

INVESTOR PRESENTATION

30 September 2022 - **Nutritional Growth Solutions Ltd. (ASX: NGS)**, a global provider of scientifically formulated and clinically studied paediatric nutritional products, is pleased to provide the attached investor presentation ahead of CEO and Managing Director Liron Fendell's participation in the ShareCafe Small Cap "Hidden Gems" webinar series to be held today, Friday 30 September 2022 from 12:30pm AEST.

To access further details of the event please copy and paste the following link into your internet browser:

https://us02web.zoom.us/webinar/register/2116631358865/WN_G5raDBn1S6OCLPr36eBiwA

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This announcement has been authorised for release by the CEO and Managing Director of Nutritional Growth Solutions Ltd.

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Nutritional Growth Solutions

INVESTOR PRESENTATION

SEPTEMBER 2022





Premium kids nutrition

- We are all for kids nutrition
- Developed by doctors
- Clinically tested
- Healthy clean ingredients
- Selling in USA, China, Italy, South Korea, and Israel

A Product of a Visionary Health Care System

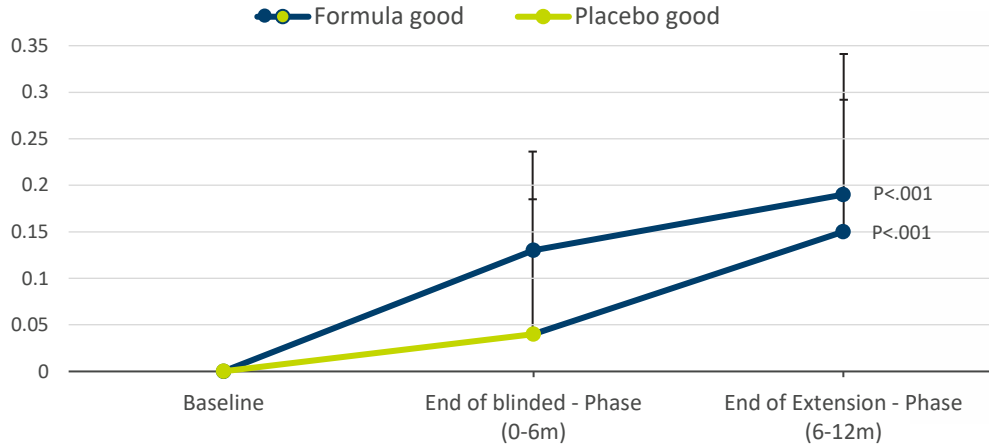
- Annually 20,000 children visit Schneider Children's Medical Center of Israel with growth issues
- For years, world-renowned scientists, doctors and researchers at Schneider's have focused on children's nutrition and growth
- In 2013 Nutritional Growth Solutions was founded by Prof. Moshe Phillip (pediatric endocrinologist) and Prof. Raanan Shamir (pediatric gastroenterologist, president of ESPGHAN), to take this wealth of clinical knowledge and apply it to nutrition solutions



Results: Healthy Heights Grow Daily® 3+ Clinical Study

The JOURNAL
of PEDIATRICS

At 6 months, children who consumed Healthy Heights Grow Daily 3+ demonstrated **significant increases in height and weight**, compared to children consuming the control supplement



Prospective, randomized, double-blind, placebo-controlled study (n=200)

The children who received Healthy Heights Grow Daily 3+ grew **13.8 - 34%** more in height than the children who received the placebo

They gained height and weight, **without an increase in BMI**, showing that growth was proportional, not obesogenic

