



MACMAHON

Half Year Results

FY24

20 February 2024



1H24 Financial Highlights

Revenue \$966.3m ▼ 2.1% ▲ 15.0% excl. BH7 pass through	Underlying EBITDA¹ \$176.0m ▲ 17.9% 18.2% margin	Underlying EBIT(A)¹ \$68.1m ▲ 26.9% 7.1% margin	
Underlying NPAT(A)¹ \$39.7m ▲ 33.6% Statutory NPAT \$36.5m	Underlying operating cash flow² \$138.2m ▲ 31.0% Cash Conversion 78.6%	Dividend 0.45cps ▲ 50.0%	
Net Debt \$212.4m Net Debt / EBITDA ⁷ 0.63x	Gearing 25.1%	ROACE³ 15.5%	Order Book⁴ \$4.4b \$11.6b Tender Pipeline

FY24 Secured Revenue⁵ \$1.8bn
FY24 Revenue Guidance⁶ \$1.8bn – \$1.9bn
FY24 Underlying EBIT(A) Guidance \$130m – \$140m

1. Underlying numbers exclude adjusting items of \$3.2m, refer to reconciliation on slide 28

2. Underlying operating cash flow excluding interest, tax, acquisition and corporate development costs and SaaS implementation and development costs

3. ROACE: Underlying annualised EBIT(A) / Average ((Total Assets excluding Cash) – (Current Liabilities excluding debt))

4. As at 31 December 2023, excludes short term civil and underground churn work and future contract cost escalation recoveries

5. Excludes short term civil and underground churn work and future contract cost escalation recoveries

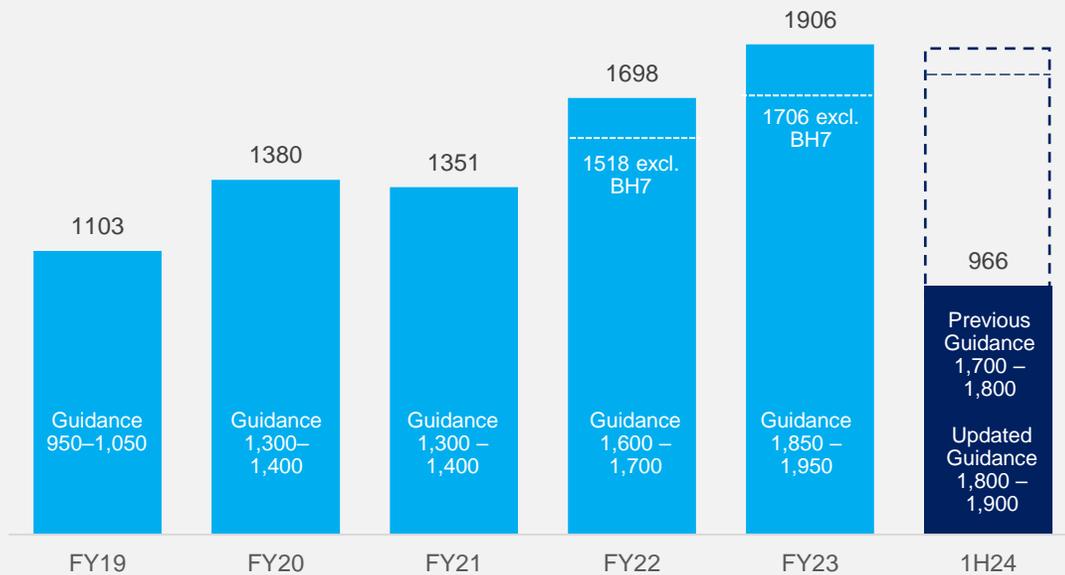
6. Guidance assumes an exchange rate of AUD:USD 0.70

7. Net Debt / (Underlying EBITDA 2H23 + Underlying EBITDA 1H24)

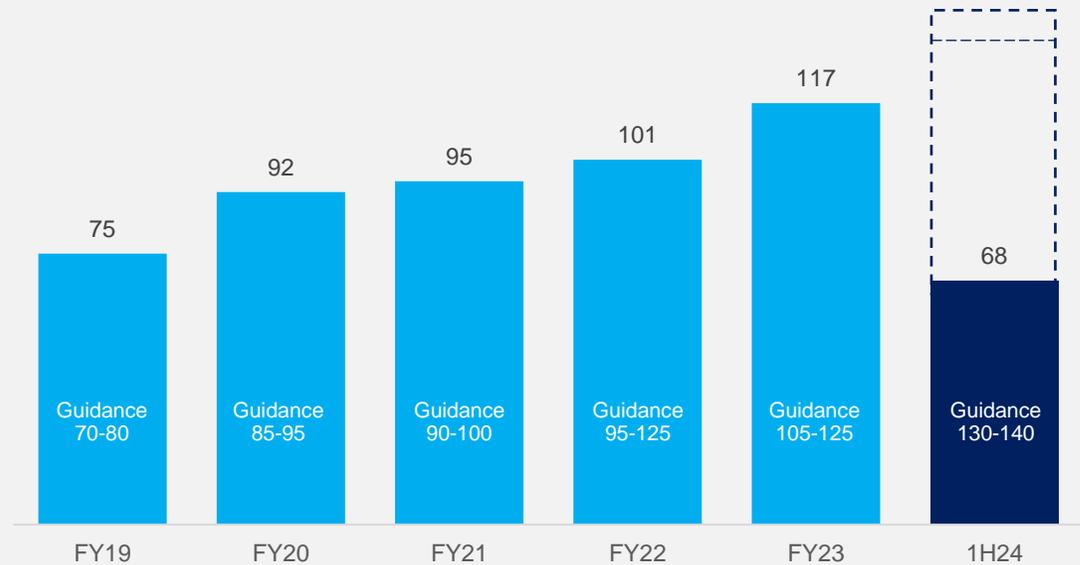
Positive Track Record of Delivering on Guidance

1H24 on track for FY24

Revenue (\$m)



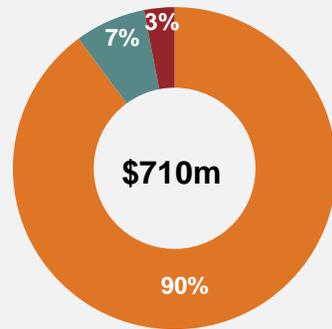
EBIT(A) (\$m)



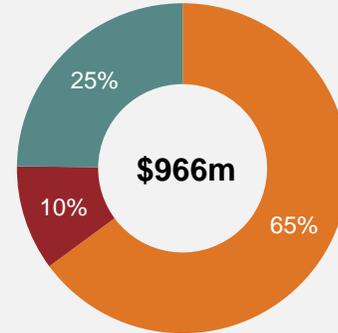
Expanding into Lower Capital Intensity Services

