

# ORCODA

OPERATIONAL EFFICIENCY  
SPECIALISTS



**optimise everything**

**SmartTrans Holdings Limited (ASX:SMA)**

Extraordinary General Meeting

7 August 2018

*Resolution to change name to:*

***Orcoda Limited (ASX:ODA)***

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# Welcome to Orcoda

## ORGANISE CONNECTED DATA

SmartTrans is an Australian-listed company (ASX:SMA) with expertise in business efficiency and optimisation. We are operational efficiency specialists who supply best-in-class solutions that combine software, management expertise and contracting services, helping to make our clients among the most productive and cost-effective organisations in their respective industries.

With the proposed name change to Orcoda (ASX:ODA) we bring together the combined unparalleled experience and knowledge of two Australian companies: SmartTrans - a specialist in asset optimisation, and Resource Connect - a provider of end-to-end supply chain and mobility solutions for resource industry projects.

Our clients come from a diverse array of industry sectors and include some of Australia's largest companies operating in the resources and infrastructure, transport and logistics and healthcare sectors.

Orcoda's combined offering is focused on three key business sectors: healthcare, transportation and resources. We pride ourselves on enabling our clients to generate fast, accurate and reliable information, ensuring they are able to make the best business decisions the first time, every time and on time.



# SmartTrans Corporate Snapshot & Key People



Corporate overview	
ASX code	SMA
Shares on issue	6,567M
Market Cap (at \$0.005 per share)	\$32.8M
Unlisted Options (@ \$0.01-\$0.067)	494M
52 week high (\$/share)	\$0.009
52 week low (\$/share)	\$0.002
Loans	Nil

Major shareholders	No. Shares	%
1 HSBC Custody Nom. (Aust) Ltd A/C No 2	824M	12.6
2 Ravenslea Nominees Pty Ltd	658M	10.1
3 Halcyon United Pty Ltd	657M	10.0
4 Hardman FIFO Pty Ltd	657M	10.0
5 JaneGold Pty Ltd	657M	10.0
<b>Top 20 largest shareholders:</b>	<b>5,011M</b>	<b>76.3</b>

## Directors

## Senior Management Team



**Nicholas Johansen**  
Non-Executive Chairman.  
*Chair Rem and Audit Committees*  
Partner Cozens Johansen Law. NED Armadale Capital PLC. President NT Resources & Energy Law Association



**Brendan Mason**  
Managing Director.  
GM, Transport Logistics  
*Member Rem Committee.*  
Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs  
Past Chair AustCham (Beijing). NED ASX:RSH



**Geoff Jamieson**  
Executive Director  
CFO / Member Audit committee. MD  
*Resource Connect*  
Ex Merchant banker, Managing Director / Financial Controller 5 Listed Public Companies



**Warren Preston**  
Executive Director  
GM Resource Logistics  
Bach Bus, AICD  
Ex Director Property, Financial Services, Chartered Acct Firm, Commercial Banking



**Scott McIntosh**  
Alternate Executive Director and COO  
*15 years snr mgt experience.. ex Mirvac, Macquarie Bank, Devine, Meridien, Waratah Coal.*  
COO/Director Resource Connect

