



EUROZ HARTLEYS

PERTH BESPOKE INVESTOR TRIP

AARON BEGLEY – CEO

19 June 2024

WWW.MATRIXENGINEERED.COM



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THE POWER OF ADVANCED MATERIALS

OUR BUSINESS

Matrix designs, engineers and manufactures engineered products from composite and advanced materials to:

- Deliver **subsea buoyancy solutions** to the world.
- Support growth of **renewable energy** sector.
- Protect key infrastructure with **corrosion resistant coatings**.
- Delivery high performance **advanced materials technologies**.

WORLD'S LARGEST MANUFACTURER OF SYNTACTIC FOAM

*Henderson Facility, Western Australia
22,000m² automated advanced materials production facility*



THREE BUSINESS PILLARS

CORE TRADITIONAL



SUBSEA

SURF, deep water drilling and well construction. Energy transition opportunity floating offshore wind

EMERGING



CORROSION TECHNOLOGIES

Growing anti-corrosion coating, application equipment and technical services



ADVANCED MATERIALS

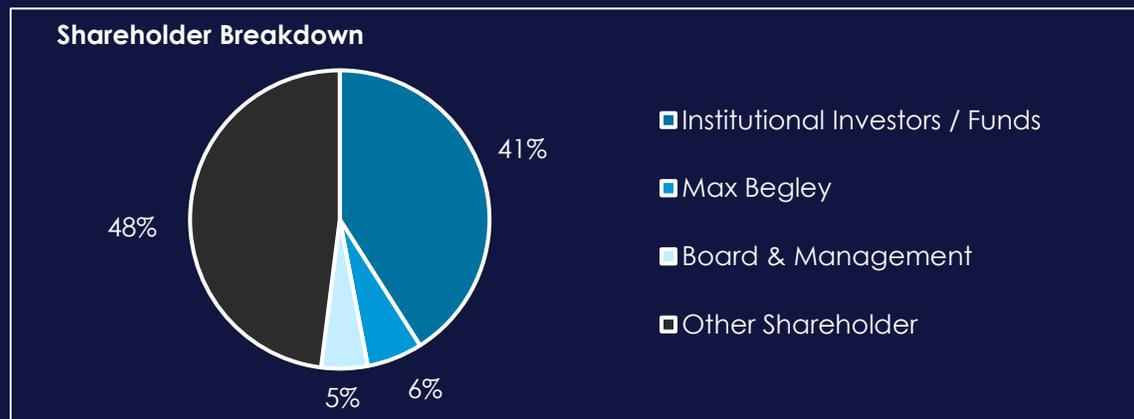
Advanced composite material solutions for Renewables / Defence / Resources

COMPANY OVERVIEW



Capital Structure	
ASX Ticker	MCE
Share Price (17 Jun 24)	\$0.32
Shares on Issue ¹	219.55m
Market Capitalisation ¹	\$70.25m
Cash ²	\$23.3m
Convertible Note Debt ²	\$9.3m
Enterprise Value ²	\$56.25m

Board & Management	
Peter Hood	Non-Executive Chairman
Aaron Begley	Managing Director & CEO
Brendan Cocks	Executive Director & CFO
Steven Cole	Non-Executive Director
Chris Sutherland	Non-Executive Director
Alison Terry	Non-Executive Director



1. As at 17 Jun 2024
 2. Cash and Debt as at 31 Dec 2023

STRONG GROWTH MOMENTUM

RETURN TO GROWTH WITH POSITIVE OUTLOOK

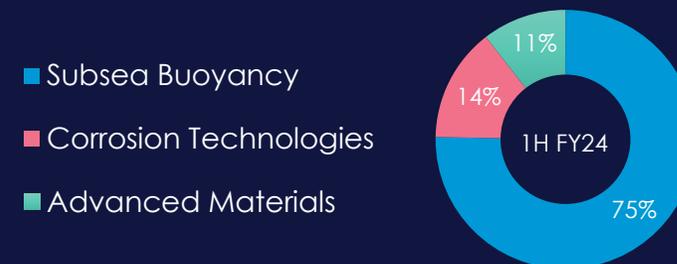
- Increasingly active offshore oil & gas market driving improved Subsea buoyancy demand.
 - Expected full year revenue of ~\$85m (80% up on prior year), underpinned by at least \$70m of subsea contracts currently secured for delivery in FY24 (weighted towards 2H FY24).
 - Strong forward momentum with busy period of awards activity expected in the Dec 24 half for the SURF market driving continued momentum in FY25 and building a base for FY26.
 - Identified SURF projects to continue momentum in coming years.
 - Strong pick up in the global drilling market fuelling recent quotation activity.
- Recurring revenue from Corrosion Technologies deepening reach into energy, resources markets.
- Advanced Materials emerging. On track for ~\$5m in FY24 (FY23 \$2.6m).

DRIVING EARNINGS RECOVERY AND STRENGTHENED FINANCIALS

- Return to operating profit, underlying EBITDA \$0.6m (1H FY23: \$2.3m loss).
- FY24 expect strong EBITDA result mostly in 2H FY24, demonstrating strong operating leverage.
- Strengthened financial position, cash on hand 31 Dec \$23.3m (FY23: \$20.0m).



