

FY22 Q3 PRESENTATION

2 November 2022 - Nutritional Growth Solutions Ltd. (“the Company” or “NGS”, ASX:NGS) advises, that as detailed in its Quarterly Activities Report released to the ASX on 31 October 2022, an investor webcast will be taking place at 4:00pm (AEDT) today to provide a summary of Q3 FY22.

Following the briefing, participants will have an opportunity to ask questions via an online facility. Please pre-register for the webcast via:

https://us02web.zoom.us/webinar/register/WN_uhE7hdcwQQipLbfD5UjaOw

A copy of the presentation which CEO and Managing Director, Liron Fendell will provide can be found below.

-ENDS-

This announcement has been authorised for release by the CEO and Managing Director of Nutritional Growth Solutions Ltd..

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About Nutritional Growth Solutions

Nutritional Growth Solutions is a global nutritional health company focused on the well-being of children. NGS develops, produces and sells clinically tested nutritional supplement formulae for children following 20 years of medical research into pediatric nutrition at Schneider Children’s Medical Centre, Israel’s largest pediatric hospital. The nutritional supplements market has experienced tremendous growth in recent years, but most attention has been focused on adult users and children under three years of age. The three to twelve-year-old consumers represent a larger market opportunity and NGS is highly differentiated from its competitors with clinically tested products and an expanding product portfolio to capture this market opportunity.

ngsolutions.co

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Nutritional Growth Solutions

SUMMARY OF QUARTER ENDING
30 SEPTEMBER 2022 (Q3 FY22)

2 November 2022





A major period of progress for retail rollout in North America

- ✓ Healthy Heights® now available in 403 Walmart stores across the US with support through Walmart-owned (1P) distribution and fulfilment centres
- ✓ Healthy Heights® in-store across The Healthy Edge network of 20 natural foods stores in four US states
- ✓ Distribution agreement for entire 22 product Healthy Heights® range with the largest natural products wholesale distributor in the US, United Natural Foods Inc. (NYSE: UNFI)
- ✓ Online sales performing well through Walmart.com, Kroger.com, Smiths.com, Ralphs.com and RangeMe.com

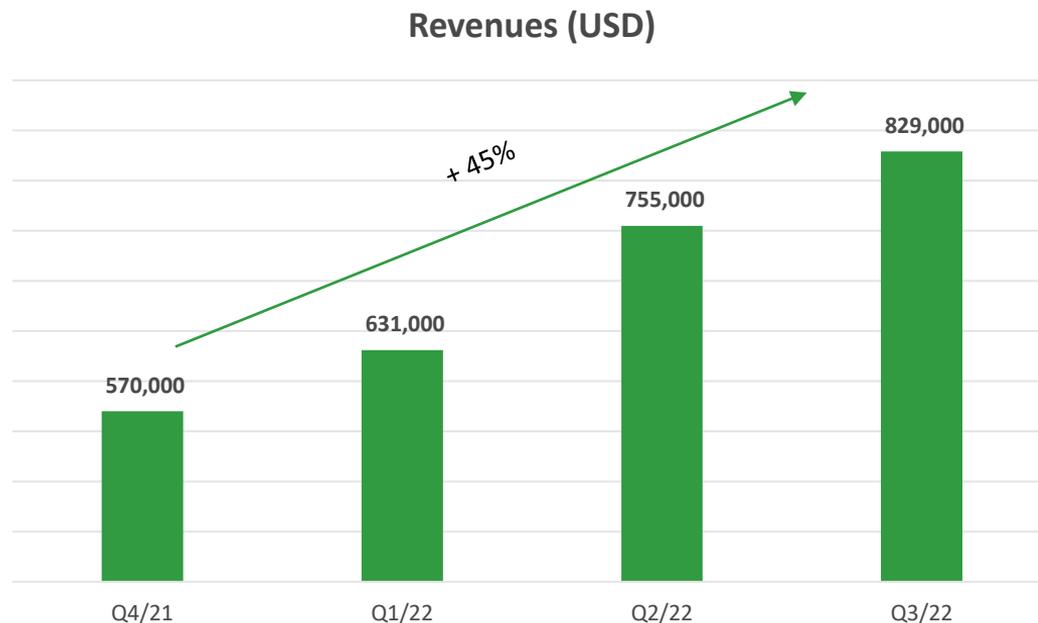


Momentum continuing to build across the business

- ✓ Launched into South Korea and implemented supply agreement with country's largest online retailer, Coupang (NYSE: CPNG)
- ✓ Positive one-year clinical trial results of Healthy Heights® Grow Daily Boys 10+ formula
- ✓ Appointed Peter Osborne as Non-executive Director
- ✓ Sales momentum continuing to increase

Third consecutive quarter of double digit QoQ revenue growth

Q3 2022 generated
US\$829k
32% growth compared
with Q3 2021



* Note that 2022 revenue numbers are unaudited

Walmart agreement is transformational for NGS

- ✓ First in-store agreement with a national retailer

Walmart relationship expanded to supply product to 403 bricks and mortar stores across the United States (A+ stores)

Healthy Heights® KidzProtein SKUs to launch in-store in Q3 2022

Purchase Orders now being placed

In-store sales performing well

This is a huge development for NGS and represents a substantial revenue uplift opportunity as well as increased brand awareness



Distribution agreements signed with UNFI and Healthy Edge Group



- ✓ Agreement with wholesale distributor, United Natural Foods Inc. (NYSE: UNFI)

US' largest publicly traded wholesale distributor, supplying natural products to approximately 30,000 natural product retailers

Companies including Whole Foods, The Fresh Market, Jerry's Foods, Superior Grocers and Vallarta Supermarkets

All 22 Healthy Heights® products including KidzProtein and KidzProtein Vegan will be available for distribution

- ✓ Agreement to distribute Healthy Heights® to The Healthy Edge network of 20 natural foods stores across four US states

Initial purchase order to include three items from the Healthy Heights portfolio, with products available instore from September 2022

Strong momentum building in Southeast Asia

- ✓ Manufacturing facility in New Zealand fully operational and distributing into Southeast Asia
 - All supply chain shortages now resolved
- ✓ Launched into South Korea and implemented supply agreement with country's largest online retailer, Coupang (NYSE: CPNG)
- ✓ Selling into key channels in China
 - Chemist Warehouse China, Tmall, JD.com, Lazada and Shopee - positions NGS to scale rapidly



Other key developments

- ✓ Positive one-year clinical trial results of Healthy Heights® Grow Daily Boys 10+ formula
- ✓ Appointed Peter Osborne as Non-executive Director



We continue to execute on our 3-pillar growth strategy

Pillar 1: products



Evolved branding to accommodate new products to new formulas (everyday, teen, sport) and new formats (bars)

Pillar 2: territories



New territories: Selling into the US, China, Italy, Israel, and South Korea

Pillar 3: sales channels



Establishing new distribution agreements - selling through retail stores, marketing to healthcare providers and establishing cross-border ecommerce platforms in China

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Nutritional Growth Solutions

Let's Grow Together

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