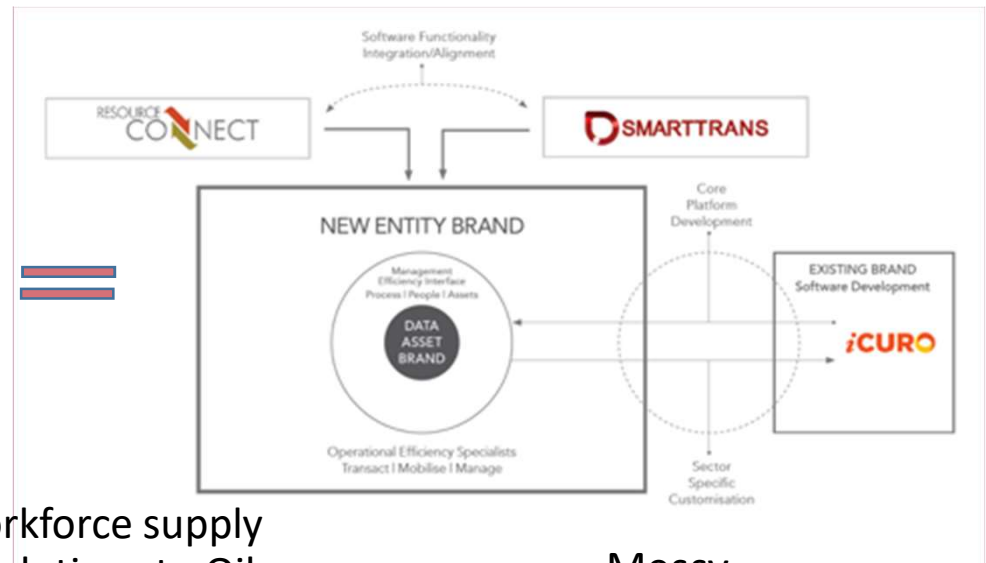
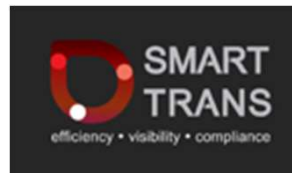


**Sean Hardman**  
Sales & Marketing Director Orcoda  
Resource Logistics Pty Ltd. Ex PWC, Board roles with Queensland Rugby, Resource Connect.  
12 year professional rugby career.



**Simon Anthonisz**  
GM Healthcare Logistics  
*Director Orcoda Healthcare Logistics Pty Ltd. Founder iCURO platform.* 15 year HR and Recruitment career.

# Resource Connect merger now fully integrated



- Resource Connect - Founded in 2012. Integrated workforce supply chain specialists. Experienced in delivering project solutions to Oil and Gas; Mining; Construction; Infrastructure sectors
- Merger integration combines Resource Connect's management of people logistics and SmartTrans' management of moving assets
- The union allows the company to approach new sectors not possible as separate firms
- The decision to change the name of the company is bought about by two factors:
  - The merger of Resource Connect, iCuro and SmartTrans provides capabilities that neither company would be unable to realise as separate businesses
  - Management feels that SmartTrans and its association solely with the transport industry does not fairly represent the scope of today's activities