Executing filtered tender pipeline to progress towards long term targets

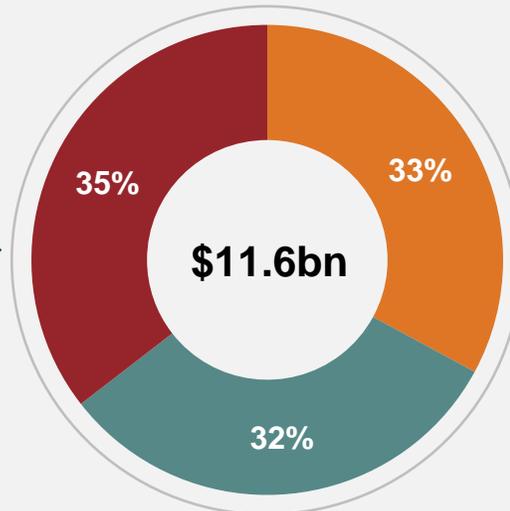
FY18 Revenue Mix



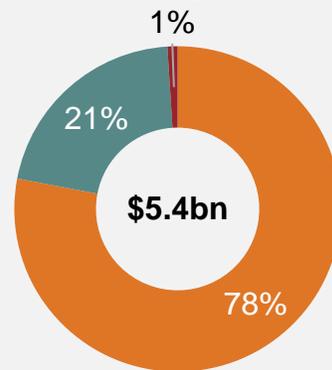
1H24 Revenue Mix



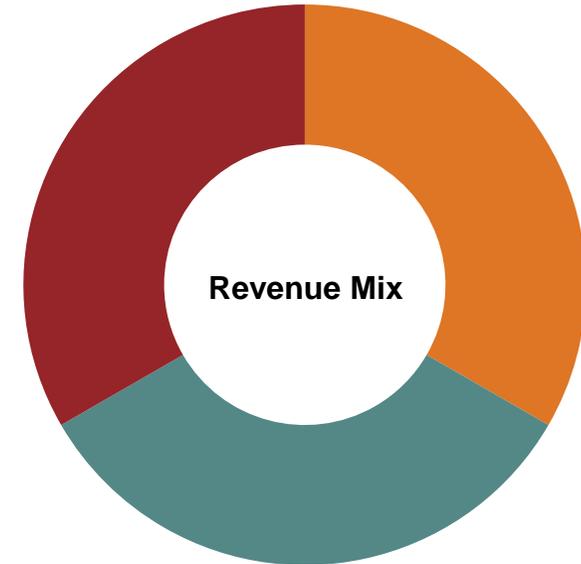
1H24 Tender Pipeline



FY18 Pipeline



TARGET



EBIT(A) Margin

▲ 8%

ROACE

▲ 20%

ROACE target uplifted from 15% to 20%

1H24 Key Highlights

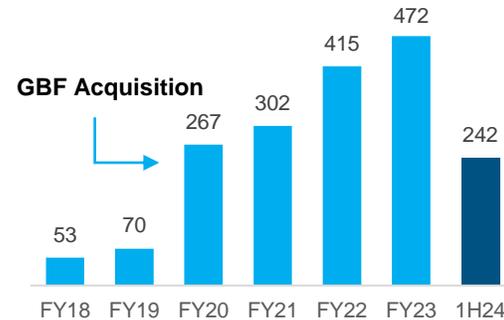
Focussed on improved operational performance across the business

Surface Mining

- **Greenbushes mobilisation and ramp up on track** with steady state expected in April 2024
- **Byerwen consistently** achieving targets in the first half
- Record gold production at **KOTH**
- Focussed on **operational efficiency** with continuous improvement initiatives implemented across the portfolio
- **Actively lowering capital intensity of surface projects**
 - Strategic rental agreement with Emeco

Underground

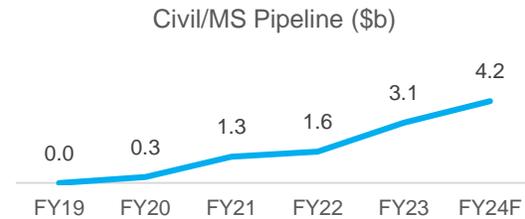
- 1H24 revenue at **25% of group** revenue
- **Acquisition of key PnP contracts and assets** adds c.\$100m to order book
- Revenue growth of 44% CAGR between FY18 and FY23, on track to exceed \$500m in FY24



- **Targeting +50% increase in next 2 years**

Mining Support Services & Civil Infrastructure

- **Fimiston TSF** project completed
- Pursuing highly filtered tender pipeline with **\$4.2bn civil opportunities**



- Strategic partnership arrangements being pursued to execute on pipeline
- Focussed on where MAH has existing relationships and a competitive advantage
- Continued focus on building capability and capacity to accelerate growth

Corporate

- Successfully attracted talent to **increase workforce to +9,200**
- **Skilled labour shortages** persist in Australia (equipment maintenance and operators), Southeast Asia remains a balanced market
- **Both cost inflation and supply chain** shortages / delays are normalising
- Contract structures provide **protection against rising input costs**, including labour with c.35% alliance style
- Continuing to strengthen Balance Sheet and review for improvement opportunities

Pit N Portal Acquisition

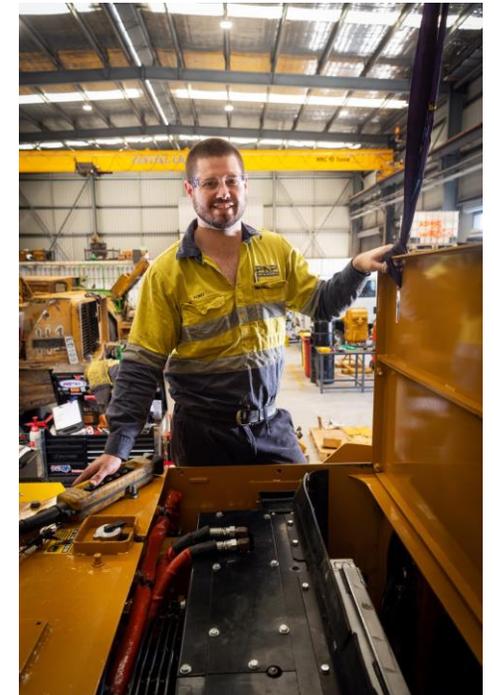
Adds to scale and capability in underground division

Acquisition Details

- Completed the acquisition of key contracts and assets from Emeco including the novation of contracts, inventory, fixed infrastructure and light vehicles
- c.220 PnP Employees joined Macmahon's workforce
- Key project contracts include Daisy Milano and shorter-term contracts of Durkin, Cassini and Tank
- Adds c.\$100m to secured order book
- c.\$10 million consideration satisfied via an asset sale arrangement, in line with Macmahon's capital light growth focus
- Transaction includes strategic rental partnership with Emeco at competitive commercial rates, including the PnP underground fleet

Strategic Advantages

- Adds significant skilled employee base in tight Australian labour market, consistent with strategy to build scale and capability in underground business
- Employees are located across strategic locations in Perth, Kambalda and Kalgoorlie in addition to customer sites in Western Australia
- Strategic rental agreement facilitates growth flexibility, on a capital light basis, whilst enhancing free cash flow generation capability



Key Projects

Diversified client portfolio

CLIENT	PROJECT	COMMODITY	CLIENT SINCE	END (UNLESS EXTENDED)	EST. MINE END DATE ¹	COST CURVE ¹
 ★	Tropicana, WA	Gold	2012	Life of mine	2033	Q3
	Telfer, WA	Gold	2016	Life of mine	2025	Q4
 ★	Byerwen, QLD	Met Coal	2017	June 2025	2069	Q1
 ★	Batu Hijau, Indonesia	Copper / Gold	2017	Life of Mine	2030	Q1
	Greenbushes, WA	Lithium	2023	Jun 2030	2043	Q1
	King of the Hills, WA	Gold	2021	Dec 2026	2038	Q4
	Dawson South, QLD	Met Coal	2021	Jun 2024	2036	Q4
	Warrawoona, WA	Gold	2021	Apr 2025	2031	Q1
	Martabe, Indonesia	Gold / Silver	2016	Mar 2030	2033	Q1
 ★	Boston Shaker, WA	Gold	2012	Life of mine	2033	Q3
	Deflector, WA	Gold	2016	Apr 2025	2025	Q3
	Gwalia, WA	Gold	2021	Mar 2026	2031	Q3
	King of the Hills, WA	Gold	2022	Jun 2027	2038	Q4
	Daisy Milano, WA	Gold	2024	Sep 2024	2025	Q4
	Foxleigh, QLD	Met Coal	2021	Feb 2026	2032	Q3
	Fimiston, WA	Gold	2021	Various	2034	-

