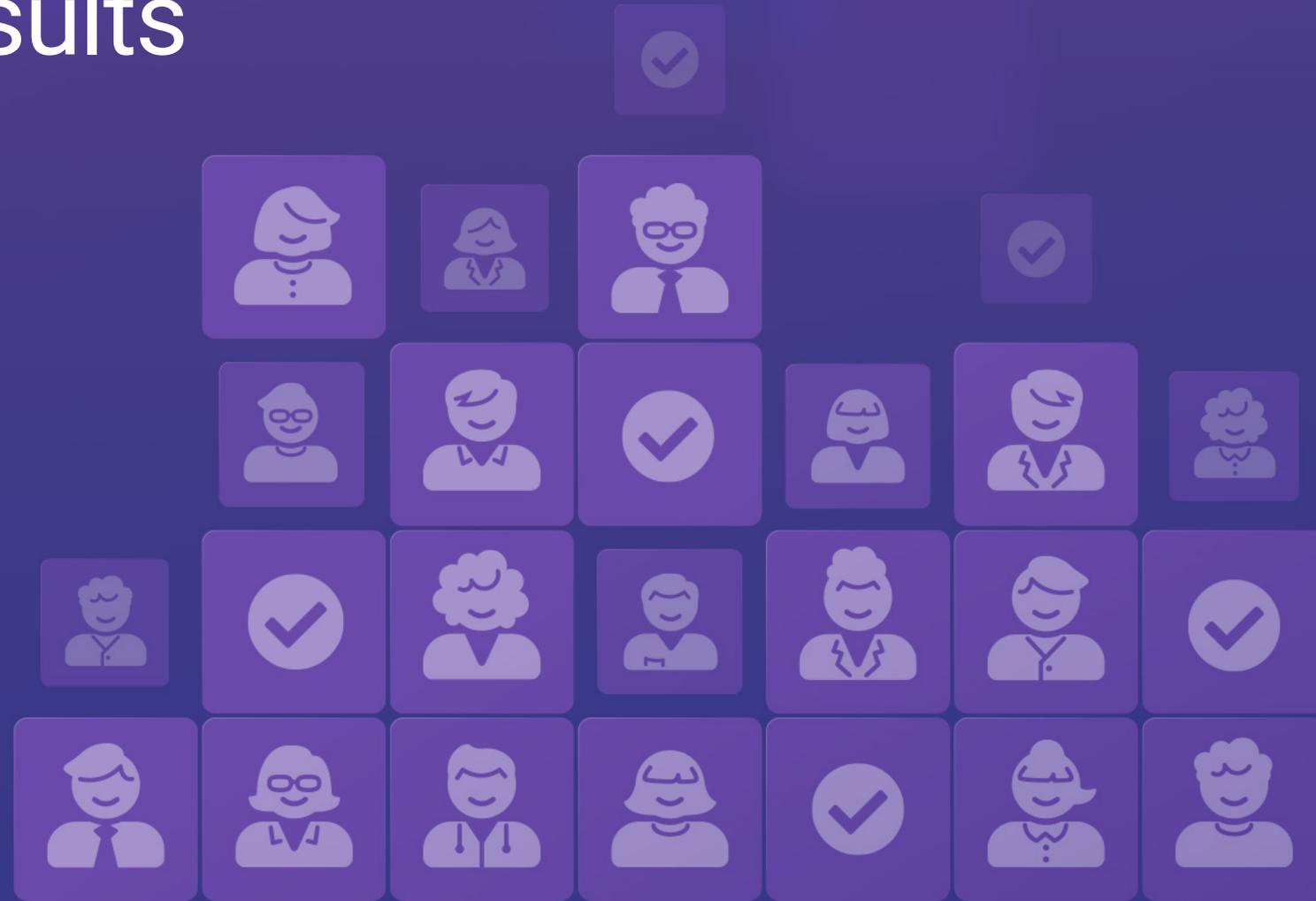


FY21 Annual Results presentation

2 September 2021

ASX: RD1





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Who we are

A provider of share and unit registry services and software with the only fully-featured SaaS (software as a service) registry management platform in Australia.





Who we service

The business supports three key market segments:



Fund managers

Exchange Traded Funds

LICs

Unlisted funds



Unlisted companies

Unlisted public companies

Private proprietary
companies

Employee share schemes



Listed companies

ASX and NSX

Employee share
schemes



Our clients

facebook

TESLA

sequoia
FINANCIAL GROUP

Adobe

SIEMENS



morgans

XTB

Grant Thornton

PKF

VIRIDIAN
ADVISORY

INVESTSMART

BOUTIQUE
CAPITAL

shebah



PITCHER
PARTNERS

BlueRock

CHÔVIE





What is a registrar

A registrar is the party responsible for maintaining the register of owners in a company or trust

Their responsibilities typically include:

- Disseminating information to share and unit holders
- manage the payment of dividends, bonuses or rights issues
- record changes in share ownership
- send out company statements and reports
- facilitate shareholder voting; and more.