Messy



Needs New Name

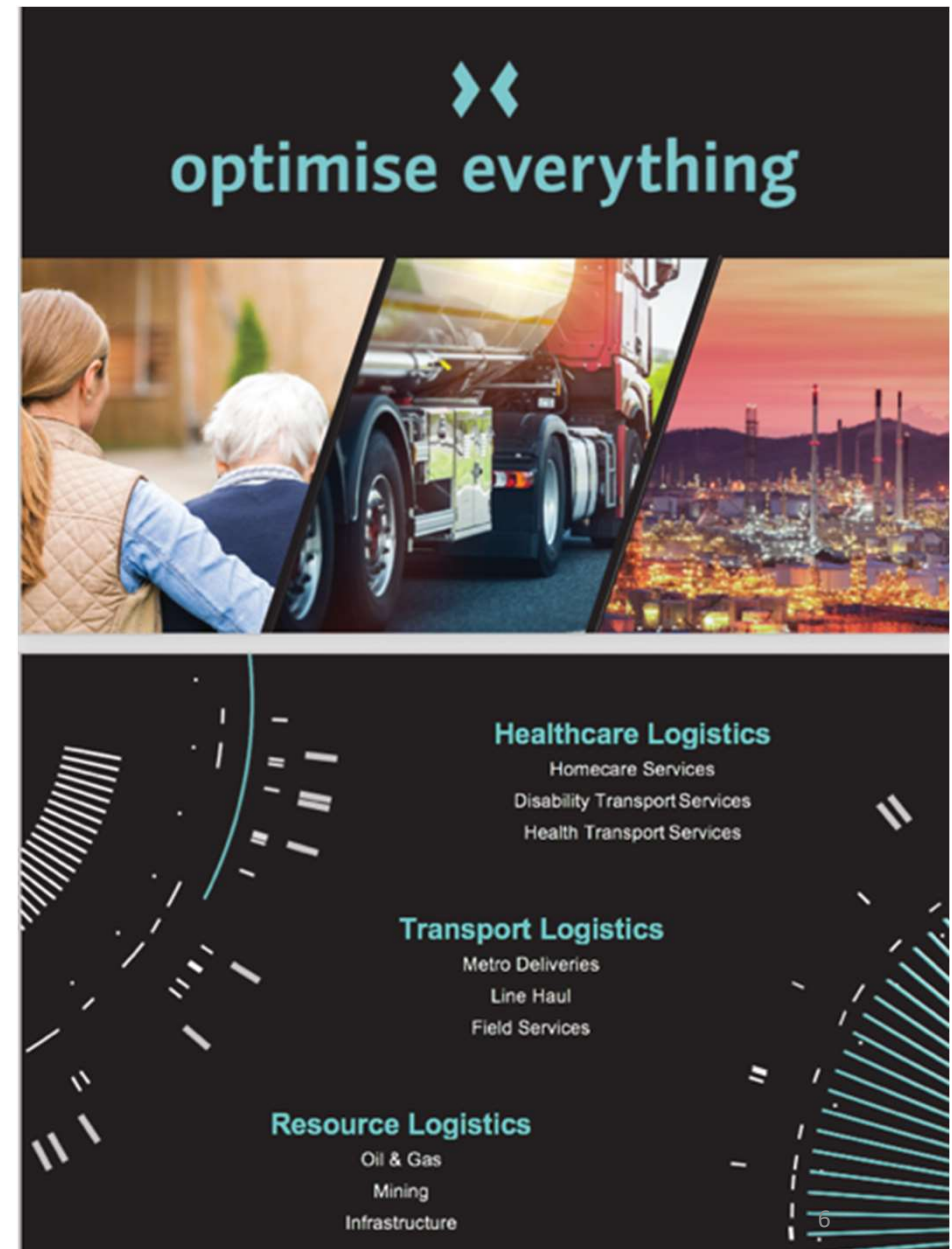




# Welcome to Orcoda a logistics 'pure play'



- ASX ticker will change from SMA to ODA
- Orcoda name comes from the skillsets:
  - **OR**ganise
  - **CO**nnected
  - **Data**
- Merger allows Orcoda to concentrate efforts on the efficient movement of people and products
- Three distinct logistics divisions
- Application Software and Management Expertise
- Partnered with our core technology partner Vodafone QLD to fast track many of our technology innovation projects.



## Healthcare Logistics

*Healthcare Logistics brings together our people management and asset management applications to provide a new service for community transport and transport for NDIS clients with disabilities. The optimisation of people and vehicle assets allows community transport, not-for-profit firms, to operate without financial loss under the new NDIS reimbursement scheme.*

- *Efficient NDIS community transport optimisation*
- *Prompt on-time arrival for aged care in the home clients*
- *Orcoda fleet - disability compliant dedicated cars*
- *Homecare coordination to ensure carer compliance and on-time service deliveries*



# Transport Logistics

*We will continue to assist transport fleets to become more efficient than would be possible using non-automated allocation methods. We are able to do this through the implementation of clever software applications and skilled managed services.*

- *Metro deliveries with dynamic route planning*
- *Multi modal optimisation capabilities*
- *Field Services: Newly created service. Allows central control of field service teams.*





## Resource Logistics

*Resource Logistics: we assist mine operators and resources sector firms to radically improve the management of complex logistics for their “fly in and fly out” workers, who arrive and depart frequently. Our Resource Logistics division also offers a managed service to provide an efficient mine shut down process during scheduled maintenance.*

- *Mine fly in fly out management*
- *Contractor Management for builds and operations*
- *Mine shut down for maintenance services*





