



BGD CORPORATION LIMITED

AGM PRESENTATION

(TO BE RENAMED ZENITAS HEALTHCARE LIMITED ZNT: ASX)

15 DECEMBER 2016

Agenda

A leader in the rapidly growing Community Healthcare market

- Company Background
- Investment Highlights
- Vision and Initial Size
- Diversified Funding Sources
- Group Financial Performance
- Debt Facility
- Outlook and Pipeline
- Formal Business
- Q&A

Company Background

- Born out of Boulder Steel Limited (BGD)
- \$2.5m Initial Capital Raising – December 2014 at 3 cents
- \$4m Capital Raising – December 2015 at 3.9 cents
- Voluntary Suspension from ASX 23 June 2016
- \$30m Capital Raising – December 2016 at 4.2 cents
 - Substantially oversubscribed
 - High quality institutional investor support
 - Three substantial (5%+) investors
 - 1:23.8 Share consolidation to \$1 issue price
- Relisting 30th December 2016

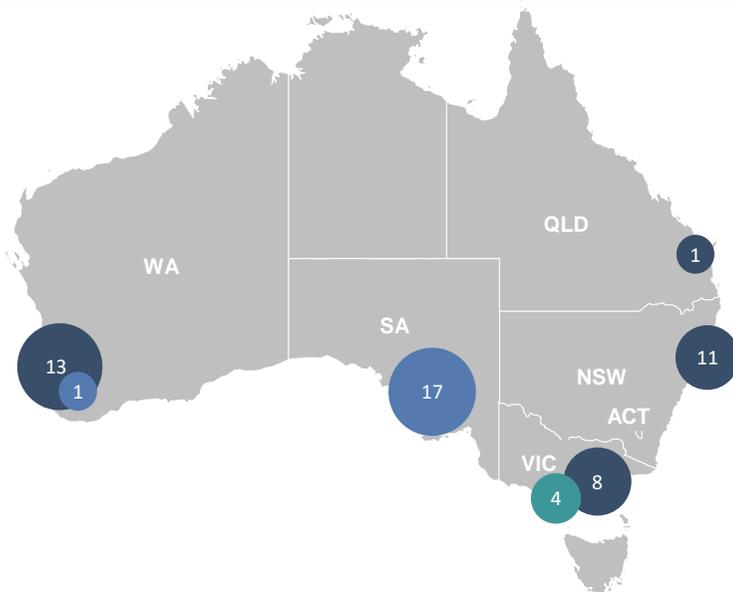
Investment Highlights

1. High-quality leadership team	<ul style="list-style-type: none">▪ Experience and expertise necessary to deliver strategy & sustainable growth
2. Incentivised clinician structure	<ul style="list-style-type: none">▪ Equity ownership delivering strong alignment with Shareholders
3. Favourable government policy	<ul style="list-style-type: none">▪ Favouring community-based health services vs high cost of acute hospital care
4. Robust demand drivers	<ul style="list-style-type: none">▪ Individual choice, government policy, ageing population and increased incidence of chronic disease
5. Diversified funding	<ul style="list-style-type: none">▪ Diverse funding mix and majority non-government sources
6. Material organic opportunities	<ul style="list-style-type: none">▪ Segment growth of 5.5% – 7.8% augmented by potential for organic growth; further business efficiencies not assumed in forecast period
7. Attractive acquisition opportunities	<ul style="list-style-type: none">▪ Large player in fragmented markets creates opportunities to boost growth at attractive prices
8. Strong funding position	<ul style="list-style-type: none">▪ Material funding capacity to enhance earnings profile
9. Compelling valuation	<ul style="list-style-type: none">▪ Enterprise Value/pro forma consolidated forecast FY17 EBITDA after non-controlling interests of 6.8x

Zenitas will be a leading Community-based Healthcare Provider

Zenitas will be a leading listed player in community healthcare providing services across allied health, home care and primary care in the Australian market

Initial portfolio¹



What do we do?