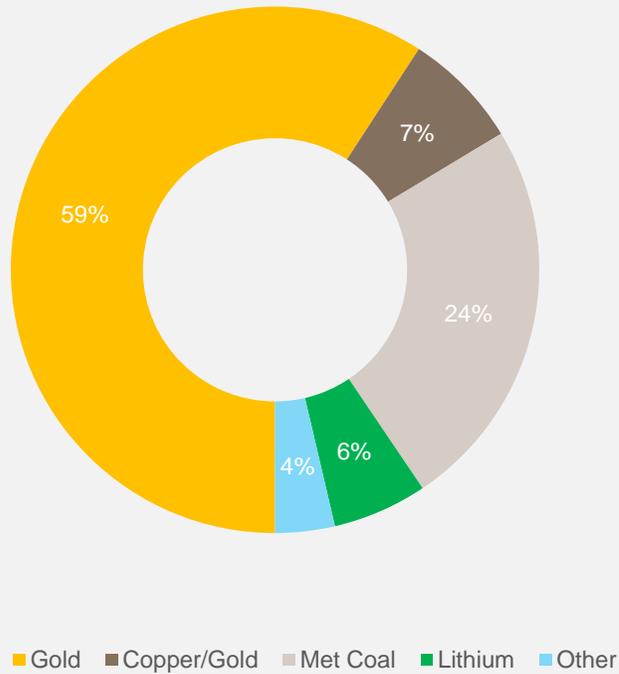


1. S&P Capital IQ, Jan-24

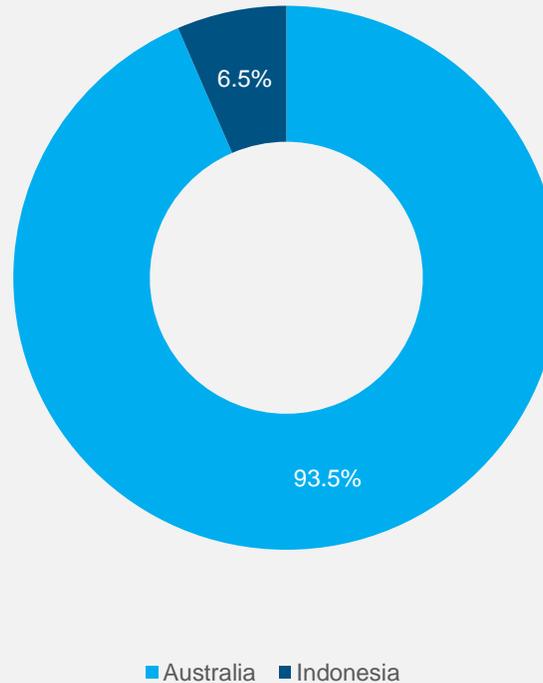


Revenue Diversification

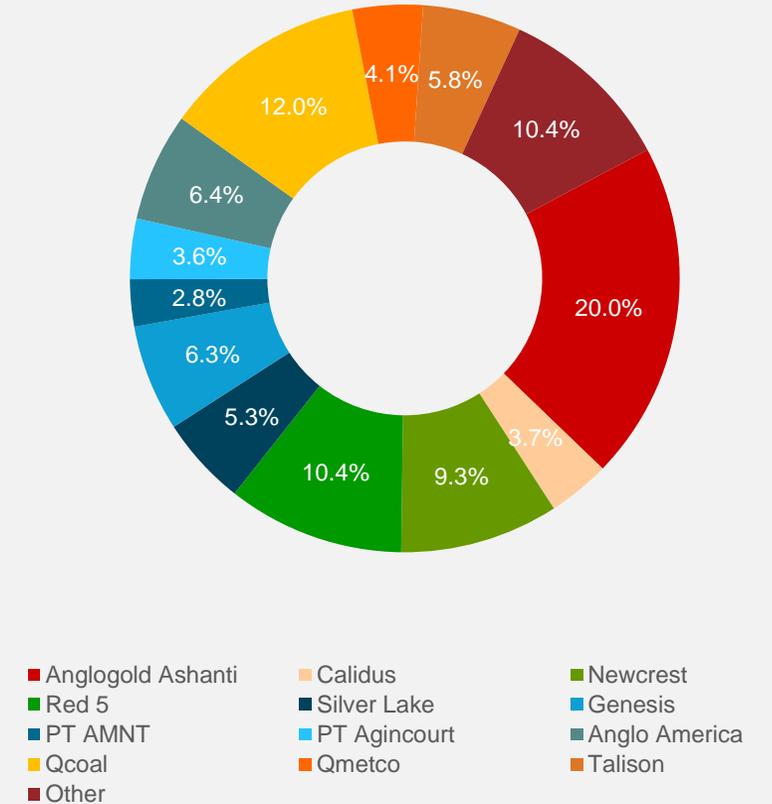
By Commodity



By Region



By Client



People & Culture

Workforce growth, continued investment in people and development

Safety & Wellbeing

- TRIFR increased from 3.94 (FY23) to 4.36 (1H FY24), no life changing incidents
- Delivered the “Winning at Macmahon” supervisor training to educate in role specific legal obligations
- Introduced the electronic passbook to strengthen our leader’s knowledge of HSEQ systems and processes

Training & Development

- Investing in international recruits, apprenticeships, skills upgrade and new to industry training programs
- **“Grow Our Own”**: we directly employed and trained 286 new recruits during H1
- 421 trainee participants (new and continuing), comprising 32% female, 9% indigenous with +80% retention
- 26 Mining Graduates and 109 Apprentices with 15% and 6% female composition, respectively

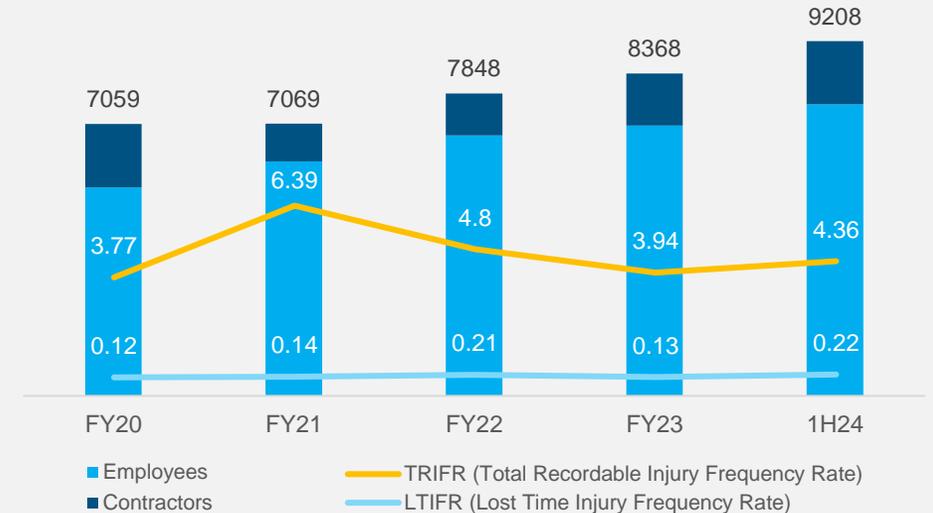
Workforce

- **Successfully attracting talent in challenging market to increase workforce to above 9,200 people**
- c.220 highly skilled Pit N Portal employees added will facilitate the execution of the current pipeline of underground opportunities for Pit N Portal and Macmahon
- **Increased overall female representation** in the Australian-based workforce to 19% across all occupations
- **First Nations People represent 4.7% of Australian workforce**

Physical & Mental Health

- Award winning **Strong Minds, Strong Mines** program offered to the wider mining community
- **Strong Minds, Strong Schools** program successfully piloted in Western Australia with large scale opportunity

