

FY22 Q3 PRESENTATION

2 November 2022 - Nutritional Growth Solutions Ltd. ("the Company" or "NGS", ASX:NGS) advises, that as detailed in its Quarterly Activities Report released to the ASX on 31 October 2022, an investor webcast will be taking place at 4:00pm (AEDT) today to provide a summary of Q3 FY22.

Following the briefing, participants will have an opportunity to ask questions via an online facility. Please pre-register for the webcast via:

https://us02web.zoom.us/webinar/register/WN_uhE7hdcwQ0ipLbfD5UjaOw

A copy of the presentation which CEO and Managing Director, Liron Fendell will provide can be found below.

-ENDS-

This announcement has been authorised for release by the CEO and Managing Director of Nutritional Growth Solutions Ltd..

More information:

Liron Fendell, CEO & MD
Nutritional Growth Solutions Ltd.
liron@ngsolutions.co

Investors

Eric Kuret
+61 417 311 335
eric.kuret@automicgroup.com.au

Media

Tristan Everett
+61 403 789 096
tristan.everett@automicgroup.com.au

About Nutritional Growth Solutions

Nutritional Growth Solutions is a global nutritional health company focused on the well-being of children. NGS develops, produces and sells clinically tested nutritional supplement formulae for children following 20 years of medical research into pediatric nutrition at Schneider Children's Medical Centre, Israel's largest pediatric hospital. The nutritional supplements market has experienced tremendous growth in recent years, but most attention has been focused on adult users and children under three years of age. The three to twelve-year-old consumers represent a larger market opportunity and NGS is highly differentiated from its competitors with clinically tested products and an expanding product portfolio to capture this market opportunity.

ngsolutions.co

Nutritional Growth Solutions Ltd.
ARBN 642 861 774
Israel: 3 Hanechoshet Street, Tel Aviv 6423806
Australia (Registered Local Agent): C/- Level 5, 126 Phillip Street, Sydney NSW 2000

ASX Code: NGS

www.ngsolutions.co

Nutritional Growth Solutions

SUMMARY OF QUARTER ENDING
30 SEPTEMBER 2022 (Q3 FY22)

2 November 2022





A major period of progress for retail rollout in North America

- ✓ Healthy Heights® now available in 403 Walmart stores across the US with support through Walmart-owned (1P) distribution and fulfilment centres
- ✓ Healthy Heights® in-store across The Healthy Edge network of 20 natural foods stores in four US states
- ✓ Distribution agreement for entire 22 product Healthy Heights® range with the largest natural products wholesale distributor in the US, United Natural Foods Inc. (NYSE: UNFI)
- ✓ Online sales performing well through Walmart.com, Kroger.com, Smiths.com, Ralphs.com and RangeMe.com



Momentum continuing to build across the business

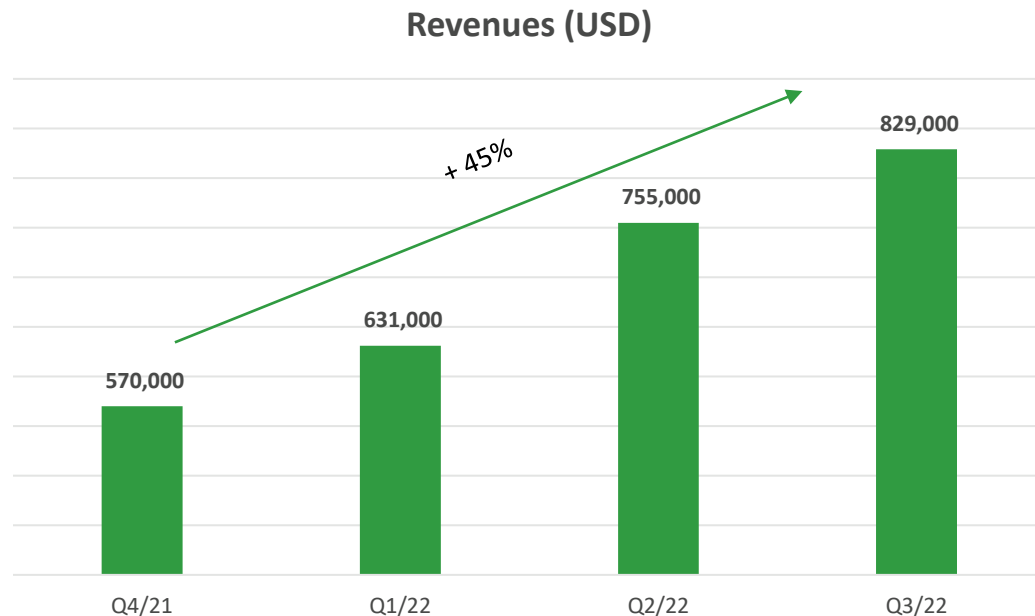
- ✓ Launched into South Korea and implemented supply agreement with country's largest online retailer, Coupang (NYSE: CPNG)
- ✓ Positive one-year clinical trial results of Healthy Heights® Grow Daily Boys 10+ formula
- ✓ Appointed Peter Osborne as Non-executive Director
- ✓ Sales momentum continuing to increase

Third consecutive quarter of double digit QoQ revenue growth

Q3 2022 generated

US\$829k

32% growth compared with Q3 2021



* Note that 2022 revenue numbers are unaudited

Walmart agreement is transformational for NGS

- ✓ First in-store agreement with a national retailer

Walmart relationship expanded to supply product to 403 bricks and mortar stores across the United States (A+ stores)