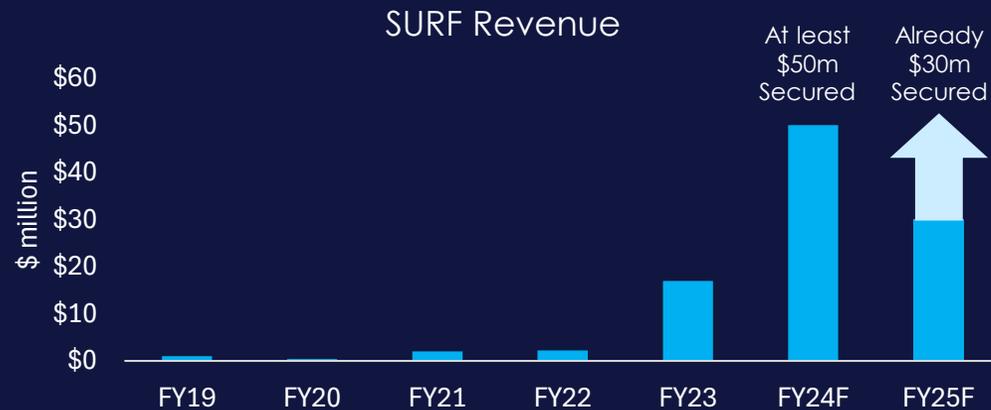
Revenue Contribution



MOMENTUM BUILDING SUBSEA PRODUCTION (SURF)

STRONG SURF MARKET PENETRATION

- FY23 turning point for Matrix presence in global SURF Market
- +\$90m secured across 3 projects in last 2 years
- Further projects of similar scale being pursued for FY25 and FY26 production, providing opportunity for further growth in coming years



UNDERPINNED BY SUSTAINED INDUSTRY ACTIVITY



STRONG QUOTATION PIPELINE

- ~\$300m of competitive quotations yet to be awarded
- Strong award activity expected over next 6 months. (~\$150m)
- +\$200m of upcoming projects identified, not yet quoted

INDUSTRY RECOVERY IS BUILDING DRILLING MARKET

INDUSTRY LEADER

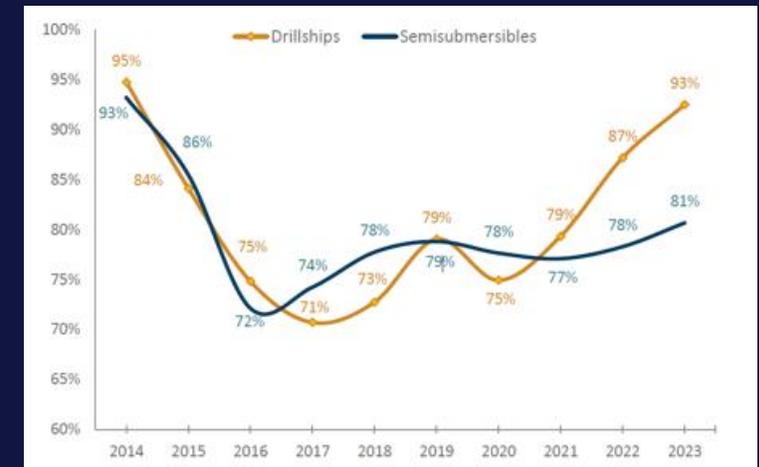
- +\$1B of syntactic foam buoyancy delivered by Matrix to the drilling sector in last 15 years.
- Global fleet of ~200 Rigs and Drill ships, with ~\$2B of Buoyancy.
- Significantly improved market conditions for drillers should lead to demand for replacements and upgrades.

STRENGTHENING DRILL RIG MARKET

- Rig utilisation and day rates increasing.
- Approx \$100m of competitive outstanding quotes to the drilling sector.
- ~\$3m job won and executed during the June 24 quarter for international driller
- Deployment of capital from drilling market still slow, but building.



