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ASX RELEASE

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AGM – Chairman’s Address

Orcoda Limited (ASX: ODA) (‘Orcoda’ or ‘the Company’), the resources, healthcare, and transport logistics optimisation company, is pleased to provide the Chairman’s address from today’s general meeting of shareholders in Brisbane.

“The 2018 financial year has been transformative in both substance and name, as Orcoda has emerged from what was formerly SmartTrans.

The year has seen us conducting business on two diverse fronts, logistics optimisation solutions and China e-commerce sales, while undergoing a dramatic reshaping of our corporate profile and a broad redefinition of our focus as a business.

As shareholders would be well aware, in March 2018 we completed a \$4 million capital raising that coincided with the acquisition of Brisbane-based Resource Connect Holdings which consisted of a Resource Division and a Healthcare Division.

The synergies associated with the Resource Connect acquisition have enabled the merged business, rebranded as Orcoda, to extend our service offerings to include a range of previously untapped sectors. The Orcoda business now provides offerings in three broad areas of logistics: Transport, Resources and Healthcare.

Our Transport division is characterised by some very loyal customers, who have been extremely satisfied with the benefits of the artificial intelligence embedded within our software applications. It was recently reported in *Forbes* magazine that around 84% of attempts by companies to undergo a digital transformation fail, and in the low margin world of transport logistics, there is every reason to believe that the percentage may be even higher. But not so for firms that use Orcoda: our solution works, it is proven, and it makes transport fleets more efficient in ways that simply would not be possible using manual methods. Our Managing Director will speak to this in his presentation.

Turning to the Resources division, the union with Resource Connect has delivered to Orcoda some already very well-established relationships within the mining and resources sector. The combination of Resource Connect’s skill in personnel movement and contractor management and our expertise in fleet and vehicle management has provided a solid foundation for Orcoda’s Resources division.

As such, the Resources division was poised to embark on various projects relating to the building of Queensland's Carmichael mine. However, for various reasons beyond our control, the mine development was unexpectedly put on hold. As a result, the growth that had been forecast for this division, based upon previous periods of demonstrable revenue growth, did not immediately follow.

On a brighter front, the Resources Division has since gone on to complete two highly successful trials working in a project management capacity with BHP on their scheduled mine shut downs.

Furthermore, I am pleased to report that we are on shortlists for a number of resources projects that, should they eventuate, will significantly boost the Resources division's revenues in FY2019 and increase the range and scope of the division's offerings.

Our newly-extended capabilities have provided the technical basis for undertaking a thorough trial in healthcare and disability logistics, the third area of activity for Orcoda. This trial is demonstrating that Orcoda's strengths in logistics can also be successfully applied to healthcare services, and specifically to helping people with disabilities. The federal government's new National Disability Insurance Scheme – or NDIS - compels the not-for-profit community transport sector to improve its efficiency. Orcoda's expertise in transport logistics is immediately applicable and has allowed us to support service providers in their transition from 'not-for-profit' to 'not-for-loss' care providers.

Earlier this year, we announced the results of a strategic review, indicating that our China e-commerce business was not in alignment with Orcoda's core business proposition, to 'Optimise Everything'. Having considered various alternative options, the Board determined that the three of our businesses being operated in Hong Kong and China should be made ready for a trade sale. In September, we were able to announce that an ASX-listed firm, Open DNA, had signed a binding option agreement to buy the Hong Kong and China interests. We look forward to being able to confirm that the share sale agreement has been executed.

Still in China, shareholders will also be aware of our lawsuit against China Mobile for collection of unpaid trade debt of RMB 20 million - at current exchange rates, just under \$4 million. The case has been heard in court, in Nanjing, on three occasions since June 2018. We are expecting a final judgement within two months. Just yesterday, the State-owned Assets Supervision and Administration Commission of the State Council (SASAC) in Beijing was made aware of our dispute with China Mobile, and a formal request was made that we receive a fair hearing in the case against China Mobile.

So, to recap, the focus and strategy for Orcoda is to offer 'pure play' logistics solutions, servicing three key sectors:

- **Transport logistics**, using our clever software to manage vehicle fleets;

- **Resource logistics**, ensuring efficient people compliance and movements in the mining sector;
- **Healthcare logistics**, helping people with disabilities and those using aged care services through the combination of our skills and software applications.

Finally, I would like to thank my predecessor, the Honourable Mark Vaile AO, for his support and professionalism during my process of onboarding to become Chairman. I commit to shareholders that I will work closely with them, and with customers, staff, fellow directors and suppliers, to ensure the continuing positive trajectory that Orcoda is at last enjoying.

On behalf of the Board, I would like to thank the Orcoda team for their dedication and hard work this year and for taking the necessary steps to reduce the cost base and to improve the predictability of our cashflow.

Together, we are forging a solid position in the competitive but rewarding world of logistics excellence.

I thank you, our shareholders, for your continued loyalty and support.

Nick Johansen, Chairman

-ENDS-

ABOUT ORCODA

Orcoda Limited (ASX:ODA) is a leading Australian logistics solution provider with expertise in business efficiency and optimisation of processes. We are operational efficiency specialists who supply best-in-class solutions combining software, management expertise and contracting services that makes our clients among the most productive and cost-effective organisations in their respective industries.

Our clients come from a diverse array of industry sectors and include some of Australia's largest companies operating in the resources and infrastructure, transport and logistics and healthcare sectors.

Orcoda's combined applications are focused on three key business sectors: healthcare, transportation and resources. We pride ourselves on enabling our clients to generate fast, accurate and reliable information, ensuring they are able to make the best business decisions the first time, every time and on time. www.orcoda.com

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