The changing landscape

In recent years, the market landscape for share and unit registries has become increasingly regulated, with greater operating, reporting and compliance obligations.



Developing issues

- Cyber security problems
- Data management restrictions
- Legacy problems



Increased regulatory requirements

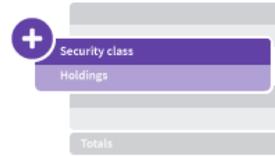
- Cyber security guidance/protocols
- Anti-Money Laundering requirements
- ASIC / ATO
- Data management restrictions



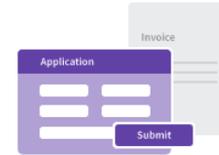
What we offer

- Centralised and secure share and unit registry software and services
- Manages shareholder data and communications on one platform
- 24/7 access to registries on any compatible device
- Access to our software to any company or trust to run themselves

Our technology is significantly cheaper to use, reduces costs/risks, and provides a better user experience.



Capital table



Offers/Capital raising



Transactions



Investor management



Communications



Meetings & voting



Dividends



Reports



ASIC & ATO Reports



Our platform



Best-of-breed technology



Cost

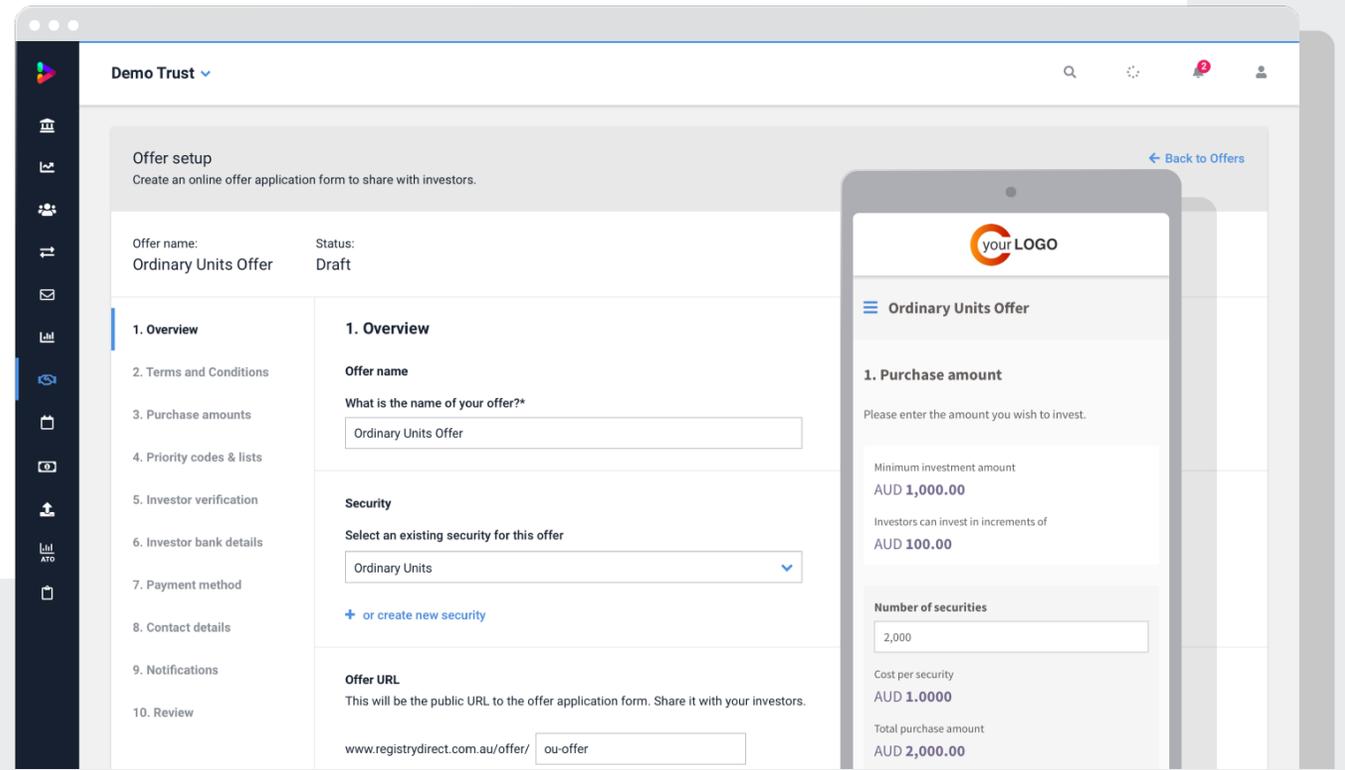


Scalable



User experience

- Asset manager or company
- Investors





Morgans Holdings Limited



Morgans' Requirements

Implemented a fully integrated registry management system, spanning shareholder register, mail lists, investor portal, proxy and resolution voting, dividend payments, employee share scheme and tax reporting.

