

FLEXIROAM

Investor Presentation Oct 2019



HIGHLIGHTS

- 1 Providing creative solutions in the global roaming market - **\$80 billion data roaming industry** expected in 2020¹
- 2 **Convenient, easy to use and customer friendly.** Set up once and never worry about expensive roaming charges or having to find local SIMs when travelling overseas.
- 3 Subscribers base of over **300,000** across the world with a **72% growth** between FY17 - FY19
- 4 **Low capex and highly scalable backend infrastructure.** New eSIM technology (now available on Apple iPhones 11) offers easy and instant activation, faster roll out and will further reduce costs

CORPORATE INFO

ASX Code: FRX

Shares on Issue: 242.1 million

Share Price*: A\$ 0.045

Market Cap*: A\$ 10.8 million

Debt Nil

SHAREHOLDER STRUCTURE

Directors / Founders	48%
Top 10 shareholders holding	92%
Number of shareholders	286

*As at 2nd October 2019

BOARD OF DIRECTORS

Jef Ong

Managing Director

Founder of Flexiroam with over 19 years of global experience in telecommunications.

David Ong

Non-Executive Director

Business leader, founder and president of Reapfield Group, one of the leading real estate agencies in Malaysia.

Tat Seng Koh

Non-Executive Director

13 years of experience in investment banking and corporate finance. Former Group CFO of MayAir Group plc and PureCircle Ltd.

Tuck Yin Choy

Non-Executive Director

Extensive experience in international sales and marketing, 10 years as Global Sales Manager for one of Germany's largest industrial technology companies.

PROBLEMS FOR TRAVELLERS

Expensive Roaming



- Expensive roaming charges
- Risk of bill shock
- Unclear hidden Terms & Conditions

Lack of Transparency



- Limited access to track the data usage by employees
- Misuse of data for personal use

Public WiFi



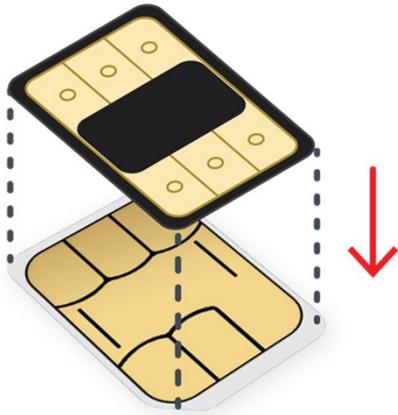
- Limited access
- Charges may apply
- Security risk with unencrypted network

Pocket WiFi Devices



- Bulky and need to charge battery
- Expensive deposits
- Risk of loss

FLEXIROAM EXISTING SOLUTION



Ultra thin microchip **0.08mm**. Compatible with Regular, Micro & Nano SIM



Apply once never worry about **expensive roaming or buying and changing SIM** when you travel. Works in 150+ countries.



New **eSIM technology** makes sign-up even **easier, roll out faster and reduces costs.**



Easy to apply and **highly secure**

FLEXIROAM NEW SOLUTION



“NO physical limitations, NO geographical boundaries, **INSTANT connectivity.**”



No physical setup or SIM cards required anymore



Offering high-speed internet at a lower price



Faster connectivity and more secure encryption

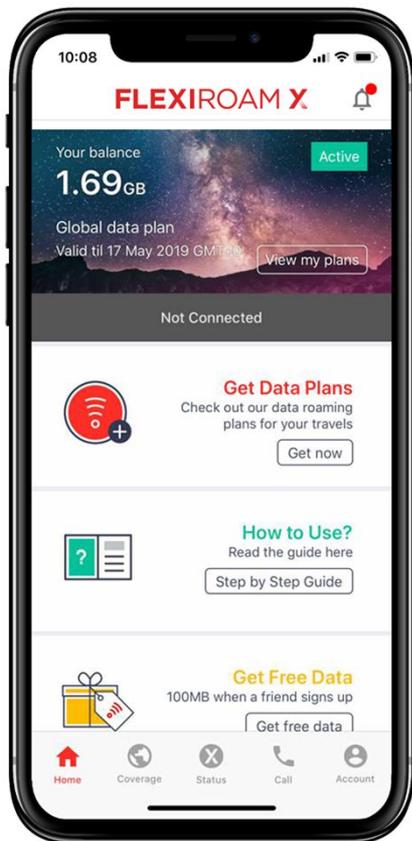


Easy one-time setup at your fingertips with Flexiroam X app



Get immediate access to 580 telecommunication network providers worldwide. (Eliminate roaming charges abroad)

