

Appendix 4E

Preliminary Final Report to the Australian Securities Exchange

1. Company Details

Name of Entity: Schrole Group Ltd
ABN: 27 164 440 859
Reporting period: for the year ended 31 December 2022
Previous period: for the year ended 31 December 2021

2. Results for Announcement to the Market

The current year financial results represent the consolidated entity comprising Schrole Group Ltd ('Schrole Group', 'Company') and its wholly owned subsidiaries for the year ended 31 December 2022.

	2022	2021	
	\$	\$	%
Sales revenue			
- Software	3,386,265	3,976,976	-15%
- Training	2,352,114	1,286,761	83%
Total sales revenue	5,738,379	5,263,737	9%
Other revenue	105,673	210,032	-50%
Total revenue	5,844,052	5,473,769	7%
EBITDA	(1,124,097)	(2,035,304)	45%
Net profit/(loss)	(1,806,075)	(2,438,844)	26%
Cash and cash equivalents	2,821,783	4,964,008	-43%
Net current assets / (deficiency)	173,015	2,409,626	
Net assets / (deficiency)	2,361,614	3,694,983	-36%
Net cash (used in) operating activities	(447,464)	(1,780,903)	75%

- Strong financial performance for FY22 with a 7% improvement in revenue to \$5.8m, 45% improvement in EBITDA to \$1.1m loss, 26% improvement in net loss to \$1.8m and 75% improvement in cash used in operating activities compared to the prior year, demonstrating the company is moving towards positive EBITDA and operating cashflow positions.
- Software revenues of \$3.4m are down compared to the prior year as a result of accounting for the end of the ISS alliance. However these are recovering as a result of sales of the expanded product suite, onboarding new customers, including several high profile international school groups, and retention of the majority of customers at the end of the ISS alliance.
- Training revenues of \$2.4m are 83% up on 2021 as a result of strong demand for both in-house courses and onsite training, and the consulting work in Guinea.
- Closing cash position of \$2.8 million is lower than 2021's balance of \$4.96 million which was bolstered by a \$2.5 million capital raise in the month preceding year end. This is a solid result given there were no

additional capital raises during the year, and the Company increased investment in product development, sales and marketing resources during the year. The Company remains free of debt.

- Net current assets decreased as proceeds of November/December 2021 capital raise were invested in product development and additional sales and marketing resources during the year.
- Schrole is well placed to harness the investment in its Schrole HR platform and leverage its relationships with an expanding number of international schools in 2023, by directly selling a broader range of services at improved margins, while carefully managing operating cashflow to create a profitable base for sustained growth.

Please refer to the attached Annual Report to Shareholders for further commentary.

3. Net Tangible Assets

	2022 Cents	2021 Cents
Net tangible assets/(deficit) per ordinary security	1.4	7.6

The net tangible assets per ordinary security is calculated based on 35,419,384 ordinary shares on issue as at 31 December 2022 (31 December 2021: 34,585,540 ordinary shares adjusted to reflect 50:1 capital consolidation during 2022 for comparative purposes).

4. Audit Qualification or Review

Details of audit/review dispute or qualification (if any):

An unqualified opinion relating to the financial statements has been issued by the Company's Auditor and is included in the Annual Report to shareholders.

5. Attachments

Details of attachments (if any):

For the year ended 31 December 2022:

- Annual Report to Shareholders for the year ended 31 December 2022
- Corporate Governance Statement
- Appendix 4G

6. Signed



Rob Graham

Managing Director

Date: 27 February 2023

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2022

ANNUAL REPORT



Schrole Group Ltd

ABN 27 164 440 859

Schrole[™]
We're **with you**

Corporate Directory

Directors	James King Robert Graham Guy Perkins Colm O'Brien
Company secretary	Deborah Ho
Registered office	First Floor, 142 Hasler Road Osborne Park WA 6017 AUSTRALIA Telephone: +61 8 9230 7000
Principal place of business	First Floor, 142 Hasler Road Osborne Park WA 6017 AUSTRALIA Telephone: +61 8 9230 7000
Share register	Link Market Services Limited Locked Bag A14 Sydney South NSW 1235 AUSTRALIA Telephone: +61 1300 554 474
Auditor	BDO Level 9, Mia Yellagonga Tower 2, 5 Spring Street Perth WA 6000 AUSTRALIA Telephone: +61 8 6382 4600
Solicitors	Hamilton Locke Level 48, 152 - 158 St Georges Terrace Perth WA 6000 AUSTRALIA Telephone: +61 8 6311 9160
Bankers	National Australia Bank Level 14, 100 St Georges Terrace Perth WA 6000 AUSTRALIA Telephone: 13 22 65
Stock exchange listing	Schrole Group Ltd shares are listed on the Australian Securities Exchange (ASX code: SCL)
Website	www.schrole.edu.au
Corporate Governance Statement	https://legal.schrole.edu.au/

Letter from the Managing Director

Dear Shareholder

The past 12 months were pivotal in Schrole's mission to help improve the standard of education worldwide by developing innovative HR solutions to meet the needs of our customers.

Schrole has worked hard to transition from being primarily a recruitment platform that assists schools to find educators, to providing a holistic suite of HR solutions, providing recruitment, cover, onboarding and contract management, background checking, and professional development.

As we have transitioned, we continued to invest in the business. This broad-based investment has helped sell more products to existing customers while gaining new customers, which has in turn increased revenue and moved Schrole closer to cash breakeven. This is a major financial milestone for a Software-as-a-service company and something of which we are very proud.

The improved financial and operational position also comes as Schrole shifted to a direct sales model by ending its alliance with ISS and bolstering the company's own team and product suite. This includes the launch of Schrole Engage and upgrading Schrole Verify during the year. The launch of Schrole Engage assists customers with contract management and the onboarding process. Since its launch, Schrole Engage has made the onboarding process for educators worldwide much more efficient. Schrole also helped its customers streamline their HR by upgrading its background checking software, Schrole Verify, from a manual system to an autonomous system which schools can manage themselves. These new and improved products create more room for schools to focus on what really matters; student education.

We also made progress on increasing our share of our international schools target market through our global events and partnerships. Our global in-person and online events delivered through Schrole Connect, created opportunities for many international school groups to find the best and most suitable talent. Schrole onboarded new customers across East and Southeast Asia, Europe, the Middle East, Africa and the Americas. We are looking to further develop our relationships with these international school groups and leverage these partnerships to form new ones.

Another important partnership is with global mining company Rio Tinto, which entered its sixteenth year this year. Our ongoing relationship with Rio Tinto showcases our training and professional development side of the business through on the job training (OJT) programs and assisting Rio Tinto to assess Guinea's educational institutions.

Schrole also appointed James King as its non-executive Chairman of the Board. Mr King is a former Navitas director, and current non-executive director, who has more than 31 years' experience as a director and a senior executive in major multinational corporations globally and in Australia. His counsel since joining has helped elevate Schrole to where it is today.

We thank you for your ongoing support and will update you throughout the year on Schrole's progress, as we look to help improve the standard of education worldwide through our HR solutions.

Sincerely,

A handwritten signature in black ink, appearing to read "Rob Graham".

Rob Graham

Directors' Report

Your Directors present their report, together with the financial statements of Schrole Group Ltd ("the Company") and controlled entities ("the Group") for the financial year ended 31 December 2022.

Directors

The names and the particulars of the Directors of the Company during or since the end of the financial year are:

Name	Role	Appointed	Resigned
James King	Non-Executive Chairman	29 November 2019	
Robert Graham	Managing Director	5 October 2017	
Guy Perkins	Non-Executive Director	27 October 2020	
Colm O'Brien	Non-Executive Director	20 October 2021	
Stuart Carmichael	Non-Executive Chairman	5 October 2017	24 May 2022

Principal Activities

The principal continuing activities of the Group during the year was the provision of software solutions primarily to the education sector, and the provision of training services.

Dividends

There were no dividends paid or recommended during the financial year ended 31 December 2022 (2021: Nil).

Review of operations

Schrole Group Ltd reported a loss for the year ended 31 December 2022 of \$1,806,075 (2021: \$2,438,844 loss).

The net assets of the Group as at 31 December 2022 were \$2,361,614 (2021: \$3,694,983).

The Group's cash and cash equivalents as at 31 December 2022 were \$2,821,783 (2021: \$4,964,008).

Significant changes in the state of affairs

There were no significant changes in the state of affairs in the year ended 31 December 2022.

Highlights during the year

During the year Schrole's software solution, Schrole HR, has evolved to become a complete HR SaaS solution provider for educators and educational organisations.

Schrole Engage, Schrole HR's onboarding and contract management module, was launched in the first half of the year, ahead of time and within cost expectations. In the second half of the year, Schrole upgraded its background checking module, Schrole Verify, from a largely manual process to an autonomous process for customers. These additions, together with other enhancements made during the year, help automate and streamline the HR process, creating opportunities for Schrole's expanded sales team to cross-sell and upsell additional Schrole HR modules to new and existing customers. The delivery of the new software represents a significant strategic opportunity, with the full Schrole HR solution available for sale into the international schools' market.

During the year, Schrole also made significant inroads into expanding the contract value of customers. This included hosting bespoke events for key international school group customers Qatar Foundation, Inspired Education, and Dulwich Group.

The termination of the alliance agreement with International Schools Services, Inc ('ISS') agreement has allowed Schrole to shift towards a direct sales model, and is having a positive impact on net revenue, with no further partner fees to be paid to ISS. Account losses as a result of the end of the alliance were negligible and were more than compensated for by the increase in net revenue share. In 2022 the positive impact of the unwinding of this alliance is beginning to be seen on the Company's results.

In 2022 Schrole entered the sixteenth year of its partnership with Rio Tinto. Schrole has continued to build on the on-the-job training (OJT) programs for Rio Tinto in Western Australian throughout 2022 and into 2023, creating and delivering contextualised courses that meet the evolving needs of the workforce at Rio Tinto's Pilbara and metropolitan locations.

Rio Tinto also engaged Schrole to assess educational institutions in Guinea to support Rio Tinto's La Compagnie du Transguineen joint venture between the Republic of Guinea, Rio Tinto Simfer and Winning Consortium Simandou (WCS) in the Simandou iron ore project. Schrole will recommend actions to support the training of the proposed workforce for its Simandou iron ore project and improve literacy standards in Guinea. This project builds on Schrole's previous collaboration with Rio Tinto in Mongolia to upskill more than 2,000 vocational teachers to Australian standards.

This has generated positive financial results for the Company for 2022 with total revenue up 7% to \$5,844,052, cash receipts up 26% to \$5,929,379, moving closer to cash breakeven with net operating cash outflow improving by 120% to \$447,464, and net profit/loss improved by 26% to \$1,806,075 loss compared to 2021. Annual recurring revenues for the software business at 31 December 2022 of \$3,448,041 (USD2,387,531) compared to \$3,401,195 (USD2,454,308) at the half year and \$3,974,875 (USD2,976,643) at 31 December 2021 are stabilising. This will continue to improve with the unwind of the ISS alliance, the accounting for which has significantly affected revenues.

Schrole also increased its invoiced sales to \$6,236,883 in 2022, which is up \$1,692,274 million (37%) on the prior year. The improvement in sales came from both the software and training businesses. Software invoiced sales of \$3,907,803 for 2022 reflects a \$754,362 (24%), improvement compared to 2021 as a result of sales of the expanded product suite, onboarding new customers, including several high profile international school groups, and retention of the majority of customers at the end of the ISS alliance. Invoiced sales for training increased to \$2,329,080 in 2022, up \$937,912 (67%), as a result of strong demand for both in-house courses and onsite training, and the consulting work in Guinea.

Schrole has performed well across its key business metrics in 2022. The average contract value and average product per customer increased 15% and 23% respectively from 2021. Contracted customers metrics were impacted by the exit from the ISS partnership, but with the exit now complete, Schrole anticipates customer numbers to stabilise and grow over time as the Company continues to introduce new products and schools to its suite of products.

The Company's cash position at the close of 2022 of \$2,821,783 is lower than 2021's balance of \$4,964,008 which was bolstered by a \$2.5 million capital raise in the month preceding year end. This is a solid result given there were no additional capital raises during the year, and the Company increased investment in product development, sales and marketing resources during the year. In addition, the Company remains free of debt.

The closing net asset position of \$2,361,614 million at the end of 2022 is lower than the previous corresponding period which, as noted above, benefitted from the December 2021 capital raise.

Schrole is well placed to harness the investment in its Schrole HR platform and leverage its relationships with an expanding number of international schools in 2023, by directly selling a broader range of services at improved margins, while carefully managing operating cashflow to create a profitable base for sustained growth.

Business risks

The material business risks faced by the Company are:

- **Technology.** Relying on third-party vendors for software, hardware, or services can introduce risks to our business. Our development processes are constantly assessing the potential vulnerabilities, prioritizing urgent items for correction, and placing remaining issues into the pipeline for resolution. This commitment to regular enhancements helps us protect against degradation to our software.
- **Competition.** Risk of new technologies and/or competitors impacting Schrole's ability to deliver on our strategic priorities and financial performance. Measures in place to mitigate this risk include systems for monitoring and responding to competitor and market activity used to help inform business decision making, development of strong relationships with customers and continual investment in product innovation and development to provide products that meet customer needs.
- **Intellectual property risks.** Our intellectual property is a key factor that contributes to our competitive advantage. We have implemented a variety of legal measures, such as non-disclosure agreements, customer/user terms and condition agreements, software licensing, and employment agreements, to ensure that any confidential information is kept secure. Additionally, we take great care to ensure that certain details of our data and code remain undisclosed in public scenarios.
- **Privacy and data breach risks.** We have security measures in place to protect against unauthorised access, data security breaches and system disruptions, which could lead to customer churn and reputational damage. These measures include multi-factor authentication, staff and customer security awareness programs, security assessments, continuous monitoring and limited access to production/customer environments. We are confident that these measures will reduce the risk of security breaches and protect our customers' data.
- **Key personnel risks.** Schrole has a number of key management personnel including subject matter experts in our target market. The ability to retain and attract these and other suitable qualified personnel, could adversely affect successful delivery of Schrole's business strategy. Risk mitigation measures include offering competitive remuneration packages with short and long term incentives, and succession planning for key roles.

Significant events after the reporting period

There have been no significant events after reporting date.

Environmental regulation

The Company is not subject to any significant environmental regulation under Australian Commonwealth or State law.

Future Developments, Prospects and Business Strategies

The principal continuing activities of the Group is the provision of software solutions primarily to the education sector and provision of training services. The Group's future developments, prospects and business strategies are to continue to expand and develop these solutions and services.

