



Activities Report & Cash Flow Statement  
*For the 3 months ending 30 June 2019*

## Quarterly Activities and Cash Flow Statement

For the three months ending 30 June 2019

31 July 2019

MCS Services Limited (**MCS Services**) (**Company**) (ASX: **MSG**) is pleased to present its Activities Report and Appendix 4C for the three months ending 30 June 2019 (**Period**).

During the Period the Company recorded a net cash inflow of \$1,273,000, finishing the Period with a cash balance of \$2,100,000 (31 March 2019: \$827,000). The increase was materially a result of more timely payments to the Company by customers.

Cash and net receivables as at 30 June 2019 totaled \$2.5 million (\$2.6 million as at 31 March 2019) comprising cash of \$2.1 million (\$0.8 million as at 31 March 2019) and net receivables of \$0.4 million (\$1.8 million as at 31 March 2019).

### OPERATIONS UPDATE

The Company has maintained all major clients and added others. During the Period the Company:

- Uniformed Security:
  - o won a contract at a shopping centre in suburban Perth;
  - o won a TAFE college contract in regional WA, adding to the Company's position in the WA education-security market.
  - o lodged a tender, with an existing WA customer, for security at their shopping centres in South Australia and Victoria;
  - o lodged a tender for a major art precinct in WA;
- Alarm & CCTV:
  - o through its recently enhanced Alarm & CCTV division, continued to seek expansion of its market for the installation, maintenance and monitoring of CCTV and alarm systems at shopping centres, aged-care facilities and hotels in WA and the Northern Territory;
- Events and Stadia:
  - o provided security at major sporting events including Perth Glory and Western Force games, at a number of major music events in Perth, and for various Local Government bodies at large community events across WA;
  - o negotiated with an existing customer, the owner and operator of multiple venues across Perth, to also provide security at their other venues. Such additional work, primarily providing security for music and sports events, commenced in July 2019 and further cements the Company's position in the WA event-security market.

### GROWTH OPPORTUNITIES

During the previous Period the Company obtained a Security operating licence for Victoria. During the Period the Company lodged its application for a Security operating licence for New South Wales.

The Company continues to seek further organic growth opportunities in its specialist security segments, including but not limited to leveraging its reputation with existing clients to obtain work at additional locations.

The company continues to actively review and enhance its marketing strategy.

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The Company is also assessing the addition of new verticals to its business.

The Company is constantly assessing the expansion of its operations in the Perth metropolitan area, regional Western Australia and interstate through the identification and acquisition of suitable targets. It may progress these opportunities if they are value accretive to shareholders and consistent with the Company's strategy.

### CORPORATE

During the Period the Board considered the appointment of Mr Paul Simmons to the Board of Directors as Managing Director. The appointment was made effective 1 July 2019.

Paul Simmons was the founder and driving force of MCS Security Group Pty Ltd since its inception in 2005. Following its acquisition by MCS Services Limited in 2015 Paul continued in the role of CEO of MCS Security.

**Attached is the Appendix 4C Quarterly Cash Flow Statement for the three months ending 30 June 2019.**

Yours faithfully,



Paul R. Simmons  
**Chief Executive Officer**  
**MCS Services Limited**

For further information, please contact:

|                              |                                       |                   |
|------------------------------|---------------------------------------|-------------------|
| <b>Corporate/Operational</b> | Paul Simmons, Chief Executive Officer | +61 (8) 9301 2420 |
| <b>Investors/Analysts</b>    | Jonathan Asquith, Company Secretary   | +61 (8) 9321 9669 |

### About MCS Services Limited

MCS Services Limited is a Company listed on the Australian Securities Exchange (ASX: **MSG**). The Company is one of the largest fully integrated security providers in Western Australia, employing over 500 operational staff and supervisors. MCS Services specialises in asset security at government offices and facilities, major commercial property sites, retail shopping centres, sports stadiums, construction sites, ancillary sites and major outdoor events throughout Western Australia. Visit the Company's website [www.mcssecurity.com.au](http://www.mcssecurity.com.au) or see the Company's latest announcements <https://www.asx.com.au/asx/share-price-research/company/MSG> for more details.

