



Q4 Revenue Guidance

December 2019

ASX:APV



Q4 FY 2019

**Commercial growth to
exceed management
expectations in Q4 across
all KPIs**

Paying SMBs

6,000

5,000

4,000

3,000

2,000

1,000

0



Monthly Recurring Revenues



Annual recurring revenues



A rocket is shown launching vertically from a rocky, mountainous landscape under a dark blue, starry night sky. The rocket is illuminated from below, creating a bright trail of light and smoke as it ascends. The foreground consists of large, jagged rocks. The overall scene is a composite image used for a financial report.

50% Increase

**in Monthly Recurring
Revenues for 4th quarter vs.
3rd quarter of 2019**

A person in a business suit with a red cape stands with their back to the camera, looking up at a city with tall skyscrapers. The scene is overlaid with a blue and purple color scheme. A large red cape is draped over the person's shoulders and extends across the middle of the frame. In the background, there are several tall buildings with many windows. A large, semi-transparent purple circle is visible in the upper right corner. On the left side, there is a vertical white line and a grid of squares in the top left corner.

Above 45%

**Growth in paying SMBs
for the 4th quarter**

Monthly Recurring Revenue

is expected to total
approximately \$105,000 as at
the end of December 2019

representing an increase of **over 50%** on
the prior quarter, and **approximately 200%**
compared to December 2018.



Our Goal

**To become the gateway
technology platform of
business for SMBs
worldwide**



Today

We enable SMBs with:

Mobile presence

Customer loyalty management

Online advertising



Tomorrow...

Empowering SMBs with:

**Micro-finance
Business coaching
Virtual executives
and much more**

Thank you

APPSS