Moving to automated systems has saved huge amounts of time and guards against errors from manual data entry.

"I believe it is an excellent system that fully meets our needs and I'm looking forward to [using Registry Direct]"

Jeffrey Oates, CFO, Morgans Financial Limited

Cost: \$145 plus GST per month

Value proposition: Cost immaterial relative to original process. No brainer!



Case study – Trustee as an issuer

Boutique Capital Pty Ltd

BOUTIQUE
CAPITAL

What we facilitated and they did

Implemented a fully integrated unit registry system across Boutiques' managed funds. Introduced a streamlined online investor portal, functionality for online applications and invoicing with regulatory checks in-built. Automated dividend payments, capital calls, tax statements and tax reporting.

Moving to automated systems has saved huge amounts of time and guards against errors from manual data entry.

“We are ... moving all of our funds over to your registry”

Linda Carroll, Business Manager, Boutique Capital

Number of trusts: 22

Cost: \$2,500 plus GST per month

Value proposition: Cost immaterial relative to original process.



Addressable market

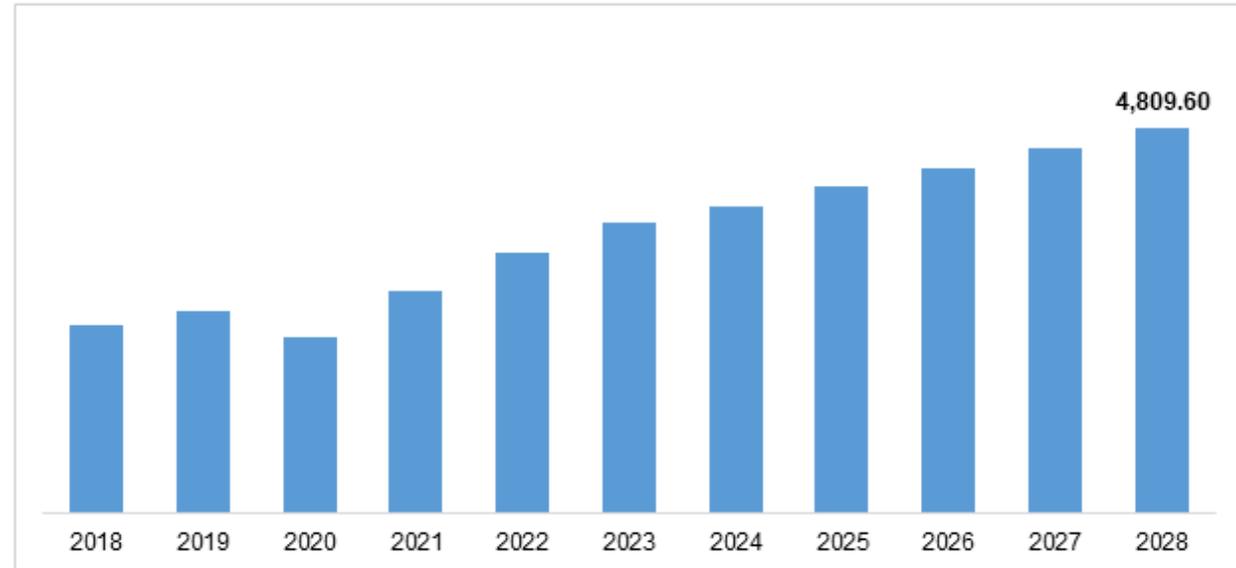
2.93

million companies
registered in Australia

119%

Projected growth in
global registry market
(2020 to 2028)

Global share registry services market (\$USD million)



1 [ATO – Company Registration Statistics](#)

2 [Adroit Market Research - Share Registry Services Market](#)

