



AGM Presentation

2023

Presented by: **Andrew Booth, CEO**



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About ABT





WHY ABT?

Improving the safety and the efficiency of operations.



Unintended Vehicle Movement



Brake Fade / Brake Failure



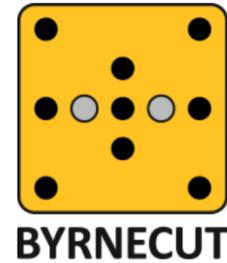
Durability



Environment

Our Customers

Valuable Bluechip Partners



What Makes ABT Unique?

- All the inbuilt safety systems (conforming to Best Practice Regulations) that are standard in "YELLOW" fleet applied to Road Vehicle fleet.



- >20 years original manufacturer of sealed wet brake technology.
- Australia is a World Leader in Mine Safety.

ABT Exports Brakes to 7 Continents:

From Finland in the North to Antarctica in the South....
We've got you covered.

40%

of revenue from overseas locations including:

- North America
- Europe
- Asia-Pacific
- South Africa
- South America
- Antarctica



60%

of the Australian Market



Sealed Integrated Braking System (SIBS)

What is SIBS?



Failsafe

Hydraulic Release/
Spring Actuated
Energy On = Brake Off
Energy Off = Brake On
When all else Fails..... the brake
engages



Wet Brake

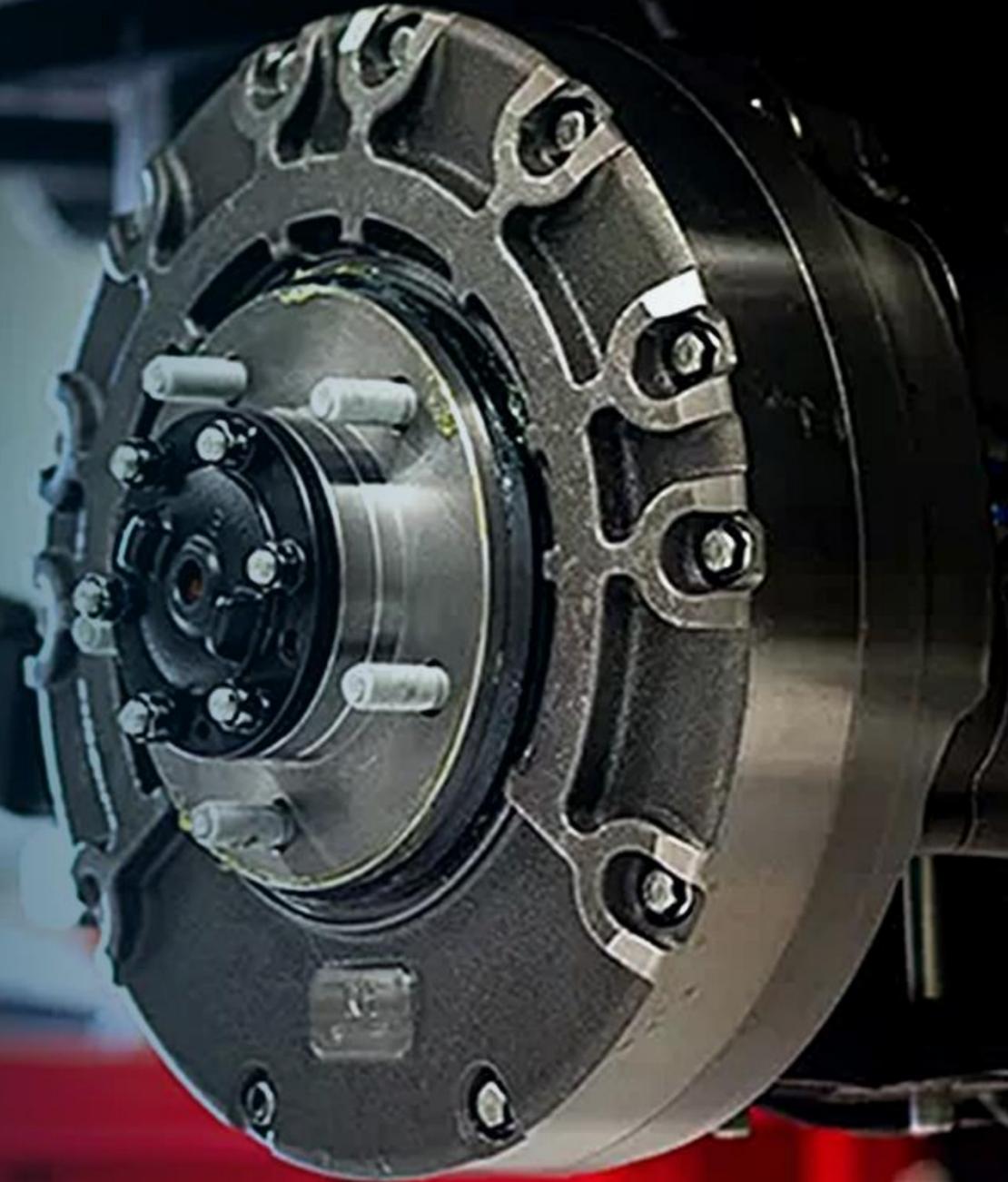
Fluid Based Wet Disk Brake
Provides optimal thermal
performance where overheating
and brake fade is common