Information on Directors

Mr James King		Non-Executive Chairman
Qualifications	B.Com, FAICD	
Experience	Mr King has over 31 years' experience as a Director and a Senior Executive in major multinational corporations in Australia and internationally. He was previously with Foster's Group Limited as Managing Director of Carlton & United Breweries and Managing Director of Foster's Asia. Prior to joining Foster's, he spent six years in Hong Kong as President of Kraft Foods (Asia Pacific). Previously he was a Director of ASX listed JB Hi-Fi Ltd, Trust Company Ltd, Navitas Ltd, Pacific Brands Ltd, Lovisa Holdings Limited and Tattersalls Ltd. He also served as a member of the Council of Xavier College and Chairman of Juvenile Diabetes Research Foundation (Victoria).	
Interests in shares and options at the date of this report	165,094 ordinary shares 360,000 options	
Special responsibilities	None	
Directorships held in other listed entities (last 3 years)	None	

Mr Robert Graham		Managing Director
Qualifications	M.Ed	
Experience	Mr Graham is the founder and Managing Director of Schrole. Prior to forming Schrole he ran the franchise of Search Associates for Australia and New Zealand. He took over ETAS (Schrole Develop) in 2007 after 20 years working as a teacher and principal in international schools in Germany, Singapore, Norway, Belgium and Hong Kong. He subsequently founded Schrole in 2013 .	
Interests in shares and options at the date of this report	3,597,371 ordinary shares 2,076,000 performance rights	
Special responsibilities	None	
Directorships held in other listed entities (last 3 years)	None	

Mr Guy Perkins		Non-Executive Director
Qualifications		
Experience		Mr Perkins brings a breadth of highly relevant experience to the Schrole board, having held roles at several startup, and ultimately very successful, Software as a Service (SaaS) companies. In 2015 Mr Perkins was founding Director/strategic sales and business development of Spookfish Pty Ltd, a geospatial and 3D imagery business that was listed on the ASX prior to being acquired by US-based Eagleview Technologies in 2018 with a valuation of AU\$122m. Prior to Spookfish, Mr Perkins held the role of Chief Operating Officer at NearMap Ltd (ASX:NEA), which currently has a market capitalisation in excess of \$1.2 billion. Mr Perkins is currently a Non-Executive Director of Soar.
Interests in shares and options at the date of this report		160,000 ordinary shares 360,000 options
Special responsibilities		Chair, Remuneration and Nomination Committee
Directorships held in other listed entities (last 3 years)		Non-Executive Director of My Foodie Box (ASX:MBX). Formerly Managing Director of Connexion Telematics (ASX:CXZ).

Mr Colm O'Brien		Non-Executive Director
Qualifications		BCL, UCC
Experience		Mr O'Brien has over 20 years' experience at executive and director level, including 10 years' as CEO Aspermont Limited (ASX:ASP), where he developed a digitally led global resources media business. Mr O'Brien has also worked in financial services and tier one management consultancy. Mr O'Brien is a founding director of specialised management consultancy, Carrington Partners, through which he has extensive experience in business growth and transformation, and directly in SaaS companies. He is also a Non-Executive Director of Sports Entertainment Group (ASX:SEG).
Interests in shares and options at the date of this report		20,000 ordinary shares 360,000 options
Special responsibilities		Chair, Audit and Risk Committee
Directorships held in other listed entities (last 3 years)		Non-Executive Director of Sports Entertainment Group (ASX:SEG)

Information on Key Management

Mr Peter Liddell	Chief Operating Officer
Qualifications	B.Com
Experience	Peter brings more than 25 years' experience in marketing, management and digital development to the Schrole team. At Schrole he has supported the expansion of the business through the challenging Covid era and the successful exit from the ISS-Schrole Alliance. Peter's focus is now directed towards improving operational efficiency with a focus on delivering on the growth ambitions of the organisation.

Ms Stephanie Syme	Chief Financial Officer
Qualifications	B.Bus (Acc), CA, GAICD, GIA (Cert)
Experience	Stephanie has over 25 years of diverse experience in finance and corporate services with a particular focus on working with organisations experiencing growth or significant change. With experience across a range of industries, Stephanie's focus is on enabling organisations and their people to learn and grow, delivering great outcomes for their stakeholders.

Mr Aaron Collyer	Chief Technology Officer
Qualifications	DipBM, DipIT
Experience	Aaron is a seasoned software development professional with over two decades of experience in the field. He possesses a unique combination of technical acumen and a customer-centric approach, which has enabled him to successfully lead the growth and process improvements of the software team at Schrole. His efforts have positioned the team for scalability, and his team's focus on continuously delivering incremental customer value through Schrole's product offering aligns with the company's commercial strategy, driving ongoing business success.

Ms Deborah Ho	Company Secretary
Qualifications	B.Com, AGIA
Experience	Deborah is an Associate Member of the Governance Institute of Australia and has over seven years of experience in company secretarial, corporate compliance and financial accounting matters. She has acted as Company Secretary to a number of ASX listed and private companies.

Meetings of Directors

The number of formal meetings of Directors held during the period and the number of meetings attended by each director was as follows:

Name	Appointed	Resigned	Full Board		Audit & Risk Committee		Remuneration & Nominations Committee	
			Held	Attended	Held	Attended	Held	Attended
James King	29-Nov-19	-	11	11	Conducted by the Board as a whole, as part of full Board meetings		Conducted by the Board as a whole, as part of full Board meetings	
Robert Graham	5-Oct-17	-	11	11				
Guy Perkins	27-Oct-20	-	11	11				
Colm O'Brien	20-Oct-21	-	11	11				
Stuart Carmichael	5-Oct-17	24-May-22	5	5				
Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.								

Options

As at the date of this report the Company had options on issue as follows:

Option Series	Number of Options	Exercise Price	Grant Date	Expiry Date	Number of Options Vested & Exercisable	Valuation per Option at Grant Date
Director Options (Class A)	240,000	\$1.50	31-May-21	31-Dec-23	-	\$0.2589
Director Options (Class B)	240,000	\$2.25	31-May-21	31-Dec-23	-	\$0.2043
Director Options (Class C)	240,000	\$3.00	31-May-21	31-Dec-24	-	\$0.2426
Director Options (Class A-1)	120,000	\$1.50	24-May-22	31-Dec-23	-	\$0.0687
Director Options (Class B-1)	120,000	\$2.25	24-May-22	31-Dec-23	-	\$0.0461
Director Options (Class C-1)	120,000	\$3.00	24-May-22	31-Dec-24	-	\$0.0806
Total	1,080,000				-	

Performance Rights

As at the date of this report the Company had performance rights on issue as follows:

Performance Rights	Number of Rights Issued	Number of Rights Vested	Number of Rights on Issue at the end of the year	Exercise Price	Expiry Date	Vesting Condition	Valuation per right \$
Tranche A	180,800	180,800	26,800	Nil	3-Jul-23	Software licences	\$0.8500
Tranche C	452,000	Nil	74,000	Nil	3-Jul-23	EBITDA over 12 month period	\$0.0000
Tranche F	270,087	270,087	20,603	Nil	28-Aug-24	Service condition	\$0.9094
Class B	720,000	Nil	720,000	Nil	31-Dec-23	Revenue over 12 month period	\$0.6500
Class C	528,000	Nil	528,000	Nil	31-Dec-24	Revenue over 12 month period	\$0.6500
Class D	264,000	Nil	264,000	Nil	31-Dec-23	Share price - 30 day VWAP > \$1.50	\$0.4650
Class E	264,000	Nil	264,000	Nil	31-Dec-23	Share price - 30 day VWAP > \$2.25	\$0.3800
Class F	300,000	Nil	300,000	Nil	31-Dec-24	Share price - 30 day VWAP > \$3.00	\$0.4150
Total	2,978,887	450,887	2,197,403				

Remuneration report (audited)

The remuneration report details the key management personnel remuneration arrangements for the consolidated entity, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including all directors.

The remuneration report is set out under the following main headings:

1. Principles used to determine the nature and amount of remuneration
2. Details of remuneration
3. Service agreements

4. Share-based compensation
5. Additional information
6. Additional disclosures relating to key management personnel

1. Principles used to determine the nature and amount of remuneration

The objective of the Company's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with the achievement of strategic objectives and the creation of value for shareholders, and it is considered to conform to the market best practice for the delivery of reward. The Board ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness
- acceptability to shareholders
- performance linkage / alignment of executive compensation
- transparency

The Remuneration and Nomination Committee is responsible for determining and reviewing remuneration arrangements for its directors and executives. The performance of the consolidated entity depends on the quality of its directors and executives. The remuneration philosophy is to attract, motivate and retain high performance and high quality personnel.

The Board may seek independent advice on the appropriateness of compensation packages, given trends in comparable companies both locally and internationally and the objectives of the Group's compensation strategy.

Non-executive Director remuneration

The Board policy is to remunerate Non-executive Directors at a level to comparable companies for time, commitment, and responsibilities. Non-executive Directors may receive performance related compensation. Directors' fees cover all main Board activities and membership of any committee. The Board has no established retirement or redundancy schemes in relation to Non-executive Directors.

The maximum aggregate amount of fees that can be paid to Non-executive Directors is presently limited to an aggregate of \$500,000 per annum and any change is subject to approval by shareholders at the General Meeting. Fees for Non-executive Directors are not linked to the performance of the Company. However, to align Directors' interests with shareholder interests, the Directors are encouraged to hold shares in the Company. These Non-executive Directors fees cover main Board activities only. Non-executive Directors may receive additional remuneration for other services provided to the Group.

Executive remuneration

The compensation structures are designed to attract suitably qualified candidates, reward the achievement of strategic objectives, and achieve the broader outcome of creation of value for shareholders. Compensation packages may include a mix of fixed compensation, equity-based compensation, as well as employer contributions to superannuation funds.

Consolidated entity performance and link to remuneration

Remuneration for certain individuals is directly linked to the performance of the Company.

A portion of cash bonus and incentive payments are dependent on defined targets being met. The remaining portion of the cash bonus and incentive payments are at the discretion of the Board. Refer to the section 'Additional information' below for details of the earnings and total shareholders return for the last five years.

The Directors assess performance of the Group with regard to the achievement of both operational and financial targets with a current focus on product development and launch, revenue, cashflow and share price. Executives are issued cash bonuses and/or performance rights to encourage the alignment of personal and shareholder interests. The Directors have the discretion to determine whether or not to issue bonuses.

Options and performance rights issued to Directors and executives may be subject to market-based price hurdles and vesting conditions and the exercise price of options is set at a level that encourages the Directors to focus on share price appreciation. The Board believes this policy will be effective in increasing shareholder wealth. Key management personnel are also entitled to participate in the employee securities incentive arrangements.

Performance rights vest on the achievement of operational and financial milestones, providing those executives holding performance rights an incentive to meet the operational and financial milestones prior to the expiry date of the performance rights.

On the resignation of Directors and executives, any vested options and rights issued as remuneration are retained by the relevant party.

The Board may exercise discretion in relation to approving incentives such as options and rights. The policy is designed to reward key management personnel for performance that results in long-term growth in shareholder value.

Structure of the short term incentive plan

Metrics are aligned with the Company's growth ambitions and are as follows:

- Managing Director (maximum opportunity – 40% of fixed remuneration)
 - Metric:
 - Invoiced sales/revenue 100% weighting
- Other Executives (maximum opportunity – 30% of fixed remuneration)
 - Metrics:
 - Invoiced sales/revenue 30% weighting
 - Renewal rates and new customers 30% weighting
 - Gross margin 40% weighting

Structure of the long term incentive plan

The Managing Director's long term incentive plan is set out below:

Class	Performance Rights	Vesting Condition	Expiry Date
Class A	200,000	<p>If the Schrole HR platform is released and announced on the ASX with the following modules in-market (as verified by an independent audit provided by a suitably qualified IT consultant) with the first of the three modules being released prior to the end of the September 2021 quarter, the second module being released prior to the end of the December 2021 quarter and third module being released before the end of the March 2022 quarter, vesting as follows:</p> <ul style="list-style-type: none"> • Schrole Connect V3.0, resulting in 66,666 vesting. • Schrole Events V1.0, resulting in 66,667 vesting. • Schrole Engage V1.0, resulting in 66,667 vesting. 	31 December 2023

Class	Performance Rights	Vesting Condition	Expiry Date
Class B	720,000	If the Revenue in any 12-month period prior to December 2022 reaches \$7,000,000-\$8,000,000, vesting as follows: <ul style="list-style-type: none"> Revenue of \$7,000,000 resulting in 75% vesting (540,000); Revenue of between \$6,000,001 and 7,999,999 resulting in a pro rata proportion of Performance Rights vesting; and Revenue of \$8,000,000 resulting in 100% vesting (720,000). 	31 December 2023
Class C	528,000	If the Revenue for the 2023FY reaches \$10,000,000-\$12,000,000, vesting as follows: <ul style="list-style-type: none"> Revenue of \$10,000,000 resulting in 75% vesting (396,000); Revenue of between \$10,000,001 and 11,999,999 resulting in a pro rata proportion of Performance Rights vesting; and Revenue of \$12,000,000 resulting in 100% vesting (528,000). 	31 December 2024
Class D	264,000	The 30-day VWAP at any time after the date of issue exceeds \$1.50.	31 December 2023
Class E	264,000	The 30-day VWAP at any time after the date of issue exceeds \$2.25.	31 December 2023
Class F	300,000	The 30-day VWAP at any time after the date of issue exceeds \$3.00.	31 December 2024

Executives participate at the board's discretion in the long term incentive plan comprising tranches of performance rights which are subject to vesting conditions aligned with those of the Managing Director's long term incentive plan.

Voting and comments made at the Company's 2021 Annual General Meeting ('AGM')

The Company received votes against its Remuneration Report, representing greater than 25% of the votes cast by persons entitled to vote, (the percentage vote against was 51%). In other words, Schrole Group Ltd received its "First Strike" against its Remuneration Report at the AGM held on 24 May 2022. In these circumstances, the Corporations Act 2001 requires the company to include in this year's Remuneration Report, an explanation of the Board's proposed action in response to that First Strike, or alternatively if the Board does not propose any action, the Board's reason for such inaction.

Following actions taken since the First Strike on the 2021 Remuneration Report include:

- Inclusion of further clarifying detail in this Annual Report to better explain how prior years were treated.
- Streamlining the remuneration process to ensure all short and long term bonus structures for FY23 are further aligned to longer term growth strategy.
- Ensuring adequate financial gateways are achieved for KMP to access short term incentives, noting that for FY22 bonus amounts were paid at reduced pro rata amounts to performance for KMP, and no bonus was payable to the Managing Director.
- No further performance options or incentives have been issued to Directors since, other than those approved for Mr O'Brien as a new Director at that AGM.
- The Board will also continue to ensure future incentives and remuneration policy frameworks are in accordance with 4th Edition of the Corporate Governance Principles, Principle 8, Remunerate fairly and responsibly.

