

23 December 2019

Company Announcements

ASX

Via ASX Online

CTI LOGISTICS LIMITED – TRADING UPDATE

CTI Logistics Limited expects to report a profit before tax of approximately \$1.5m for the half year ended 31 December 2019, compared to \$4.1m for the prior corresponding period reached after adding back the contingent consideration of \$2.34m relating to the purchase of Jayde Transport.

EBITDA for the prior period ended 31 December 2018 was \$9.6m on revenue of \$111.8m, with EBITDA for the half year ended 31 December 2019 expected to be approximately \$7.0m on similar revenue.

The results continue to be significantly impacted by the state of the economy, particularly in Western Australia, with reductions in volumes and activity, and pressures on margins from both existing and potential clients.

Although current market conditions have been challenging, the Company continues to generate strong cash flow, and is poised to take advantage of and benefit from any uplift in the economy. The Company also continues to invest in information technology to enhance our operating systems and performance, in both warehousing and transport.

The complete financial results for the half year to 31 December 2019 will be released to the market in February 2020.



Owen Venter
COMPANY SECRETARY

This announcement was authorised to be given to the ASX by the CTI Logistics Limited board.