Injury Frequency Rates and Workforce



Sustainability

Evolving commitment and enhancing contribution

Environment



Baseline Environmental Footprint Project



Monitor and report our carbon footprint, including Scopes 1, 2 and develop a carbon reduction strategy



1H24 GHG emissions (tonnes per CO₂-e)
Scope 1: 497
Scope 2: 432



Land rehabilitated
120 hectares in Australia
55 hectares in Indonesia



Tyre Recycling Program
170 tonnes recycled

Social



Diversity
4.7% First Nations
25.0% Female NEDs
50.0% Females in Executive Leadership positions



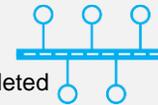
Grow Our Own People
286 new to industry commencements



Strong Minds, Strong Mines
Extended to wider industry



Strong Minds, Strong Schools
Pilot program completed WA Schools



Sexual Harassment Road Map
Bystander training, embedded whistleblower platform, independent culture review and pulse checks

Governance



Continued our cyber resiliency journey, including enhancements to data classification and governance



Sexual Harassment Policy with roll out of associated training



Winning at Macmahon embedded with ongoing pulse checks



No critical cyber security detections



Investing in **new technology** to enhance our capability to identify, protect, detect, respond and recover against cyber threats



PFC Women's Team Sponsorship



SSM Program rollout at Westgold Resources



Raised \$213K for Cancer Research



Four years of Sustainability Reporting (2020-2023)

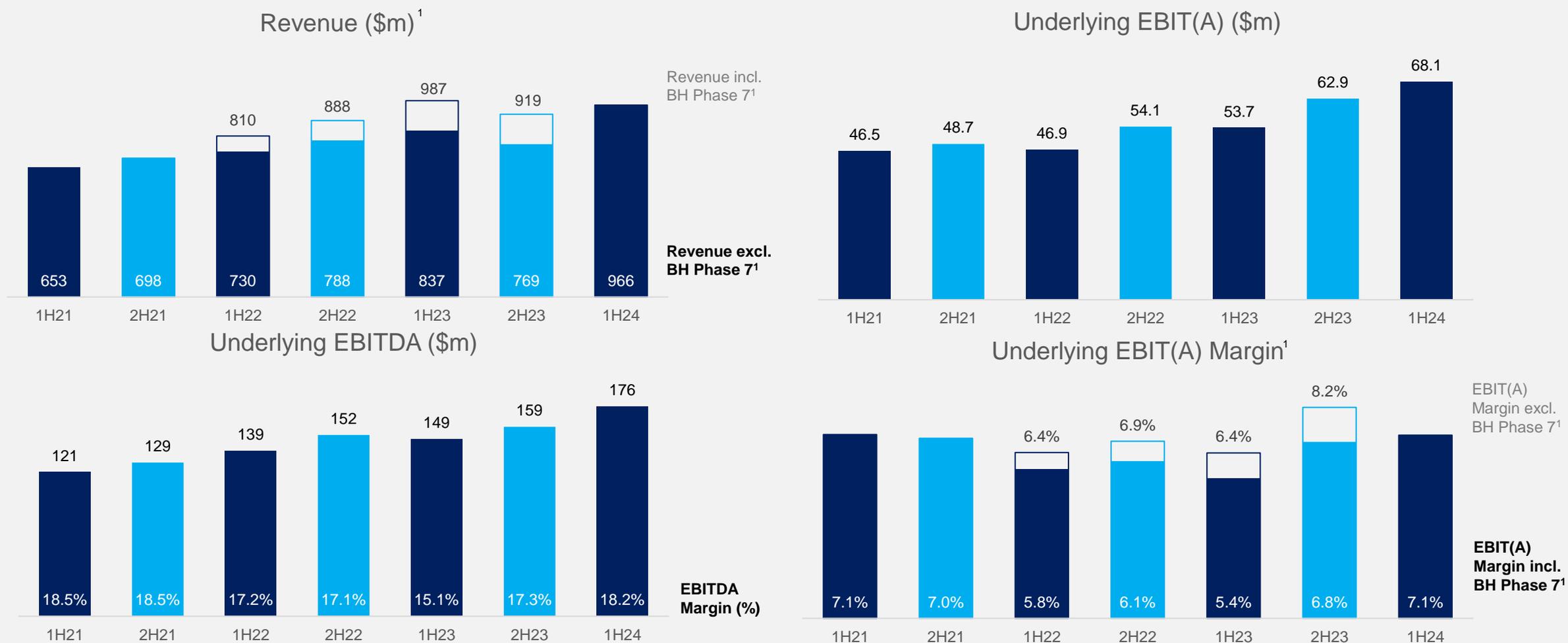


1H24 Results



Financial Performance

Track record of delivering growth



1. Relates to Batu Hijau Phase 7 revenue adjustments for zero margin cost recoveries

Profit and Loss

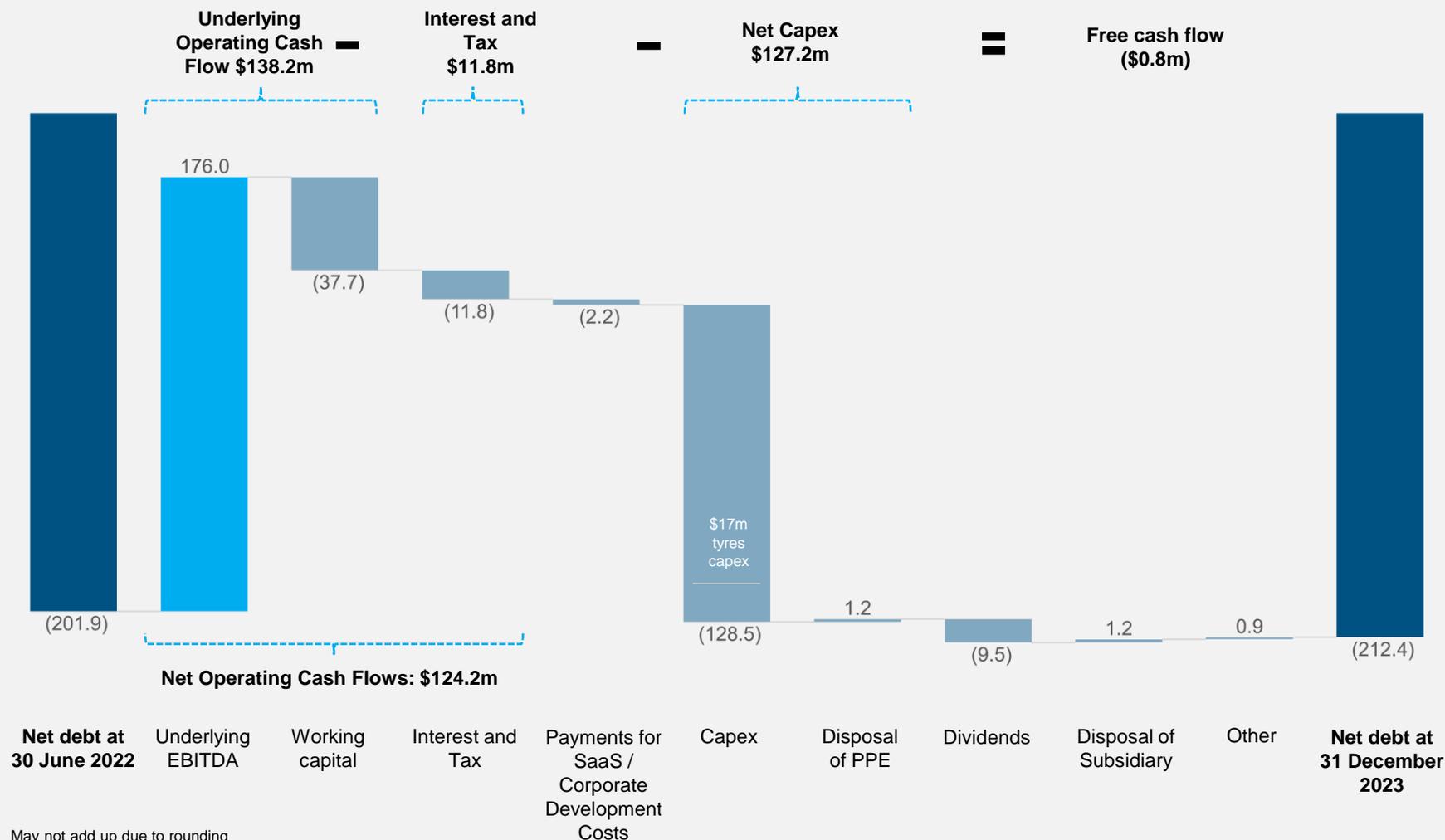
\$ Millions	1H23	1H24	Change
Revenue	987.2	966.3	▼ 2.1%
Underlying EBITDA¹	149.3	176.0	▲ 17.9%
<i>EBITDA margin</i>	15.1%	18.2%	
Underlying EBIT(A)¹	53.7	68.1	▲ 26.9%
<i>EBIT(A) margin</i>	5.4%	7.1%	
Net finance costs	(12.4)	(13.4)	
Underlying PBT(A)¹	41.3	54.7	▲ 32.5%
<i>PBT(A) margin</i>	4.2%	5.7%	
Tax (expense)/benefit	(11.6)	(15.0)	
Underlying NPAT(A)¹	29.7	39.7	▲ 33.6%
<i>NPAT(A) margin</i>	3.0%	4.1%	
Underlying EPS(A)¹ (basic)	1.42 cps	1.89 cps	▲ 33.1%
Reported NPAT	23.3	36.5	
Reported EPS (basic)	1.11 cps	1.74 cps	
Dividends per share	0.30 cps	0.45 cps	▲ 50.0%

