

AVITA Medical

August 7th, 2019

A decorative graphic consisting of two overlapping, wavy, ribbon-like shapes. The left shape is light gray and the right shape is a vibrant red, both with a glossy, 3D effect.

avita^{medical}
transforming lives

Forward Looking Statements

This presentation may include forward-looking statements. You can identify these statements by the fact that they use words such as “anticipate”, “estimate”, “expect”, “project”, “intend”, “plan”, “believe”, “target”, “may”, “assume” or similar expressions.

These forward looking statements speak only as at the date of this presentation and are based on management’s expectations and beliefs concerning future events. Forward-looking statements are necessarily subject to risks, uncertainties and other factors, many of which are outside the control of AVITA Medical that could cause actual results to differ materially from such statements.

AVITA Medical makes no undertaking to subsequently update or revise the forward-looking statements made in this release to reflect events or circumstances after the date of this release.

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AVITA Medical: Transforming Lives with Skin Regeneration

- RECELL® System: FDA approved for the treatment of acute thermal burns
 - Proprietary Spray-On Skin™ offers life changing benefits
 - Safe & effective; reduces hospital costs
- Ongoing platform expansion: \$2 billion total market opportunity
 - Pediatrics and outpatient settings in burns
 - Trauma and chronic wounds
 - Regenerative dermatology: Vitiligo
- Further potential for cell-based gene therapy and aesthetics
- Commercial launch success; BARDA support and funding
- Highly relevant and experienced team



**Revolutionary treatment from
a patient's own skin for life
changing outcomes**

Experienced Leadership Team



Dr. Michael S. Perry
CEO

>30 years
experience

Affiliations:



BAY CITY CAPITAL

Baxter



Tim Rooney
CAO & Interim CFO

25 years
experience

Affiliations:



EcoStrip

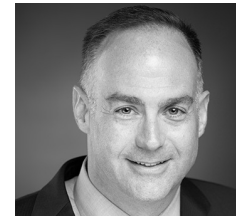


Erin Liberto
CCO

17 years
experience

Affiliations:

Johnson & Johnson



Andrew Quick
CTO

25 years
experience

Affiliations:

Boston
Scientific



SONOVA



Donna Shiroma
General Counsel

20 years
experience

Affiliations:

ASCEND THERAPEUTICS



Johnson & Johnson

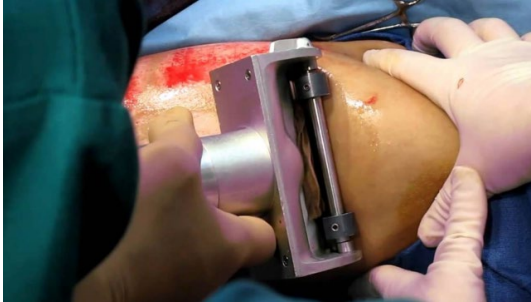
Broad Pipeline with Strong Growth Potential

Indication	Discovery	Feasibility	Pivotal	Approval
Regenerative Therapeutics - Wounds (Current Platform)				
U.S. Acute Thermal Burns Adults				
U.S. Pediatric Donor Sites				
Japan Burns & Wounds				
U.S. Trauma/Soft Tissue Repair				
U.S. Pediatric Scalds				
Regenerative Therapeutics - Dermatology (Current Platform)				
U.S. Repigmentation: Vitiligo				
Cell and Cell-Based Gene Therapy - Early Research Programs				
Skin Diseases (e.g., Epidermolysis Bullosa)				
Rejuvenation				

RECELL® System: FDA Approved for the Treatment of Acute Thermal Burns

Addressing Critical Patient Need: Current Standard of Care Is Suboptimal and Expensive

Split-Thickness Skin Grafts (STSG) are the Standard of Care (SoC)



*Harvesting skin from donor site
for STSG*



*Donor site wound created while
harvesting skin for autograft*



*Typical SoC donor site scar
52 weeks post procedure*

KEY SHORTCOMINGS OF SoC

- Large donor area required
- Pain associated with donor site
- Extended hospitalization and costs
- Multiple complex, costly, surgical procedures
- Risk of infection

**Current SoC for a 40% Total Body Surface Area (TBSA) burn:
Average cost USD \$579,000 and 59.4 days in hospital¹**

RECELL System: FDA-Approved Skin Regeneration Platform

Regenerative Medicine Platform

- *Autologous Cell Harvesting Device* that uses proprietary enzyme and buffer formulations to prepare *Spray-On Skin™ Cells within 30 minutes*

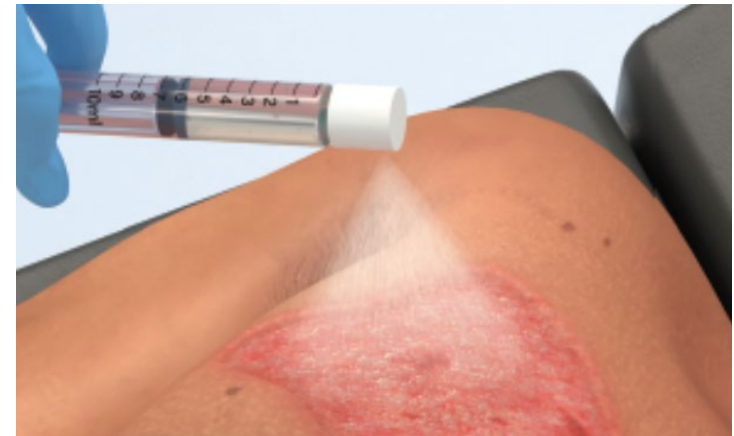
Designed by Burn Surgeons

- Elegantly delivers skin regeneration to patients *at point of care*

Proven Safety and Effectiveness

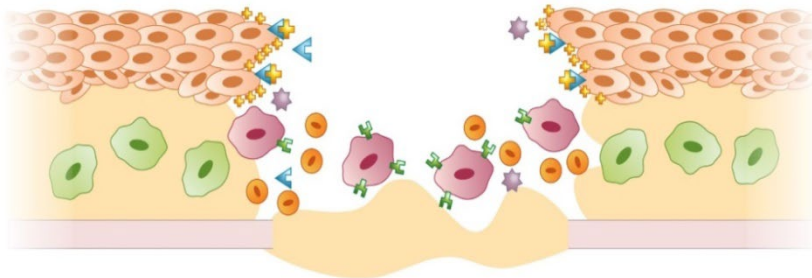
- 8,000+ uses to date in multiple world markets with no observed safety signals
- Treatment area is 80X donor area (credit card size skin sample can treat an entire back)
- Compelling clinical results and robust health-economic data