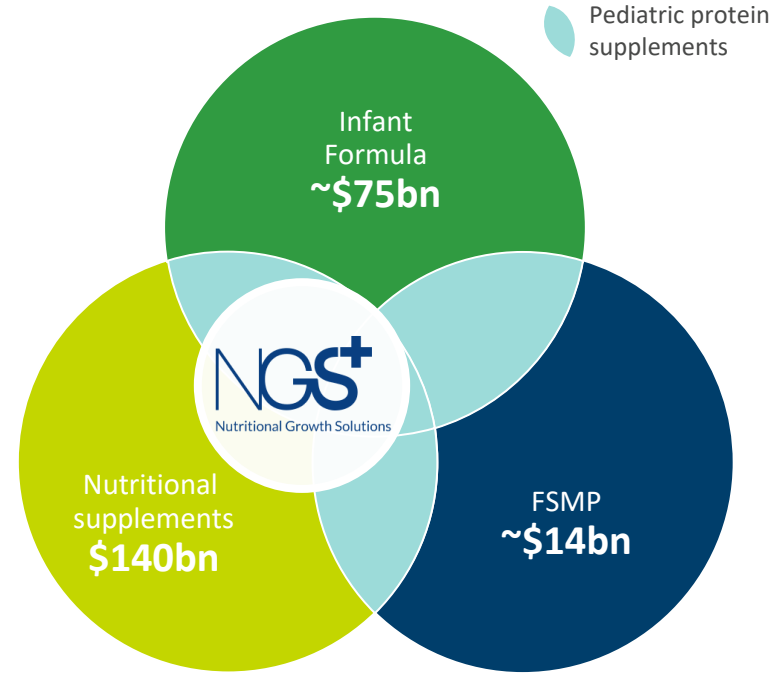
The Market: Large & growing opportunity

Growing Up Milk (GUM) for children aged 1 year onwards is increasingly popular among parents.

As the birth rate declines globally and the average number of children per household reduces towards 1 or 2 kids, parents pamper their kids more and want the best for them.

Such trends have spurred parents to spend more on their kid's wellbeing such as nutrition intake and education which supports the US\$20B GUM market and is expected to have a CAGR of 6.1% from 2020 to 2025.

Categories of Nutritional Products Market sizes



We are on a strong growth trajectory

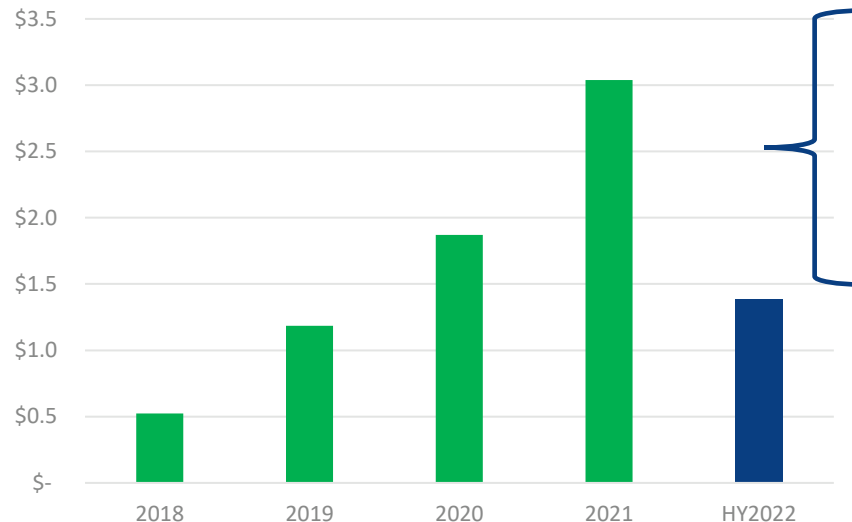
3-year revenue growth of **480%**

Generating attractive gross margins of **42%**

Growth driven by strong subscription sales in North America eCommerce;
significant upside in the US and Asia

Continued Strong Revenue Growth

US\$ Millions



Key H2 revenue drivers:

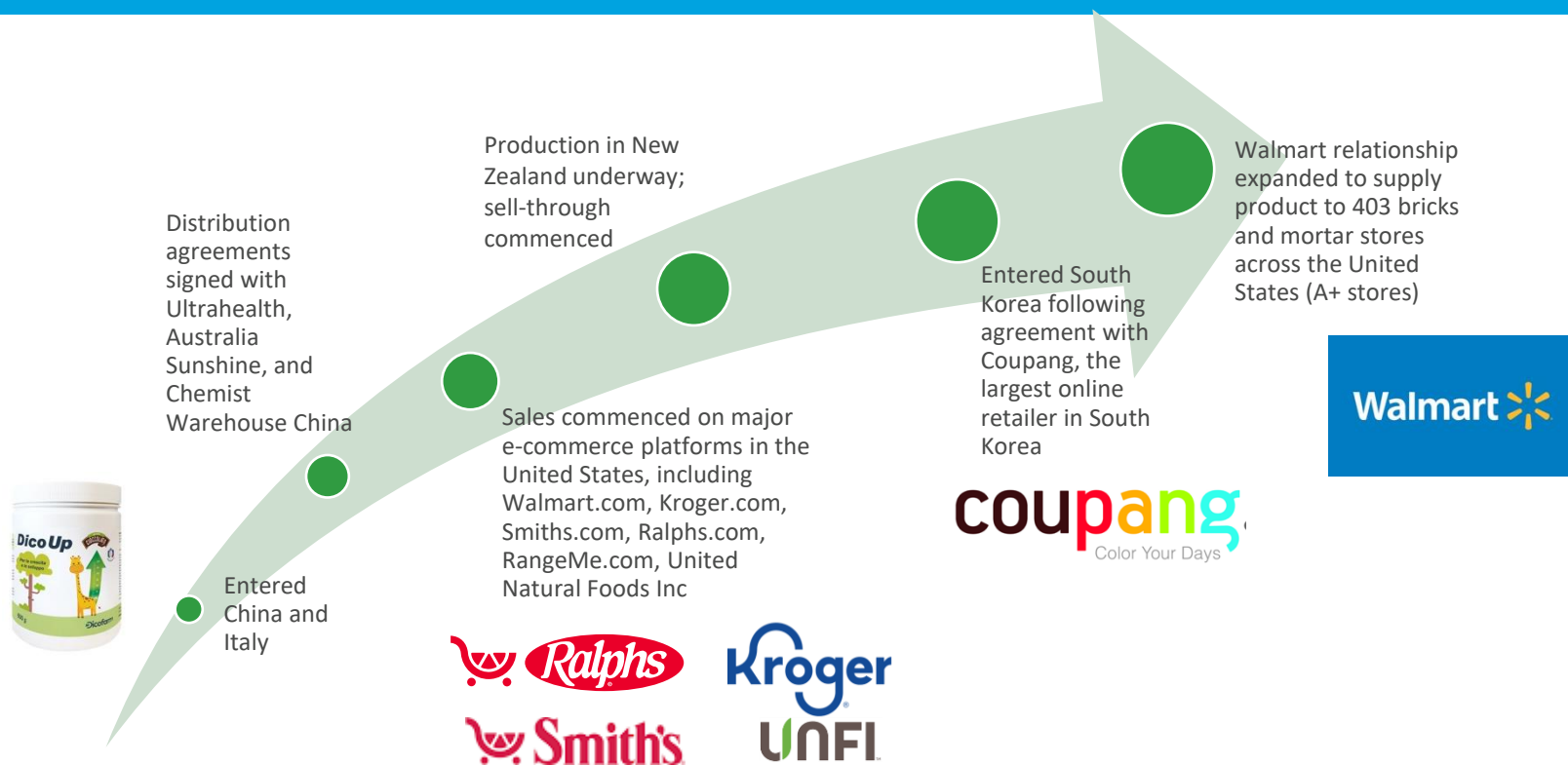
Walmart physical store rollout in Sep

Growth in US sales across other major retailers: United National Foods Inc. & Kroger

Follow-up orders in Italy

Rapid growth in SE Asia following Coupang agreement, and further momentum with distribution partners (Ultrahealth, Australia Sunshine and Chemist Warehouse China)

Major achievements over the past 12+ months



Walmart agreement is transformational for NGS

- ✓ First in-store agreement with a major retailer

Walmart relationship expanded to supply product to 403 bricks and mortar stores across the United States (A+ stores)

Healthy Heights® KidzProtein SKUs to launch in-store in Q3 2022

First Purchase Order already placed

Expected on-shelf date is 18 September 2022

This is a huge development for NGS and represents a substantial revenue uplift opportunity as well as increased brand awareness



We are continuing to execute on our 3 pillar growth strategy

Pillar 1: products



Evolved branding to accommodate new products to new formulas (everyday, teen, sport) and new formats (bars)

Pillar 2: territories



New territories: Selling into the US, China, Italy, Israel, and South Korea

Pillar 3: sales channels



Establishing new distribution agreements - selling through retail stores, marketing to healthcare providers and establishing cross-border ecommerce platforms in China

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Nutritional Growth Solutions

Let's Grow Together

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