1. Underlying earnings from continuing operations, refer to reconciliation on slide 28

2. Columns may not add up due to rounding

- **Revenue** down 2.1%, attributed to the transition of Batu Hijau phase 7 (BH7) to phase 8 (commenced 1 April 2023) with the removal of \$150m zero-margin cost recoveries. The removal offset new revenue from Greenbushes which commenced 1-Jul-23 and organic growth in surface and underground existing projects
- **Underlying EBITDA** growth of 17.9% and **Underlying EBIT(A)** growth of 26.9%, with half on half margin enhancement with the removal of BH7 zero-margin cost recoveries being replaced with earnings contribution from Greenbushes and growth in existing projects revenue
- **Net finance costs (after costs including borrowing costs)** of 6.2% as at 31 December 2023 and compares to 5.2% for 31 December 2022, reflecting interest rate increases and refinancing costs of banking facilities. The cash rate as at 31 December 2023 was 4.35% compared to 3.10% at 31 December 2022
- **Reported Statutory NPAT of \$36.5m** compares to Underlying NPAT(A) of \$39.7m which excludes one-off adjustments, principally share based payments (\$1.0m), acquisition and corporate development costs (\$1.2m) and software customisation costs (\$1.0m)
- **Effective tax is 29.2%**
- **Half year dividend** increased to 0.45cps (unfranked), equating to payout of 23.8%, in line with the updated policy payout range of 20%-35% of underlying EPS

Cash Flow – Net Debt Waterfall



Net Debt

- Increased primarily due to working capital increase – timing of receipts, and Greenbushes project ramp up

Operating Cash Flow

- 1H24 underlying operating cash flow of \$138.2m, expected to be higher in 2H24
- 78.6% EBITDA cash conversion impacted by timing of receipts of certain receivables and increases in working capital for project ramp ups including Greenbushes

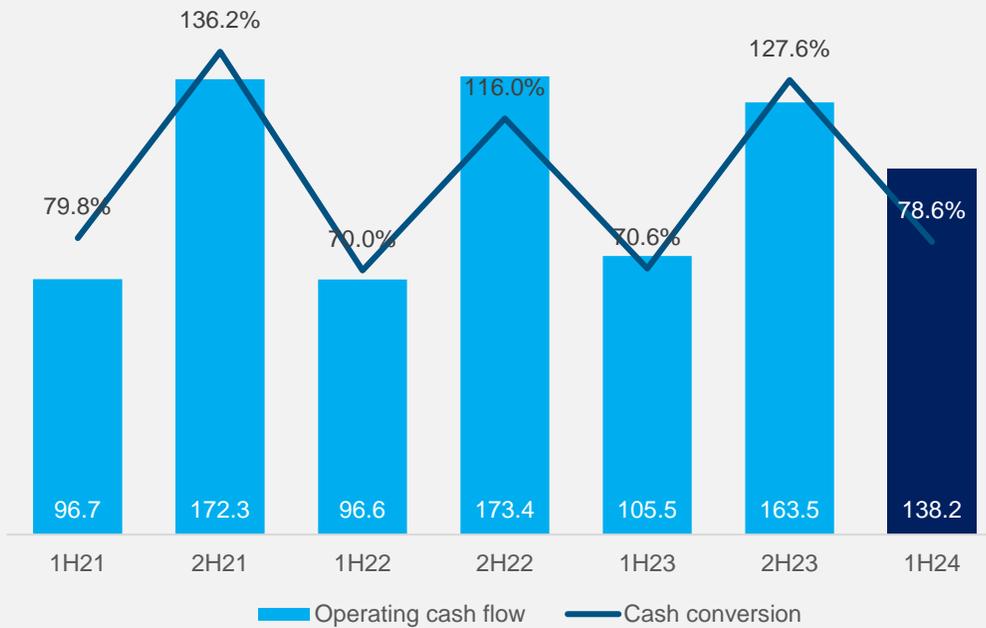
Capital Expenditure

- Sustaining capex of \$80.1m, growth capex of \$31.4m, primarily related to the Greenbushes lithium project, and approximately \$17.0m related to tyres
- FY24 capex forecast unchanged at \$203m (excl. tyres)

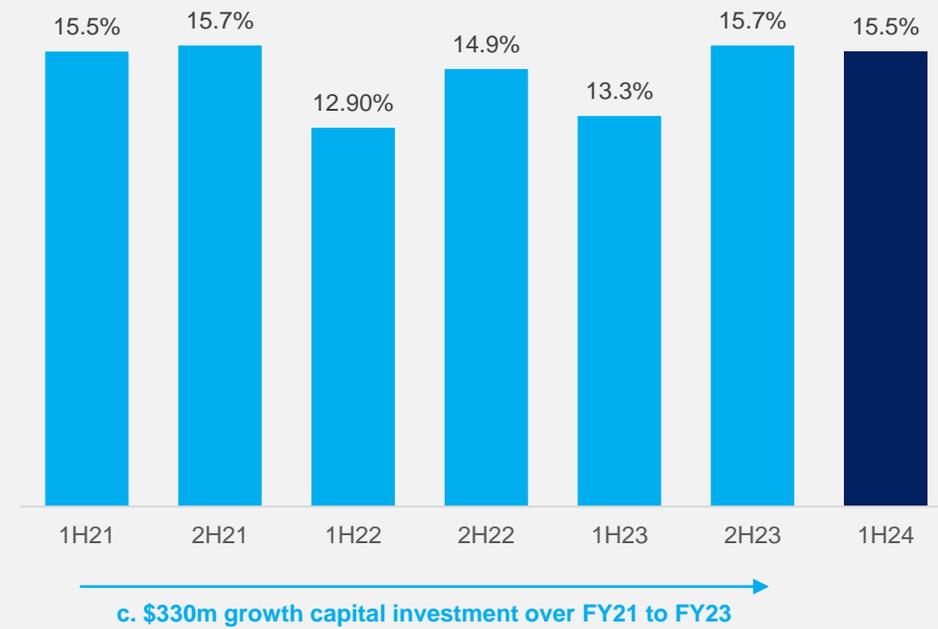
Capital Management

Strategic focus on improving cash returns and ROACE

Underlying operating cash flow (\$m)¹



Return on Average Capital (ROACE)²



1. Net operating cash flow excluding interest, tax, corporate development costs, SaaS customisation costs and share based payment costs