## Progress since the 17 March 2018 integration

- **China Mobile Debt** – We have begun court proceedings for recovery of RMB20M in trade debt from Hong Kong listed China Mobile. We are well advanced with the litigation case. The courts in Nanjing, Jiangsu Province have fast tracked our case with the second hearing next week
- **Mine Shutdown Services** – BHP successful trial
- **China exit** – In negotiations to divest Hong Kong, China WFOE and China VIE structure
- **Software Integration** – One integrated solution today. Orcoda Operating System (OOS)
- **Corporate Governance** – Completed Board refresh
- **Orcoda Fleet** – Established our own compliant fleet to take pressure out of the disabilities not-for-profit sector
- **Orcoda Healthcare Logistics** – Solution application platform. Utilises the best of Resource Connect and SmartTrans' application solutions that combined provides a solution for disability transport and Homecare
- **Rebranding** – Orcoda rebranding work in progress

## Three Testimonials

brickworks  
staff news. MAY 2018  
Edition 237



CPB Leighton

*"The most important resource for any project is its people. The Resource Connect system and its digital platform provided my project team and subcontractors real-time access to accurate and transparent information for worker on-boarding mobilisation, and workplace compliance. Joe Dujmovic, Project Director*

Mrs Macs



*"The benefits are tangible and transparent, with fewer resources required on the road and real time visibility of performance. Costs have been lowered along with carbon emissions, allowing for better forward planning and detailed performance analysis." Murray Beros, MD*

*"..it is seldom that an IT Project delivers its ROI so quickly" Michael Nolton, IT Manager*

## DELIVERIES REVOLUTIONISED WITH SmartTrans EXPRESS

Three years ago, the question was asked "how do we provide the best possible delivery service?" The team at Austral Bricks VIC have given us the answer and developed a concept of what our delivery service should look like.

Our customer service departments come into to contact with thousands of builders, supervisors, and bricklayers each week – it is not just about delivering bricks. Unfortunately, our delivery system had not evolved at the same speed as our business or customer requirements – until now.

Before a solution could be found, the Austral Bricks VIC team identified issues that had to be considered; customer experience and requirements, internal customer requirements (sales/call centre), department costs, legal obligations, driver safety, and engagement.

In collaboration with the SmartTrans Australia team and the Austral Bricks VIC IT department, stage one of the new system was launched earlier this year. This included;

- Fully electronic driver workbooks and safety compliance
- Flexible delivery scheduling process
- Driver tracking
- Text notification to customers with an ETA on all deliveries and confirmation of delivery completion
- Photos of proof of delivery and/or site issues that can be viewed live
- Customer Service Reports

"We have revolutionised our delivery management systems, partnering with SmartTrans and utilising new technology to create a more efficient and customer friendly service with greater visibility and compliance, bringing us one step closer to a paperless system."

"The result is more efficient scheduling which improves compliance, and verification that services are scheduled and prioritised as promised. Once the scheduling is complete, customer service staff have an immediate granular view of the expected schedule via the customer service web interface."

"This, along with the android proof of delivery 'sign on glass' app, gives us real time visibility and compliance of our drivers, vehicles and deliveries."

"The SmartTrans Express solution has brought management, transparency and consistency as well as increased visibility, efficiency, control and accountability of our delivery process", said Nick Pappagianis Austral Bricks Transport Manager VIC.

Commenting on the collaboration, Linus D'Crus, General Manager Supply Chains Solution SmartTrans, said, "it was a pleasure working with the team at Austral Bricks to deliver a solution that gives them the

visibility and efficiencies to be the best in their industry at servicing their customers."

"We look forward to our continued partnership and support of the Austral Bricks business into the future." he concluded.

The team are continuously reviewing and making small changes to improve the system following its successful launch. The next stage of the concept is to provide customer's access to view and track their deliveries, as well as a fully paperless delivery system.

Over the next few months, the system will be rolled out to all Austral Bricks businesses. Anthony Hill, Brickworks Business Systems Manager, is heavily involved in the national roll out of the project.

This innovation is yet another example of how Brickworks maintains its leadership position within the industry through the skills and expertise of our staff, and our genuine care for our customers.

A great effort by all involved in the project.



Nick Pappagianis - Transport Manager, Troy Jenkin - Yard Supervisor, Courtney Bennett - Dispatch Clerk, Mark Garland - Transport Supervisor, Linus D'Crus - GM SmartTrans Australia, Matt Rowstrom - Transport Supervisor, Jeff Mendoza - IT Administrator and Shonika Hemmings - Transport Assistant





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