>50 Peer-Reviewed Publications

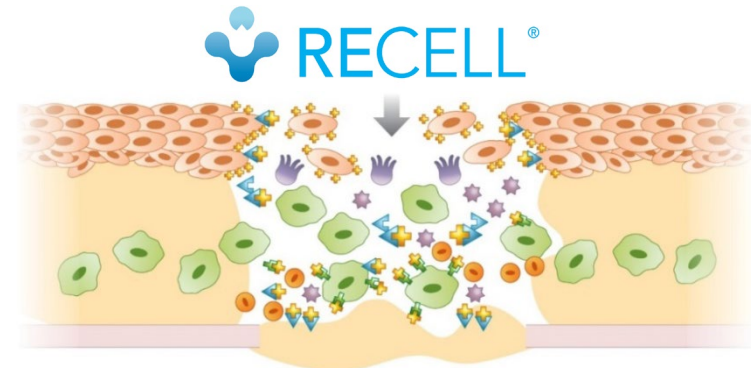


MOA: Disaggregated Cells Facilitate Fast & Effective Skin Regeneration

Healing Process without RECELL



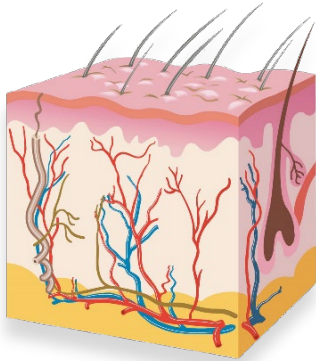
Healing Process with RECELL



- RECELL processes small samples of patients' own skin to create a cell suspension of disaggregated cells
- Disaggregated skin cells in suspension form new tissue across the entire area rather than waiting for cellular resources from the wound edge
- Cell suspension includes pigment-producing cells (melanocytes)
- Cell suspension facilitates re-epithelialization of areas of viable dermis (partial-thickness burns), and areas within the spaces of split-thickness autografts for full-thickness burns

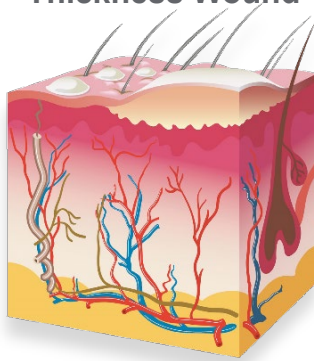
Positive U.S. Clinical Trials in Burns

Superficial Wound



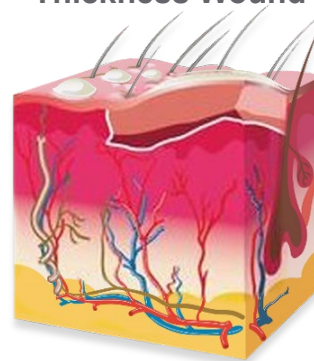
1st degree

Superficial Partial Thickness Wound



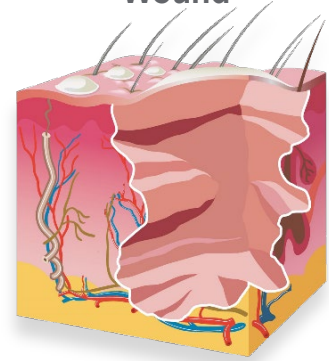
2nd degree

Deep Partial Thickness Wound



2nd degree

Full Thickness Wound



3rd degree

Positive Trial Outcomes

- Two multicenter, randomized, controlled clinical trials consisting of 131 patients
- Additional 188 patients treated in Compassionate Use and Continued Access programs

Pivotal Trial #1
RECELL versus SoC
(STSG) in Second-
Degree Burns

Pivotal Trial #2
RECELL with widely expanded
graft versus SoC (STSG) in
Third-Degree Burns

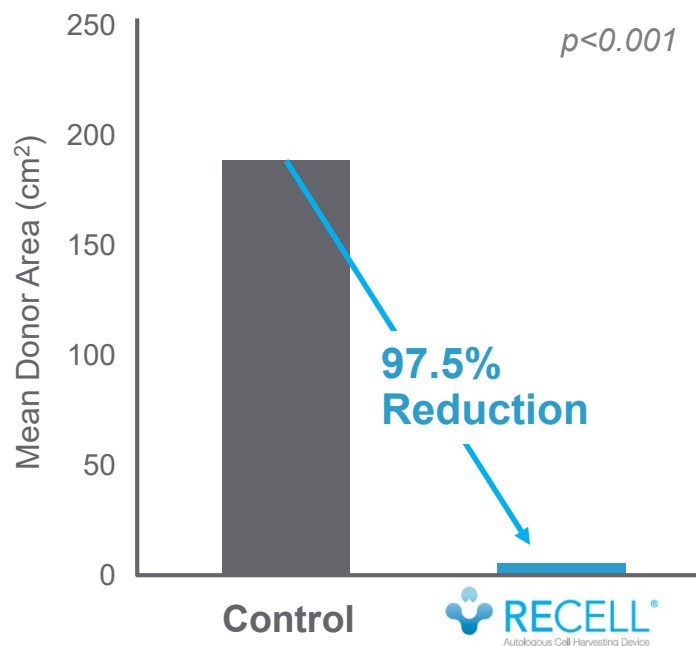
FDA Compassionate Use Investigational Device
Exemption (IDE) Program (100 Patients)

FDA Continued Access Investigational Device
Exemption (IDE) Program (88 Patients)

Pivotal Trial 1: 97.5% Reduction in Donor Skin Requirement

RECELL System *Alone* versus Standard of Care in Deep-Partial Thickness (Second-Degree) Burns

Reduced Donor Skin Requirement



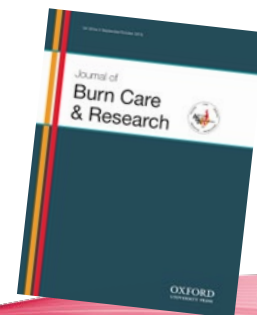
Comparable healing and long-term outcomes for burn sites with significantly less donor skin required

Reduced Pain and Scarring



- Significantly less donor-site pain ($p \leq 0.0025$)
- Significantly better donor-site appearance ($p \leq 0.0025$)
- Significantly reduced donor-site scarring ($p \leq 0.0025$)
- Significantly greater incidence of donor-site healing at two weeks ($p < 0.001$)

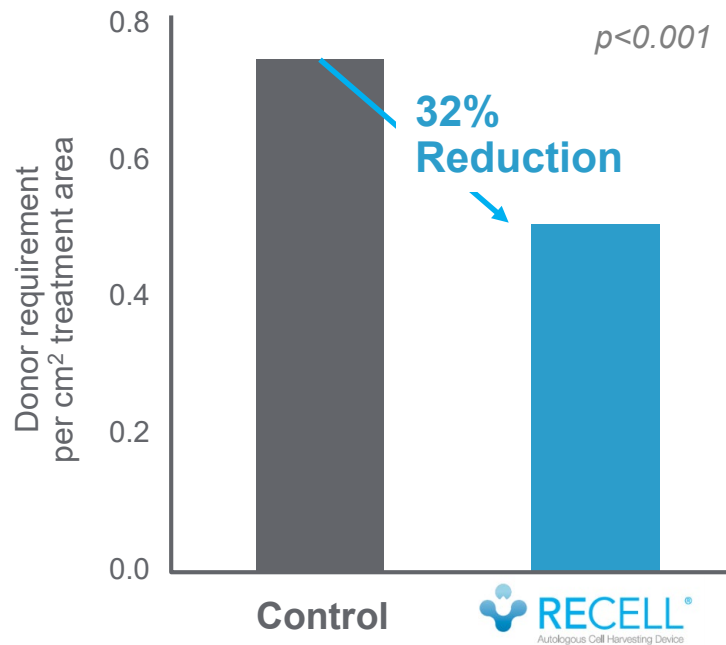
**Published in JBCR
and Presented at ABA**



Pivotal Trial 2: 32% Reduction in Donor Skin Requirement

RECELL System Combined with Widely-Spaced Skin Grafts versus Standard of Care in Full-Thickness (Third-Degree) Burns