MARKET UTILISATION FOR DRILLSHIPS AND SEMISUBS



Source: S&P Global

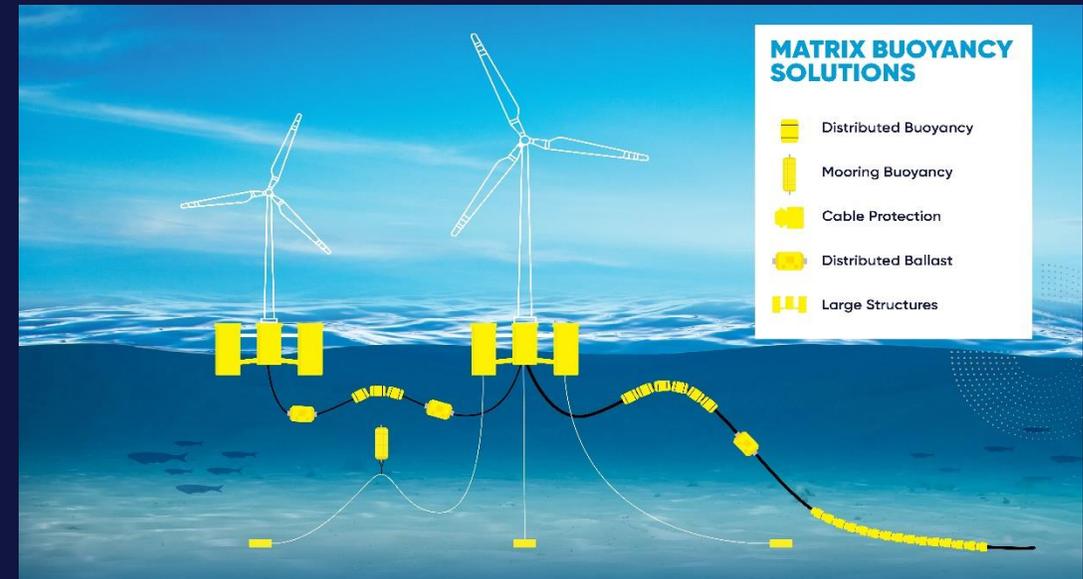
PRODUCT GROWTH OPPORTUNITIES

OTHER SUBSEA BUOYANCY



DEEP SEA MINING EQUIPMENT

- Currently producing riser buoyancy system using syntactic foam technology for a deep-sea research vessel.
- \$13m order in Sep 23, the largest contract Matrix has received outside the oil & gas sector.
- More opportunities identified and quoted.



OFFSHORE FLOATING WIND

- 26.5 GW of new floating wind capacity to be added by 2030.
- Rapid escalation of floating wind capacity expected from 2030 as suitable seabed areas are exhausted by the fixed wind market.
- Growth in regional markets where fixed wind not suitable (eg Vietnam, Philippines).

EXTENDING INTO ENERGY AND RESOURCES MARKETS

CORROSION TECHNOLOGIES

TECHNOLOGY SOLUTIONS

- Humidur® Coatings
- Composite repairs
- Equipment hire
- Rotolining: Thermoplastic lining

LOCAL RESOURCES SECTOR

- LNG
- Brownfield developments
- Operational maintenance

PROGRESS

- Established client base in WA and NT
- New sales into East Coast and PNG



KEY
CLIENTS



RioTinto

EMERGING MARKET SPACE

ADVANCED MATERIALS

TECHNOLOGY SOLUTIONS

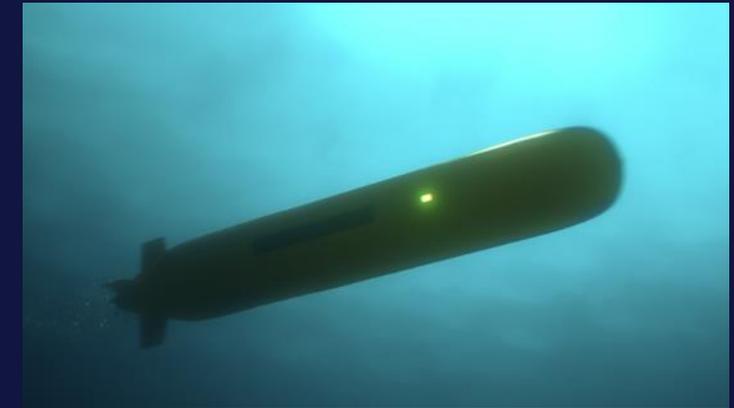
- Syntactic foam for Unmanned Underwater Vehicles
- Steel replaced and advanced composites applications
- Development and supply of manufactured components for electrolyser production

AUSTRALIAN INDUSTRY SECTORS

- Defence
- Resources: Iron ore, LNG, Gold
- Energy Transition: Hydrogen, Solar, Wind

DEMONSTRATED PROGRESS

- Aramco qualification and initial ~\$1.0m order in 1H FY24
- Supplied Buoyancy to multiple prototype UUVs
- Initial production of Fortescue green hydrogen equipment parts
- Expanded into civil market
- Rio Tinto mining product under development – Field testing expected to commence during FY25.

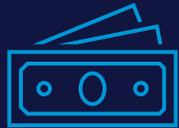


KEY CLIENTS

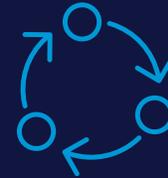


THE POWER OF ADVANCED MATERIALS

MATRIX'S GROWTH PROPOSITION



Strong revenue expansion delivered; future growth secured



Recurrent accretive revenue via Corrosion Technologies sustainment work



Strengthening subsea market, capitalising on oil & gas recovery



Rising level of renewable, clean energy work with increasing opportunities



State of the art manufacturing plant with world's largest syntactic foam production capacity



Funded for growth and ramp up in activity across energy and resources



CONTACT

AARON BEGLEY
CHIEF EXECUTIVE OFFICER

T: +61 8 9412 1200 | E: aaron.begley@matrixengineered.com

BRENDAN COCKS
CHIEF FINANCIAL OFFICER

T: +61 8 9412 1200 | E: brendan.cocks@matrixengineered.com

WWW.MATRIXENGINEERED.COM