



23 August 2023

Business Update Enterprise Customer Live & Cambodia

HIGHLIGHTS

- Cargo Compass SA enterprise agreement in South Africa go live is complete
 - Training completed and 6 sites now live (agreement announced on 1 June 2023)
 - Post Covid on-site training and go live support model successful with a major percentage of customers addressable transactions moving through the platform with positive customer feedback and no customisation required
- Cambodia binding MOU signed with Cambodian Logistics Association following Partnership (agreement announced 17 August 2023) with the objective of working together to enable and modernize logistics services for Cambodia, CLA members and stakeholders.

Yojee Limited (**Yojee** or the **Company**) (ASX: **YOJ**), is a cloud-based software as a service (**SaaS**) logistics platform that is creating a new world for customers that bridges borders and brings freight forwarders and the road freight community on to a platform focused on sustainable, efficient and predictable delivery is pleased to provide a progress update on its strategic initiatives.

CARGO COMPASS SA ROLL OUT

The 3-year agreement signed with Cargo Compass SA in South Africa has gone live. Training was completed at the customer's offices on August 1st 2023 and go live commenced. The customer is now commercially live and is transacting on Yojee's Platform across 6 South African sites. See [ASX announcement](#) 1 June 2023.

Implementation involving training and configuration was achieved in under 7 days, demonstrating the company's focus on onboarding and change management. Yojee's platform required no customisation. Implementation involved a focus on training and hypercare during go live, and support to configure the platform to the customer's operational processes.

Cargo Compass SA, is a significant and respected player in the South African logistics market. Yojee is pleased with the result and has identified further opportunities to work with the customer.

The successful implementation is a case study to share with Yojee Partner Program members and will help remove apprehension around change management processes and technology projects when pitching to prospective new customers.



Image 1: Cargo Compass Operations Johanassburg

CAMBODIA: MOU WITH CAMBODIA LOGISTICS ASSOCIATION

Following the establishment of the Partnership with AZ Group in Cambodia (see [ASX announcement](#) 17 August 2023), the Company and its Partner were able to engage and demonstrate the value of the Yojee platform to establish support for industry transformation in Cambodia. This has resulted in the signing of a binding Memorandum of Understanding (MOU) with the Cambodian Logistics Association (CLA) for the adoption of Yojee’s platform.

The Association consists of over 150 members including freight forwarders, port operators and transport companies and works closely with industry and government in aligning efficiency and prosperity for its members.

The MOU is laid out for a tri-party effort where the CLA, AZ Group and Yojee have agreed to work together to enable and modernize logistics services for CLA members and stakeholders. The CLA is providing services in the form of introducing its members and stakeholders to Yojee to adopt the usage of Yojee’s software platform. AZ Group is providing sales and support services such as in country representation, business development and training to facilitate the use of Yojee’s platform by members and stakeholders of CLA.



Image 2: MOU Signing with AZ Group and CLA. In Photo from Left: Erkan Bilal (Group Managing Director AZ Group), Ed Clarke (Co-Founder and Managing Director Yojee), Okhna Lim Bunsour (Chairman AZ Group), Okhna Sin Chanthy (Chairman CLA) Ray Lee (Independent Director Yojee)

This announcement is authorised by the Board of Yojee Limited.

-ENDS-

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About Yojee Limited (ASX: YOJ). Yojee is a company that aims to improve the road freight transportation market in the Asia Pacific region, valued at hundreds of billions of dollars annually. We use technology to connect forwarders and the road freight community on a sustainable, efficient, and transparent platform. Our customers can now easily and efficiently deliver their products with the lowest emissions and highest visibility to happy and informed customers all at the click of a button.

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