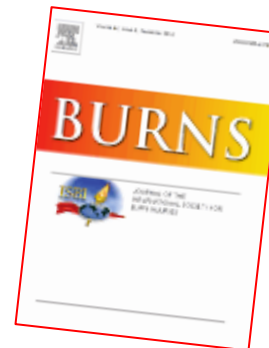
Reduced Donor Skin Requirement



Positive Treatment Outcome

- RECELL System achieved definitive closure comparable to standard of care with significantly less donor skin
- At eight weeks post treatment, **92%** of the burn sites treated with the RECELL System achieved complete healing versus **85%** for the sites treated with the Standard of Care

Published in Burns
and Presented at ABA



Life Changing Outcomes & Economic Benefit



Treatment Day



Day 7



Day 21



3 Months



1 Year

Case Series Presented at 50th Annual ABA Meeting

- Compassionate Use Example
- 12-year-old girl with 2nd-degree facial burn and widespread 3rd-degree burns
- 62% Total Body Surface Area (TBSA) burn injury
- Insufficient donor skin available for SoC (STSG)
- Reintroduction of melanocytes resulted in an excellent cosmetic outcome
- No facial contracture release surgery required
- Discharged in 24 days



RECELL is ideal for treatment of deep partial-thickness facial burns

RECELL U.S. Commercial Launch & Current Market Potential

In-Patient Burns: The Initial U.S. Target Market

486,000

Burn Patients
Treated Annually
in the US¹



53,000

In-patient Burn
Treatments²



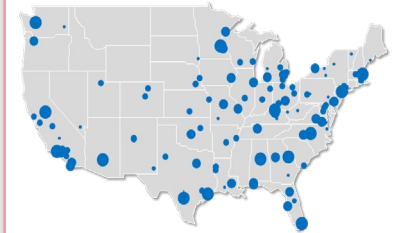
75%

In-patient Burns
Are Treated in
Burn Centers³



~132

Burn centers in the
U.S.¹



\$200MM Addressable Market

Well Positioned for Success

Key Marketing Requirements

Robust Clinical Data

Experienced Field Team

Health Economic Value Proposition

Physician Payment

AVITA Addresses the Market Need

2 Randomized Controlled Clinical Studies Demonstrating Positive Safety & Efficacy

21 Commercial Field Positions Averaging Over 15 Years of Industry Experience

Attractive Pricing & Published Health Economic Model Demonstrating RECELL Can Reduce Overall Hospital Costs

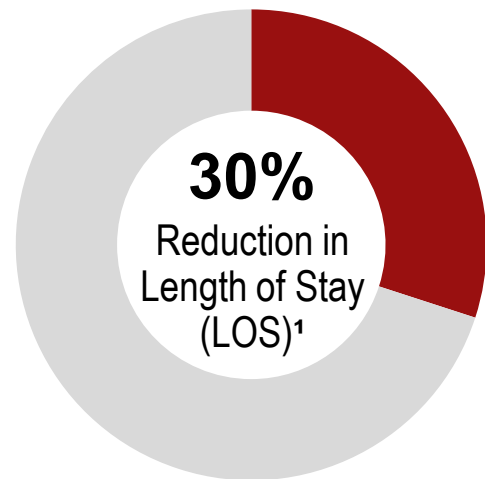
Reimbursement / CPT Codes in Place

CPT Code	Code Description
15110	Epidermal autograft, trunk, arms, legs, first 100 sq cm or less, or 1% of body area of infants and children
+15111	each additional 100 sq cm, or each additional 1% of body area of infants and children, or part thereof
15115	Epidermal autograft, face, scalp, eyelids, mouth, neck, ears, orbits, genitalia, hands, feet, and/or multiple digits, first 100 sq cm or less, or 1% of body area of infants and children
+15116	each additional 100 sq cm, or each additional 1% of body area of infants and children, or part thereof

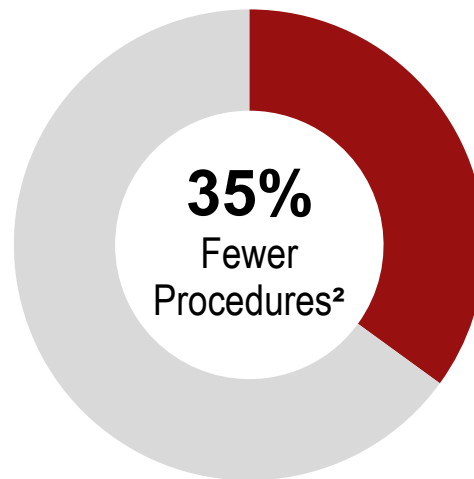
Published Health Economic Model Demonstrates RECELL Can Reduce Overall Hospital Costs

Transforming Care

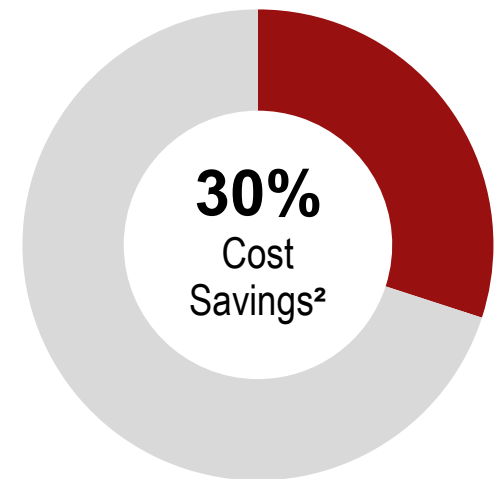
Reduces costs and accelerates recovery by decreasing the number of painful procedures and length of stay in hospital



Fewer procedures and faster healing times get patients home more quickly



Reduced donor site size and greater meshing ratio enables permanent closure with fewer invasive autograft procedures



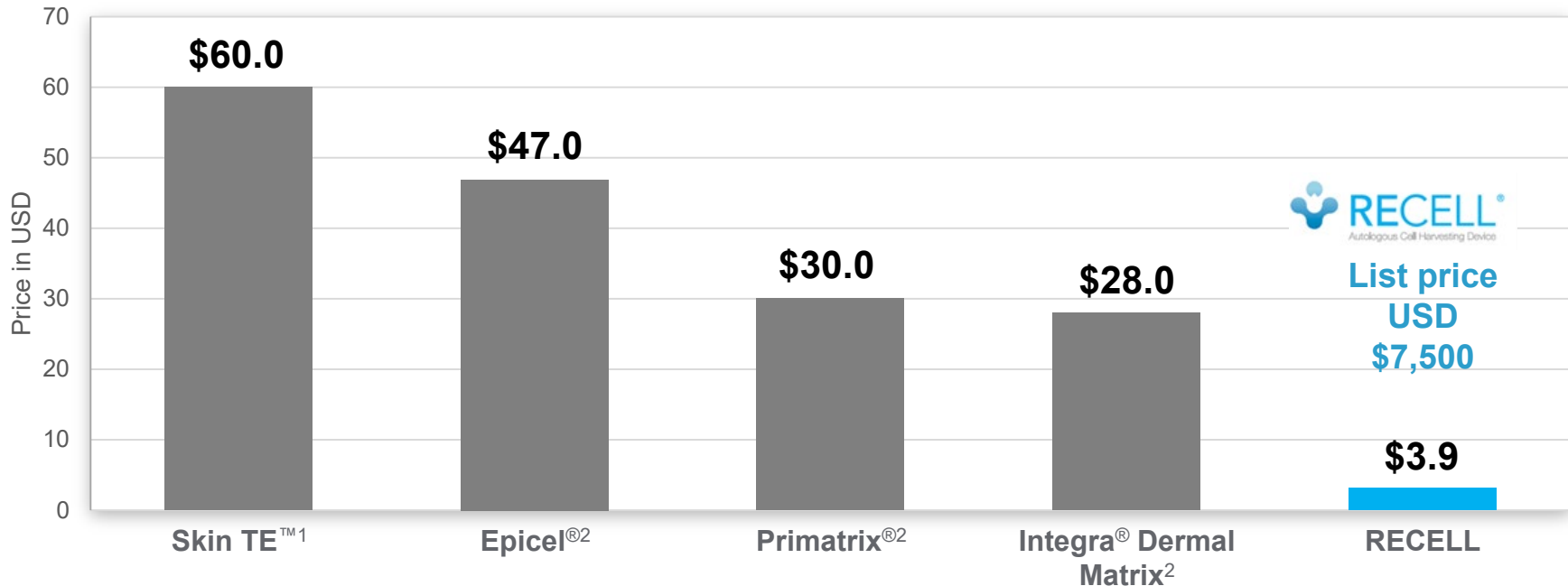
Shorter and fewer procedures, decreased length of stay, and reduced resource use translates into burn center savings