2. Details of remuneration

Details of key management personnel of the Company and their remuneration are set out in the following tables.

Name	Role	Appointed	Resigned
Non-Executive			
James King	Non-Executive Chairman	29 November 2019	
Guy Perkins	Non-Executive Director	27 October 2020	
Colm O'Brien	Non-Executive Director	20 October 2021	
Stuart Carmichael	Non-Executive Director	5 October 2017	24 May 2022
Executive			
Robert Graham	Managing Director, CEO	11 September 2015	
Peter Liddell	Chief Operating Officer	9 March 2020	
Stephanie Syme	Chief Financial Officer	3 June 2020	
Aaron Collyer	Chief Technology Officer	26 April 2022	

Amounts of remuneration

Updated reporting practice for short term incentives

Historically, the Company has only approved any short-term incentives (STIs) following the audit completion of any given year. This has meant that any STIs are recognised in the financial year in which they were approved rather than in the year the performance was achieved. To improve reporting alignment between company performance and key management personnel remuneration, the Company has moved to approving the STI at year end and therefore is required to report any short-term incentives awarded in the year the award relates to, rather than the year that these obligations are settled.

Voluntary information disclosure: remuneration received

The amounts disclosed in the tables below as key management personnel (KMPs) remuneration for 2021 and 2022 reflect the actual benefits received by each during the reporting period. The remuneration values disclosed below have been determined as follows:

Short term benefits

This is base salaries received and any cash payments for short term incentives awarded for achievement of agreed milestones. Incentives are directly linked to the performance of the Group and are dependent on defined milestones being met. See notes under tables below for further information relating to short term incentives.

Post-employment benefits

This is superannuation paid in accordance with the Superannuation Guarantee (Administration) Act 1992.

Long term benefits

This is long service leave accrued in accordance with the Long Service Leave Act 1958.

Share based payments

This is securities issued for short term incentives awarded to each KMP for FY 2021 and FY 2022 and long term incentives awarded for achievement of agreed milestones. Incentives are directly linked to the performance of the Group and are dependent on defined milestones being met.

2022

	Short term benefits		Post-employment benefits	Long term benefits	Share-based payments	Total		Share-based payments	Total
	Salaries, fees & commissions	Cash bonuses	Superannuation	Long service leave	Equity-settled shares	(relating to 2022)	Cash bonuses (relating to prior year)	Equity-settled shares (relating to prior year)	(settled in 2022 for current and prior year)
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Directors:									
James King	39,151	-	-	-	-	39,151	-	-	39,151
Robert Graham ¹	307,763	-	25,400	4,952	130,000	468,115	59,361	-	527,476
Guy Perkins	32,728	-	-	-	-	32,728	-	-	32,728
Colm O'Brien	36,000	-	-	-	-	36,000	-	-	36,000
Stuart Carmichael ²	23,604	-	-	-	-	23,604	-	-	23,604
Key Management:									
Peter Liddell ³	197,040	-	20,204	-	51,684	268,928	-	25,345	294,273
Stephanie Syme ³	196,957	-	20,196	-	51,684	268,837	-	23,589	292,426
Aaron Collyer ³	186,683	-	19,171	-	20,535	226,389	-	11,283	237,672
	980,775	-	84,971	4,952	253,903	1,324,601	59,361	60,217	1,444,179

¹ Bonuses for R Graham are directly linked to the performance of the Group and dependent on defined milestones being met. In 2022, the cash bonus paid related to mutually agreed revenue and operational KPIs being met in respect of performance during 2021. The minimum possible value awarded was Nil and the maximum was 40% of base salary per the Executive Services Agreement, with 50% being achieved totaling \$59,361. In respect of performance during 2022, nil bonus has been awarded as mutually agreed revenue and operational KPIs were not met.

² Represents remuneration from 1 January to 24 May 2022

³ Equity settled shares includes short term incentives awarded in 2022 for the year ended 31 December 2021 and for the year ended 31 December 2022, and achievement of long term incentive milestone

2021

	Short term benefits		Post-employment benefits	Long term benefits	Share-based payments	Total		Share-based payments	Total
	Salaries, fees & commissions	Cash bonuses	Superannuation	Long service leave	Equity-settled shares	(relating to 2021)	Cash bonuses (relating to prior year)	Equity-settled shares (relating to prior year)	(settled in 2021 for current and prior year)
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Directors:									
Stuart Carmichael	43,835		4,274			48,109			48,109
Robert Graham ¹	297,307	-	36,486	14,925	500,000	848,718	150,000	-	998,718
James King	32,877		3,206			36,083			36,083
Guy Perkins	32,877		3,206			36,083			36,083
Colm O'Brien ²	7,200					7,200			7,200
Shaun Hardcastle ³	18,000					18,000			18,000
Key Management:									
Peter Liddell	176,726	24,816	19,709	-	63,333	284,584	-	50,674	335,258
Stephanie Syme ⁴	161,539	-	15,784	-	63,333	240,656	-	27,904	268,560
	770,361	24,816	82,665	14,925	626,666	1,519,433	150,000	78,578	1,748,011

¹ Bonuses for R Graham are directly linked to the performance of the Group and dependent on defined milestones being met. Ad hoc cash bonuses may be paid from time to time if deemed appropriate by the Board, based on the attainment of particular objectives. In 2021, the cash bonus paid related to mutually agreed revenue and operational KPIs being met in respect of performance during 2020. The minimum possible value awarded was Nil and the maximum was 35% of base salary per the Executive Services Agreement, with 35% being achieved totaling \$96,250. In addition an ad hoc cash bonus of \$53,750 was paid relating to the strategic investment made in the Company during 2020.

² Represents remuneration from 20 October to 31 December 2021

³ Represents remuneration from 1 January to 18 May 2021

⁴ Represents 0.8FTE employment until 17 May 2021, full time until 31 December 2021

The amounts disclosed in the tables above are not the same as the remuneration expensed in relation to each key management personnel in accordance with the accounting standards. The directors believe that the remuneration received is more relevant to users for the following reasons:

- The statutory remuneration shows benefits before they are actually received by the KMPs.

- Where performance rights do not vest because a market-based performance condition is not satisfied (e.g. an increase in the company's share price), the company must still recognise the full amount of expenses even though KMPs will never receive any benefits.
- Share-based payment awards are treated differently under the accounting standards depending on whether the performance conditions are market conditions (no reversal of expense) or nonmarket conditions (reversal of expense where shares fail to vest), even though the benefit received by KMPs is the same (nil where equity instruments fail to vest).

The information in this section has been audited together with the rest of the remuneration report.

Share based payments

The figures included in the statutory table below for the pro rata vesting of share-based payments were not actually provided to the key management personnel during the year. These amounts are calculated in accordance with accounting standards and are the amortised fair values of equity and equity-related instruments that have been granted to the executives. For information on awards that were allocated and vested during the year refer to Note 20 to the financial statements.

2022 statutory table

	Short term benefits		Post-employment benefits	Long term benefits	Share-based payments	Total	Share-based payments		Performance-based remuneration
	Salaries, fees & commissions	Cash bonuses ¹	Superannuation	Long service leave	Equity-settled shares		Pro rata vesting ⁴	Total	
	\$	\$	\$	\$	\$	\$	\$	\$	%
Directors:									
James King	39,151	-	4,024	-	-	43,175	35,291	78,466	0%
Robert Graham ¹	307,763	59,361	25,400	4,952	130,000	527,476	(169,782)	357,694	36%
Guy Perkins	32,728	-	3,354	-	-	36,082	35,291	71,373	0%
Colm O'Brien	36,000	-	-	-	-	36,000	14,201	50,201	0%
Stuart Carmichael ²	23,604	-	2,360	-	-	25,964	(49,407)	(23,443)	0%
Key Management:									
Peter Liddell ³	197,040	-	20,204	-	77,029	294,273	-	294,273	26%
Stephanie Syme ³	196,957	-	20,196	-	75,273	292,426	-	292,426	26%
Aaron Collyer ³	186,683	-	19,171	-	31,818	237,672	-	237,672	13%
	1,019,926	59,361	94,709	4,952	314,120	1,493,068	(134,406)	1,358,662	
¹ Cash bonus awarded and paid in 2022 for the year ended 31 December 2021									
² Represents remuneration from 1 January to 24 May 2022									
³ Equity settled shares includes short term incentives awarded in 2022 for the year ended 31 December 2021 and for the year ended 31 December 2022, and achievement of long term incentive milestone									
⁴ Pro rata vesting of equity settled share based payments (Class B to F performance rights and options), the issue of which is dependant on achievement of future performance milestones									

2021 statutory table

	Short term benefits			Post-employment benefits	Long term benefits	Share-based payments	Share-based payments		Performance-based remuneration
	Salaries, fees & commissions	Cash bonuses	Other	Superannuation	Long service leave	Equity-settled shares	Total	Pro rata vesting ¹	
	\$	\$	\$	\$	\$	\$	\$	\$	%
Directors:									
Stuart Carmichael	43,835	-	-	4,274	-	-	48,109	49,407	0%
Robert Graham ⁵	297,307	150,000	-	36,486	14,925	500,000	998,718	361,635	74%
James King	32,877	-	-	3,206	-	-	36,083	49,407	0%
Guy Perkins	32,877	-	-	3,206	-	-	36,083	49,407	0%
Colm O'Brien ²	7,200	-	-	-	-	-	7,200	-	0%
Shaun Hardcastle ³	18,000	-	-	-	-	-	18,000	-	0%
Key Management:									
Peter Liddell	176,726	24,816	-	19,709	-	114,007	335,258	-	34%
Stephanie Syme ⁴	161,539	-	-	15,784	-	91,237	268,560	-	34%
	770,361	174,816	-	82,665	14,925	705,244	1,748,011	509,856	2,257,867
¹ Pro rata vesting of equity settled share based payments (Class A to F performance rights and options), the issue of which is dependant on achievement of future performance milestones									
² Represents remuneration from 20 October to 31 December 2021									
³ Represents remuneration from 1 January to 18 May 2021									
⁴ Represents 0.8FTE employment until 17 May 2021, full time until 31 December 2021									
⁵ Bonuses for R Graham are directly linked to the performance of the Group and dependent on defined milestones being met. Ad hoc cash bonuses may be paid from time to time if deemed appropriate by the Board, based on the attainment of particular objectives. In 2021, the cash bonus paid related to mutually agreed revenue and operational KPIs being met in respect of performance during 2020. The minimum possible value awarded was Nil and the maximum was 35% of base salary per the Executive Services Agreement, with 35% being achieved totaling \$96,250. In addition an ad hoc cash bonus of \$53,750 was paid relating to the strategic investment made in the Company during 2020.									

3. Service agreements

The current directors of Schrole Group Ltd entered into contracts to be paid as follows:

- Mr King as Non-Executive Director and Chairman - \$48,000 per annum, paid in fortnightly instalments via payroll
- Mr Graham as Managing Director – \$321,439 per annum excluding superannuation
- Mr Perkins and Mr O'Brien as Non-Executive Directors - \$36,000 per annum, paid in fortnightly instalments via payroll or by monthly invoice

At the date of this report the Company has four key executives appointed, being Robert Graham as Managing Director and CEO, Peter Liddell as Chief Operating Officer, Stephanie Syme as Chief Financial Officer and Aaron Collyer as Chief Technology Officer. The terms of their Executive Employment Agreements with Schrole Operations Pty Ltd are summarised in the following table:

Name	Remuneration
Robert Graham	<ul style="list-style-type: none"> ▪ Executive salary of \$321,439 excluding superannuation ▪ Bonus of up to 40% of annual salary based upon company achieving revenue and capital management targets ▪ Reimbursement of reasonable business expenses incurred in the ordinary course of the business in accordance with the Group's reimbursement policies
Peter Liddell	<ul style="list-style-type: none"> ▪ Executive salary of \$216,600 excluding superannuation ▪ Bonus of up to 30% of annual salary based upon company achieving revenue and operational targets ▪ Reimbursement of reasonable business expenses incurred in the ordinary course of the business in accordance with the Group's reimbursement policies
Stephanie Syme	<ul style="list-style-type: none"> ▪ Executive salary of \$216,600 excluding superannuation ▪ Bonus of up to 30% of annual salary based upon company achieving revenue and operational targets ▪ Reimbursement of reasonable business expenses incurred in the ordinary course of the business in accordance with the Group's reimbursement policies
Aaron Collyer	<ul style="list-style-type: none"> ▪ Executive salary of \$216,600 excluding superannuation ▪ Bonus of up to 30% of annual salary based upon company achieving revenue and operational targets ▪ Reimbursement of reasonable business expenses incurred in the ordinary course of the business in accordance with the Group's reimbursement policies

During 2021 the Company sought independent advice from a remuneration consultant (The Reward Practice Pty Ltd) to assist with the benchmarking of the proposed remuneration compared to other peers. The consultant's recommendations were provided to the Board as an input into decision making only. The

Company ensured that the remuneration recommendations have been made free from undue influence by members of the Company's key management personnel. The Board considered the recommendations, along with other factors, in making its remuneration decisions. The Company then used this independent advice to structure incentives aimed at growing value for shareholders. The Company paid \$16,272 (excluding GST) to the remuneration consultant.

4. Share based compensation

Shares

Details of shares issued to directors and other key management personnel as part of compensation during the year ended 31 December 2022 are included in the table below:

	Date	Shares	Issue Price	Issued in lieu of bonus	Issued in lieu of long term incentive
Robert Graham	26-Aug-22	200,000	\$0.6500	-	200,000
Peter Liddell	13-Sep-22	66,666	\$0.3900	-	66,666
Stephanie Syme	13-Sep-22	66,666	\$0.3900	-	66,666
Peter Liddell ¹	13-Sep-22	55,419	\$0.4573	55,419	-
Stephanie Syme ¹	13-Sep-22	51,579	\$0.4573	51,579	-
Aaron Collyer ¹	13-Sep-22	24,671	\$0.4573	24,671	-
Peter Liddell ²	31-Dec-22	65,688	\$0.3910	65,688	-
Stephanie Syme ²	31-Dec-22	65,688	\$0.3910	65,688	-
Aaron Collyer ²	31-Dec-22	52,519	\$0.3910	52,519	-

¹ Awarded in relation to the year ended 31 December 2021. Number of performance rights determined based on 30 day VWAP as at 22 February 2022, date of Board resolution to settle via issue of securities

² Awarded in relation to the year ended 31 December 2022. Number of performance rights determined based on 30 day VWAP as at 3 February 2023, date of Board resolution to settle via issue of securities

Options

Pursuant to a resolution at the 31 May 2021 Annual General Meeting, approval was granted to issue 54,000,000 options to the Company's Non-Executive Directors. The Options would vest following the Holder's continuous engagement as a Director with the Company for a period 12 months from the 31 May 2021 Annual General Meeting. 18,000,000 options held by Mr Carmichael were cancelled following his resignation on 24 May 2022. The remainder of the options vested on 31 May 2022.