Healthy Heights® KidzProtein SKUs to launch in-store in Q3 2022

Purchase Orders now being placed

In-store sales performing well

This is a huge development for NGS and represents a substantial revenue uplift opportunity as well as increased brand awareness



Distribution agreements signed with UNFI and Healthy Edge Group



- ✓ Agreement with wholesale distributor, United Natural Foods Inc. (NYSE: UNFI)

US' largest publicly traded wholesale distributor, supplying natural products to approximately 30,000 natural product retailers

Companies including Whole Foods, The Fresh Market, Jerry's Foods, Superior Grocers and Vallarta Supermarkets

All 22 Healthy Heights® products including KidzProtein and KidzProtein Vegan will be available for distribution

- ✓ Agreement to distribute Healthy Heights® to The Healthy Edge network of 20 natural foods stores across four US states

Initial purchase order to include three items from the Healthy Heights portfolio, with products available instore from September 2022

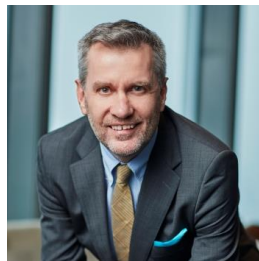
Strong momentum building in Southeast Asia

- ✓ Manufacturing facility in New Zealand fully operational and distributing into Southeast Asia
All supply chain shortages now resolved
- ✓ Launched into South Korea and implemented supply agreement with country's largest online retailer, Coupang (NYSE: CPNG)
- ✓ Selling into key channels in China
Chemist Warehouse China, Tmall, JD.com, Lazada and Shopee - positions NGS to scale rapidly



Other key developments

- ✓ Positive one-year clinical trial results of Healthy Heights® Grow Daily Boys 10+ formula
- ✓ Appointed Peter Osborne as Non-executive Director



We continue to execute on our 3-pillar growth strategy

Pillar 1: products



Evolved branding to accommodate new products to new formulas (everyday, teen, sport) and new formats (bars)

Pillar 2: territories



New territories: Selling into the US, China, Italy, Israel, and South Korea

Pillar 3: sales channels



Establishing new distribution agreements - selling through retail stores, marketing to healthcare providers and establishing cross-border ecommerce platforms in China

Disclaimer

These presentation materials (the Presentation Materials) are confidential and have been prepared by Nutritional Growth Solutions (Company). By receiving the Presentation Materials, you acknowledge and represent to the Company that you have read, understood and accepted the terms of this disclaimer. It is the responsibility of all recipients of these Presentation Materials to obtain all necessary approvals to receive these Presentation Materials and receipt of the Presentation Materials will be taken by the Company to constitute a representation and warranty that all relevant approvals have been obtained.

NOT AN OFFER

These Presentation Materials are for information purposes only. The Presentation Materials do not comprise a prospectus, product disclosure statement or other offering document under Australian law (and will not be lodged with the Australian Securities and Investments Commission) or any other law. The Presentation Materials also do not constitute or form part of any invitation, offer for sale or subscription or any solicitation for any offer to buy or subscribe for any securities nor shall they or any part of them form the basis of or be relied upon in connection therewith or act as any inducement to enter into any contract or commitment with respect to securities. In particular, these Presentation Materials do not constitute an offer to sell or a solicitation to buy, securities in the United States of America.

NOT INVESTMENT ADVICE

The Presentation Materials are not investment or financial product advice (nor tax, accounting or legal advice) and are not intended to be used for the basis of making an investment decision. Recipients should obtain their own advice before making any investment decision.

SUMMARY INFORMATION

The Presentation Materials do not purport to be all inclusive or to contain all information about the Company or any of the assets, current or future, of the Company.

The Presentation Materials contain summary information about the Company and its activities which is current as at the date of the Presentation Materials. The information in the Presentation Materials is of a general nature and does not purport to contain all the information which a prospective investor may require in evaluating a possible investment in the Company or that would be required in a prospectus or product disclosure statement or other offering document prepared in accordance with the requirements of Australian law or the laws of any other jurisdiction, including the United States of America.

The Company does not undertake to provide any additional or updated information whether as a result of new information, future events or results or otherwise.

FORWARD LOOKING STATEMENTS

Certain statements contained in the Presentation Materials, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies;
- involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and
- may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social and other conditions.

The Company disclaims any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise.

The words "believe", "expect", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule" and similar expressions identify forward looking statements.

All forward looking statements contained in the Presentation Materials are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.

NO LIABILITY

The Company has prepared the Presentation Materials based on information available to it at the time of preparation. No representation or warranty, express or implied, is made as to the fairness, accuracy or completeness of the information, opinions and conclusions contained in the Presentation Materials. To the maximum extent permitted by law, the Company, its related bodies corporate and the officers, directors, employees, advisers and agents of those entities do not accept any responsibility or liability including, without limitation, any liability arising from fault or negligence on the part of any person, for any loss arising from the use of the Presentation Materials or its contents or otherwise arising in connection with it.

CONFIDENTIAL

The contents of these Presentation Materials are confidential. These Presentation Materials are being provided to you on the condition that you do not reproduce or communicate them or disclose them to, or discuss them with, any other person without the prior written consent of the Company.

Nutritional Growth Solutions

Let's Grow Together

Liron Fendell

NGS CEO / Managing Director

liron@ngsolutions.co

Tel: +972 52 833 07 90