Our vision

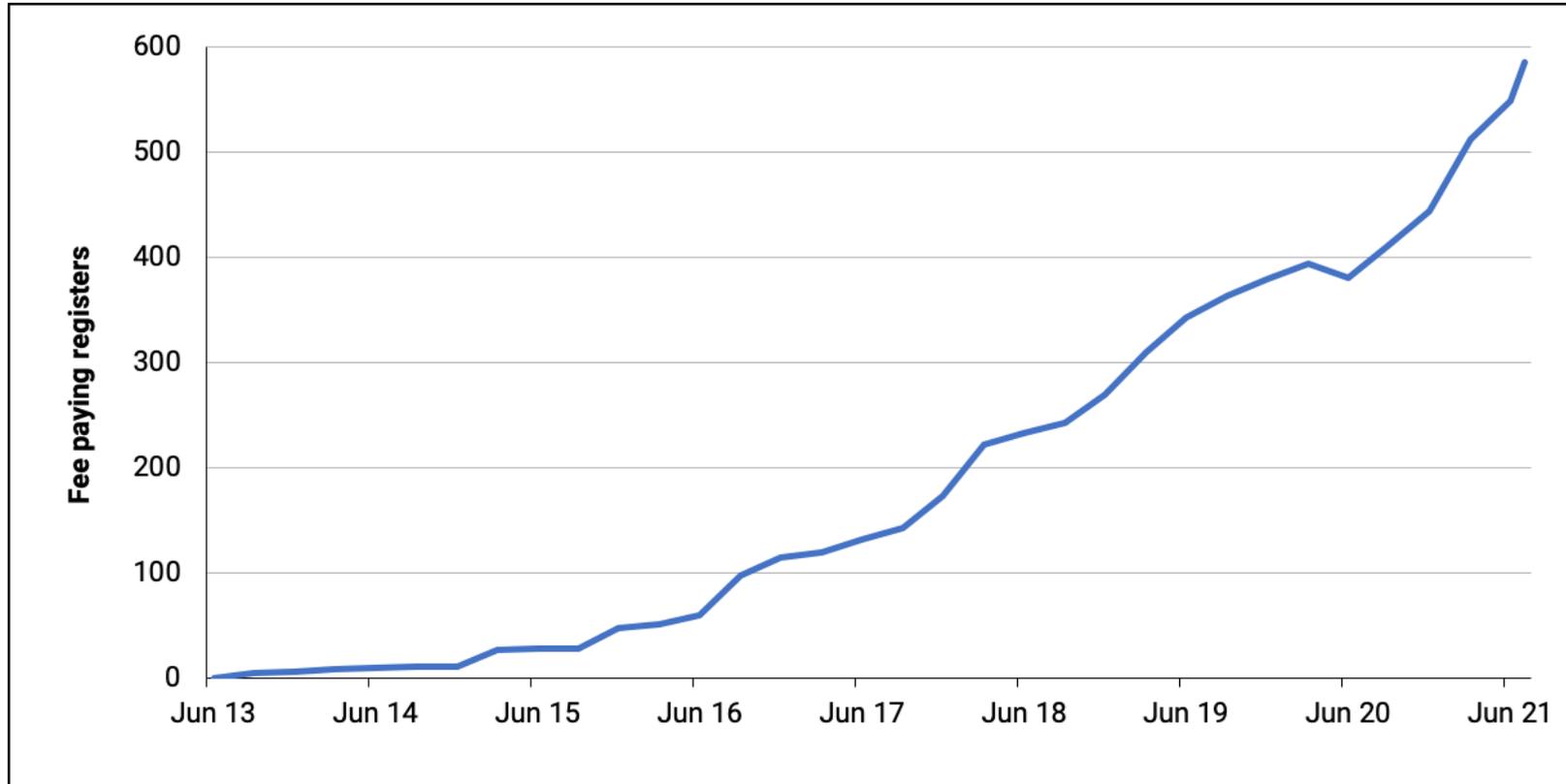
Is to create a community of businesses, investors, and employees, by bringing ownership to life.

In doing so, we aim to inspire more entrepreneurs to start companies, encourage more people to invest in businesses, and incentivise employers and employees to work together.