KEY FEATURES



Available in **Android and iOS**; **Easy registration** via Facebook, Google, WeChat and mobile number

Navigate, control and choose from over 800 data packages.

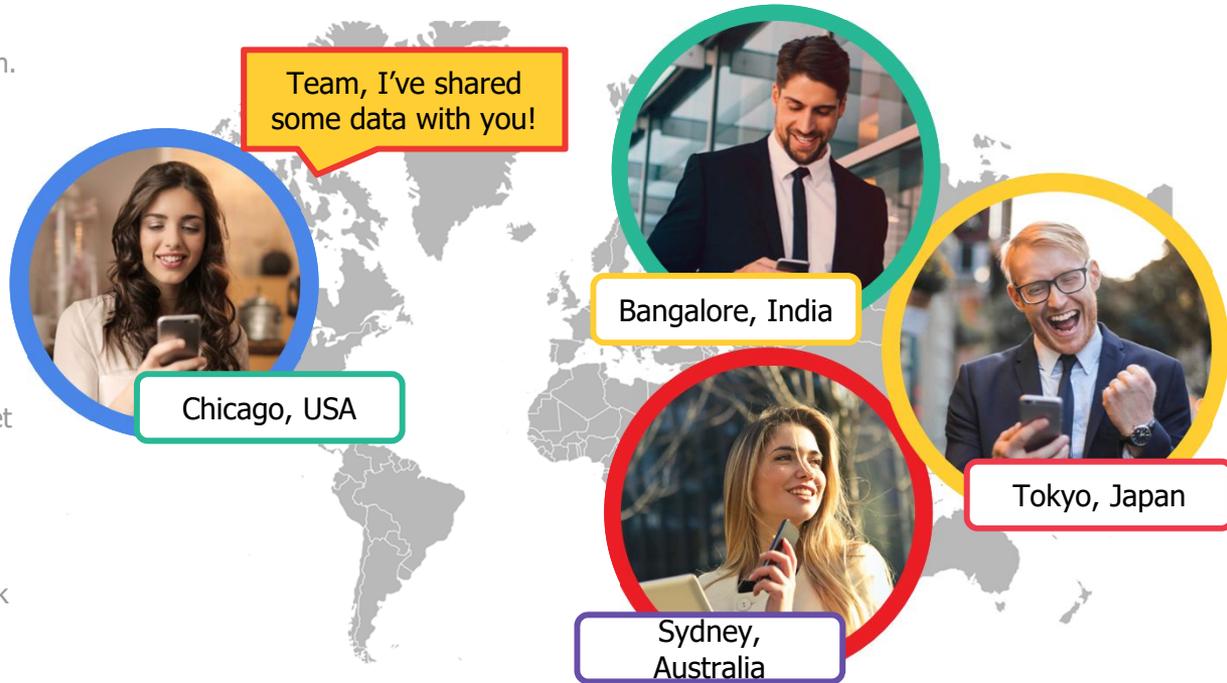
As good as having over **800 SIMs in 1 Platform**