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### **Forward-Looking Statements**

This document includes forward-looking statements. Forward-looking statements include, but are not limited to, statements concerning MCS Services Limited's planned activities, operations, expectations and other statements that are not historical facts. When used in this announcement, the words such as "could," "plan," "estimate," "expect," "intend," "may", "potential," "should," and any other similar expressions are forward-looking statements. Although MCS Services Limited believes that its expectations reflected in these forward-looking statements are reasonable, such statements involve risks and uncertainties and no assurance can be given that actual results will be consistent with these forward-looking statements. All figures presented in this document are unaudited and this document does not contain any forecasts of profitability or loss.

**-END-**

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

MCS Services Limited

**ABN**

66 119 641 986

**Quarter ended ("current quarter")**

30 June 2019

| <b>Consolidated statement of cash flows</b>               | <b>Current quarter<br/>\$A'000</b> | <b>Year to date<br/>(12 months)<br/>\$A'000</b> |
|---|------------------------------------|---|
| <b>1. Cash flows from operating activities</b>            |                                    |   |
| 1.1 Receipts from customers                               | 7,722                              | 25,681  |
| 1.2 Payments for  |                                    |   |
| (a) research and development                              | -                                  | -   |
| (b) product manufacturing and operating costs             | -                                  | -   |
| (c) advertising and marketing                             | (49)                               | (143)   |
| (d) leased assets   | -                                  | -   |
| (e) staff costs   | (5,034)                            | (19,244)  |
| (f) administration and corporate costs                    | (839)                              | (2,885)   |
| 1.3 Dividends received (see note 3)                       | -                                  | -   |
| 1.4 Interest received                                     | 2                                  | 8   |
| 1.5 Interest and other costs of finance paid              | -                                  | -   |
| 1.6 Income taxes (paid) refunded                          | (13)                               | (70)  |
| 1.7 Government grants and tax incentives                  | -                                  | -   |
| 1.8 Other (GST to ATO)                                    | (503)                              | (1,880)   |
| <b>1.9 Net cash from / (used in) operating activities</b> | <b>1,286</b>                       | <b>1,467</b>                                    |
| <b>2. Cash flows from investing activities</b>            |                                    |   |
| 2.1 Payments to acquire:                                  |                                    |   |
| (a) property, plant and equipment                         | (13)                               | (53)  |
| (b) businesses  | -                                  | -   |
| (c) investments   | -                                  | -   |

| Consolidated statement of cash flows                             | Current quarter<br>\$A'000 | Year to date<br>(12 months)<br>\$A'000 |
|--|----------------------------|--|
| (d) intellectual property  | -                          | -                                      |
| (e) other non-current assets                                     | -                          | -                                      |
| <b>2.2</b> Proceeds from disposal of:                            |                            |  |
| (a) property, plant and equipment                                | -                          | -                                      |
| (b) businesses (see item 10)                                     | -                          | -                                      |
| (c) investments  | -                          | -                                      |
| (d) intellectual property  | -                          | -                                      |
| (e) other non-current assets                                     | -                          | -                                      |
| <b>2.3</b> Cash flows from loans to other entities               | -                          | -                                      |
| <b>2.4</b> Dividends received (see note 3)                       | -                          | -                                      |
| <b>2.5</b> Other (provide details if material)                   | -                          | -                                      |
| <b>2.6</b> <b>Net cash from / (used in) investing activities</b> | <b>(13)</b>                | <b>(53)</b>                            |

|   |          |              |
|---|----------|--------------|
| <b>3.</b> <b>Cash flows from financing activities</b>                           |          |              |
| 3.1 Proceeds from / (payments for) issues of shares                             | -        | (29)         |
| 3.2 Proceeds from issue of convertible notes                                    | -        | -            |
| 3.3 Proceeds from exercise of share options                                     | -        | -            |
| 3.4 Transaction costs related to issues of shares, convertible notes or options | -        | -            |
| 3.5 Proceeds from borrowings  | -        | -            |
| 3.6 Repayment of borrowings   | -        | (120)        |
| 3.7 Transaction costs related to loans and borrowings                           | -        | -            |
| 3.8 Dividends paid  | -        | -            |
| 3.9 Other (provide details if material)   | -        | -            |
| <b>3.10</b> <b>Net cash from / (used in) financing activities</b>               | <b>-</b> | <b>(149)</b> |