2. ROACE: Underlying EBIT(A) / Average ((Total Assets excluding Cash) – (Current Liabilities excluding debt))

Balance Sheet

Solid financial position

\$ Millions	FY23	1H24
Cash	218	200
Receivables	378	385
Inventories	92	105
Financial assets - equity investment	8	11
Property, plant and equipment	720	730
Intangible assets and goodwill	11	11
Other assets	37	39
Total assets	1,465	1,480
Payables	327	305
Borrowings	420	413
Other liabilities	109	129
Total liabilities	856	846
Total Equity	609	634
Net Debt¹ (ND)	201.9	212.4
Net Tangible Assets (NTA) per share	27.8 cps	28.9 cps
Gearing²	24.9%	25.1%
ND/EBITDA³	0.65x	0.63x
ROACE⁴	14.5%	15.5%
ROE⁵	11.6%	12.5%

1. Includes AASB 16 Leases

2. Net Debt / (Net Debt + Equity)

3. Net Debt / (Underlying EBITDA 2H23 + Underlying EBITDA 1H24)

4. Underlying annualised EBIT(A) / Average ((Total Assets excluding Cash) – (Current Liabilities excluding debt))

5. Underlying annualised NPAT (A) / Average Equity

- **Maintained prudent financial discipline during growth phase:**
 - Net Debt / EBITDA of 0.63x is below internal guiderail of 1.0x
 - **Net Debt for 30-Jun-24 is expected be below 30-Jun-23 balance**
 - Gearing at 25.1% is below guiderail of 30% and reflects ramp up of Greenbushes operations, including Capex in H1 that is now largely complete
 - Cash and available committed banking facilities of \$264m
- **PnP Acquisition** increased Inventory (\$6.6m) and PPE (\$6.1m)
- **Borrowings comprise:**
 - Equipment leases \$167.5m
 - Equipment finance \$49.5m
 - Bank finance \$187.3m (Undrawn \$64m at 31 Dec 23)
 - Property leases \$8.6m
- **ROACE at 15.5% is above previous target of >15%**, with target moved to >20%



Strategy and Outlook



Strategic Overview

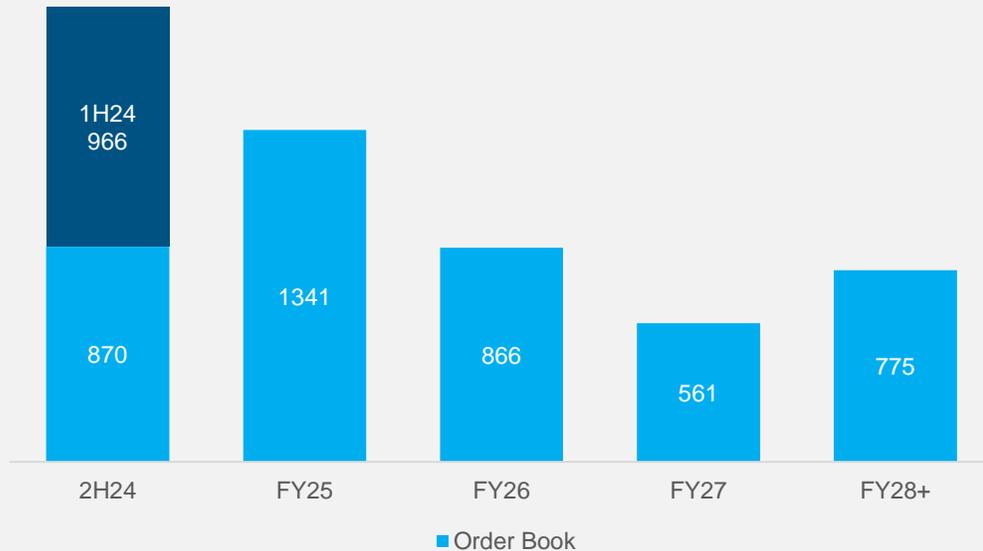
Building a sustainable diversified scalable business

STRATEGIC THEMES				
1. Improve margins and execution	2. Invest in future relevance and competitive advantage	3. Focused expansion in current markets	4. Diversify through new business growth	5. Assess corporate value drivers
Consistently deliver our target margins by improving how we operate, how we manage contracts, and how we tender	Reinforce our positioning through investment in our workforce, tech-enabled efficiency gains and sustainability	Focused expansion of current activities in current markets to support low capital growth of the business	Diversify through new businesses to grow earnings, returns, and access opportunities which reinforce the core service offerings	Assess corporate opportunities and levers available to grow shareholder value
STRATEGIC PRIORITIES				
Continue to improve operational performance	Continued investment in our people and culture	Actively lower the capital intensity of our projects	Accelerate growth in civil infrastructure services (mining and non-mining)	Disciplined capital (re) allocation to improve ROACE
Continue to improve contract management	Continued investment in mining technology and digital transformation	Continue to grow our underground portfolio		Continued assessment of project pathways to deliver on required return targets
Deliver high-performing systems, processes and functions	Develop and embed sustainability capabilities	Actively pursue growth in Indonesia (hard rock underground)	Explore opportunities to improve our balance sheet and accelerate growth in strategic areas	

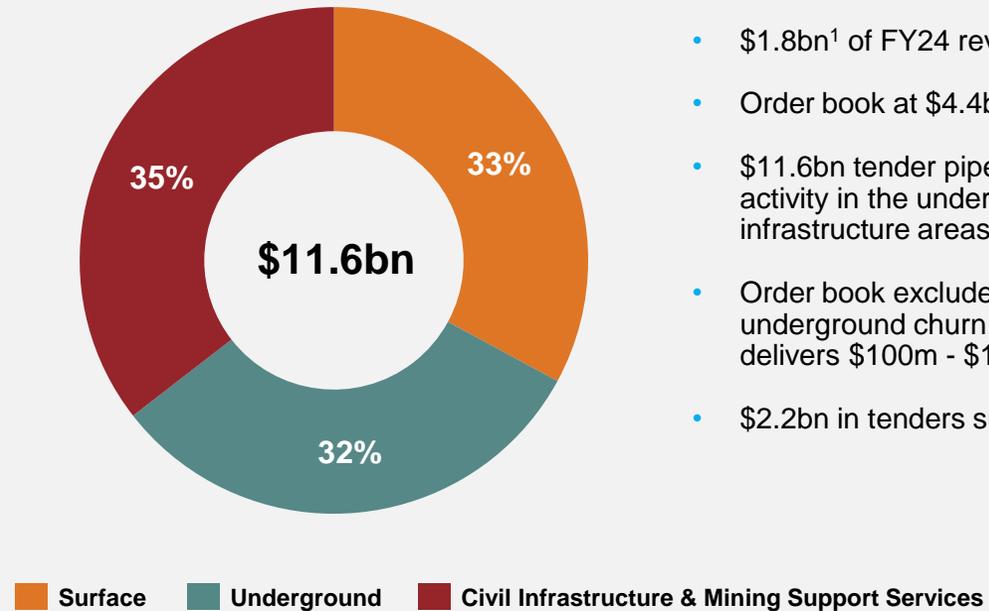
Order Book \$4.4bn & Tender Pipeline \$11.6bn