RECELL Saves the Hospital Money in All In-Patient Scenarios Where the Burn is 10% Total Body Surface Area (TBSA) or Greater

RECELL Priced Right

Pricing of Other Treatments Limits Them to Large Burns

Therapy Price/cm² (USD)



Complementary Products*

Assumptions

- Skin TE \$60/cm²
- Epicel ~\$50/cm²; 1% TBSA treatment with Epicel costs at \$6-10,000; Epicel Skin Grafts
- Integra \$28/cm². Complementary product presented for pricing comparison
- RECELL® 1920 up to 10% TBSA. Complementary product presented for pricing comparison

RECELL Is Priced for Broad Market Adoption

1. <https://seekingalpha.com/article/4193454-polarityte-paradigm-shift-expensive-skin-graft>

2. Sarah Schlatter, Biomedical Engineering, University of Rhode Island. Available at: http://www.ele.uri.edu/Courses/bme281/F08/Sarah_1.pdf

*Complementary Products are presented for pricing comparison only

Epicel® is a registered trademark of Vericel Corporation, PriMatrix® is a registered trademark of Integra, SkinTE™ is a trademark of PolarityTE

RECELL Launched Nationwide in January 2019



RECELL DRIVES POSITIVE OUTCOMES™

CONSIDERABLE OUTCOMES

HEALING AT A CELLULAR LEVEL™

FOR INTERNAL USE ONLY



2018-2019 CODING & REIMBURSEMENT GUIDE
for RECELL® System

www.RECELLSystem.com

RECELL® SYSTEM

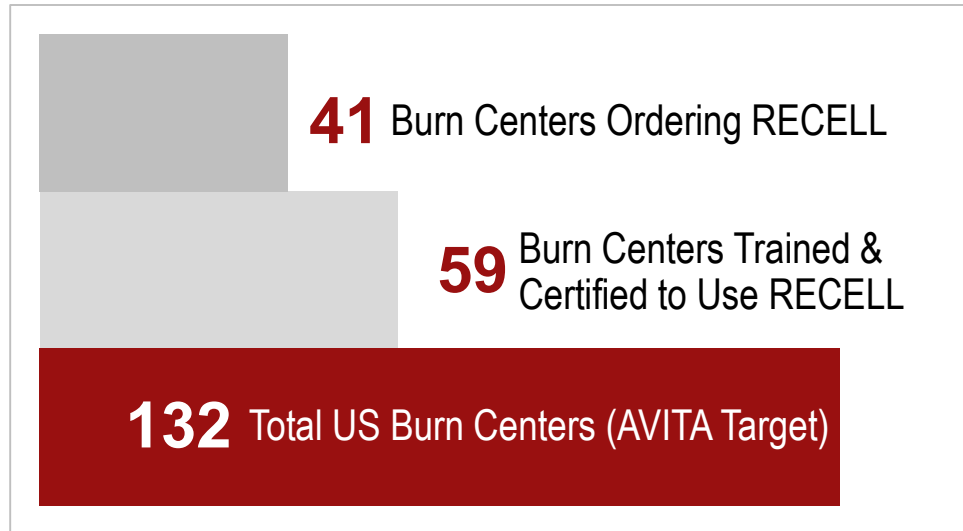
A Randomized Controlled Trial Comparing the RECELL System to Meshed Skin Grafts for the Reduction of Donor Area in the Treatment of Deep Partial Thickness Burn Injuries