Community-based care involves the provision of in-home and in health-centre clinic based care solutions to reduce the reliance on high-cost acute and post acute institutional care



ALLIED HEALTH

Allied Health comprises a diverse range of healthcare professions, including physiotherapists, exercise physiologists, occupational therapy, podiatrists and other health practitioners



HOME CARE

Home Care comprises consumer directed home and respite community-based care covering disability, aged and 24-hour care services



PRIMARY CARE

Primary care comprises general practitioner services and lower acuity procedures

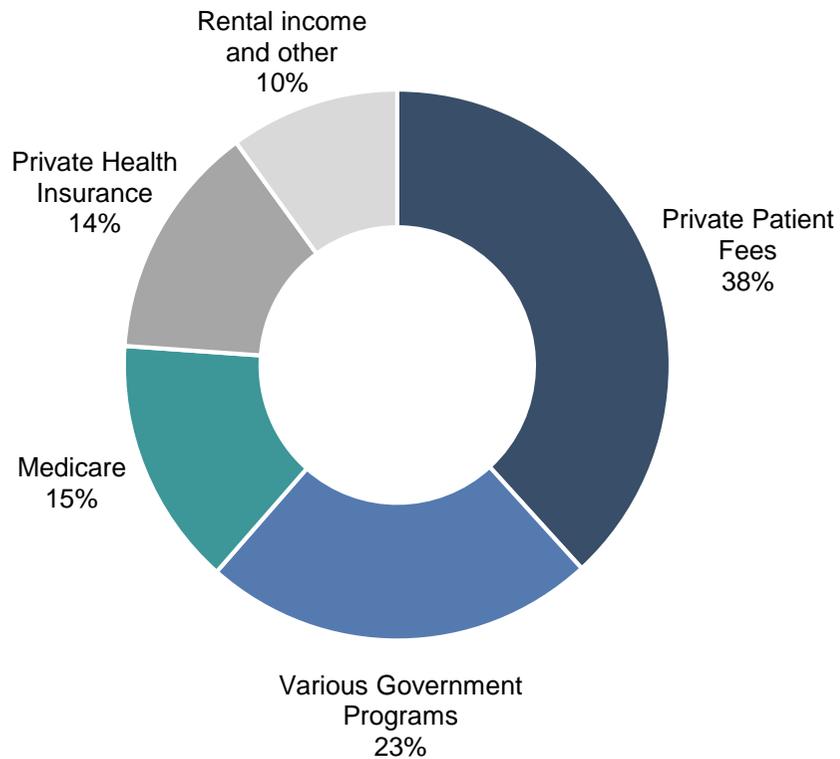
Segment	No. of locations	No. of healthcare professionals
Allied Health	33 ²	330
Home Care	17 ²	363
Primary Care	4	67
Total	54	760

Notes: 1. Includes businesses to be acquired as part of the proposed transaction, location and healthcare professional data as at 7 October 2016. 2. The Zenitas Allied Health business currently provides selected home care services in Western Australia.

Diversified Funding Sources

Zenitas revenue is predominantly funded from non-Government sources

Gross revenue by funding source¹



Overview

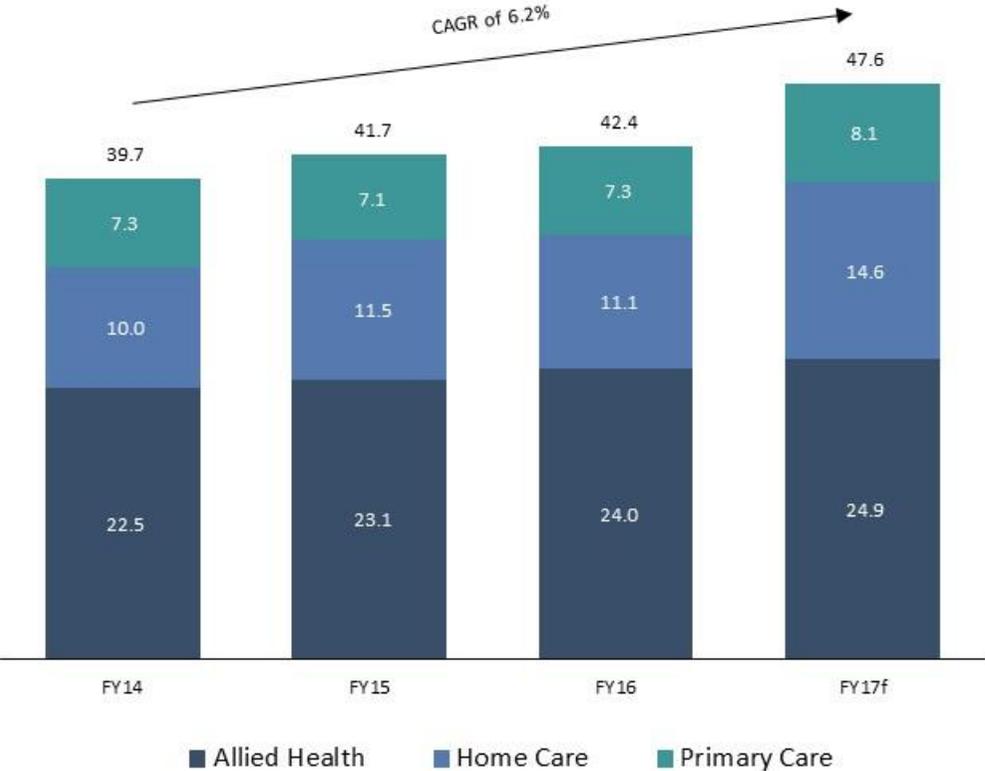
- Current funding mix is diversified between private and public funding sources
- Zenitas revenue is predominantly sourced from non-Government funding
- Funding mix is an important consideration in the healthcare sector