|  |       |       |
|--|-------|-------|
| <b>4.</b> <b>Net increase / (decrease) in cash and cash equivalents for the period</b> |       |       |
| 4.1 Cash and cash equivalents at beginning of quarter/year to date                     | 827   | 835   |
| 4.2 Net cash from / (used in) operating activities (item 1.9 above)                    | 1,286 | 1,467 |
| 4.3 Net cash from / (used in) investing activities (item 2.6 above)                    | (13)  | (53)  |
| 4.4 Net cash from / (used in) financing activities (item 3.10 above)                   | -     | (149) |

| <b>Consolidated statement of cash flows</b> |  | <b>Current quarter<br/>\$A'000</b> | <b>Year to date<br/>(12 months)<br/>\$A'000</b> |
|---|--|------------------------------------|---|
| 4.5   | Effect of movement in exchange rates on cash held  | -                                  | -   |
| <b>4.6</b>                                  | <b>Cash and cash equivalents at end of quarter</b> | <b>2,100</b>                       | <b>2,100</b>                                    |

| <b>5.</b>  | <b>Reconciliation of cash and cash equivalents</b><br>at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | <b>Current quarter<br/>\$A'000</b> | <b>Previous quarter<br/>\$A'000</b> |
|------------|---|------------------------------------|-------------------------------------|
| 5.1        | Bank balances   | 2,100                              | 827                                 |
| 5.2        | Call deposits   | -                                  | -                                   |
| 5.3        | Bank overdrafts   | -                                  | -                                   |
| 5.4        | Other (provide details)   | -                                  | -                                   |
| <b>5.5</b> | <b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>  | <b>2,100</b>                       | <b>827</b>                          |

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

| <b>Current quarter<br/>\$A'000</b> |
|------------------------------------|
| 24                                 |
| -                                  |

Director fees paid to, or associate entities of, the Directors.

**7. Payments to related entities of the entity and their associates**

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

| <b>Current quarter<br/>\$A'000</b> |
|------------------------------------|
| 59                                 |
| -                                  |

Gross salary payments (incl superannuation) paid to the CEO, plus office rent paid to a related party of the CEO

| 8. <b>Financing facilities available</b><br><i>Add notes as necessary for an understanding of the position</i>   | Total facility amount<br>at quarter end<br>\$A'000 | Amount drawn at<br>quarter end<br>\$A'000 |
|--|--|---|
| 8.1 Loan facilities  | 177  | 177                                       |
| 8.2 Credit standby arrangements  | -  | -   |
| 8.3 Other (please specify)   | -  | -   |
| 8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well. |  |   |

The Company finalised the terms of an unsecured \$0.35m loan from the Vendors of MCS Security pursuant to the Capital Restructure announced on 7 September 2016. The proceeds of the loan were effectively already held by the Company, being an element of the post-closing payment due to the Vendors of MCS. Subsequently \$100,000 of the loan was repaid and \$20,000 was waived. Interest at 6% per annum since commencement is accrued.

During the September 2018 Period the terms of the loan were varied such that \$120,000 was payable on 31 October 2018 with the remainder payable not later than 31 October 2020. Other terms remain unchanged. The aforementioned \$120,000 loan repayment was made during the December 2018 Period.

| 9. <b>Estimated cash outflows for next quarter</b> | \$A'000      |
|--|--------------|
| 9.1 Research and development                       | -            |
| 9.2 Product manufacturing and operating costs      | -            |
| 9.3 Advertising and marketing                      | 40           |
| 9.4 Leased assets                                  | -            |
| 9.5 Staff costs                                    | 5,000        |
| 9.6 Administration and corporate costs             | 800          |
| 9.7 Other (GST to ATO)                             | 500          |
| <b>9.8 Total estimated cash outflows</b>           | <b>6,340</b> |

| 10. <b>Acquisitions and disposals of business entities<br/>(items 2.1(b) and 2.2(b) above)</b> | Acquisitions | Disposals |
|--|--------------|-----------|
| 10.1 Name of entity  | -            | -         |
| 10.2 Place of incorporation or registration  | -            | -         |
| 10.3 Consideration for acquisition or disposal   | -            | -         |
| 10.4 Total net assets  | -            | -         |
| 10.5 Nature of business  | -            | -         |

**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.



Sign here: .....  
Company Secretary

Date: 31 July 2019

Print name: Jonathan Asquith

**Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.