Pursuant to a further resolution at the 24 May 2022 Annual General Meeting, approval was granted to issue 360,000 options (post consolidation) to Mr Colm O'Brien in recognition of his appointment as a Non-Executive Director of the Company. The Options will vest following the Holder's continuous engagement as a Director with the Company for a period 12 months from the date the options were issued on 10 June 2022. The values of the options have been estimated using the Black-Scholes valuation model.

Option Series	Number of Options	Exercise Price	Grant Date	Expiry Date	Number of Options Vested & Exercisable	Valuation per Option at Grant Date	Value Granted
Director Options (Class A)	240,000	\$1.50	31-May-21	31-Dec-23	240,000	\$0.2589	\$62,148
Director Options (Class B)	240,000	\$2.25	31-May-21	31-Dec-23	240,000	\$0.2043	\$49,027
Director Options (Class C)	240,000	\$3.00	31-May-21	31-Dec-24	240,000	\$0.2426	\$58,221
Director Options (Class A-1)	120,000	\$1.50	24-May-22	31-Dec-23	-	\$0.0687	\$8,247
Director Options (Class B-1)	120,000	\$2.25	24-May-22	31-Dec-23	-	\$0.0461	\$5,534
Director Options (Class C-1)	120,000	\$3.00	24-May-22	31-Dec-24	-	\$0.0806	\$9,674
Total	1,080,000				720,000		\$192,851

Performance rights

Pursuant to a resolution at the 31 May 2021 Annual General Meeting, 2,676,000 performance rights were issued to Robert Graham on 11 June 2021, with the following terms:

- Class A 600,000 performance rights, expiry date of 31 December 2023, with vesting conditions relating to the release of three software modules in market as follows:
 - o Schrole Connect V3.0, released prior to the end of the September 2021 quarter, resulting in 200,000 rights vesting. On 15 July 2021 these performance rights vested following satisfaction of this milestone. On the same date the Company issued 200,000 ordinary shares on exercise of the same number of Class A performance rights;
 - o Schrole Events V1.0, released prior to the end of the December 2021 quarter, resulting in 200,000 rights vesting. On 9 November 2021 these performance rights vested following satisfaction of this milestone. On the same date the Company issued 200,000 ordinary shares on exercise of the same number of Class A performance rights; and
 - o Schrole Engage V1.0, released prior to the end of the March 2022 quarter resulting in 200,000 rights vesting. In February 2022 these performance rights vested following satisfaction of this milestone. On 26 August 2022 the Company issued 200,000 ordinary shares on exercise of the same number of Class A performance rights
- Class B 720,000 performance rights, expiry date of 31 December 2023, with vesting conditions relating to the achievement of revenue targets of between \$7,000,000 and \$8,000,000 as follows:
 - o Revenue of \$7,000,000, resulting in 75% vesting (540,000 rights);
 - o Revenue of between \$6,000,001 and 7,999,999, resulting in pro rata proportion of performance rights vesting; and
 - o Revenue of \$8,000,000, resulting in 100% vesting (720,000 rights).
- Class C 452,000 performance rights, expiry date of 31 December 2024, with vesting conditions relating to the achievement of revenue targets of between \$10,000,000 and \$12,000,000 as follows:
 - o Revenue of \$10,000,000, resulting in 75% vesting (396,000 rights);
 - o Revenue of between \$10,000,001 and 11,999,999, resulting in pro rata proportion of performance rights vesting; and
 - o Revenue of \$12,000,000, resulting in 100% vesting (452,000 rights).
- Class D 264,000 performance rights, expiry date of 31 December 2023, with vesting condition of a 30 day VWAP exceeding \$1.50
- Class E 264,000 performance rights, expiry date of 31 December 2023, with vesting condition of a 30 day VWAP exceeding \$2.25
- Class F 300,000 performance rights, expiry date of 31 December 2024, with vesting condition of a 30 day VWAP exceeding \$3.00
- In the event that Robert Graham is no longer employed by the Company, any unconverted and unvested performance rights will automatically lapse and be forfeited, unless the Board otherwise determines in its discretion.

The values of the performance rights have been estimated using the Black-Scholes option pricing model and a barrier up-and-in trinomial option pricing model with a Parisian barrier adjustment. Additional details regarding the performance rights are included in the audited remuneration report below and in Note 20 to the financial statements.

On 13 September 2022, 66,666 performance rights were issued to each of Peter Liddell and Stephanie Syme on achievement of long term incentive milestones. On the same date the Company issued 133,332 ordinary

shares on exercise of the same number of performance rights. The milestone achieved (in full) was the release of Schrole Engage V1.0 in market prior to the end of the March 2022 quarter.

Pursuant to a resolution of the Board, on 22 February 2022 2,770,974 Tranche F performance rights were issued to Peter Liddell, 2,578,947 Tranche F performance rights were issued to Stephanie Syme and 1,233,553 Tranche F performance rights were issued to Aaron Collyer in lieu of bonus in relation to the year ended 31 December 2021. On 13 September 2022, post the 50:1 capital consolidation, on exercise of these Tranche F performance rights the Company issued 55,419 ordinary shares to Peter Liddell, 51,579 ordinary shares to Stephanie Syme and 24,671 ordinary shares to Aaron Collyer.

Pursuant to a resolution of the Board, on 8 February 2023, 65,688 Tranche G performance rights will be issued to Peter Liddell, 65,688 Tranche G performance rights will be issued to Stephanie Syme and 52,519 Tranche G performance rights will be issued to Aaron Collyer in lieu of bonus in relation to the year ended 31 December 2022.

5. Additional information

The earnings of the Group for the five years since listing to 31 December 2022 are summarised below:

	2022 \$	2021 \$	2020 \$	2019 \$	2018 \$
Total revenue	5,844,052	5,473,769	6,144,602	5,684,245	2,693,890
EBITDA	(1,124,097)	(2,035,304)	(1,033,235)	(1,187,366)	(3,512,012)
Net profit/(loss)	(1,806,075)	(2,438,844)	(2,177,382)	(1,969,565)	(3,765,309)
Share price at financial year end (\$)	\$0.40	\$0.50	\$0.90	\$1.15	\$1.00
Total dividends declared (cents per share)	-	-	-	-	-
Basic earnings per share (cents per share)	(5.44)	(8.45)	(10.00)	(15.00)	(30.00)

6. Additional disclosures relating to key management personnel

Performance based remuneration granted and forfeited during the year

The percentage of short term incentives awarded, together with the value of performance rights granted and exercised during the year, is set out below:

	Short term incentives			Long term incentives (performance rights)	
	Total opportunity	Awarded	Forfeited	Value granted	Value exercised
	\$	%	%	\$	\$
Robert Graham	118,722	0%	100%	130,000	130,000
Peter Liddell	59,214	43%	57%	25,684	25,684
Stephanie Syme	59,214	43%	57%	25,684	25,684
Aaron Collyer	47,344	43%	57%	-	-

Shareholding

The number of shares in the Company held during the financial year by each director and other members of key management personnel of the Company, including their personally related parties, is set out below:

	Balance at the start of the year	Granted as remuneration during the year	Exercised during the year	Cancelled during the year	Other changes during the year	Balance at the end of the year	Held in escrow at the end of the year
Directors:							
James King	165,094	-	-	-	-	165,094	-
Robert Graham	3,397,371	-	200,000	-	-	3,597,371	-
Guy Perkins	160,000	-	-	-	-	160,000	-
Colm O'Brien ¹	-	-	-	-	20,000	20,000	-
Stuart Carmichael ²	10,000	-	-	-	(10,000)	-	-
Key Management:							
Peter Liddell	251,223	-	122,085	-	-	373,308	-
Stephanie Syme	207,445	-	118,245	-	-	325,690	-
Aaron Collyer ¹	-	-	24,671	-	2,857	27,528	-
	4,191,133	-	465,001	-	12,857	4,668,991	-
¹ Other change during the year was an on market purchase							
² Other change during the year to remove due to resignation on 24 May 2022							

Options Holding

The number of options in the Company held during the financial year by each director and other members of key management personnel of the Company, including their personally related parties, is set out below:

	Balance at the start of the year	Granted as remuneration during the year	Exercised during the year	Other changes during the year	Balance at the end of the year	Vested and exercisable	Vested and unexercisable
Directors:							
James King	360,000	-	-	-	360,000	360,000	-
Robert Graham	-	-	-	-	-	-	-
Guy Perkins	360,000	-	-	-	360,000	360,000	-
Colm O'Brien ¹	-	360,000	-	-	360,000	-	-
Stuart Carmichael ²	360,000	-	-	(360,000)	-	-	-
Key Management:							
Peter Liddell	-	-	-	-	-	-	-
Stephanie Syme	-	-	-	-	-	-	-
Aaron Collyer	-	-	-	-	-	-	-
	1,080,000	360,000	-	(360,000)	1,080,000	720,000	-
¹ Granted in accordance with 24 May 2022 Annual General Meeting resolution, yet							
² Other change during the year to remove due to resignation on 24 May 2022							

Performance right holdings

The number of performance rights in the Company held during the financial year by each director and other members of key management personnel of the Company, including their personally related parties, is set out below:

	Balance at the start of the year	Granted as remuneration during the year	Exercised during the year	Forefeited during the year	Balance at the end of the year	Vested and exercisable	Vested and unexercisable	Maximum value yet to vest \$
Directors:								
James King	-	-	-	-	-	-	-	-
Robert Graham	2,276,000	-	(200,000)	(720,000)	1,356,000	-	-	498,927
Guy Perkins	-	-	-	-	-	-	-	-
Colm O'Brien	-	-	-	-	-	-	-	-
Stuart Carmichael	-	-	-	-	-	-	-	-
Key Management:								
Peter Liddell	-	122,085	(122,085)	-	-	-	-	-
Stephanie Syme	-	118,245	(118,245)	-	-	-	-	-
Aaron Collyer	-	24,671	(24,671)	-	-	-	-	-
	2,276,000	265,001	(465,001)	(720,000)	1,356,000	-	-	498,927

Other transactions with key management personnel and their related parties

There were no loans made to or repaid by key management personnel during the year.

Purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. The Group acquired the following services from entities that are controlled by members of the Group's key management personnel:

Entity	Nature of transactions	Key Management Personnel	Total Transactions		Payable Balance	
			2022	2021	2022	2021
			\$	\$	\$	\$
Ventnor Capital ¹	Company secretarial and accounting services	Stuart Carmichael	49,941	64,441	-	-
Carrington Partners	Corporate strategy services	Colm O'Brien	57,039	-	27,500	-
¹ Stuart Carmichael resigned as a Director on 24 May 2022						-

This concludes the remuneration report, which has been audited.

Proceedings on behalf of Company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings. The Company was not a party to any such proceedings during the year.

Indemnity and insurance of officers

The company has indemnified the directors, executives and company secretary of the company for costs incurred, in their capacity as a director, executive or company secretary, for which they may be held personally liable, except where there is a lack of good faith.

During the financial year, the company paid a premium in respect of a contract to insure the directors and executives of the company against a liability to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

Indemnity and insurance of auditor

The company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the company or any related entity against a liability incurred by the auditor.

During the financial year, the company has not paid a premium in respect of a contract to insure the auditor of the company or any related entity.

Non-audit services

Details of the amounts paid or payable to the auditor for non-audit services provided during the financial year by the auditor are outlined in note 28 to the financial statements.

The directors are satisfied that the provision of non-audit services during the financial year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are of the opinion that the services as disclosed in note 28 to the financial statements do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services involve reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

Officers of the company who are former partners of BDO Audit (WA) Pty Ltd

There are no officers of the company who are former partners of BDO Audit (WA) Pty Ltd.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

Auditor

BDO (WA) Pty Ltd continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors



James King
Non-Executive Chairman
27 February 2023

DECLARATION OF INDEPENDENCE BY ASHLEIGH WOODLEY TO THE DIRECTORS OF SCHROLE GROUP LIMITED

As lead auditor of Schrole Group Limited for the year ended 31 December 2022, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Schrole Group Limited and the entities it controlled during the period.



Ashleigh Woodley
Director

BDO Audit (WA) Pty Ltd
Perth
27 February 2023

Schrole Group Ltd

Consolidated Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 31 December 2022

	Notes	2022 \$	2021 \$
Revenue	3	5,844,052	5,473,769
Expenses			
Alliance fees	4	(90,019)	(588,895)
Employee benefits expense	4	(3,875,355)	(3,575,245)
Depreciation & amortisation expense	4	(681,978)	(403,540)
Share-based payments	20	(359,715)	(1,415,469)
Finance costs	4	(49,271)	(54,325)
Other expenses	4	(2,593,789)	(1,875,139)
		<u>(7,650,127)</u>	<u>(7,912,613)</u>
Loss before income tax expense		<u>(1,806,075)</u>	<u>(2,438,844)</u>
Income tax benefit/(expense)	5	-	-
Loss after income tax expense for the period attributable to the owners of Schrole Group Ltd		<u>(1,806,075)</u>	<u>(2,438,844)</u>
Other comprehensive income for the period, net of tax		-	-
Total comprehensive income/(loss) for the period attributable to the owners of Schrole Group Ltd		<u>(1,806,075)</u>	<u>(2,438,844)</u>
Basic earnings / (loss) per share (cents per share)	6	(5.44)	(8.43)
Diluted earnings / (loss) per share (cents per share)	6	(5.44)	(8.43)

The above Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

Schrole Group Ltd
Consolidated Statement of Financial Position
As at Year Ended 31 December 2022

	Notes	2022 \$	2021 \$
Assets			
Current assets			
Cash and cash equivalents	7	2,821,783	4,964,008
Trade receivables	11	549,522	318,752
Other receivables	12	544,492	444,812
Total current assets		3,915,797	5,727,572
Non-current assets			
Property, plant and equipment	13	137,234	127,245
Right-of-use assets	14	371,089	188,331
Intangible assets	15	1,867,946	1,077,873
Total non-current assets		2,376,269	1,393,449
Total assets		6,292,066	7,121,021
Liabilities			
Current liabilities			
Trade and other payables	16	637,561	884,745
Deferred revenue	17	2,442,974	1,968,260
Provision for employee benefits		420,276	252,791
Lease liabilities	18	241,971	212,150
Total current liabilities		3,742,782	3,317,946
Non-current liabilities			
Provision for employee benefits		30,493	43,457
Lease liabilities	18	157,177	64,635
Total non-current liabilities		187,670	108,092
Total liabilities		3,930,452	3,426,038
Net assets		2,361,614	3,694,983
Equity			
Issued capital	19	23,601,805	23,182,732
Reserves	21	(778,499)	(769,735)
Accumulated losses		(20,461,692)	(18,718,014)
Total equity		2,361,614	3,694,983