Notes: 1. Revenue represents FY16 and split is considered on a gross basis

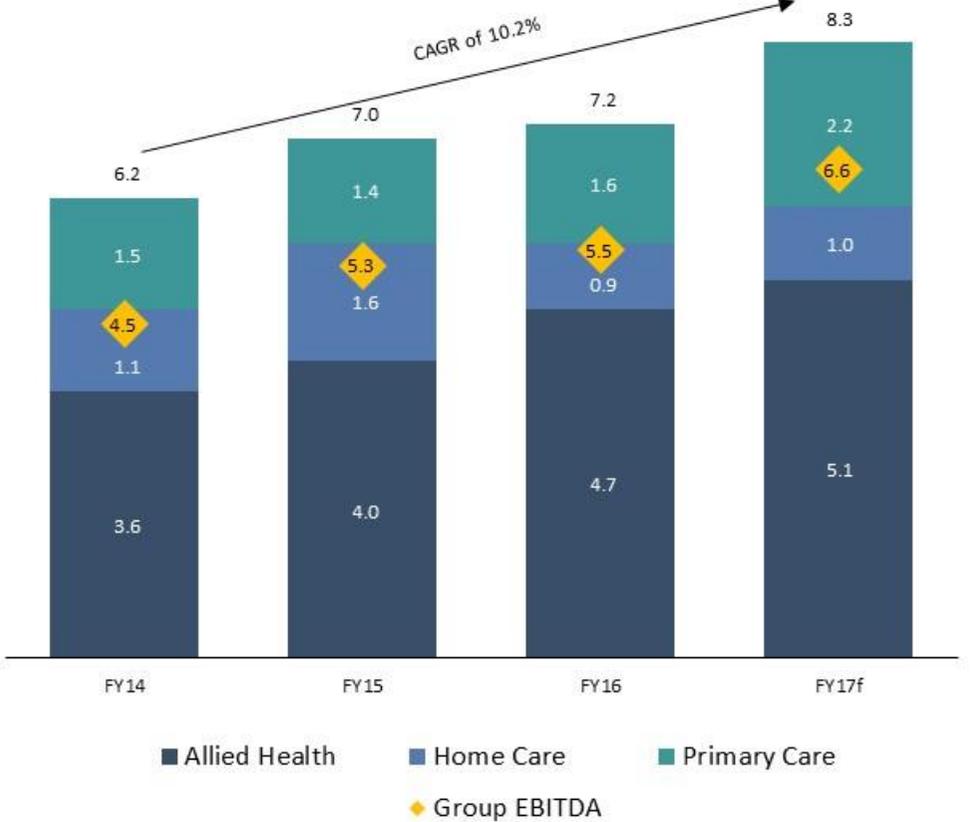
Group Financial Performance

Zenitas businesses demonstrate potential for long term revenue and EBITDA growth

Net revenue¹ (\$m)



Operating EBITDA² (\$m)



Notes: 1. Net revenue reflects pro forma revenue net of practitioner fee expense 2. Before corporate costs and before minority interests 3. After corporate costs and before non-controlling interests.

Debt Facility

- Credit approved facility from Westpac Banking Corporation – Victorian Healthcare Division
- \$16.2m multi level facility
- Primary use is to fund additional acquisitions
- Maintain conservative gearing ratio
 - <2 times Group EBITDA
- Normal Terms and Conditions – expect to execute formal agreements by 23 December 2016

Outlook and Pipeline

- Historical and new businesses all tracking on or above plans at the end of the October 2016
- Full year pro forma forecast of \$6.6m Group EBITDA is confirmed
- Growth strategy involves developing the cross referral network of the current businesses combined with disciplined acquisitions.
 - To date Zenitas is pleased with the acquisition opportunities that have been identified, with an extensive pipeline of opportunities currently under review
 - Expect next round of key acquisitions to be announced in the latter part of the current financial year