



hiremii
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Investor Webinar: Company Update September 2023

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.. Road Map

Creating a fully automated AI-driven recruitment process

Introducing Sourced.ai



AdWriter

Automating job advert content

Co-Pilot

A chrome-integrated plugin that creates personalised outreach emails

Shortlist CV

Parsing and matching against job scope

Videofy

Converting CV's into dynamic visual summaries

Contract Management

Payroll and services



Engaging & Sourcing



Matching







Processing

Calendar 2024 Roadmap




Development and launch of game-changing AI Co-pilot product

10x faster-personalised candidate outreach

-  Facilitates the creation of personalised outreach emails for recruitment industry, striking a balance between personalised communication and efficiency at scale when managing multiple roles.
-  Compare's a candidate's experience and skills against job descriptions, highlighting precisely how they align with the requirements.
-  The personalised outreach content reduces the time required to attract highly skilled individuals, all while enhancing engagement rates.
-  The beta version is set to be rolled out to selected users by the end of September, allowing for fine-tuning and feedback. Following that we will quickly move to full commercial launch.

Development and introduction of Videofy

Videofy crafts attention-grabbing videos by converting CV's into dynamic visual summaries

-  Users can have their CV or resume automatically transformed by a Large Language model (LLM), generating an AI avatar-based video that summarises their skills, experience and qualifications.
-  Unique first of its kind concept, leading change from traditional CV to a more modern approach to both application and the way in which organisations select candidates.
-  Targeted for both candidates and hiring companies looking for a unique way to share and/or view CVs:

Candidate benefits

- Allows candidates to present themselves in a way that removes bias from the selection process
- Focus on candidate's skills, experience, and qualifications
- Assists candidates in distinguishing themselves from their competition

Hiring Companies benefits

- Reduce time to hire
- Provide a unique and collaborative way to select candidates
- Speed and enjoyment from the selection process
- Helps improve consistency

FY23 Highlights

Inverse Group delivers record revenues and improved margins FY23

Revenue of \$20.8m for the year ending 30 June 2023

↑ 82%

from the prior comparative year (year ended 30 June 2022 revenue of \$11.4m) with 95% recurring revenue from long term contracts

Record Gross Margin of

\$2.4m ↑ 109%

Year-on-year (FY22: \$1.1m)

15% improved Gross Margin to

11.4%

For FY23 (FY22: 9.9%) due to increased permanent placements and higher margins

Operating expenses

↓ 16%

Revenue in FY23 (FY22: 27%), showing strong economies of scale

Record cash receipts of

\$22.2m ↑ 77%

On FY22 (FY22: \$12.6m)

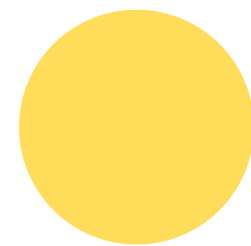
Cash of

\$1,942,557

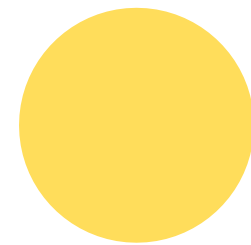
at year end FY23 (FY22: 2,386,204)

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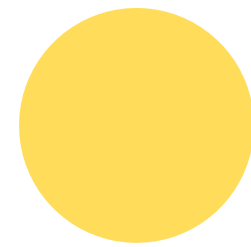
.. Inverse Group Recent Wins



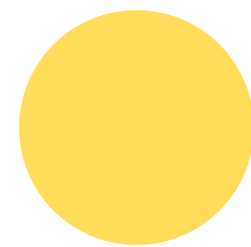
Combined revenue of \$4.47m delivered between 1 July to 31 August '23 (unaudited).



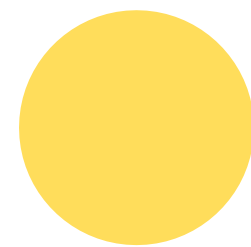
Contractor book increased by 18% from 1 July to 31 August 2023.



Three new clients added in August including two large tier one resource & energy companies, now 54 clients.



First assignment with one of the world's largest energy companies employing over 100,000 people, delivering large scale energy transition projects.



First deal with majority owned indigenous company.

*New clients do not provide Hiremii with any guaranteed contractual commitment and are not expected to be material on their own to Hiremii in the near-term.

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