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

Schrole Group Ltd
Consolidated Statement of Changes in Equity
For the Year Ended 31 December 2022

	Issued capital	Reserves	Accumulated losses	Total equity
	\$	\$	\$	\$
Balance at 1 January 2021	19,805,751	(1,141,400)	(16,475,243)	2,189,108
Loss after income tax expense for the period	-	-	(2,438,844)	(2,438,844)
Other comprehensive income for the year, net of tax	-	-	-	-
Total comprehensive loss for the period	-	-	(2,438,844)	(2,438,844)
<i>Transactions with owners in their capacity as owners:</i>				
Issue of shares (net of costs)	2,529,750			2,529,750
Partial vesting of options		148,221		148,221
Performance shares issued	240,000			240,000
Performance rights vested		882,806		882,806
Performance rights exercised	607,231	(463,289)		143,942
Return reserve for cancelled rights to earnings		(86,190)	86,190	-
Return reserve for lapsed rights to earnings		(109,883)	109,883	-
Balance at 31 December 2021	23,182,732	(769,735)	(18,718,014)	3,694,983

	Issued capital	Reserves	Accumulated losses	Total equity
	\$	\$	\$	\$
Balance at 1 January 2022	23,182,732	(769,735)	(18,718,014)	3,694,983
Loss after income tax expense for the period	-	-	(1,806,075)	(1,806,075)
Other comprehensive income for the year, net of tax	-	-	-	-
Total comprehensive loss for the period	-	-	(1,806,075)	(1,806,075)
<i>Transactions with owners in their capacity as owners:</i>				
Issue of shares (net of costs)	112,491			112,491
Partial vesting of options		84,783		84,783
Cancellation of options		(49,407)		(49,407)
Performance rights vested		276,325		276,325
Performance rights exercised	306,582	(258,068)		48,514
Return reserve for lapsed rights to earnings		(62,397)	62,397	-
Balance at 31 December 2022	23,601,805	(778,499)	(20,461,692)	2,361,614

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

Schrole Group Ltd
Consolidated Statement of Cash Flows
For the Year Ended 31 December 2022

	Notes	2022 \$	2021 \$
Cash flows from operating activities			
Receipts from customers		5,929,379	4,721,642
Payments to suppliers and employees		(6,645,915)	(6,528,455)
		(716,536)	(1,806,813)
Government grants		262,150	24,690
Interest received		6,922	1,220
Net cash (used in) operating activities	8	(447,464)	(1,780,903)
Cash flows from investing activities			
Payments for property, plant and equipment		(158,816)	(25,811)
Payments for software development costs		(1,272,836)	(879,397)
Net cash (used in) investing activities		(1,431,652)	(905,208)
Cash flows from financing activities			
Receipts from shares issued		-	2,779,000
Share issue transaction costs		(60,300)	(208,614)
Interest paid		-	-
Finance lease costs		(199,412)	(115,513)
Net cash from financing activities		(259,712)	2,454,873
Net increase/(decrease) in cash and cash equivalents		(2,138,828)	(231,238)
Cash and cash equivalents at the beginning of the		4,964,008	5,107,987
Effects of exchange rate changes on cash and cash		(3,397)	87,259
Cash and cash equivalents at the end of the period	7	<u>2,821,783</u>	<u>4,964,008</u>

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

Schrole Group Ltd

Notes to the Financial Statements

These consolidated financial statements cover Schrole Group Ltd (**Company**) and its controlled entities as a consolidated entity (also referred to as a **Group**). Schrole Group Ltd is a company limited by shares, incorporated and domiciled in Australia. The Group is a for-profit entity. The financial statements are presented in Australian dollars, which is Schrole Group's functional and presentation currency.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 27 February 2023. The directors have the power to amend and reissue the financial statements.

The principal accounting policies adopted by the Group in the preparation and presentation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Note 1. Summary of Significant Accounting Policies

New or amended Accounting Standards and Interpretations adopted

The Company has adopted all the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment properties, certain classes of property, plant and equipment and derivative financial instruments.

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in note 24.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Schrole Group Ltd as at 31 December 2022 and the results of all subsidiaries for the year then ended.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary, together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Operating segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (the chief operating decision makers) in assessing performance and in determining the allocation of resources. The operating segments for the years ended 31 December 2021 and 31 December 2022 are Software and Training.

Foreign currency translation

The financial statements are presented in Australian dollars, which is the Group's functional and presentation currency.

Foreign currency transactions

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Revenue recognition

Revenue is recognised depicting the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Revenue relating to the provision of services reflects the identification of the contract (either written, verbal or implied) that relates to the provision of those services, the identification of the separate performance

obligations within the respective contract, the determination of the transaction price, and the recognition of revenue when each performance obligation is satisfied.

Software licence fees

Revenue from software licence fees is recognised over the term of the licence, with such recognition reflecting the progressive satisfaction of the separate performance obligations within the respective licence. These performance obligations include the provision of the software licence platform for the relevant products and, in some cases, the opportunity to attend virtual recruitment events that take place during the term of the licence.

Training fees

Revenue from delivery of training services is recognised upon delivery of the respective training course, with such recognition reflecting the progressive satisfaction of the separate performance obligations within the respective training course. These performance obligations include the delivery of individual units or modules over the course of the enrolment.

Interest revenue

Interest revenue is brought to account on an accruals basis using the effective interest rate method and, if not received at the end of the reporting period, is reflected in the statement of financial position as a receivable.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Government grants

Government grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate. Government grants are not recognised until there is reasonable assurance that the entity will comply with the conditions attaching to them, and that the grants will be received.

Income tax

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- When the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amounts of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

Schrole Group and its wholly-owned subsidiaries have formed an income tax consolidated group under the tax consolidation regime. The head entity and each subsidiary in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the 'separate taxpayer within group' approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the head entity also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from each subsidiary in the tax consolidated group.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits available on demand with banks with original maturity of three months or less.

Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 60 days.

The consolidated entity has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

Property, plant and equipment

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a diminishing value basis to write off the net cost of each asset over their expected useful lives as follows:

Class of Fixed Asset	Depreciation Rate
Plant and Equipment	20%
Leasehold Improvements	7%

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the consolidated entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss. Any revaluation surplus reserve relating to the item disposed of is transferred directly to retained profits.

Right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the consolidated entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The Group has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

Intangible assets

Research and development

Research costs are expensed in the period in which they are incurred. Development costs are capitalised when it is probable that the project will be a success considering:

- Development costs can be reliably measured
- The project is technically and commercially feasible
- The Group intends to and has sufficient resources to complete the project
- The Group has the ability to use or sell the software.

Amortisation of capitalised development costs begins when development is complete and the asset is available for use. Amortisation occurs over the period of expected future benefit, which will normally be the useful life of the asset. Amortisation is recorded in other expenses and is currently amortised on a straight-line basis between 3 and 4 years. The average amortisation rate at year end is 3 years. During the period of development, the asset is tested for impairment annually.

Intangible assets with a finite useful life are reviewed for impairment whenever there is an indication that the assets may be impaired. The amortisation period and the amortisation method for an intangible asset are reviewed at least at each year end.

Impairment of non-financial assets

Goodwill and other intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

Borrowings

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

Lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments comprise fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in any of the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of-use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

Provisions

Provisions are recognised when the Company has a present (legal or constructive) obligation as a result of a past event, it is probable it will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation.

Employee benefits

Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

Other long-term employee benefits

Liabilities for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy any vesting requirements. Those cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows attributable to employee benefits.

Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

Share-based payments

Equity-settled transactions are awards of shares, or options over shares, that are provided to employees in exchange for the rendering of services.

The Group operates an employee securities incentive plan.

Share-based payments to employees are measured at the fair value of the instruments issued and expensed over the vesting periods. The fair value of performance rights and options is determined using the satisfaction of certain performance criteria (Performance Milestones). The number of options and performance rights expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognised for services received as consideration for the equity instruments granted is based on the number of equity instruments that eventually vest. The fair value is determined using either a Black Scholes or Monte Carlo simulation model depending on the type of share-based payment.

The cost of equity-settled transactions is recognised as an expense with a corresponding increase in equity over the vesting period. The cumulative charge to profit or loss is calculated based on the grant date fair value of the award, the best estimate of the number of awards that are likely to vest and the expired portion

of the vesting period. The amount recognised in profit or loss for the period is the cumulative amount calculated at each reporting date less amounts already recognised in previous periods.

If equity-settled awards are modified, as a minimum an expense is recognised as if the modification has not been made. An additional expense is recognised, over the remaining vesting period, for any modification that increases the total fair value of the share-based compensation benefit as at the date of modification.

If the non-vesting condition is within the control of the consolidated entity or employee, the failure to satisfy the condition is treated as a cancellation. If the condition is not within the control of the consolidated entity or employee and is not satisfied during the vesting period, any remaining expense for the award is recognised over the remaining vesting period, unless the award is forfeited.

If an equity-settled award is cancelled, it is treated as if it has vested on the date of cancellation, and any remaining expense is recognised immediately. If a new replacement award is substituted for the cancelled award, the cancelled and new award is treated as if they were a modification.

Issued capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to members of the parent entity, excluding any costs of servicing equity other than ordinary shares
- by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year (if any).

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares; and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

Goods and services tax ('GST')

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the Australian Taxation Office. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

Going concern

The financial report has been prepared on a going concern basis, which contemplates the continuity of normal business activity and the realisation of assets and settlement of liabilities in the normal course of business.

Management considers that there are sufficient funds available to continue to meet the Group's working capital requirements and support planned technical and product development and cross selling initiatives, to underpin the Group's future growth.

Note 2. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

Allowance for expected credit losses

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience, historical collection rates and forward-looking information that is available. The allowance for expected credit losses, as disclosed in note 11, is calculated based on the information available at the time of preparation. The actual credit losses in future years may be higher or lower.

Incremental borrowing rate

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the Group estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

Impairment

In assessing impairment, management estimates the recoverable amount of each asset or cash-generating unit based on expected future cash flows and uses an interest rate to discount them. The Company reviews intangible assets for impairment once a year or more frequently if events or changes in circumstances indicate that there is impairment.

Share based payments

Share-based payments are measured using the Black-Scholes method (for options issued) and a Monte Carlo simulation model (for performance rights with market conditions). The determination of the share-based payment expense requires the use of management estimates and judgements including inputs to the valuation models and assumptions on the likely number of instruments likely to vest. For performance rights with non-market based milestones, management has assessed the probability of achieving the respective performance milestone of each tranche of performance rights, based on its understanding of the entity and

its market. It has been determined the milestones for Class A have been met, whilst the probability of achieving the milestones for Class B and Class C to be 0%. Refer note 20 for details.

Capitalisation of costs

The Group's accounting policy for capitalised development expenditure is set out in Note 1. The application of this policy necessarily requires management to make certain estimates and assumptions as to the future events and circumstances of the Company. Any such estimate and assumptions may change as new information becomes available. If, after having capitalised expenditure under this policy, it is concluded that the expenditures relate to aspects of the asset no longer utilised, or it is concluded that the expenditures are unlikely to be recovered by future exploitation or sale, then the relevant capitalised amount will be written off to the profit or loss.

Note 3. Revenue and Other Income

	2022	2021
	\$	\$
<i>Sales revenue</i>		
Software	3,386,265	3,976,976
Training services	2,352,114	1,286,761
	<u>5,738,379</u>	<u>5,263,737</u>
<i>Other revenue</i>		
Interest	6,771	1,300
Other revenue	98,902	208,732
	<u>105,673</u>	<u>210,032</u>
	<u>5,844,052</u>	<u>5,473,769</u>

Disaggregation of revenue

The disaggregation of revenue from contracts with customers is as follows:

	Software	Training	Total
2022	\$	\$	\$
<i>Geographical regions</i>			
International	3,144,980	513,292	3,658,272
Domestic	241,285	1,838,822	2,080,107
	<u>3,386,265</u>	<u>2,352,114</u>	<u>5,738,379</u>
<i>Timing of revenue recognition</i>			
Goods transferred at a point in time	293,062	2,315,381	2,608,443
Services transferred over time	3,093,203	36,733	3,129,936
	<u>3,386,265</u>	<u>2,352,114</u>	<u>5,738,379</u>

2021	Software \$	Training \$	Total \$
<i>Geographical regions</i>			
International	3,716,389	33,928	3,750,317
Domestic	260,586	1,252,834	1,513,420
	<u>3,976,975</u>	<u>1,286,762</u>	<u>5,263,737</u>
<i>Timing of revenue recognition</i>			
Goods transferred at a point in time	125,896	1,257,375	1,383,271
Services transferred over time	3,851,079	29,387	3,880,466
	<u>3,976,975</u>	<u>1,286,762</u>	<u>5,263,737</u>

Liabilities related to contracts with customers

The group has recognised the following liabilities related to contracts with customers:

	2022 \$	2021 \$
Contract liability - software	2,360,554	1,865,406
Contract liability - training	82,420	102,854
	<u>2,442,974</u>	<u>1,968,260</u>

Contract liabilities for software have increase by \$495,148 primarily due to strong renewal rates and increasing contract values.

Note 4. Profit / (Loss) for the year

	2022 \$	2021 \$
Profits/(Loss) before income tax from continuing operations		
includes the following specific expenses:		

Partner Fees

Alliance fees - ISS	-	495,400
Other partner fees	90,019	93,495
	<u>90,019</u>	<u>588,895</u>

Alliance fees represents the fees payable to International Schools Services Inc ("ISS"), pursuant to the Alliance Agreement entered into between the Company and ISS dated 31 August 2018 and amended 30 June 2020. This arrangement was terminated on 30 June 2021.

	2022 \$	2021 \$
Depreciation and amortisation		
Developed software	480,164	262,276
Right to use asset	174,638	139,849
Property, plant and equipment	27,176	1,415
	<u>681,978</u>	<u>403,540</u>

	2022 \$	2021 \$
Finance costs		
Interest and finance charges paid/payable on borrowings	36,748	41,756
Interest and finance charges paid/payable on lease liabilities	12,523	12,569
	<u>49,271</u>	<u>54,325</u>
Employee benefits expense		
Employee benefits excluding superannuation	3,445,934	3,221,388
Defined contribution superannuation expense	429,421	353,857
	<u>3,875,355</u>	<u>3,575,245</u>
Other expenses		
Sales, marketing & commissions	408,960	219,738
Consulting fees	586,281	666,917
IT expenses	462,671	434,093
Other expenses	1,135,877	554,391
	<u>2,593,789</u>	<u>1,875,139</u>

Note 5. Income Tax

The financial accounts for the year ended 31 December 2022 comprise the results of Schrole Group Ltd. The legal parent is incorporated and domiciled in Australia where the applicable tax rate is 27.5%.

