



ASX RELEASE | De.mem Limited (ASX:DEM)

De.mem Receives \$400,000 Order for Ultrapure Water Treatment System

29 September 2020: Australian-Singaporean water and waste water treatment company De.mem (ASX:DEM) (“De.mem” or “the Company”) is pleased to announce that it has received a new approx. \$400,000 contract.

This contract is significant because it generates De.mem’s first revenues in and creates a new product offering for the Australian power generation customer segment.

Product Diversification

Under the purchase order, De.mem will deliver membrane-based water treatment equipment to an Australian power station, to be used for the generation of ultra-pure, de-ionized water, which is required for the power generation process.

This effectively creates a new product offering by De.mem for the energy and other industrial sectors which require highest quality treated water.

Customer Diversification

This Purchase Order marks De.mem’s first revenues in the traditional energy / power generation industry.

Going forward, De.mem plans to offer this product as a standard product line to customers from the energy, electronics, semiconductor and other industrial sectors.

Revenue Guidance

The Company reaffirms that it remains on track to achieve guidance for annual revenues / cash receipts in CY2020 of A\$14-18m, subject to any unexpected adverse COVID-19 impacts.

While the majority of the contract amount is expected to be recognized in CY2021 revenues, the financial impact of the order on CY 2020 revenues is immaterial.

Commentary

De.mem CEO Andreas Kroell said:

“This new contract improves revenue quality by effectively creating a new product line and expanding our reach into the highly desirable industry segment of power generation, with institutional customers and stable cashflows. The demand from industrial customers for this type of water treatment system is large. We will add



this product to our standard product offering going forward, and will further promote it into our industrial customer base.”

This release was authorized by the Company’s Chief Executive Officer, Mr. Andreas Kroell.

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De.mem Limited (ASX:DEM) is a decentralised water and wastewater treatment business that designs, builds, owns and operates turnkey water and wastewater treatment systems for some of the world’s largest companies in the mining, electronics, chemical, oil & gas, and food & beverage industries. Its systems also provide municipalities, residential developments and hotels/resorts across the Asia Pacific with a reliable supply of clean drinking water.

De.mem’s technology to treat water and wastewater is among the most advanced globally. The Company is headquartered in Australia and has international locations in Singapore, Germany and Vietnam. It is commercialising an array of innovative proprietary technologies from its research and development partner, Nanyang Technological University (NTU) in Singapore, a world leader in membrane and water research. Technologies uniquely offered by De.mem include a revolutionary low-pressure hollow fibre nanofiltration membrane that uses less electricity and is cheaper to operate than conventional systems, as well as a new Forward Osmosis membrane deployed in de-watering applications or the concentration of liquids.

To learn more, please visit: www.demembranes.com

Forward Looking Statements

Statements contained in this release, particularly those regarding possible or assumed future performance, revenue, costs, dividends, production levels or rates, prices or potential growth of De.mem Limited, are, or may be, forward looking statements. Such statements relate to future events and expectations and, as such, involve known and unknown risks and uncertainties. Actual results and developments may differ materially from those expressed or implied by these forward-looking statements depending on a variety of factors.