100% Sealed

Keeps external contaminants
OUT
Keeps Harmful Brake Dust
Particulates
IN

Highlights of Financial Year 2023



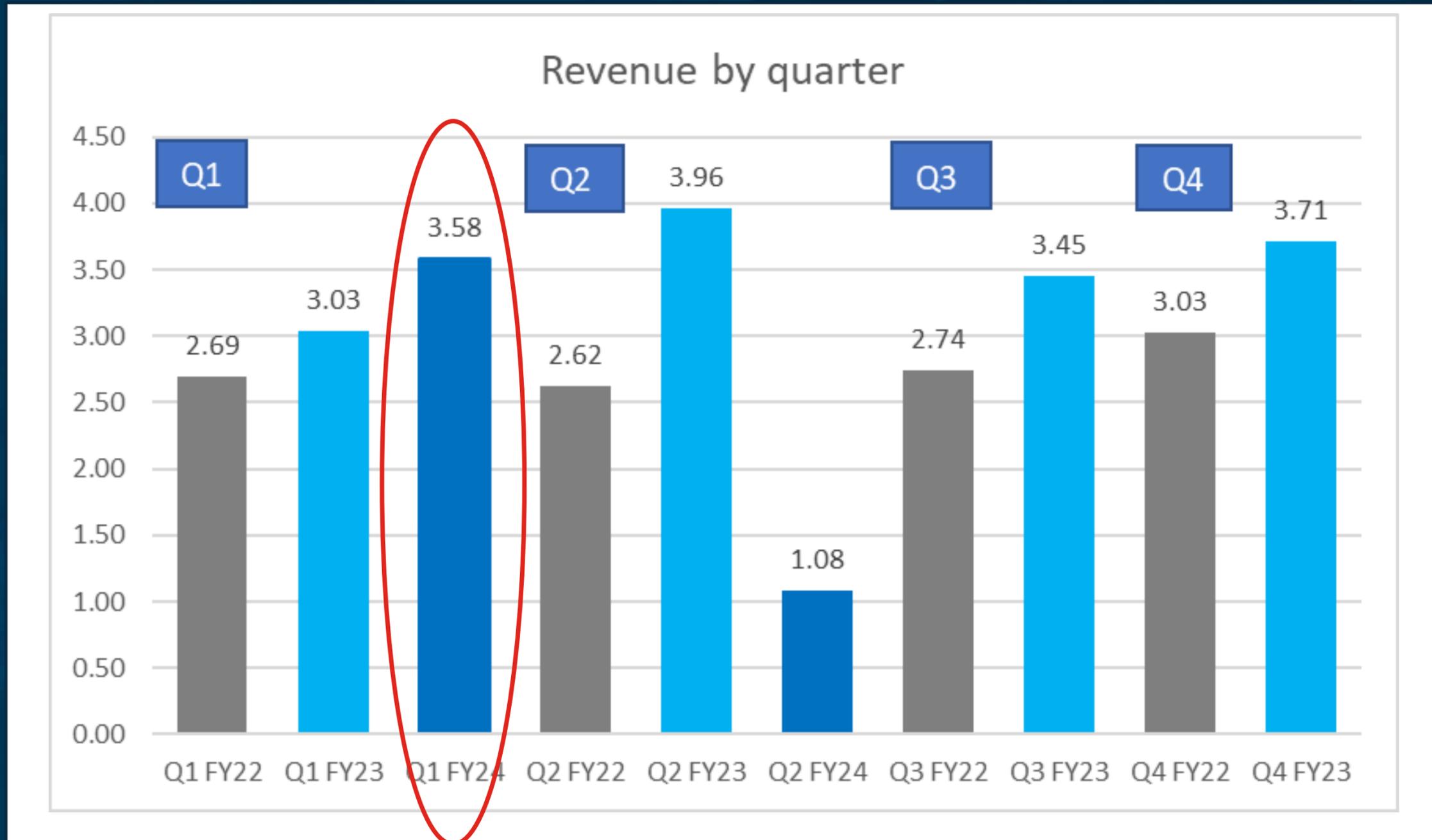
Progress on our Strategic Roadmap

- **Drive Mining Market Penetration**
of Failsafe SIBS across our Global Bluechip Customer Base
- **Diversify SIBS applications**
across a broader range of Vehicle Types
- **Position ABT to take advantage of Automotive megatrends**
(Autonomous/Electric/Connected)
- **Safety and Environment**
remain core to how we do business
- **Investing in our people**
through training and development
- **Focusing on initiatives**
to enhance innovation and revenue diversification