	2022 \$	2021 \$
(a) Income tax expense		
Current tax	-	-
Deferred tax	-	-
	<u>-</u>	<u>-</u>
The prima facie tax payable on loss from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Income tax expense / (benefit) on operating loss at 27.5% (2021: 27.5%)	(496,671)	(670,682)
Non-deductible items		
- expensed R&D costs	37,506	116,348
- depreciation on R&D assets	132,045	72,126
- share based payments	98,922	389,254
Temporary differences not recognised	228,198	92,954
Prior period deferred tax asset written off		
Income tax (expense) / benefit	<u>-</u>	<u>-</u>
The applicable weighted average effective tax rates are as follows:	0%	0%
Balance of franking account at year end	-	-

Potential future income tax benefits attributable to tax losses carried forward have not been brought to account at 31 December 2022, because the Directors do not believe it is appropriate to regard realisation of the future income tax benefits as probable.

Note 6. Earnings per share

	2022 \$	2021 \$
Profit/(loss) after income tax attributable to the owners of Schrole Group Ltd	(1,806,075)	(2,438,844)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	33,212,822	28,927,999
Adjustments for calculation of diluted earnings per share:		
In-the-money options	-	-
Weighted average number of ordinary shares used in calculating diluted earnings per share	33,212,822	28,927,999
	Cents	Cents
Basic earnings per share	(5.44)	(8.43)
Diluted earnings per share	(5.44)	(8.43)

Note 7. Cash and Cash Equivalents

	2022 \$	2021 \$
Cash at bank	2,821,783	4,964,008
Total cash and cash equivalents in the statement of cash flows	2,821,783	4,964,008

Note 8. Cash Flow Information

	2022 \$	2021 \$
Profit / (Loss) after income tax	(1,806,075)	(2,438,844)
Non-cash flows in loss after tax		
Depreciation	681,978	403,540
Net (gain)/ loss on disposal of non-current assets	(35,620)	11,012
Share based payment expense	359,715	1,415,469
Consultants settled via equity	124,635	-
Doubtful debts expense	(7,476)	14,913
Unrealised currency (gains)/losses	36,005	(128,148)
Changes in assets and liabilities		
Increase / (decrease) in deferred revenue	474,714	(750,187)
(Increase) / decrease in receivables	(330,450)	(7,049)
Increase / (decrease) in payables	47,388	46,428
(Decrease) / increase in other payables and provisions	(140,051)	(370,759)
Add back increase in receivables for non operating activities	133,858	36,638
Add back decrease/ (increase) in other payables for non operating	13,915	(13,915)
Cash flow (used in) operating activities	(447,464)	(1,780,903)

Note 9. Non- cash Investing and Financing Activities

	2022	2021
	\$	\$
Additions to the right-of-use assets	475,111	42,921
Disposals of right-of-use assets	(117,715)	-
Bonds for right-of use assets	227,299	-
R&D incentive refund accrued for capitalised assets	36,638	(36,638)
Capital raising costs accrued	(13,915)	13,915
	<u>607,418</u>	<u>20,198</u>

Note 10. Changes in Liabilities Arising from Financing Activities

	Lease liability
	\$
Balance at 1 January 2021	361,291
Net cash from/(used in) financing activities	(127,199)
Acquisition of leases	42,971
Other	(278)
Balance at 31 December 2021	<u>276,785</u>
Net cash from/(used in) financing activities	(199,412)
Acquisition of leases	475,111
Disposal of lease	(153,336)
Other	-
Balance at 31 December 2022	<u>399,148</u>

Note 11. Trade Receivables

	2022	2021
	\$	\$
Trade receivables	655,998	333,665
Less allowance for expected credit loss	(106,476)	(14,913)
	<u>549,522</u>	<u>318,752</u>

Movements in the allowance for expected credit losses are as follows:

	2022	2021
	\$	\$
Opening balance	14,913	6,070
Additional provisions recognised	106,476	14,913
Receivables written off during the year as uncollectable	-	-
Unused amounts reversed	(14,913)	(6,070)
Closing balance	<u>106,476</u>	<u>14,913</u>

Allowance for expected credit losses

The Group has recognised a loss of \$14,913 in profit or loss in respect of the expected credit losses for the year ended 31 December 2022.

The ageing of the receivables and allowance for expected credit losses provided for above are as follows:

	Expected credit loss rate	Carrying amount	Allowance for expected credit losses
2022	%	\$	\$
Not overdue	7.3%	300,903	21,997
0 to 3 months overdue	10.2%	209,924	21,384
3 to 6 months overdue	23.0%	85,904	19,768
Over 6 months overdue	73.1%	59,266	43,326
		<u>655,998</u>	<u>106,476</u>

	Expected credit loss rate	Carrying amount	Allowance for expected credit losses
2021	%	\$	\$
Not overdue	2.9%	188,183	5,551
0 to 3 months overdue	3.8%	90,978	3,488
3 to 6 months overdue	7.4%	46,122	3,401
Over 6 months overdue	29.5%	8,383	2,473
		<u>333,665</u>	<u>14,913</u>

Trade receivables are generally due for settlement within 60 days. Due to the short-term nature of the current receivables, their carrying amount is assumed to be the same as their fair value. Information about the impairment of trade and other receivables, their credit quality and the Group's exposure to credit risk can be found in Note 23.

Note 12. Other Receivables

	2022 \$	2021 \$
GST receivable	41,326	27,789
Term deposit	60,000	60,000
Prepayments	120,163	79,539
Accrued income	95,704	220,681
Other	227,299	56,803
	<u>544,492</u>	<u>444,812</u>

Accrued income is registered refundable R&D Tax Incentive claim for the year ended 31 December 2021. Other is security deposits relating to 142 Hasler Road, Osborne Park.

Note 13. Property, Plant and Equipment

	2022	2021
	\$	\$
Leasehold improvements - at cost	268,988	268,988
Less: Accumulated depreciation	(234,129)	(230,181)
	<u>34,859</u>	<u>38,807</u>
Plant and equipment - at cost	210,891	173,724
Less: Accumulated depreciation	(108,516)	(85,286)
	<u>102,375</u>	<u>88,438</u>
	<u>137,234</u>	<u>127,245</u>

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

	Leasehold improvements	Plant and equipment	Total
	\$	\$	\$
Balance at 1 January 2021	44,696	44,515	89,211
Additions	-	51,487	51,487
Disposals	(38)	(12,001)	(12,039)
Depreciation expense	(5,851)	4,437	(1,414)
Balance at 31 December 2021	<u>38,807</u>	<u>88,438</u>	<u>127,245</u>
Additions	-	37,166	37,166
Disposals	-	-	-
Depreciation expense	(3,948)	(23,229)	(27,177)
Balance at 31 December 2022	<u>34,859</u>	<u>102,375</u>	<u>137,234</u>

Note 14. Right-of-use Assets

	2022	2021
	\$	\$
Land and buildings - right-of-use	475,111	397,036
Less: Accumulated depreciation	(104,022)	(208,705)
	<u>371,089</u>	<u>188,331</u>

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

	\$
Balance at 1 January 2021	285,259
Additions	42,921
Disposals	-
Depreciation expense	(139,849)
Balance at 31 December 2021	<u>188,331</u>
Additions	475,111
Disposals	(117,715)
Depreciation expense	(174,638)
Balance at 31 December 2022	<u><u>371,089</u></u>

The Group leases land and buildings for one office under a five year agreement, with an escalation clause of 2.75% per year, and another office under a two year agreement, with an escalation clause of 4% per year. On renewal, the terms of the leases are renegotiated.

The Group leases office equipment under agreements of less than two years. These leases are either short-term or low-value, so have been expensed as incurred and not capitalised as right-of-use assets.

Note 15. Intangible Assets

	2022 \$	2021 \$
Developed software in use	3,874,245	3,290,243
Less: Accumulated depreciation	(2,987,373)	(2,507,209)
Software in development	978,554	292,319
	<u>1,865,426</u>	<u>1,075,353</u>
Trademark acquired	2,520	2,520
	<u><u>1,867,946</u></u>	<u><u>1,077,873</u></u>

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

	Software in development \$	Software in use \$	Trademark \$	Total \$
Balance at 1 January 2021	316,616	183,508	2,520	502,644
Additions	837,505	-	-	837,505
Disposals	-	-	-	-
Placed in use	(898,440)	898,440	-	-
Depreciation expense	-	(262,276)	-	(262,276)
Balance at 31 December 2021	<u>255,681</u>	<u>819,672</u>	<u>2,520</u>	<u>1,077,873</u>
Additions	1,270,237	-	-	1,270,237
Disposals	-	-	-	-
Placed in use	(584,002)	584,002	-	-
Depreciation expense	-	(480,164)	-	(480,164)
Balance at 31 December 2022	<u><u>941,916</u></u>	<u><u>923,510</u></u>	<u><u>2,520</u></u>	<u><u>1,867,946</u></u>

Note 16. Trade and Other Payables

	2022	2021
	\$	\$
Trade payables	220,494	173,106
Provisions and accruals	192,892	527,378
Other	224,175	184,261
	<u>637,561</u>	<u>884,745</u>

Note 17. Deferred Revenue

	2022	2021
	\$	\$
Deferred revenue	<u>2,442,974</u>	<u>1,968,260</u>

Revenue from software subscriptions and training courses is recognised when the performance obligations associated with the contract are satisfied, which has been assessed as being satisfied over the duration of the contract. The deferred revenue balance represents that portion of software subscription and training course revenue for which the associated performance obligations have not been satisfied as at the reporting date.

Note 18. Lease Liabilities

	2022	2021
	\$	\$
Current Liabilities		
Lease liability - 142 Hasler Road, Osborne Park	218,750	189,823
Lease liability - 18A Baden Street, Osborne Park	23,221	22,327
	<u>241,971</u>	<u>212,150</u>
Non-Current Liabilities		
Lease liability - 142 Hasler Road, Osborne Park	135,758	64,635
Lease liability - 18A Baden Street, Osborne Park	21,419	-
	<u>157,177</u>	<u>64,635</u>

Note 19. Issued Capital

	2022 Shares	2021 Shares	2022 \$	2021 \$
Ordinary shares - fully paid	35,419,384	1,729,276,990	23,601,805	23,182,732

Movements in ordinary share capital

Details	Note	Date	Shares	\$
Balance		31/12/2020	1,473,183,763	19,805,751
Cancellation of Series B performance shares		26/02/2021	(93,000,000)	-
Conversion of performance rights			49,033,227	607,232
Issue of performance shares		11/06/2021	20,000,000	240,000
Issue of shares to advisor		13/10/2021	2,160,000	21,600
Issue of shares - placement			277,900,000	2,779,000
Share issue transaction costs			-	(270,851)
Balance		31/12/2021	1,729,276,990	23,182,732
Share issue transaction costs			-	(12,144)
Issue of shares to advisors	19a	19/01/2022	10,136,250	124,635
Capital consolidation	19b	6/06/2022	(1,704,625,288)	-
Conversion of performance rights			631,432	306,582
Balance		31/12/2022	35,419,384	23,601,805

19a Issue of shares to advisors as compensation for services delivered

19b Consolidation of the issued capital of the Company on the basis of one security for every fifty securities held

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Share buy-back

There is no current on-market share buy-back.

Note 20. Share Based Payments

Ordinary Shares

On 19 January 2022, 10,136,250 ordinary shares, valued at \$124,635 were issued to advisors as part payment for advisory services.

Options

Pursuant to a resolution at the 24 May 2022 Annual General Meeting, approval was granted for the Company to undertake a consolidation of its capital on a 1 for 50 basis, with the number of options consolidated in the same ratio and any market based vesting conditions amended in inverse proportion to that ratio.

Pursuant to a resolution at the 31 May 2021 Annual General Meeting, approval was granted to issue 54,000,000 options to the Company's Non-Executive Directors. The Options would vest following the

Holder's continuous engagement as a Director with the Company for a period 12 months from the 31 May 2021 Annual General Meeting. 18,000,000 options held by Mr Carmichael were cancelled following his resignation on 24 May 2022. The remainder of the options vested on 31 May 2022.

Pursuant to a further resolution at the 24 May 2022 Annual General Meeting, approval was granted to issue 360,000 options (post consolidation) to Mr Colm O'Brien in recognition of his appointment as a Non-Executive Director of the Company. The Options will vest following the Holder's continuous engagement as a Director with the Company for a period 12 months from the date the options were issued on 10 June 2022. The values of the options have been estimated using the Black-Scholes valuation model with the following key inputs:

- a. Valuation date: 24 May 2022
- b. Volatility: 110%
- c. Risk free interest rate 2.530%
- d. Annualised dividend yield Nil.

As at the date of this report the Company had options on issue as follows:

Option Series	Number of Options	Exercise Price	Grant Date	Expiry Date	Number of Options Vested & Exercisable	Valuation per Option at Grant Date	Value Granted
Director Options (Class A)	240,000	\$1.50	31-May-21	31-Dec-23	240,000	\$0.2589	\$62,148
Director Options (Class B)	240,000	\$2.25	31-May-21	31-Dec-23	240,000	\$0.2043	\$49,027
Director Options (Class C)	240,000	\$3.00	31-May-21	31-Dec-24	240,000	\$0.2426	\$58,221
Director Options (Class A-1)	120,000	\$1.50	24-May-22	31-Dec-23	-	\$0.0687	\$8,247
Director Options (Class B-1)	120,000	\$2.25	24-May-22	31-Dec-23	-	\$0.0461	\$5,534
Director Options (Class C-1)	120,000	\$3.00	24-May-22	31-Dec-24	-	\$0.0806	\$9,674
Total	1,080,000				720,000		\$192,851

Performance Rights

Pursuant to a resolution at the 24 May 2022 Annual General Meeting, approval was granted for the Company to undertake a consolidation of its capital on a 1 for 50 basis, with the number of performance rights consolidated in the same ratio and any market based vesting conditions amended in inverse proportion to that ratio.

Pursuant to a resolution of the Board on 22 February 2022, 270,087 Tranche F performance rights were issued to employees under the Company's short term incentive scheme in relation to achievement of milestones for the year ended 31 December 2021. These vested on 28 August 2022. Subsequently, on exercise of 249,484 Tranche F performance rights, the Company issued 249,484 ordinary shares to employees.