RECELL® SYSTEM BIBLIOGRAPHY

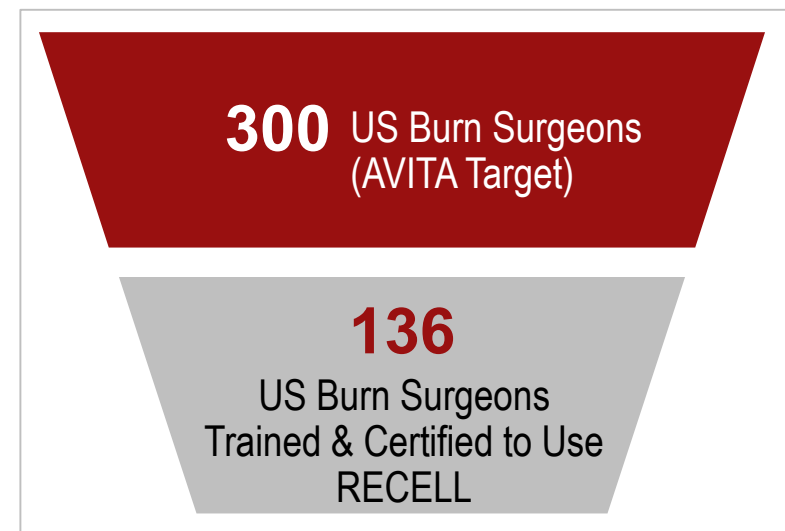
BURN INJURIES

Impressive Market Penetration in Only 6 Months

Account Performance



HCP Performance



100% Success Rate Through Value and Analysis Committees (VAC) To Date

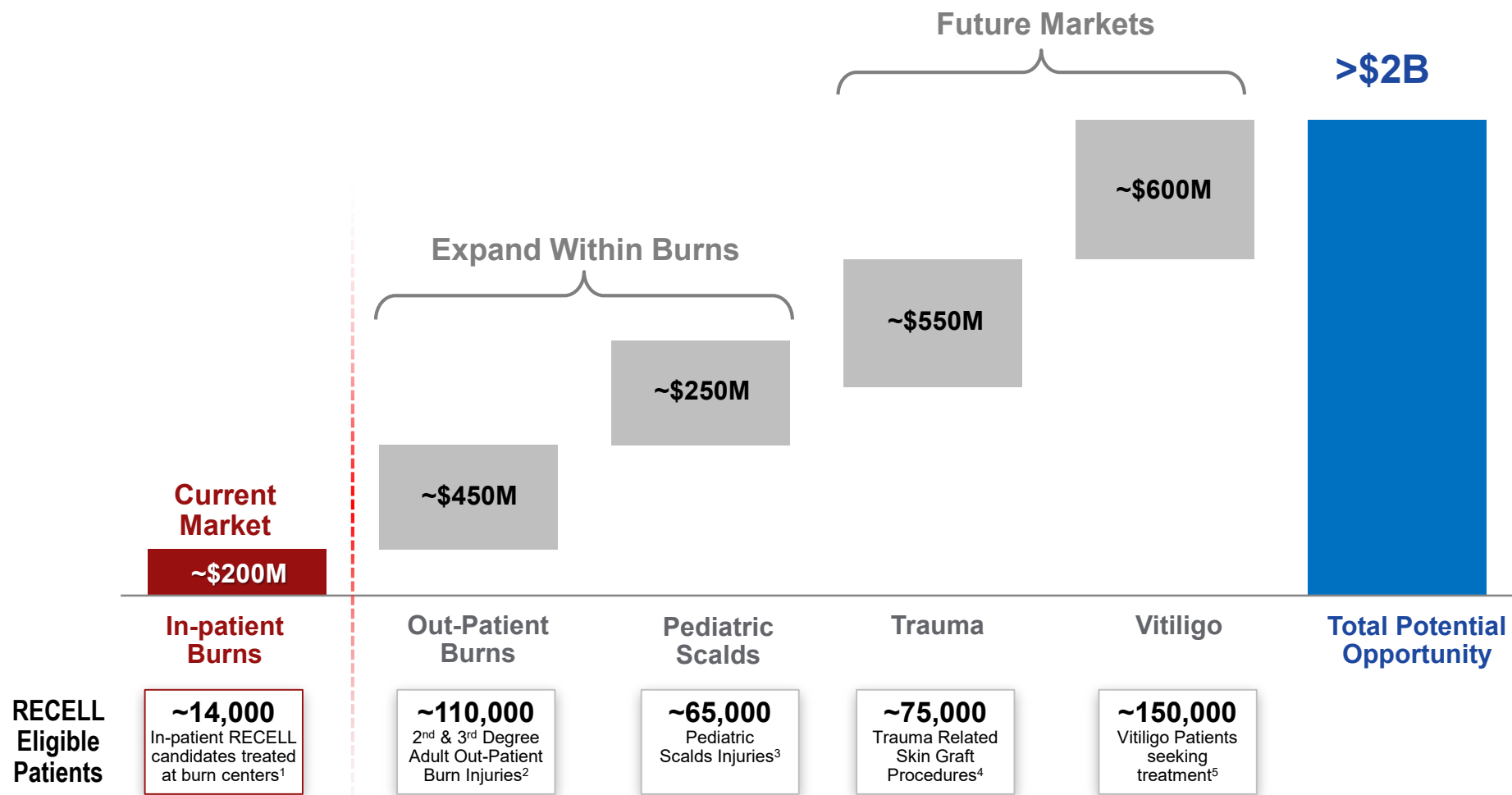
FDA Approval – September 2018

- ✓ First commercial sale & shipment within 3 weeks of approval
- ✓ Entire U.S. field force in place within eight weeks of approval
- ✓ U.S. National Launch – January 2019

A\$6.2 million in U.S. Product Sales since approval*

Development Pipeline & Growth Potential

Current RECELL Platform Addresses Opportunities Exceeding \$2 Billion in the United States



1. Internal Research. 2. Calculations: 486,000 burns per year less 53,000 in-patient burns multiplied by adult factor of 70% multiplied by 37% factor to represent 2nd and 3rd degree burns (<http://ameriburn.org/who-we-are/media/burn-incidence-fact-sheet/>; Burn-Related Hospital Inpatient Stays and Emergency Department Visits, 2013 HCUP/AHRQ, American Burn Association. National Burn Repository Report. 2016; Version 12.0 and internal market research). 3. Calculations: 505,278 total skin graft procedures x internal estimates of proportion of pediatric procedures (2017 DRG Claims data). 4. Calculations: 486,000 burns per year x 30% pediatrics factor x 45.2% scalds factor (American Burn Association. National Burn Repository Report. 2016); Version 12.0 also <http://ameriburn.org/who-we-are/media/burn-incidence-fact-sheet/>). 5. American Academy of Dermatology www.aad.org/File%20Library/Top%20navigation/About/Burden%20of%20Skin%20Disease/Vitiligo.pdf

Outpatient Burns Represent a Sizable Opportunity in the U.S. and an Important Strategic Step



- Approximately 430,000 burns are treated in the U.S. outpatient setting annually¹
- An estimated 37% of those burns are 2nd and 3rd degree²
- Pursuing more favorable reimbursement in the outpatient setting establishes a general code that can be used for future indications

Pediatric Patients Are a Unique Subset

- 30% of burns occur between ages 1-15 and ~45% of those injuries are estimated to be associated with scalds¹ (a total estimated population of 65,000)
- Scalds frequently present as “Indeterminate Depth” Burn, often not receiving optimal first line treatment
- Skin defects taking longer than 3 weeks to heal have a much higher rate of hypertrophic scarring³
- Conventional autografting is painful and the donor sites and autografted areas can be disfiguring as the child grows

Case Study: 2-year old with Scald treated with RECELL



**Before
Treatment**



**3 Weeks
post RECELL treatment**



**10 Weeks
post RECELL treatment**



**10 Months
post RECELL treatment**

1. American Burn Association NBR Advisory Committee, National Burn Repository 2016 Report, www.ameriburn.org/2016ABAFull.pdf
2. Chipp E, Charles L, Thomas C, Whiting K, Moiem N, Wilson Y. A prospective study of time of healing to healing of hypertrophic scarring in paediatric burns: every day counts. Burns & Trauma 2017; 5:3. Published online 2017 Jan 19.

Traumatic Wounds Indication Has a High Probability of Success

Significant Unmet Need

Reduction of donor site morbidity and donor site requirements are top unmet needs¹

Strong Interest in RECELL

89% of respondents in surgeon research perceived the RECELL product profile as compelling²

Synergistic with Current Commercial Efforts

70% of accounts currently purchasing RECELL also have trauma centers

Same Treatment Protocol to Burns

Consistent treatment protocol across acute injuries



High Probability of Success

RECELL used by multiple international surgeons in Traumatic Wounds with positive outcomes

May 2019 AVITA Medical Market Research (N=77)

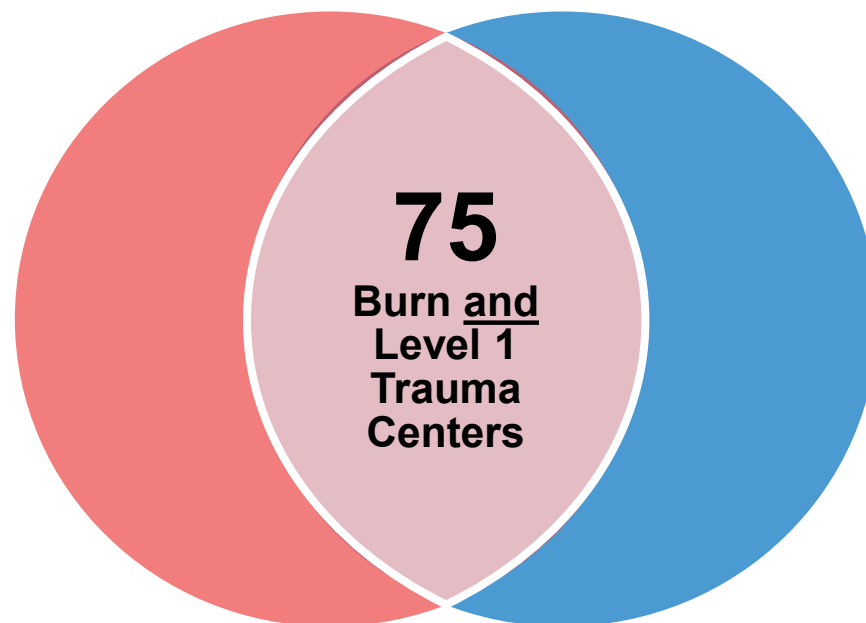
1. Relative Importance of Product Attributes when Evaluating a New Product Option vs. Conventional Autografting Methods for Soft Tissue Repair

How compelling is Product S vs. conventional autografting methods on a scale of 1 to 9, where 1 is "not compelling at all" and 7 is "extremely compelling"?