FY23 Full Year Highlights Include

Summary Financial Results	FY23	FY22	Change
Revenue from ordinary activities	\$14.69m	\$11.74m	25.1%
Revenue from continuing operations	\$14.15m	\$11.1m	27.9%
Product Margin	49.9%	43.9%	5.97%
Total expenses	\$6.17m	\$4.93m	25.1%
EBITDA	\$1.5m	\$0.7m	82.6%
Net profit after tax	\$1.47m	\$0.64m	129%
Cash and cash equivalents	\$2.05m	\$1.74m	17.8%

Strong Start to FY24 Revenue



ABT Growth Strategy



Demand For Underground Mining

The International Energy Agency estimates the demand for minerals used for electric vehicles and battery storage will grow tenfold by 2040.¹

This market dynamic is boosting continued and unprecedented investment and growth in underground and other mining formats.

Since the global pandemic, the industry has seen an accelerated focus on Environment, Social and Governance (ESG) in the form of safety, compliance and technology driven environmental solutioning as a key driver for innovation.



¹. International Energy Agency: The Role of Critical Minerals In Clean Energy Transitions.

SIBS Failsafe Braking for Electric



Proportion of emissions emitted by a diesel vehicle.

SIBS = 100% Sealed Brakes can reduce vehicle related greenhouse gas emissions by up to 25%.

The adoption of electric vehicles is likely to continue to grow as technology advances and regulatory pressure to reduce emissions increases.





What About Autonomous?

While fully autonomous technology is still years – or even decades – away from Australian roads,

It's already here and part of mining sites of the future.

Autonomous Ford Ranger developed by Australian mining company - Drive

20 Year Evolution of SIBS | SIBS – Sealed Integrated Braking System



Toyota Land Cruiser
70 Series | Toyota
Hilux



Isuzu NPS



IVECO 8x4



Volvo 8x4
FMX

SIBS Brake Innovation has evolved from light commercial 4x4 vehicles to light medium and heavy trucks.

ABT solutioning for Road Trucks for Mine Haulage

Advantages of Conventional Road Trucks

- Cost – Operating Costs
- Speed – Power to Weight Ratio
- Capital Cost
- Future Electrification and Automation.
- Mine spec / Ruggedising Conventional Road Trucks
- Emergency Braking System (Failsafe Secondary System)

Rio Tinto turns to mining mosquito fleet

Rio Tinto turns to mining mosquito fleet

- Australian Mining



ABT Solutioning for Road Trucks for Mine Haulage

Road Truck Mine Spec (ruggedised)



- ✓ Sealed Wet Disk Brakes
- ✓ 60T GVM
- ✓ Failsafe Brake System
- ✓ CAPEX
- ✓ Serv/Maint Downtime
- ✓ Running Cost

Yellow



- ✓ Sealed Wet Disk Brakes
- ✓ 60T GVM
- ✓ Failsafe Brake System
- ✗ CAPEX
- ✓ Serv/Maint Downtime
- ✗ Running Cost

Executive Management Team



Andrew Booth

Chief Executive Officer

More than 15 years Strategic Leadership in Australia and Asia in both Corporates and Multinational Co's. Experience spans International Business Operations, Transforming Organisational Culture, Business Turnaround, Business Development, Risk, Governance and Financial Management.



Angela Godbeer

Chief Financial Officer

Significant experience in ASX listed manufacturing environments with a successful track record within well-regarded organisations, some of which have undergone significant transformation aligned to strategic objectives.



Ben Weetman

Sales and Marketing Director

Ben offers extensive Mining and Mining equipment, technology and services (METS) experience both in Australia and Internationally.



David Newcombe

Engineering & Operations Director

20 Years experience in global engineering design, product feasibility, tendering and commercialisation, who is skilled at identifying strategic opportunities, championing new business initiatives with General Motors and other Automotive OEMs

Conclusion

- Financial Strength
- IP Using SIBs Design
- ABT Team
- Scalability
- Sustainable Profitability
- Blue Chip Customer Base
- International Market Growth
- Strong supportive Key Investors/Shareholders

Thank you for attending

For further information, please contact:

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This presentation has been approved by the Board of Advanced Braking Technology