Data On The Go - Buy Data Plans Anytime, Anywhere

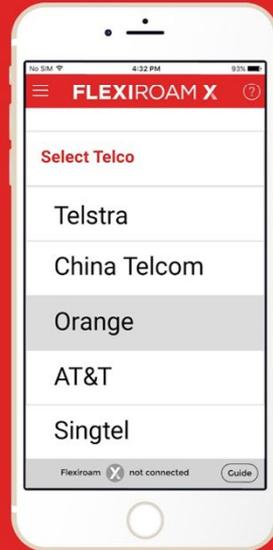
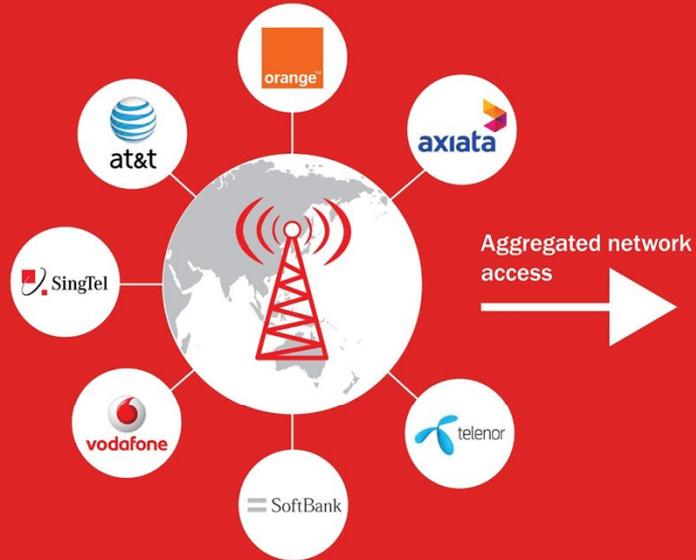
KEY FEATURES

Works like MiFi, without the distance limitation

- **Share data even when miles apart**
Share data plans without any distance limitation.
- **Share unlimited data to unlimited users**
Now share unlimited data, unlimited times to unlimited users.
- **No extra devices needed**
No hassle of carrying an extra device like Pocket WiFi or MiFi while travelling abroad.
- **Connects to multiple networks**
AI based technology selects the fastest network among multiple network partners.