Trauma Would Expand Our Existing Opportunity While Still Maintaining a Narrow Customer Base

Target Expands to ~250 Total Centers

Current
AVITA Burn
Target:
~132
High Volume
Burn Dedicated
Centers²



Future
AVITA Trauma
Target:
~200
Level 1
Trauma
Centers¹

> 1/2 of All U.S. Burn Centers are also Level 1 Trauma Centers

Vitiligo Presents a Clear Opportunity to AVITA

6.5M Prevalence in the U.S.¹

> 50% of Vitiligo Patients are considered “stable”²

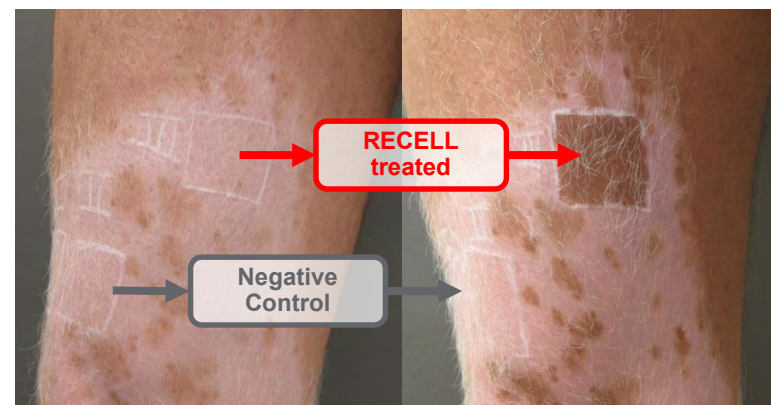
152k Vitiligo Patients Treated Annually in the U.S.³

Extremely low patient & doctor satisfaction with existing products⁴

Vitiligo Impacts Quality of Life
Of the patients with vitiligo, 25% had a DLQI >10 which indicates severe QoL reductions, compared with 34% in psoriasis patients.⁵

Strategic Fit

- ✓ Over 1,000 Vitiligo Patients treated internationally with RECELL
- ✓ 6 RECELL Vitiligo publications with positive outcomes
- ✓ RECELL is suitable for all types of stable vitiligo patients (both segmental and non-segmental)



Baseline

6-months Follow-up

**At 6 Months, RECELL Treated Area
Was 100% Repigmented⁶**

1. Advances in Vitiligo: An Update on Medical and Surgical Treatments. A. Dillon, et al. J Clin Aesth Derm. 2017

2. KOL input 3. AAD Vitiligo by the Numbers 2017 4. Internal market research 2018 5. Willingness-to-pay and

quality of life in patients with vitiligo. Radtke, et al. BJD. 2009. Dermatology life Quality Index (DLQI) is a ten-question questionnaire used to measure the impact of skin disease on the quality of life of an affected person 6.

Autologous cell suspension transplantation using a cell extraction device in segmental vitiligo and piebaldism patients: A randomized controlled pilot study. Koman, et al. JAAD 2015.

Extensive Data & Presentations

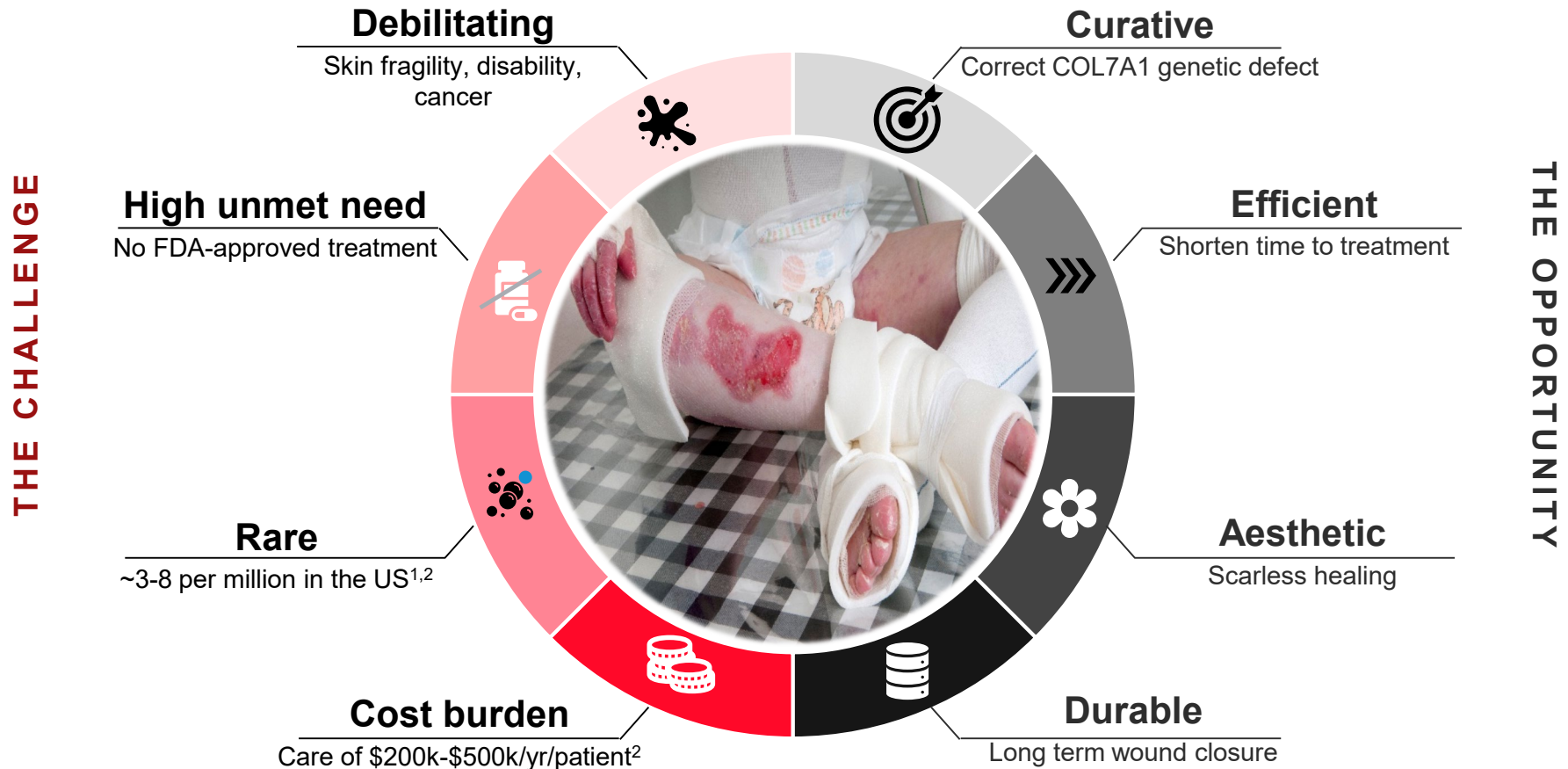
- Pivotal studies in 2nd and 3rd degree burns
- Facial burns
- Health economic model demonstrating RECELL cost savings
- RECELL combined with dermal substitutes
- Reduction in hospital stay due to treatment with RECELL
- Necrotizing soft tissue infection reconstruction
- Extensive burn injuries