Sales growth





2021 Financial Year Results

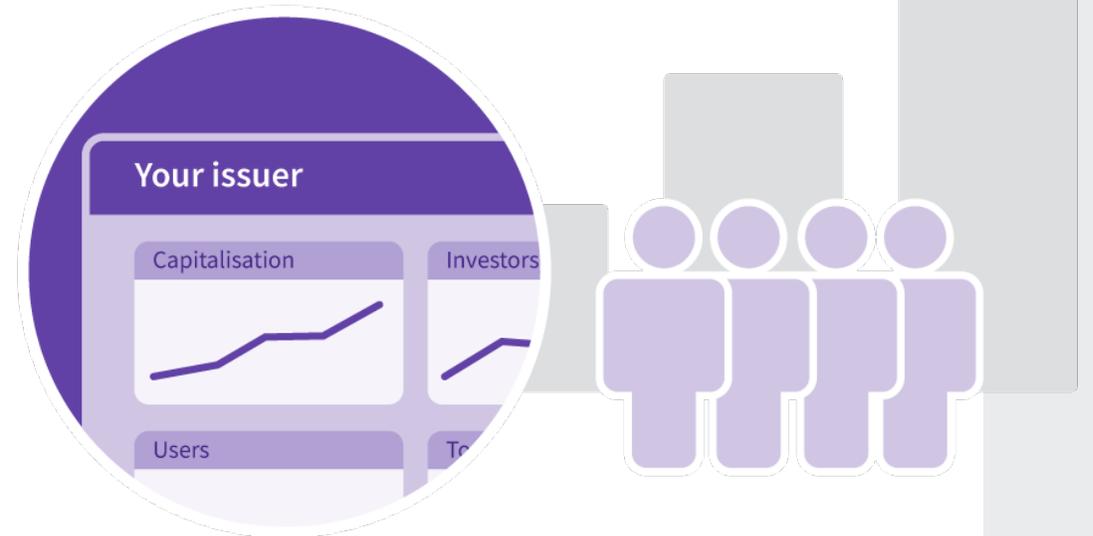
		Change	30-Jun-21	30-Jun-20
Revenue from Ordinary activities	Revenue increased	33%	1,105,437	830,495
Loss after tax	Loss decreased	44%	642,552	1,148,360
Net loss attributable to members	Loss decreased	44%	642,552	1,148,360

Capital Management

- Business re-capitalised and re-listed on ASX
- \$2.2 million raised via rights in June 2021
- \$0.5 million raised via a placement in August 2021

Strategy for growth

-  Product development
-  Marketing and sales
-  Customer satisfaction
-  Business acquisition





Board and adviser



Stuart Roe
Managing
Director



Matthew Cain
Non-executive
Independent Director



Scott Beeton
Non-executive
Independent Director



Reach Corporate
Adviser



Summary



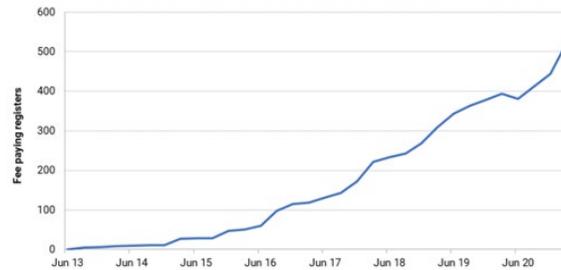
Fully functioning business and SaaS platform

Report	Security class	By holder	Value date	Price	Quantity	Balance	Impact	Profit
	Fully Paid Ordinary Shares	232,100	AUD 0.00			AUD 626,470.00		
	Fully Paid Ordinary Shares	415,000	AUD 935,644.50			AUD 800,900.50		
	Off market transfer	4 Oct 2019	AUD 0.70	000		AUD 465.00		AUD 465.00
	Application	10 Sep 2020	AUD 0.70	51,800		AUD 63,162.00		AUD 33,700.00
	Application	23 Jan 2020	AUD 0.70	200		AUD 276.00		AUD 162.00
	Application	10 Sep 2020	AUD 0.70	51,800		AUD 63,162.00		AUD 33,700.00
	Application	23 Jan 2020	AUD 0.70	200		AUD 276.00		AUD 162.00
	Application	10 Sep 2020	AUD 0.70	51,800		AUD 63,162.00		AUD 33,700.00
	Application	23 Jan 2020	AUD 0.70	200		AUD 276.00		AUD 162.00



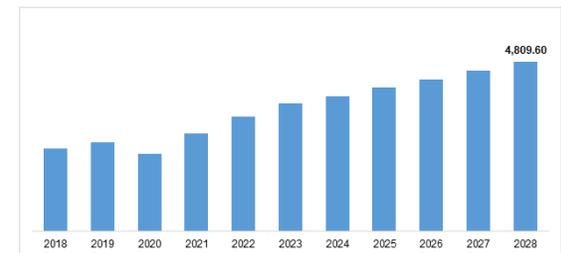
Proven revenue model / commercialised with organic growth

Sales growth



Huge addressable market

Global registry market



registry  direct

Thank you

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W: reachmarkets.com.au