580 Telecommunication Network Providers Worldwide



Switch SIM & Data Balance Management via Mobile App



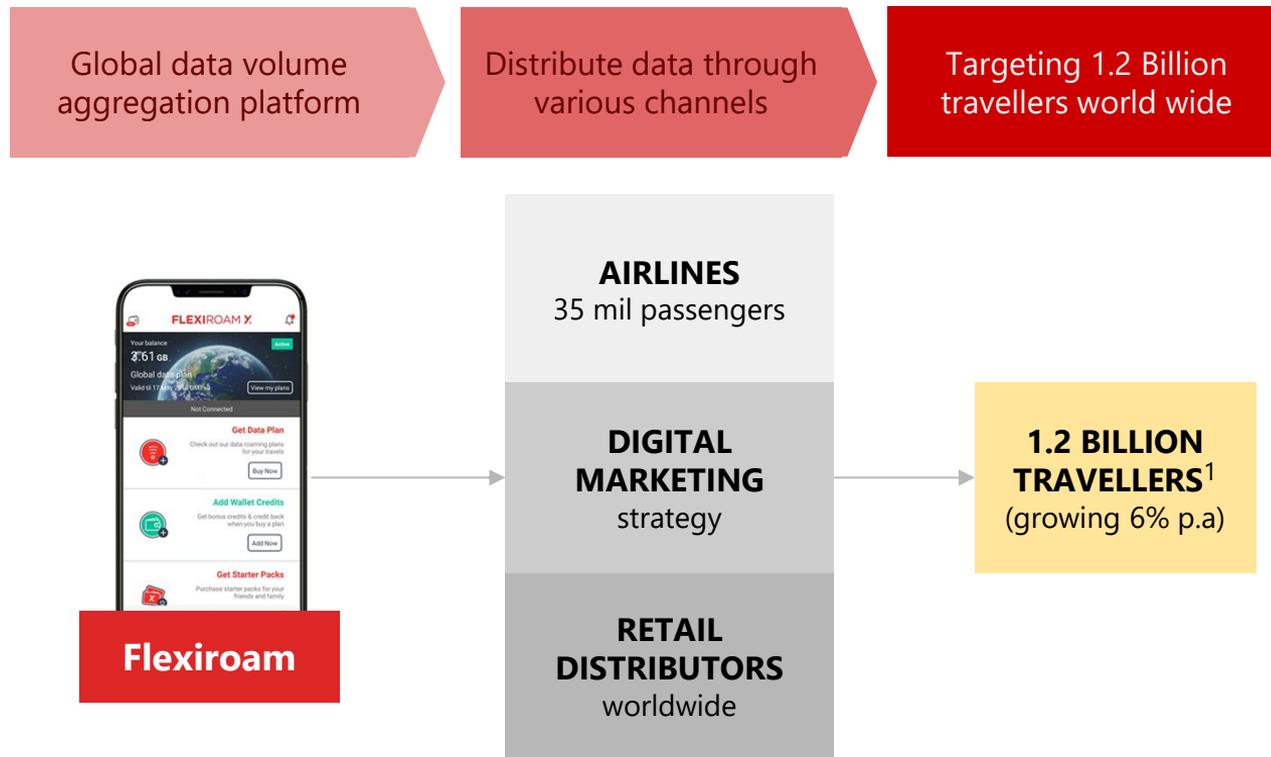
End Users



Internet access via X Microchip

*Disclaimer: phone manufacturers logo shown are examples only.

DISTRIBUTION MODEL



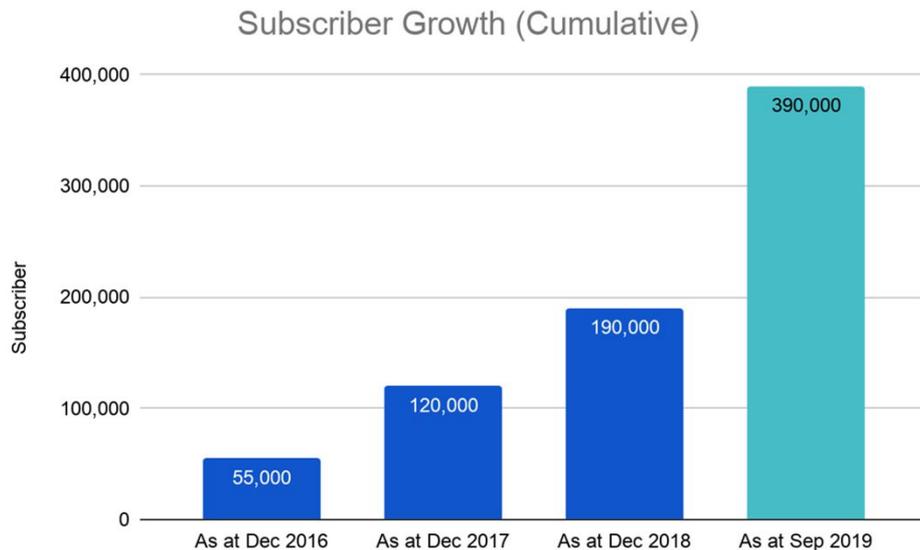
1. <https://www.mobileworldlive.com/whitepaper-the-silent-roamer-solution-for-mnos/>

2. <https://www.emarketer.com/content/global-digital-travel-sales-2018>

3. https://www.itb-berlin.com/media/itb/itb_dl_all/itb_presse_all/ITB_World_Travel_Trends_2018_2019.pdf