Cell-Based Gene Therapy & Aesthetics

Exploring Cell-Based Gene Therapy for Dystrophic Epidermolysis Bullosa - A Devastating Orphan Disorder

Research
Program



Entering this market with high unmet need could also open doors to 400³+ genetically correctable disorders of the skin

Early Research Programs Show Market Potential for Application in Rejuvenation

AMERICANS SPEND >\$16.5B IN AESTHETIC PROCEDURES ANNUALLY¹



High patient
satisfaction, but
does not address
skin quality



Skin Rejuvenation

>3M aesthetic procedures
per year (US)² aimed to
improve skin tightness,
texture & evenness
in skin tone

Consumers desire superior results
over current offerings with
a single treatment



Lower volume
of procedures
due to fear
of surgery/general
anesthesia

**A 5% market capture of the skin rejuvenation market could represent
> \$500MM opportunity**

Financial Overview & Milestones

Financial Overview

	12 Months Ended June 30, 2019	
(AUD in \$000s)	2019	2018
U.S. sales	6,215	-
Total revenue	17,026	11,372
Cash used in operations	(27,314)	(16,385)
Cash	29,155	14,825

Tickers: ASX:AVH and OTCQX:AVMX



BARDA Program

- U.S. Biomedical Advanced Research and Development Authority
 - Mandate: disaster preparedness & response
- Providing sizable non-dilutive funding
- Total estimated contract value US\$80.1 million
- Major programs supported:
 - PMA
 - Health Economic Model
 - Pediatric clinical trials
 - Disaster preparedness stockpile



Value-Creating Milestones

- **Received Pre-market Approval (PMA) in September 2018**
- **RECELL is Positioned for Successful Adoption in U.S. Burns**

Key Accomplishments in 2019

- ✓ U.S. Nationwide Launch in January 2019
- ✓ Market & distribution collaboration in Japan and PMDA submission of RECELL
- ✓ Ten presentations of RECELL results at 2019 ABA meeting
- ✓ Publication of RECELL health economic model
- ✓ U.S. Product Sales of A\$6.2 million through June 30, 2019

Key Milestones through 2020

- Listing of ADRs on NASDAQ
- RECELL U.S. revenue growth
- First patient enrolled in U.S. Pediatric Scalds Clinical Study
- First patient enrolled in U.S. Soft-Tissue Repair Clinical Study
- PMDA Approval of RECELL in Japan
- First patient enrolled in U.S. Vitiligo Clinical Study



AVITA Medical: Transforming Lives with Skin Regeneration

- Revolutionary treatment from a patient's own skin for life-changing outcomes
- FDA-approved RECELL® System for the treatment of acute thermal burns
- Commercial launch exceeding expectations
- Platform expansion into \$2 billion total market opportunity
- Further potential for cell-based gene therapy and aesthetics
- The right team to execute on upcoming milestones



**Life-Changing
Outcomes**



Platform Technology



**Potential in Cell &
Cell-Based Gene Therapy**

Appendix

Risk Factors

There are numerous risk factors involved with the Company's business. Some of these risks can be mitigated by the use of safeguards and appropriate systems and controls, but some are outside the control of the Company and cannot be mitigated. Accordingly, an investment in the Company carries no guarantee with respect to the payment of dividends, return of capital or price at which securities will trade. The following is a summary of the more material matters to be considered. However, this summary is not exhaustive. Potential investor should consult their professional advisors before deciding whether to invest.

- **Technological Change:** Technological change presents the Company with significant opportunities for growth. However, the risk remains that any competitor may introduce new technology enabling it to gain a significant competitive advantage over the Company.
- **Reliance on key personnel:** The Company's success depends to a significant extent upon its key management personnel, as well as other management and technical personnel including sub-contractors. The loss of the services of any such personnel could have an adverse effect on the Company.
- **Competition:** The Company competes with other companies, including nationally in Australia and internationally. Some of these companies have greater financial and other resources than the Company and, as a result, may be in a better position to compete for future business opportunities. There can be no assurance that the Company can compete effectively with these companies.
- **Patent Protection:** The patent protection that the Company may obtain varies from product to product and country to country and may not be sufficient, including to maintain product exclusivity. Patent rights are also limited in time and do not always provide effective protection for products and services: competitors may successfully avoid patents through design innovation, the Company may not hold sufficient evidence of infringement to bring suit, or the infringement claim may not result in a decision that the rights are valid, enforceable or infringed. Legislation or regulatory actions subsequent to the filing date of a patent application may affect what an applicant is entitled to claim in a pending application and may also affect whether a granted patent can be enforced in certain circumstances. Laws relating to biotechnology remain the subject of ongoing political controversy in some countries. The risk of changed laws affecting patent rights is generally considered greater for the biotechnology field than in other longer established fields.
- **Change in government policy and legislation:** Any material adverse changes in relevant government policies or legislation of Australia / United States may affect the viability and profitability of the Company, and consequent returns to investors. The activities of the Company are subject to various federal, state and local laws governing prospecting, development, production, taxes, labor standards and occupational health and safety, and other matters.

Important Safety Information

- **INDICATIONS FOR USE:** The RECELL® Autologous Cell Harvesting Device is indicated for the treatment of acute thermal burn wounds in patients 18 years of age and older. The RECELL® device is used by an appropriately-licensed healthcare professional at the patient's point of care to prepare autologous Regenerative Epidermal Suspension (RES™) for direct application to acute partial-thickness thermal burn wounds or application in combination with meshed autografting for acute full-thickness thermal burn wounds.
- **CONTRAINDICATIONS:** RECELL® is contraindicated for: the treatment of wounds clinically diagnosed as infected or with necrotic tissue, the treatment of patients with a known hypersensitivity to trypsin or compound sodium lactate (Hartmann's) solution, patients having a known hypersensitivity to anesthetics, adrenaline/epinephrine, povidone-iodine, or chlorhexidine solutions.
- **WARNINGS:** Autologous use only. Wound beds treated with a cytotoxic agent (e.g., silver sulfadiazine) should be rinsed prior to application of the cell suspension. RECELL® is provided sterile and is intended for single-use. Do not use if packaging is damaged or expired. Choose a donor site with no evidence of cellulitis or infection and process skin immediately. A skin sample should require between 15 and 30 minutes contact with Enzyme. Contact in excess of 60 minutes is not recommended. RECELL® Enzyme is animal derived and freedom from infectious agents cannot be guaranteed.
- **PRECAUTIONS:** RECELL® is not intended for use without meshed autograft for treatment of full-thickness burn wounds. The safety and effectiveness of RECELL® without meshed autograft have not been established for treatment of partial-thickness burn wounds: on the hands and articulating joints, >320 cm², in patients with wounds totaling >20% total body surface area (TBSA). The safety and effectiveness of RECELL® with autografting have not been established for treatment of full-thickness burn wounds: on the hands and articulated joints, in patients with wounds totaling >50% TBSA.
- **SPECIAL PATIENT POPULATIONS:** The safety and effectiveness of RECELL® have not been established for treatment of acute thermal partial-thickness or full-thickness burn wounds in pediatric patients younger than 18 years of age. For complete Important Safety Information, refer to Instructions For Use at www.RECELLSYSTEM.COM

