

IODM Limited

September Quarter 2018 Report and Update

Leading accounts receivable and operational efficiency solution IODM Limited (ASX: IOD) (“IODM” and “Company”) is pleased to provide a report of its activities for the quarter ending 30 September 2018.

Highlights

- **Continued signings of both corporate and SME clients being in the small and medium classifications from proposals prepared from the previous quarter**
- **Strategic Alliance with NCI results in continued further signings and submitted proposals**
- **EC Credit Alliance generates further SME subscriptions in the Australian market**
- **New proposals for the corporate market doubled with decision expected in the December 18 and March 19 quarters.**

During the September quarter the Company continued to grow its client base, focussing on ‘enterprise’ style clients again delivering material prospective revenue growth.

The Company continues to gather momentum and credibility in the corporate sector due to its work with ERP software and its ability to customise a solution that accommodates the individual needs of the corporate clients. The brand awareness and marketing campaigns continue and have led to requests for the company to tender for a significant amount of Corporate and Enterprise size accounts, which are expected to convert in the December 18 and March 19 quarters.

These leads are being generated by word of mouth, our internal Business Development team and our Strategic Relationships.

For further information, please contact Mark Reilly on 0418 921 993 or mark.reilly@iodm.com.au.

About IODM

IODM is an Australian leading accounts receivable solution that goes beyond chasing debt. Powered by technology, IODM streamlines the AR workflow to drive operational efficiencies and significantly improve cashflow. IODM offers a customisable application that seamlessly works with any accounting and ERP software package.

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