SUBSCRIBER GROWTH

Global Subscriber Base



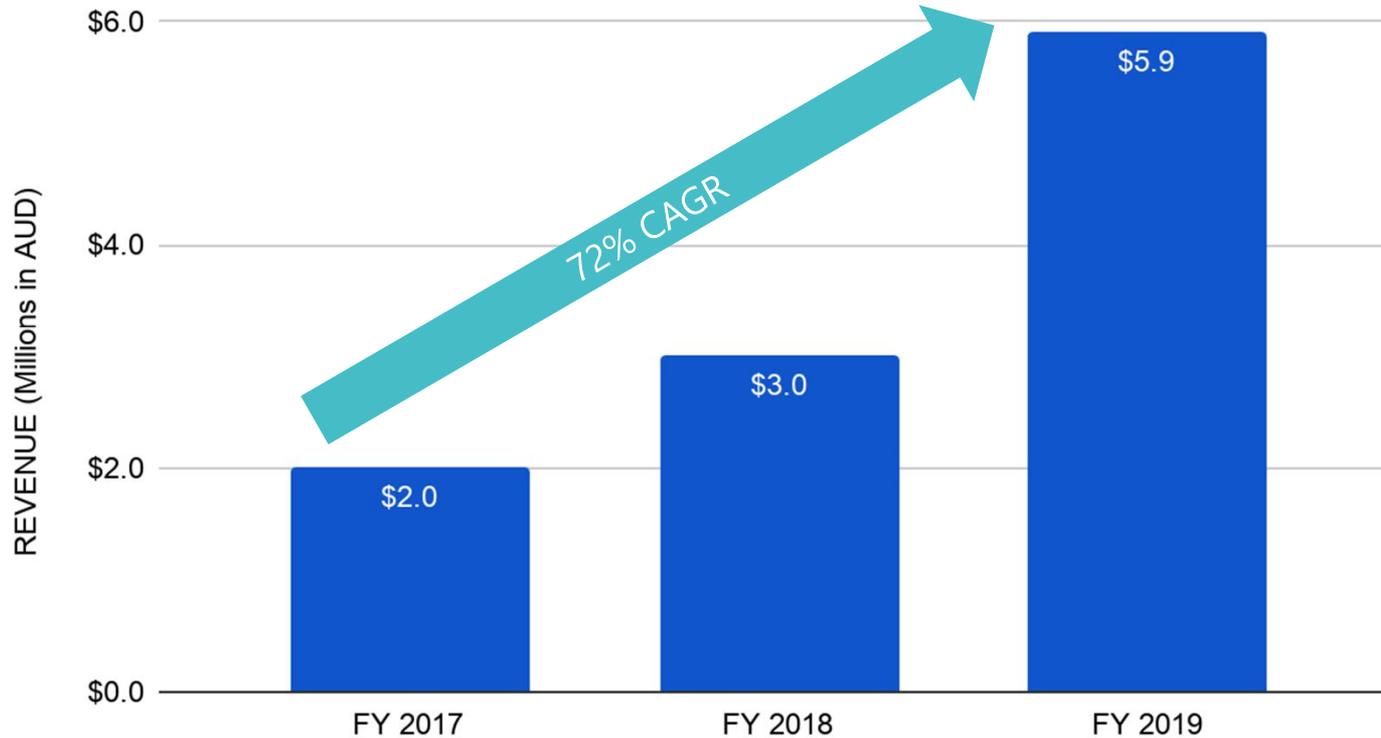
Massive opportunity as Flexiroam is relatively unknown in Europe and Australia

Users by Top 10 Countries of Origin

No.	Country
1	Malaysia
2	Singapore
3	Indonesia
4	Brazil
5	United Arab Emirates
6	Kuwait
7	Japan
8	Australia
9	Taiwan
10	China

KEY FINANCIALS

REVENUE GROWTH (Year on Year)



GROWTH CATALYST

Agreements with Affiliates & Partnership to promote FLEXIROAM to **35 million** travelers globally

Airlines	Travel Insurance	Distribution Partners
 <p>Malaysia Airlines</p>  <p>AirAsia</p>  <p>Royal Brunei Airlines</p>  <p>Scoot Airlines</p>	 <p>Tune Protect Flexiroam's 1st Travel Insurance Partner</p>	 <p>Over 200 Retailers & Distributors with Flexiroam Products across 50 countries</p>

SUMMARY

- **Data** is essential when travelling overseas.
- Customers **don't want to search for new SIM** at their travel destination and **want to avoid high roaming charges**.
- Flexiroam provides the solution – **one-off activation** and customers never have to worry about losing access to data when they travel.
- **eSim** introduces **potential for exponential growth**.

Want to travel? Come with us – the time is now!

Jef Ong
Managing Director

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