Order book provides a high level of secured revenue

Order Book Run Off (\$m)³



1H24 Tender Pipeline



- \$1.8bn¹ of FY24 revenue secured
- Order book at \$4.4bn² of work in hand
- \$11.6bn tender pipeline reflects strong market activity in the underground and civil infrastructure areas
- Order book excludes short term civil and underground churn work, which historically delivers \$100m - \$150m annual revenue
- \$2.2bn in tenders submitted and at an ECI stage

1. Excludes short term civil and underground churn work and future contract cost escalation recoveries

2. As at 31 December 2023

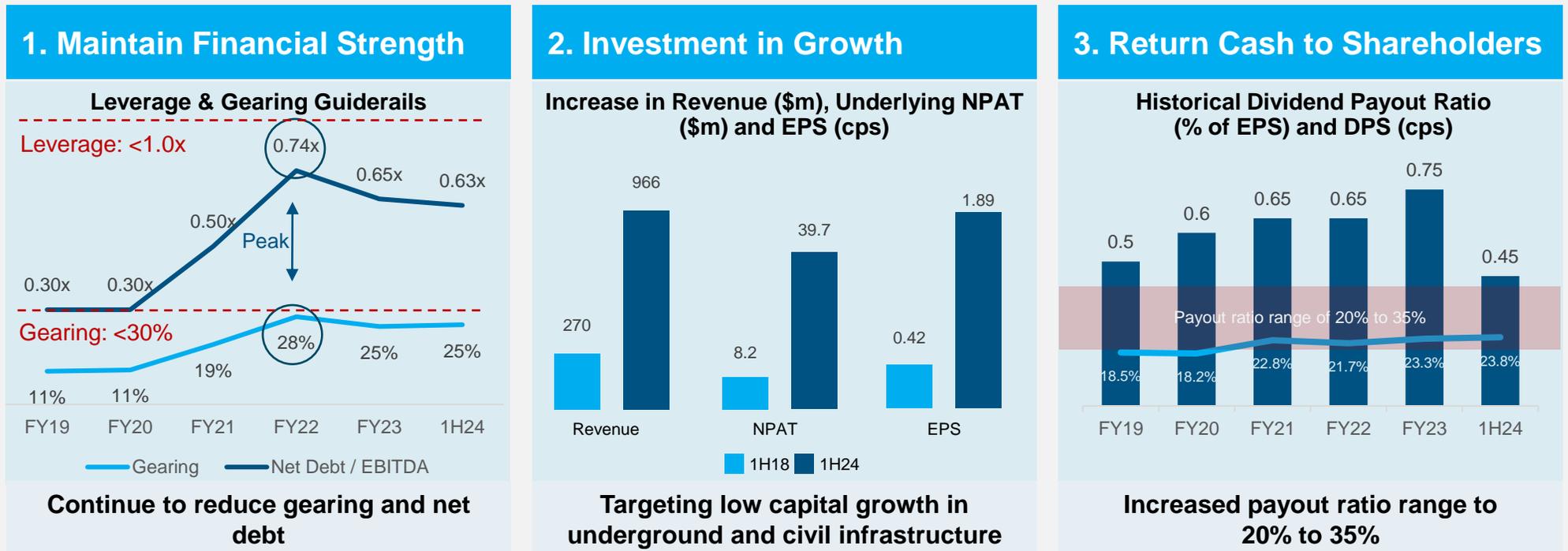
3. Excludes \$1.7b of extension work opportunities

Capital Allocation Policy to Support Growth and Shareholder Returns

Our Priorities

- ✓ Maintain resilient balance sheet, ensure appropriate liquidity and gearing
- ✓ Retain flexibility to fund organic growth and accretive acquisitions
- ✓ Increased cash return to shareholders

Capital Allocation



Priorities and Outlook

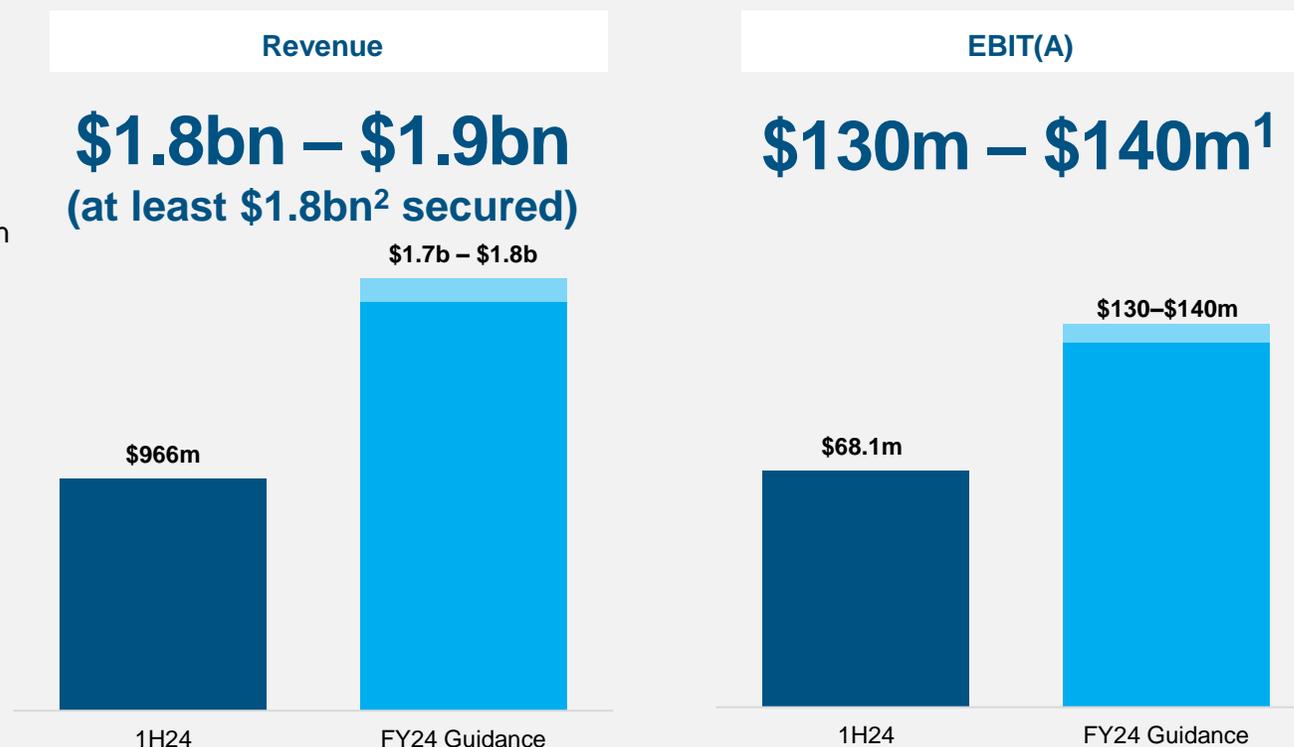
2H24 PRIORITIES

- Optimise operations, continue to safely and efficiently deliver value for our clients
- Investment in mining technology and digital transformation
- Deliver earnings and ROACE growth from capital investment
- Accelerate free cash flow and ROACE growth by continuing to diversify into lower capital intensity opportunities
- Execute disciplined capital management, cost management and maintain strong balance sheet
- Attract, train and retain talent

POSITIVE OUTLOOK

- ✓ Order book of \$4.4bn²
- ✓ High level of secured revenue and earnings
- ✓ Tender pipeline of \$11.6bn

FY24 GUIDANCE¹



1. Guidance assumes an exchange rate of AUD:USD 0.70, and excludes one-off items

2. As at 31 December 2023, excludes short term civil and underground churn work and cost escalation to date



Thank You

www.macmahon.com.au

Mick Finnegan

CEO & MD

mfinnegan@macmahon.com.au

Ursula Lummis

CFO

ulummis@macmahon.com.au

Donald James

CCO

djames1@macmahon.com.au



Appendix



Corporate Overview

Capital Structure

Share Price¹ (ASX:MAH)	\$0.190
Fully paid ordinary shares (m)	2,155
Market Capitalisation¹	\$409.5m
Cash (31 Dec 23)	\$200.1m
Net Debt (31 Dec 23)	\$212.4m
Enterprise Value	\$621.9m
Net Tangible Assets per share (31 Dec 23)	\$0.289

