All guidance is in nominal terms.

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# BHP guidance (continued)

Coal	FY19e	Medium term
Metallurgical coal production (Mt)	43 – 46	49 – 54
Energy coal production (Mt)	28 – 29	NSWEC: 18 – 19 Mt; Cerrejón: 10 Mt.
Capital and exploration expenditure (US\$bn)	0.6	
<b>Queensland Coal</b>		
Production (Mt, 100% basis)	75 – 81	FY19 volumes expected to be towards lower end of range.
Unit cash costs (US\$/t)	68 – 72	57 – 64 Excludes freight and royalties; based on an exchange rate of AUD/USD 0.75.
Sustaining capital expenditure (US\$/t)		8 Medium term average; +/- 50% in any given year.
<b>Other</b>		
Other capex (US\$bn)	1.2	Includes Nickel West and Jansen. FY19 also includes US\$0.4 billion for Onshore US.
Including: Jansen current scope (US\$bn)	~0.2	US\$2.7 billion; completion in early 2021.

Note: All guidance is in nominal terms.

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# Footnotes

1. Slides 3,8,14,15: ROCE: Represents annualised attributable profit after tax excluding exceptional items and net finance costs (after tax) divided by average capital employed. Capital employed is net assets before net debt. Presentation of future Return on Capital Employed (ROCE) does not constitute guidance and represents outcomes based on differing price and other scenarios; does not consider impact of IFRS 16 Leases which is still being assessed.
2. Slide 5: Social investment: Our voluntary social investment is calculated as 1% of the average of the previous three years' pre-tax profit.
3. Slide 8: Unit cost: Represents weighted average change in unit costs for Conventional Petroleum, Escondida, Western Australia Iron Ore and Queensland Coal between FY16 and FY19e.
4. Slide 8: Latent capacity projects completed: Spence Recovery Optimisation (Copper), Los Colorado Extension (Copper), Caval Ridge Southern Circuit (Coal) and Southern Mine Area (Copper). Latent capacity projects underway: WAIO 290 Mtpa (Iron Ore), Escondida Water Supply Extension (Copper) and West Barracouta (Petroleum).
5. Slide 8: Average returns: Returns as presented in prior Bank of America Merrill Lynch Conference presentations.
6. Slide 8: Future options completed: Greater Western Flank A (Petroleum), Longford Gas Conditioning Plant (Petroleum), Escondida Water Supply (Copper) and Greater Western Flank B (Petroleum). Future options underway: Mad Dog Phase 2 (Petroleum), Spence Growth Option (Copper) and Atlantis Phase 3 (Petroleum).
7. Slide 8: A successful well is an exploratory or extension well that is not a dry well or met its exploration or appraisal objective. Successful wells include wells in which hydrocarbons were encountered and the drilling or completion of which has been suspended pending further drilling. Excludes wells that had mechanical issues (Burroket-1 and Wildling-1 in FY17 and Bongos-1 in FY19) where the opportunities were tested by a subsequent well. Successful wells: Shenzi North-2, Ruby-3, LeClerc-1, Caicos-1, Wildling-2, Samurai-2, Victoria-1, Bongos-2, Trion-2DEL and Bélé-1. Unsuccessful wells: Burroket-2, Scimitar and Concepcion-1.
8. Slides 9,10: Medium-term unit cost guidance: Based on an exchange rate of AUD/USD 0.75 and USD/CLP 663. Unit costs are in nominal terms.
9. Slide 10: Strip ratio: Represents prime excluding rehandle (bcm) to product (tonnes).
10. Slide 11: Reduction in overhead costs: Represents potential reduction from FY18 in scope Global Function costs.
11. Slide 14: Represents unit cost reduction from FY19e to medium term.
12. Slide 14: Volume growth: Copper equivalent production based on FY18 average realised prices.
13. Slides 14,18,19: Returns (IRR) and value (NPV): Calculated at 2019 analyst consensus price forecasts (except Potash which are at CRU and Integer (Argus Media) price forecasts); ungeared, post-tax, nominal rates.
14. Slide 14: Risked value uplift: Represents total potential increase in base value from the addition of upside opportunities.
15. Slides 14,20: Petroleum exploration and appraisal NPV: Unrisked values at BHP long-term price forecasts.
16. Slide 18: Timing: Represents ramp-up to steady state.
17. Slide 19: Risk: Based on a BHP assessment of each project against defined quantified and non-quantified risk metrics rated out of 5; 5 represents more risk.
18. Slide 19: Olympic Dam: IRR of 12-25% represents different development options of varying levels of certainty. The upper end of range relates to investment in a potential lower capital and production development towards BFX.
19. Slide 19: Jansen: Based on CRU and Integer (Argus Media) price assumptions (2025-2035 average mid-case: CRU US\$325/t and Integer (Argus Media) US\$342/t, rebased). Jansen Stage 1 IRR of 14-15% reflects capex range and excludes remaining funded investment of ~US\$0.3 billion for completion of the shafts and installation of essential service infrastructure and utilities. Jansen Stages 2-4 capex is presented in real terms (July 2019) – those options would be brownfield and predominately require surface infrastructure, with shorter construction schedules and less risk than Stage 1. The execution of future stages would be subject to our review of supply and demand fundamentals and successful competition for capital under our Capital Allocation Framework. However, we expect that each subsequent expansion would be approved for development after the previous expansion had reached 3 to 4 years of full production. The existing shafts are capable of supporting production for Stages 2-4.
20. Slide 20: WGOM OBN 2018 Seismic Permit is OCS Permit T18-010.

**BHP**