On 13 September 2022, 66,666 performance rights were issued to each of Peter Liddell and Stephanie Syme on achievement of long term incentive milestones. On the same date the Company issued 133,332 ordinary shares on exercise of the same number of performance rights. The milestone achieved (in full) was the release of Schrole Engage V1.0 in market prior to the end of the March 2022 quarter.

Pursuant to a resolution of the Board, on 8 February 2023, 491,270 Tranche G performance rights valued at \$192,087 will be issued to employees in lieu of bonus in relation to the year ended 31 December 2022. These are deemed share based payments as at 31 December 2022, with the performance rights to be issued in 2023.

As at the date of this report the Company had performance rights on issue as follows:

Performance Rights	Number of Rights Issued	Number of Rights Vested	Number of Rights on Issue at the end of the year	Exercise Price	Expiry Date	Vesting Condition	Valuation per right \$
Tranche A	180,800	180,800	26,800	Nil	3-Jul-23	Software licences	\$0.8500
Tranche C	452,000	Nil	74,000	Nil	3-Jul-23	EBITDA over 12 month period	\$0.0000
Tranche F	270,087	270,087	20,603	Nil	28-Aug-24	Service condition	\$0.9094
Class B	720,000	Nil	720,000	Nil	31-Dec-23	Revenue over 12 month period	\$0.6500
Class C	528,000	Nil	528,000	Nil	31-Dec-24	Revenue over 12 month period	\$0.6500
Class D	264,000	Nil	264,000	Nil	31-Dec-23	Share price - 30 day VWAP > \$1.50	\$0.4650
Class E	264,000	Nil	264,000	Nil	31-Dec-23	Share price - 30 day VWAP > \$2.25	\$0.3800
Class F	300,000	Nil	300,000	Nil	31-Dec-24	Share price - 30 day VWAP > \$3.00	\$0.4150
Total	2,978,887	450,887	2,197,403				

The terms of the performance rights are as follows:

- a. On 27 September 2018, the Tranche A performance rights vested following satisfaction of this milestone. To date the Company has issued 154,000 ordinary shares on the exercise of the same number of Tranche A performance rights, with the remainder yet to convert to ordinary share capital.
- b. Tranche C performance rights have not vested.
- c. 2,676,000 Classes A to F performance rights granted to the Managing Director in accordance with 31 May 2021 Annual General Meeting resolution as follows:
 - Class A have vested and subsequently been exercised.
 - Classes B to F have not vested.
 - The values of the performance rights have been estimated using the Black-Scholes option pricing model and a barrier up-and-in trinomial option pricing model with a Parisian barrier adjustment with the following key inputs:
 - o Valuation date: 31 May 2021
 - o Volatility: 100%
 - o Risk free interest rate 0.095%
 - o Annualised dividend yield Nil.

Note 21. Reserves

		2022 \$	2021 \$
Acquisition reserve	21a	(1,387,793)	(1,387,793)
Options reserve	21b	183,597	148,221
Share based payment reserve	21c	425,697	469,837
		<u>(778,499)</u>	<u>(769,735)</u>

a) Acquisition Reserve

This reserve has arisen on the common controlled group restructure on 31 October 2015 whereby the group acquired 100% of the issued shares of Schrole Pty Ltd.

b) Options Reserve

	Date	No.	\$
Balance	31/12/2020	-	-
Granting of options	31/05/2021	54,000,000	-
Partial vesting of options	30/06/2021	-	21,174
Partial vesting of options	31/12/2021	-	127,047
Balance	31/12/2021	54,000,000	148,221
Cancellation of options	25/05/2022	(18,000,000)	(49,407)
Capital consolidation	6/06/2022	(35,280,000)	-
Granting of options	10/06/2022	360,000	-
Partial vesting of options	30/06/2022	-	72,959
Partial vesting of options	31/12/2022	-	11,824
Balance	31/12/2022	1,080,000	183,597

The options reserve is used to recognise the fair value of options issued for services provided.

c) Share based payment reserve

	Date	No.	\$
Balance	31/12/2020	284,120,722	246,393
Vesting of Tranche D performance rights	30/03/2021	12,714,641	239,035
Conversion of Tranche D performance rights	21/04/2021	(7,983,567)	(119,754)
Conversion of Tranche A performance rights	21/04/2021	(1,820,000)	(27,300)
Provision returned to retained earnings on cancellation of Tranche B performance rights	21/04/2021	-	(86,190)
Partial vesting of Classes A to F performance rights	30/06/2021	-	211,955
Transfer balance of reserve to retained earnings for Series A to C performance shares	30/06/2021	-	(109,883)
Conversion of performance rights	15/07/2021	(4,325,754)	(56,235)
Partial vesting of Classes A to F performance rights	15/07/2021	-	13,333
Conversion of performance rights	15/07/2021	(10,000,000)	(130,000)
Granting of Tranche E performance rights	11/10/2021	2,025,685	22,635
Partial vesting of Classes A to F performance rights	9/11/2021	-	122,857
Conversion of performance rights	9/11/2021	(10,000,000)	(130,000)
Partial vesting of Classes A to F performance rights	31/12/2021	-	272,991
Balance	31/12/2021	264,731,727	469,837
Granting of Tranche F performance rights	28/02/2022	13,504,342	123,520
Capital consolidation	6/06/2022	(272,671,348)	-
Partial vesting of Classes A to F performance rights	30/06/2022	-	229,749
Conversion of performance rights	26/08/2022	(200,000)	(130,000)
Conversion of performance rights	26/08/2022	(20,665)	(11,545)
Conversion of performance rights	13/09/2022	(8,106)	(3,405)
Conversion of performance rights	13/09/2022	(19,845)	(8,335)
Conversion of performance rights	13/09/2022	(249,484)	(104,783)
Partial vesting of Classes D to F performance rights	31/12/2022	-	60,969
Revised partial vesting of Class B performance rights	31/12/2022	-	(330,000)
Transfer balance of reserve to retained earnings for Tranches D and E performance rights		-	(62,397)
Award of Tranche G performance rights	31/12/2022	491,270	192,087
Balance	31/12/2022	5,557,891	425,697

	2022 \$	2021 \$
Expenses arising from share based payments		
Employee benefits	324,339	1,267,248
Non-executive director benefits	35,376	148,221
	<u>359,715</u>	<u>1,415,469</u>
Comprising:		
Options	35,376	148,221
Performance shares	-	240,000
Performance rights	324,339	1,027,248
	<u>359,715</u>	<u>1,415,469</u>

The share based payment reserve is used to record the value of the share based payments through issue of performance shares. Further detail on share based payments is provided in note 20.

Note 22. Operating Segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (the chief operating decision makers) in assessing performance and in determining the allocation of resources. The operating segments for the years ended 31 December 2021 and 31 December 2022 are Software and Training:

2022	Software \$	Training \$	Unallocated \$	Total \$
Segment income				
Sales revenue	3,386,265	2,352,114	-	5,738,379
Other revenue	69,254	-	36,419	105,673
	<u>3,455,519</u>	<u>2,352,114</u>	<u>36,419</u>	<u>5,844,052</u>
Segment expenses				
Partner fees	90,019	-	-	90,019
Employee benefits expense	1,620,098	758,271	1,496,986	3,875,355
Depreciation	480,164	-	201,814	681,978
Share-based payments	148,946	25,604	185,165	359,715
Finance costs	27,961	727	20,583	49,271
Other expenses	621,524	329,929	1,642,337	2,593,790
	<u>2,988,712</u>	<u>1,114,531</u>	<u>3,546,885</u>	<u>7,650,128</u>
Profit/(loss) before income tax	<u>466,807</u>	<u>1,237,583</u>	<u>(3,510,466)</u>	<u>(1,806,076)</u>
Segment assets and liabilities				
Cash	353,364	119,291	2,349,128	2,821,783
Trade and other receivables	522,938	150,296	420,780	1,094,014
Plant and equipment	-	-	137,234	137,234
Right-of-use assets	-	-	371,089	371,089
Intangibles	1,841,946	-	26,000	1,867,946
Trade and other creditors	(399,085)	(131,286)	(557,959)	(1,088,330)
Borrowings	-	-	(399,148)	(399,148)
Deferred revenue	(2,360,554)	(82,420)	-	(2,442,974)
Net assets/(liabilities)	<u>(41,391)</u>	<u>55,881</u>	<u>2,347,124</u>	<u>2,361,614</u>

Note: Other expenses includes marketing, travel, consulting and listing fees

2021	Software \$	Training \$	Unallocated \$	Total \$
Segment income				
Sales revenue	3,976,976	1,286,761	-	5,263,737
Other revenue	184,042	-	25,990	210,032
	<u>4,161,018</u>	<u>1,286,761</u>	<u>25,990</u>	<u>5,473,769</u>
Segment expenses				
Partner fees	588,895	-	-	588,895
Employee benefits expense	1,444,342	772,178	1,358,725	3,575,245
Depreciation	235,285	1,113	167,142	403,540
Share-based payments	137,744	54,195	1,223,530	1,415,469
Finance costs	32,649	3,626	18,050	54,325
Other expenses	551,506	126,602	1,197,031	1,875,139
	<u>2,990,421</u>	<u>957,714</u>	<u>3,964,478</u>	<u>7,912,613</u>
Profit/(loss) before income tax	<u>1,170,597</u>	<u>329,047</u>	<u>(3,938,488)</u>	<u>(2,438,844)</u>
Segment assets and liabilities				
Cash	190,137	104,521	4,669,350	4,964,008
Trade and other receivables	533,251	13,535	216,778	763,564
Plant and equipment	-	-	127,244	127,244
Right-of-use assets	-	-	188,331	188,331
Intangibles	1,077,873	-	-	1,077,873
Trade and other creditors	(416,730)	(69,981)	(694,281)	(1,180,992)
Borrowings	-	-	(276,785)	(276,785)
Deferred revenue	(1,865,406)	(102,854)	-	(1,968,260)
Net assets/(liabilities)	<u>(480,875)</u>	<u>(54,779)</u>	<u>4,230,637</u>	<u>3,694,983</u>

Note 23. Financial Instruments

Financial Risk Management Policies

The Group's financial instruments consist mainly of deposits with banks, other debtors and accounts payable.

Specific Financial Risk Exposures and Management

The main risk the Group is exposed to through its financial instruments are market risk (including fair value and interest rate risk) and cash flow interest rate risk, credit risk and liquidity risk.

(a) Interest Rate Risk

From time to time the Group has significant interest-bearing assets, but they are as a result of the timing of equity raising and capital expenditure rather than a reliance on interest income. The interest rate risk arises on the rise and fall of interest rates. The Group's income and operating cash flows are not expected to be materially exposed to changes in market interest rates in the future and the exposure to interest rates is limited to the cash and cash equivalents balances.

The Group's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is below:

	Floating interest rate \$	Fixed interest rate \$	Non- interest bearing \$	2022 Total \$	Floating interest rate \$	Fixed interest rate \$	Non- interest bearing \$	2021 Total \$
Financial assets								
- Within one year								
Cash and cash equivalents	2,821,783	-	-	2,821,783	4,964,008	-	-	4,964,008
Trade and other receivables	-	-	1,094,014	1,094,014	-	-	763,564	763,564
Total financial assets	2,821,783	-	1,094,014	3,915,797	4,964,008	-	763,564	5,727,572
Financial liabilities								
- Within one year								
Lease liability	-	-	241,971	241,971	-	-	212,150	212,150
Trade and other payables	-	-	637,561	637,561	-	-	884,745	884,745
	-	-	879,532	879,532	-	-	1,096,895	1,096,895
- More than one year								
Lease liability	-	-	157,177	157,177	-	-	64,635	64,635
	-	-	157,177	157,177	-	-	64,635	64,635
Total financial liabilities	-	-	1,036,709	1,036,709	-	-	1,161,530	1,161,530
Weighted average interest rate	0.1%				0.1%			
Net financial assets	2,821,783	-	57,305	2,879,088	4,964,008	-	(397,966)	4,566,042

Sensitivity Analysis

The following table illustrates sensitivities to the Group's exposures to changes in interest rates. The table indicates the impact on how profit and equity values reported at reporting date would have been affected by changes in the relevant risk variable that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

	Movement in profit \$	Movement in equity \$
Year ended 31 December 2022		
+/- 1% interest rate	31,040	-
Year ended 31 December 2021		
+/- 1% interest rate	54,604	-

(b) Credit Risk

The maximum exposure to credit risk is limited to the carrying amount, net of any provisions for impairment of those assets, as disclosed in the Statement of Financial Position and notes to the financial statements.

Credit risk related to balances with banks and other financial institutions is managed by the Group in accordance with approved Board policy. Such policy requires that surplus funds are only invested with counterparties with a Standard and Poor's rating of at least AA-. The following table provides information regarding the credit risk relating to cash and money market securities based on Standard and Poor's counterparty credit ratings.

	Note	2022 \$	2021 \$
Cash and cash equivalents - AA Rated	7	2,821,783	4,964,008

Credit risk related to trade and other receivables is managed by the Group in accordance with approved Board policy. The Group has assessed that there is no material impairment of the carrying value of trade and other receivables as at the reporting date.

	2022	2021
	\$	\$
Total 30 since issue	209,924	90,978
Total 60 since issue	85,904	46,122
Total 90+ since issue	59,266	8,383
	<u>355,095</u>	<u>145,483</u>

The Group is satisfied that, based on prior recoveries, all amounts that have not been provided for are recoverable.

(c) *Liquidity Risk*

Liquidity risk arises from the possibility that the Group might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group manages liquidity risk by maintaining adequate reserves and by continuously monitoring forecast and actual cash flows.

The Group has no access to credit standby facilities or arrangements for further funding or borrowings in place. The financial liabilities of the Group are trade and other payables as disclosed in the Statement of Financial Position. All trade and other payables are non-interest bearing and due within 12 months of the reporting date. The tables below include both interest and principal cash flows and therefore these totals may differ from their carrying amount in the statement of financial position.

2022	Less than 6 months	6-12 months	1-2 years	2-5 years	Over 5 years	Total contractual cash flows
	\$	\$	\$	\$	\$	\$
<i>Financial liabilities at amortised cost:</i>						
Lease liability	116,736	92,339	161,986	-	-	371,061
Trade and other payables	637,561	-	-	-	-	637,561
	<u>754,297</u>	<u>92,339</u>	<u>161,986</u>	<u>-</u>	<u>-</u>	<u>1,008,622</u>
2021	Less than 6 months	6-12 months	1-2 years	2-5 years	Over 5 years	Total contractual cash flows
	\$	\$	\$	\$	\$	\$
<i>Financial liabilities at amortised cost:</i>						
Lease liability	87,235	89,746	65,282	-	-	242,263
Trade and other payables	884,745	-	-	-	-	884,745
	<u>971,980</u>	<u>89,746</u>	<u>65,282</u>	<u>-</u>	<u>-</u>	<u>1,127,008</u>

(d) *Net fair Value of financial assets and liabilities*

Fair value estimation

Due to the nature of the receivables and payables the carrying value approximates fair value.