AVITA Medical Board and Capital Structure

A\$0.425
Share Price¹

A\$795 Million
Market
Capitalization¹

A\$29.1 Million
Cash¹

A\$0.0
(Zero) Debt

DIRECTORS



Dr. Michael Perry
CEO, AVITA Medical



Lou Panaccio, Chairman
Non-Executive Director
Sonic Healthcare Limited



Jeremy Curnock Cook
Managing Director of
Bioscience Managers Pty Ltd



Professor Suzanne Crowe
Professor Emeritus Burnet Institute



Louis Drapeau
Nektar Therapeutics, BioMarin
Pharmaceutical, Inc., Arthur Andersen LLP.



Damien McDonald
Chief Executive Officer of LivaNova

MAJOR SHAREHOLDERS

- Redmile Group
- Karst Peak Capital Limited
- BioScience Managers Pty Ltd
- The Capital Group Companies
- Montgomery Investment Management
- Pura Vida Investments
- Blackcrane Capital
- Oberweis Asset Management

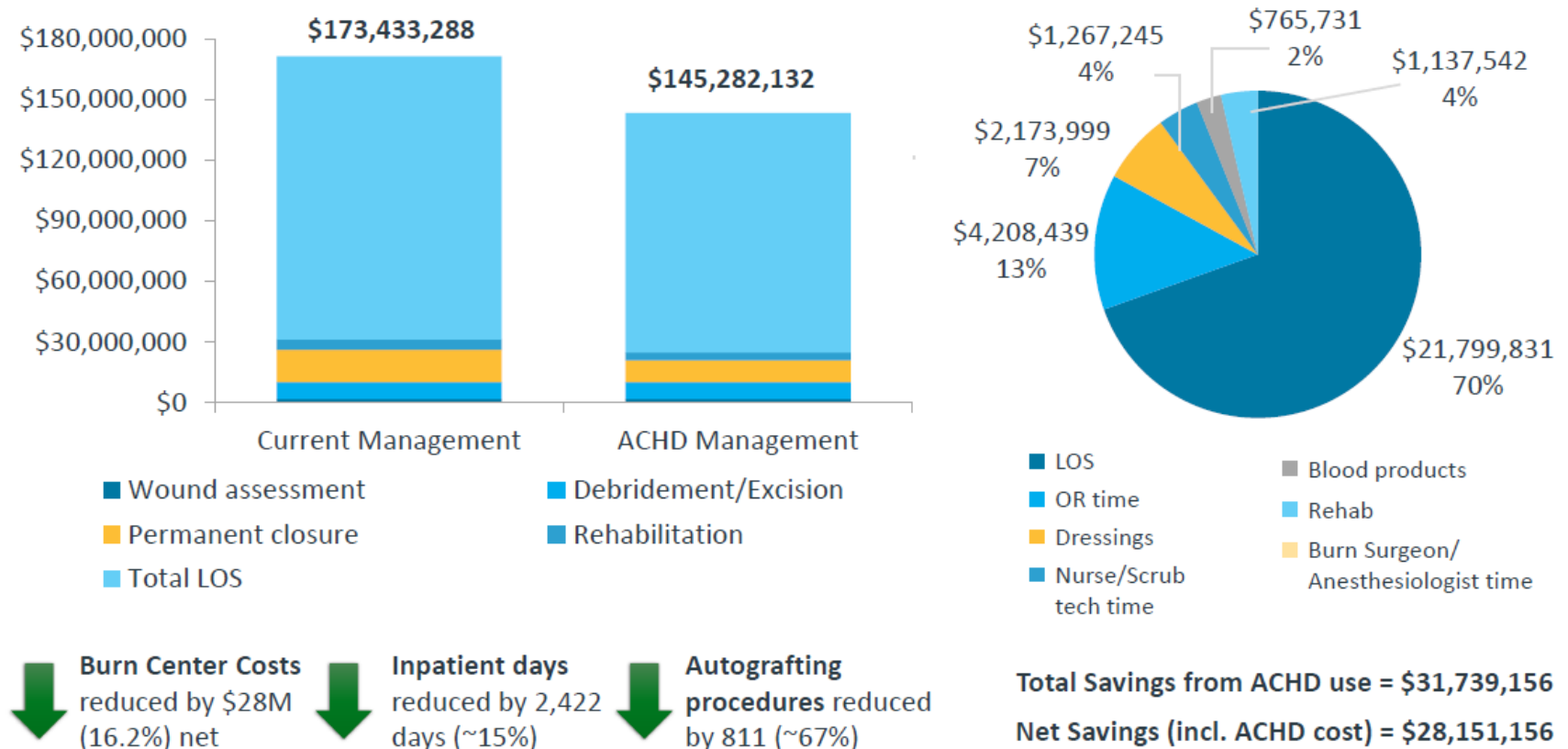
ANALYSTS

- John Hester, Bell Potter (AUS)
- Brooks O'Neil, Lake Street (US)

Health Economic Model Demonstrates RECELL Cost Savings

Presentation at 2019 ABA using data from Arizona Burn Center

Figure 1: Total Annual Budget Impact (800 Burn Patients)



Estimated savings of \$28 million (16%) annually for single burn center

Japan Is an Attractive Opportunity for AVITA



- On March 3rd, 2019 AVITA announced a collaboration with COSMOTEC, an M3 Group company to market and distribute the RECELL System for the treatment of burns and other wounds in Japan
- An application for approval to market the RECELL System in Japan was submitted on February 25th, 2019.
- Large patient populations coupled with generally attractive reimbursement coverage makes Japan an attractive market for the RECELL System

KEY PATIENT POPULATIONS IN JAPAN

Chronic Wounds

~183K

DFU & VLU patients
non-responsive to
standard of care^{1,2,3}

Burn

~6K

Patients treated
severe burns / yr⁵

Vitiligo

~2 million

Patients Suffer
from Vitiligo⁴

1. Pengzi Zhan et al. Global epidemiology of diabetic foot ulceration: a systematic review and meta-analysis†. Annals of medicine 2017
2. Guest 2017 Diabetic foot ulcer management in clinical practice in the UK: costs and outcomes (48% remained unhealed after 12 months. Excl those which were amputated - conservative.)
3. Guest 2017 Venous leg ulcer management in clinical practice in the UK: costs and outcome. (53% healed in 12 months)
4. Furue M, Yamazaki S, Jimbow K, Tsuchida T, Amagai M, Tanaka T et al. Prevalence of dermatological disorders in Japan: a nationwide, cross-sectional, seasonal, multi-center, hospital based study. J Dermatol. 2011 Apr; 38(4):310-20
5. Estimates based on data from 2016 JSBI National Burns Repository and DRG codes