Analyst Coverage

Argonaut – Ian Christie

Canaccord – Cameron Bell

Euroz Hartleys – Gavin Allen

Jarden – James Wilson

Macquarie – Jon Scholtz

Petra Capital – James Lennon

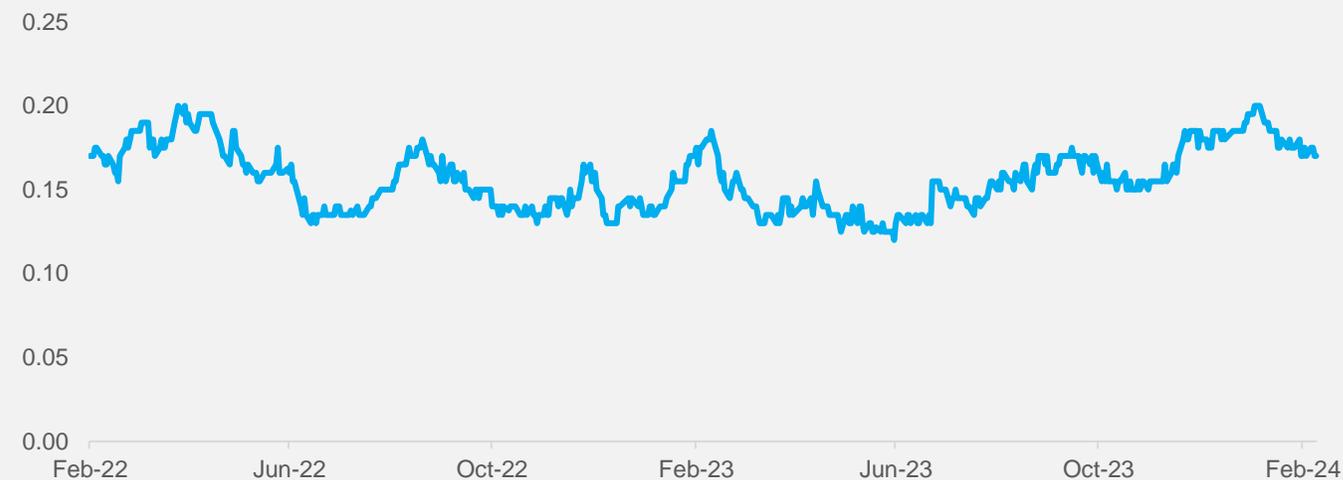
Substantial Institutional Shareholders²

Paradice Investment Management	7.0%
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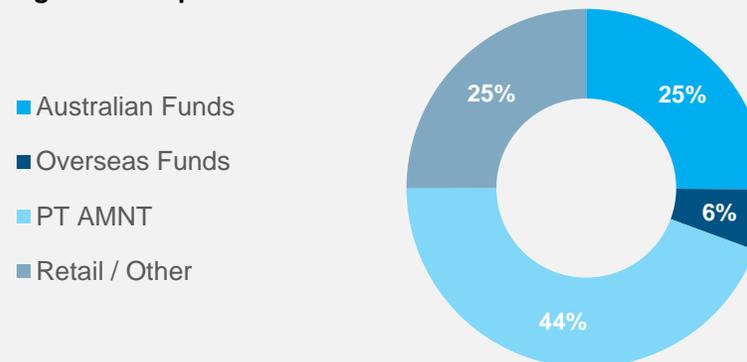
1. As at 19 February 2024

2. As at 25 January 2024

Share Price



Register² – Top 20 account for 78%



Macmahon Board

Macmahon Board



HAMISH TYRWHITT

Independent, Non-Executive Chair



MICHAEL FINNEGAN

Managing Director
and Chief Executive Officer



DENISE McCOMISH

Independent, Non-Executive Director



DAVID GIBBS – AMNT Nominee

Non-Independent, Non-Executive Director

New Directors Commencing 1st Feb 2024



GRAHAME WHITE

Independent, Non-Executive Director



DHARMENDRA CHANDRAN

Independent, Non-Executive Director

Map of Operations

WESTERN AUSTRALIA

- Greenbushes
- King of the Hills
- Telfer
- Tropicana
- Warrawoona
- Boston Shaker
- Cassini
- Daisy Milano
- Deflector
- Durkin
- Granny Smith
- Gwalia
- King of the Hills
- Tank
- Fimiston
- Kalgoorlie Consolidated Mines Group (KCGM)

QUEENSLAND

- Byerwen
- Dawson South
- Foxleigh
- Peak Downs
- Saraji

VICTORIA

- Fosterville

SOUTH AUSTRALIA

- Olympic Dam

- Surface
- Underground
- Mining Support and Civil Infrastructure



SOUTH EAST ASIA



MALAYSIA

- Langkawi

INDONESIA

- Batu Hijau
- Martabe
- Tujuh Bukit
- Hu'u Project

12/2023

Cash Flow

\$ Millions	1H23	1H24
Underlying EBITDA	149.3	176.0
Movement in receivables	(43.1)	(6.9)
Movement in inventory	0.2	(13.0)
Movement in payables and provisions	(4.2)	(16.6)
Cash payments for SaaS customisation costs	(2.5)	(1.0)
Other ¹	3.3	(1.3)
Net Interest and tax (paid) / received	(20.6)	(11.8)
Acquisition and corporate development costs	-	(1.2)
Net operating cash flow	82.4	124.2
Capital expenditure (cash)	(59.8)	(89.5)
Proceeds from sale of assets	1.0	1.2
Net (repayment)/proceeds of financial & lease liabilities	(11.7)	(45.3)
GBF acquisition (net of cash acquired)	(5.1)	-
Disposal of subsidiary	0.7	1.2
Dividends	(7.4)	(9.5)
Other movements	(0.2)	-
Net cash flow	(0.1)	(17.6)
Underlying operating cash flow²	105.5	138.2
Capital expenditure³	(99.7)	(128.5)
Add proceeds from PPE disposal	1.0	1.2
Less interest and tax paid / (received)	(20.6)	(11.8)
Free cash flow⁴	(13.8)	(0.8)
EBITDA cash conversion	70.7%	78.6%

Columns may not add up due to rounding

1. FX, JV profits, gain on sale of PPE

2. Net Operating cash flow excluding interest, tax, acquisition and corporate development costs and SaaS customisation costs

3. Capital expenditure including leases and net of disposals

4. Underlying operating cash flow before interest and tax less net capital expenditure

Reconciliation of Non-IFRS Financial Information

\$ Millions	1H23	1H24
Profit for the year (as reported)	23.3	36.5
Add back:		
• Share Based Payment expense	0.5	1.0
• Acquisition and corporate development costs and earn-out related to previous acquisitions	-	1.2
• Customer contracts amortisation (A)	3.5	-
• SaaS customization costs	2.5	1.0
Underlying Net profit after tax (NPAT)(A)	29.8	39.7
Add back: Tax expense	11.6	15.0
Underlying Profit before tax (PBT)(A)	41.3	54.7
Add back: Net finance costs	12.4	13.4
Underlying earnings before interest and tax (EBIT(A))	53.7	68.1
Add back: Depreciation and amortisation expense (excluding GBF and Martabe customer amortisation)	95.5	107.8
Underlying earnings before interest, tax, depreciation and amortisation (EBITDA)	149.3	176.0
Weighted Average Number of Shares (m)	2,100	2,105
Underlying basic EPS(A) (cents)	1.42	1.89

Columns may not add up due to rounding

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