(e) Financial arrangements

The company had no other financial arrangements in place at 31 December 2022 based on the information available to the current board.

(f) Currency risk

The currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. Currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the Company's functional currency. The company is exposed to foreign exchange risk as a result of its sales to the international school sector being priced in US dollars.

The Group's exposure to foreign currency risk with respect to the AUD/USD exchange rate was as follows:

	Value of USD expressed in AUD	
	2022 \$	2021 \$
Cash	987,460	912,656
Trade receivables	477,635	278,399
Trade payables	(21,910)	(22,251)
Net assets	<u>1,443,185</u>	<u>1,168,804</u>
Foreign exchange gains/(losses) in the statement of profit and loss	<u>(38,399)</u>	<u>127,952</u>

Had the Australian dollar weakened/strengthened by 10% against the US dollar with all other variables held constant, the Group's post-tax loss for the year would have been \$3,840 higher/lower (2021: \$12,795 higher/lower), and the effect on equity would have been (2021: \$12,795 higher/lower).

The Company's policy is not to enter into any currency hedging transactions.

Note 24. Parent Entity Financial Information

The following information has been extracted from the books and records of the legal parent Schrole Group Ltd and has been prepared in accordance with Australian Accounting Standards and the accounting policies as outlined in note 1.

(a) *Financial Position of Schrole Group Ltd*

	2022 \$	2021 \$
Assets		
Current assets	1,235,191	3,150,157
Non-current assets	-	-
Total assets	<u>1,235,191</u>	<u>3,150,157</u>
Liabilities		
Current liabilities	-	62,236
Non-current liabilities	-	21,217
Total liabilities	<u>-</u>	<u>83,453</u>
Net assets	<u>1,235,191</u>	<u>3,066,704</u>
Equity		
Issued capital	23,120,682	22,461,609
Reserves	609,294	618,558
Accumulated losses	(22,494,785)	(20,013,463)
Total equity	<u>1,235,191</u>	<u>3,066,704</u>

(b) *Statement of profit or loss and other comprehensive income*

	2022 \$	2021 \$
Loss for the year	(28,604)	(150,519)
Other comprehensive income	-	-
Total comprehensive loss	<u>(28,604)</u>	<u>(150,519)</u>

(c) *Guarantees entered into by Schrole Group Ltd for the debts of its subsidiary*

There are no guarantees entered into by Schrole Group Ltd.

(d) *Contingent liabilities of Schrole Group Ltd*

There were no known contingent liabilities as at 31 December 2022 (2021: Nil).

(e) *Commitments by Schrole Group Ltd*

There were no known commitments as at 31 December 2022 (2021: Nil).

Note 25. Controlled Entities

Name of entity	Place of business / country of incorporation	Ownership interest held		Principal activities
		2022	2021	
Schrole Operations Pty Ltd (ACN 43 131 115 878)	Australia	100%	100%	Administrative services
Schrole Pty Ltd (ACN 164 785 488)	Australia	100%	100%	Software and training services to international and domestic
ETAS (WA) Pty Ltd (ACN 065 673 896)	Australia	100%	100%	Training services to domestic and international businesses
ISS-Schrole Advantage Pty Ltd (ACN 626 113 095)	Australia	100%	100%	Dormant

Note 26. Key management personnel disclosures

The aggregate compensation made to Directors and other key management personnel of the Group is set out below:

	2022	2021
	\$	\$
Short term employee benefits	1,019,926	945,177
Post employment benefits	88,773	82,665
Long term benefits	4,952	14,925
Share based payments - Equity-settled shares	253,903	705,244
Share based payments - Pro rata vesting	(134,406)	509,856
	<u>1,233,148</u>	<u>2,257,867</u>

Note 27. Related party transactions

Parent entity

Schrole Group Ltd is the parent entity.

Subsidiaries

Interests in subsidiaries are set out in note 25.

Key management personnel

Disclosures relating to key management personnel are set out in note 26 and the remuneration report included in the Directors' Report.

Transactions with related parties

The Group acquired the following services from entities that are controlled by members of the group's key management personnel:

Entity	Nature of transactions	Key Management Personnel	Total Transactions		Payable Balance	
			2022	2021	2022	2021
			\$	\$	\$	\$
Ventnor Capital ¹	Company secretarial and accounting services	Stuart Carmichael	49,941	64,441	-	-
Carrington Partners	Corporate strategy services	Colm O'Brien	57,039	-	27,500	-
¹ Stuart Carmichael resigned as a Director on 24 May 2022						-

Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

Note 28. Auditor's Remuneration

	2022	2021
	\$	\$
Remuneration of the auditor of the Group (BDO) and associated entities:		
Audit services	98,095	85,793
Non-audit services	60,553	39,702
	<u>158,648</u>	<u>125,495</u>

Note 29. Events Subsequent to Reporting Date

There have been no significant events after reporting date.

Note 30. Contingent Liabilities

The Directors are not aware of any contingent liabilities that may arise from the Group's operations as at 31 December 2022.

Directors' Declaration

In the Directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 1 to the financial statements;
- the attached financial statements and notes give a true and fair view of the Company's financial position as at 31 December 2022 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



James King
Non-Executive Chairman
27 February 2023

INDEPENDENT AUDITOR'S REPORT

To the members of Schrole Group Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Schrole Group Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 December 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 31 December 2022 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Revenue Recognition

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>The group generates revenue from the provision of software licence fees and training fees. Refer to Notes 1 and 3 of the financial report for the accounting policy and related disclosures.</p> <p>Revenue recognition was identified as a key audit matter due to the significance of revenue to the financial report and the degree of judgement being exercised by the group in relation to measuring the Group's progress towards the complete satisfaction of the performance obligations under the customer contract.</p>	<p>Our audit procedures included but were not limited to:</p> <ul style="list-style-type: none"> Assessing the Group's revenue recognition policy's for compliance with Australian Accounting Standards, in particular the requirements of AASB 15 <i>Revenue From Contracts With Customers</i>. Reviewing a sample of revenue contracts to ensure revenue was recognised in line with the revenue recognition policy by: <ul style="list-style-type: none"> developing an understanding of the key terms of the arrangement considering the Group's identification of performance obligations and recalculating the amount of revenue recognised by the Group. Performing analytical review procedures on all significant revenue streams. For deferred revenue (contract liabilities) we tested a sample of balances at year end, including: <ul style="list-style-type: none"> agreeing the amounts recorded to contract, invoice and payment, where appropriate reperforming the recognition of revenue based on the satisfaction of performance obligations and recalculating the amount of the contract liability balance at year end. Assessing the adequacy of the related disclosures in Note 1 and Note 3 to the Financial Statements.

Share Based Payments

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>As disclosed in Note 20, a share-based payment expense was recognised for the rights, options and shares that were granted in the current year as well as ones which were granted in prior periods and continued to be expensed over their vesting period.</p> <p>Share-based payments are a complex accounting area and due to the complex and judgemental estimates used in determining the fair value of the share-based payments, we consider the Group's calculation of the share-based payment expense to be a key audit matter.</p>	<p>Our procedures included, but were not limited to the following:</p> <ul style="list-style-type: none"> • Reviewing relevant documentation to obtain an understanding of the contractual nature, terms and conditions of the share based payment arrangements; • Testing management's methodology for calculating the fair value of the arrangements including assessing the valuation inputs using internal specialists where required; • Evaluating management's assessment of the likelihood of achieving the performance conditions attached to the performance rights • Assessing the allocation of the share-based payment expense over management's expected vesting period; and • Assessing the adequacy of the related disclosures in Note 1 and Note 20 to the Financial Statements.

Other information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 31 December 2022, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf

This description forms part of our auditor's report.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 10 to 23 of the directors' report for the year ended 31 December 2022.

In our opinion, the Remuneration Report of Schrole Group Limited, for the year ended 31 December 2022, complies with section 300A of the *Corporations Act 2001*.



Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

BDO Audit (WA) Pty Ltd

A handwritten signature in black ink, appearing to read 'Ashleigh Woodley'. Above the signature, the letters 'BDO' are handwritten in a similar style.

Ashleigh Woodley

Director

Perth

27 February 2023

Additional ASX Information as at 17 February 2023

The shareholder information set out below was applicable as at 17 February 2023.

As at 17 February 2023 there were 1,216 holders of Ordinary Fully Paid Shares.

Voting Rights

The voting rights of the ordinary shares are as follows:

- a) at meetings of members each member entitled to vote may vote in person or by proxy or attorney;
- b) on a show of hands each person present who is a member has one vote; and
- c) on a poll each person present in person or by proxy or by attorney has one vote for each ordinary share held.

There are no voting rights attached to any of the options or performance securities that the Company currently has on issue. Upon exercise of these options, the shares issued will have the same voting rights as existing ordinary shares.

Twenty Largest Shareholders (as at 17 February 2023)

Rank	Name	A/C designation	Shares	%
1	TORONGA PTY LTD		6,606,300	18.65
2	FARIA UK HOLDCO III LIMITED		5,462,264	15.42
3	ENERLY PTY LTD	<STRONADA A/C>	2,361,729	6.67
4	BNP PARIBAS NOMINEES PTY LTD	<IB AU NOMS RETAILCLIENT DRP>	1,693,371	4.78
5	SANDHURST TRUSTEES LTD	<CYAN C3G FUND A/C>	1,665,433	4.70
6	BOND STREET CUSTODIANS LIMITED	<IANLAU - D74169 A/C>	1,235,642	3.49
7	DMX CAPITAL PARTNERS LIMITED		720,000	2.03
8	J P MORGAN NOMINEES AUSTRALIA PTY LIMITED		417,188	1.18
9	GRASSCASTLE CAPITAL NO 1 PTY LTD		400,000	1.13
9	ROBERT & KAREN BORSATO PTY LIMITED	<BORSATO FAMILY A/C>	400,000	1.13
10	MR LUCA ROTTER & MS JANE LOUISE ABBOTT		316,087	0.89
11	MS STEPHANIE SYME		313,190	0.88
12	YARRAWONGA HOLDINGS PTY LTD	<YARRAWONGA NO 2 A/C>	300,000	0.85
12	BNP PARIBAS NOMS(NZ) LTD	<DRP>	300,000	0.85
13	MORVEN ANN SMITH	ROSSDHU FAMILY	286,417	0.81
14	NATIONAL NOMINEES LIMITED		280,000	0.79
15	MR JOEL DAVID HARRISON		260,000	0.73
16	MR PERRY JULIAN ROSENZWEIG		237,090	0.67
17	PATERSON ROAD INVESTMENTS PTY LTD	<PATERSON ROAD INVESTMENT A/C>	220,000	0.62
18	NINTIETH Y PTY LTD	<I K CALDWELL & CO STAFF A/C>	200,000	0.56
18	PITHER INVESTMENTS PTY LTD	<PITHER INVESTMENTS A/C>	200,000	0.56
19	YARRAWONGA HOLDINGS PTY LIMITED	<YARRAWONGA SUPER FUND A/C>	195,767	0.55
20	MOSTYN FAMILY FOUNDATION PTY LTD	<MOSTYN FAMILY FOUNDATION A/C>	192,535	0.54
			24,263,013	68.50
			11,156,372	31.50
			35,419,385	100.00

Substantial Holders

Substantial shareholders disclosed to the Company as at 17 February 2023 are:

Rank	Name	Shares	%
1	TORONGA PTY LTD	6,606,300	18.65
2	FARIA UK HOLDCO III LIMITED	5,462,264	15.42
3	ENERLY PTY LTD	3,597,371	10.16

Distribution of Equity Securities

Ordinary Fully Paid Shares

Range	Securities	%	No. of holders
100,001 and Over	26,824,397	75.73	41
10,001 to 100,000	6,967,267	19.67	222
5,001 to 10,000	865,982	2.44	110
1,001 to 5,000	660,478	1.86	257
1 to 1,000	101,261	0.29	586
Total	35,419,385	100.00	1,216
Unmarketable Parcels	153,778	0.43	630

Restricted Securities

As at 17 February 2023 there are no securities subject to escrow.

Unquoted Securities

As at 17 February 2023 the following unquoted securities are on issue:

- 26,800 Tranche A Performance Rights – are convertible to fully paid ordinary shares on election by the holder.
- 74,000 Tranche C Performance Rights - Class C Performance Rights vest and are convertible to fully paid ordinary shares upon Schrole achieving accumulated earnings before interest, taxes, depreciation and amortisation of \$3 million over any 12 month period prior to 12 October 2021.
- 20,603 Tranche F Performance Rights - issued as a bonus to employees under the ESIP.
- 360,000 Options expiring 31 December 2023 @ \$1.50 to Non-Executive Directors.
- 360,000 Options expiring 31 December 2023 @ \$2.25 to Non-Executive Directors.
- 360,000 Options expiring 31 December 2023 @ \$3.00 to Non-Executive Directors.
- 2,076,000 Managing Director Performance Rights issued to the Managing Director as follows:

Class	Performance Rights	Vesting Condition	Expiry Date
Class B	720,000	<p>If the Revenue in any 12-month period prior to December 2022 reaches \$7,000,000-\$8,000,000, vesting as follows:</p> <ul style="list-style-type: none"> • Revenue of \$7,000,000 resulting in 75% vesting (540,000); • Revenue of between \$6,000,001 and 7,999,999 resulting in a pro rata proportion of Performance Rights vesting; and • Revenue of \$8,000,000 resulting in 100% vesting (720,000). 	31 December 2023

Class	Performance Rights	Vesting Condition	Expiry Date
Class C	528,000	<p>If the Revenue for the 2023FY reaches \$10,000,000-\$12,000,000, vesting as follows:</p> <ul style="list-style-type: none"> • Revenue of \$10,000,000 resulting in 75% vesting (396,000); • Revenue of between \$10,000,001 and 11,999,999 resulting in a pro rata proportion of Performance Rights vesting; and • Revenue of \$12,000,000 resulting in 100% vesting (528,000). 	31 December 2024
Class D	264,000	The 30-day VWAP at any time after the date of issue exceeds \$1.50.	31 December 2023
Class E	264,000	The 30-day VWAP at any time after the date of issue exceeds \$2.25.	31 December 2023
Class F	300,000	The 30-day VWAP at any time after the date of issue exceeds \$3.00.	31 December 2024

On-market Buyback

There is currently no on-market buyback program.