

14 April 2023

March 2023 Quarterly Trading Report

XRF Scientific Ltd (“XRF” or “The Company”) provides an update on the March 2023 quarterly financial results (unaudited):

Quarter results for period ended 31 March

	March 2023 Quarter	March 2022 Quarter	Change %
Revenue	\$13.5m	\$9.4m	43%
Profit Before Tax	\$2.8m	\$2.2m	30%

Year to Date (YTD) results for nine months ended 31 March

	March 2023 YTD	March 2022 YTD	Change %
Revenue	\$40.5m	\$28.0m	45%
Profit Before Tax	\$8.2m	\$5.9m	39%

The March 2023 quarter was a positive period, with all divisions contributing to the result and the mining industry remaining a key driver of activity.

Consumable sales were strong at \$4.6m for the quarter compared to \$2.9m in the Previous Corresponding Period (PCP). The main driver was good sample analysis volumes across mining production and exploration.

Sales of capital equipment products have been robust at \$3.9m compared to \$2.8m in the PCP. The demand is being driven globally by both the mining and industrial sectors. Geographical growth is adding to revenue, and certain markets have been reactivated post COVID-19 impacts. For some core products our order book remains at record levels, with production now being scheduled into the December 2023 quarter. We are working to reduce our lead times through the addition of new labour and inventory resources.

Orbis Mining laboratory crushers continue to generate sales momentum from a strong product reputation. A majority of the growth opportunities are in the gold sector, where the crushers are used in photon and fire assay processes. In addition, there are numerous cross-selling opportunities into sectors that have been traditionally strong for XRF, such as iron ore and base metals mining.

Precious metals sales were higher at \$5.0m for the quarter compared to \$3.7m in the PCP. New metal product sales were strong, which are often bundled together with fusion machines from the Capital Equipment division. Recycling of platinum labware products also remain at high levels, with demand being driven by sample analysis volumes in the mining industry. Industrial product sales remained positive, as we continue to diversify revenue into markets in Europe.

We expect the June 2023 quarter to be positive for all divisions. During this period our key focus areas are increasing our production capacity for machines, new product developments, international sales growth, and M&A opportunities.

Please direct any inquiries to:

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About XRF Scientific:

XRF Scientific Limited is an Australian listed company (ASX: XRF) based in Perth, Western Australia. XRF manufactures equipment and chemicals, which are distributed to production mines, construction material companies and commercial analytical laboratories, in Australia and overseas, and used in the preparation of samples for analysis.

XRF has manufacturing, sales and support facilities located in Perth, Melbourne, Europe and Canada, plus a global network of distributors. The Company has representation in the United States, South America, Africa, the Middle East and Asia and has a customer base that includes multinational blue-chip customers such as:- BHP Billiton, Rio Tinto, Vale, South 32, Glencore, Alcoa, Lafarge, Holcim, ArcelorMittal, CSIRO, Intertek, Bureau Veritas, SGS and ALS.

XRF's technology is used to measure the composition and purity of materials and is mainly applied in industrial quality control and in process control for manufacturing processes in industries such as metals and mining, construction materials, chemicals and petrochemicals.

XRF's products help customers to improve product quality and performance, increase productivity and yield and reduce downtime and waste. Its businesses have established positions in their specialised markets.

Read more about XRF Scientific at: <https://www.xrfscientific.com/general-overview/>