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2021 ANNUAL GENERAL MEETING CHAIRMAN'S ADDRESS

I am extremely pleased to be able to report to shareholders that the 2021 financial year has been an outstanding success. In my view, it has been the most significant and most successful year in the history of our Company. We have made great progress in all areas while dealing with some particularly challenging disruptions.

Shareholders would be aware from our previous reports over the last few years, that we suffered a major business disruption as a result of the Main Roads of WA compulsorily taking part of the land on which we operate.

During the year we effectively finalised this matter by negotiating a settlement for compensation and completing the first and most critical stage of the reconfiguration and restructure of our operations resulting from this land taking.

The negative financial impact from the disruption mainly related to the need to divest our Tradition Smallgoods business in the previous year, FY20. We not only lost the profit contribution from that business over the last couple of years, but we also needed to absorb a significant level of site overhead costs that were previously carried by that business.

We also had to deal with the disruption relating to the major capital works that were required to be undertaken to our car parks, loading zones, access ways and factories.

Most importantly and most pleasingly is that in addition to managing these disruptions, as well as growing our profits to record levels, our management team has continued to invest in our long- term profit drivers by carrying out significant extensions and improvements to our manufacturing facilities.

These improvements will enable us to continue to reduce or contain production costs and ensure we remain competitive in the markets in which we operate in the future.

As a result of the compensation received from the land taken, and the strong cash flow from our continuing operations, we have ended the financial year with cash reserves of approximately \$5.5 million.

At this time, your directors intend to hold this capital in reserve and look for opportunities to acquire replacement assets and invest for the future growth of our company.

Looking to the future, we obviously don't know what lies ahead but we are continuing to work on opportunities to grow the business.

While it is excellent to have these opportunities for growth, we must be mindful that there are some challenges also.

The most obvious of these are generally COVID-19 related –

- The rising costs of our major raw materials;
- Labour shortages and expected rising costs;
- Increases in freight costs; and
- Disruption to the supply chain around shipping delays and supply issues.

While our Managing Director, Geoffrey Nicholson, and his team have done a remarkable job in managing these issues and our current year-to-date has been tracking in line with last year, there remains a major level of uncertainty going forward. We will continue to focus on managing these risks.

As always, our half year results to December remain dependant on our important Xmas trading period.

I will now hand you over to Geoff who will take the meeting through our AGM presentation.

R.G. Moonen

30th November, 2021

Annual General Meeting 2021 Shareholders' Presentation

*Presented by Geoff Nicholson -
Managing Director*



Presentation Outline

Contents

- **Highlights FY2021**
- **Review of Financial Performance**
 - **Key Financial Metrics**
 - **Revenue**
 - **Profit**
 - **Dividends**
- **Products and Markets**
- **Outlook**

Highlights FY2021

FY 2021 – record financial results

- Net profit after tax \$8.7 million
 - Includes final settlement of compulsory land acquisition
- Normalised pre tax earnings from operations \$4.7 million up 16%
- Net tangible assets per share \$4.02 up 17%
- Ordinary dividends up 8% to 26.0 cps (fully franked)
- Strong balance sheet:
 - Equity attributable to members up 17% to \$43.9 million
 - Debt free – cash reserves \$5.5 million

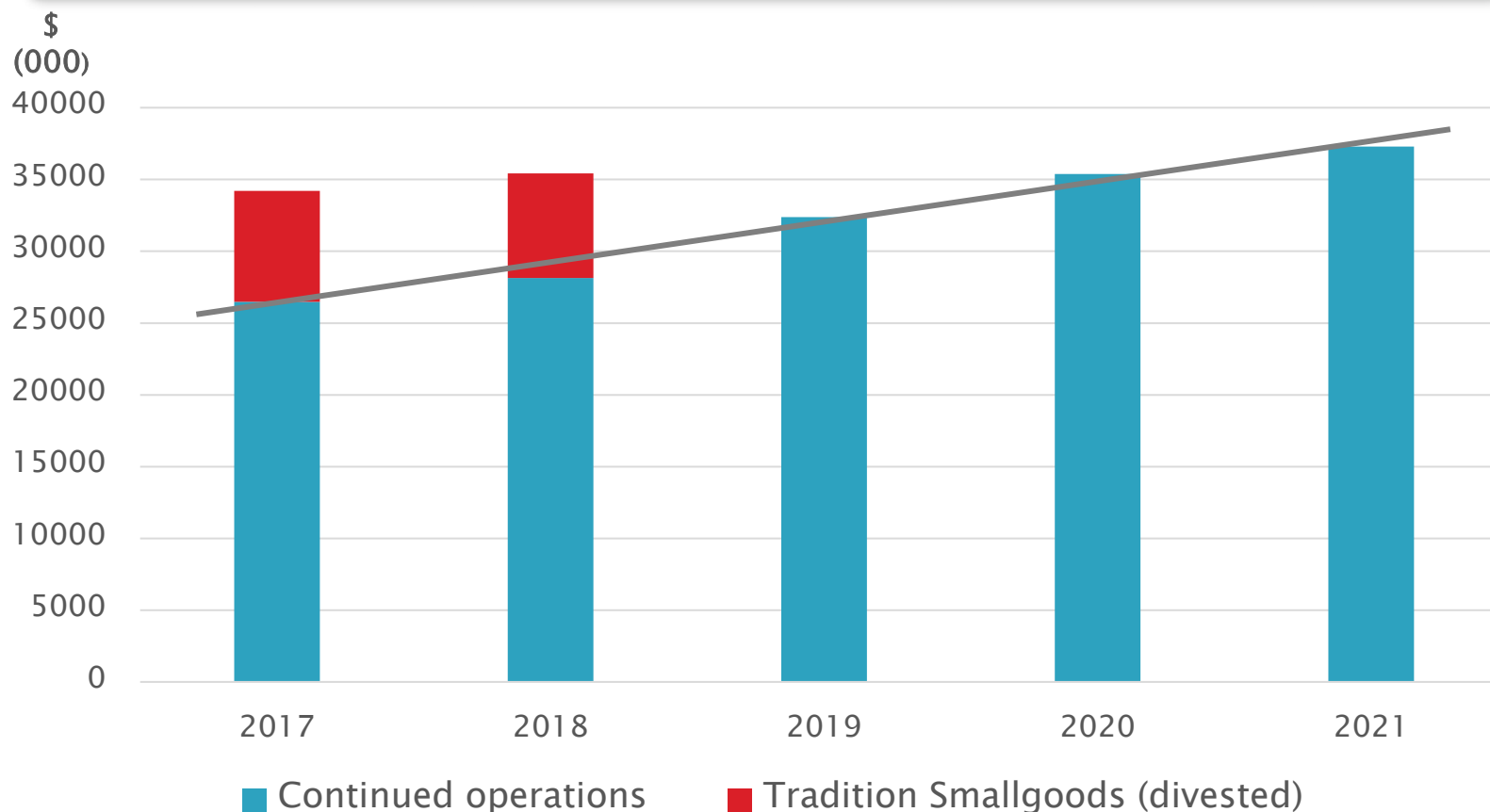
Review of Financial Performance

Key financial metrics

Year ended 30 June	2021 \$'000	2020 \$'000	increase
Sales revenue	35,510	33,901	5%
Rental income	1,190	1,130	5%
Food operation – earnings before tax	4,333	4,138	5%
Total underlying – net profit before tax	4,692	4,044	16%
Total equity	43,866	37,604	
Net tangible assets per share (\$)	\$4.02	\$3.44	
Cash on Hand	5,463	2,182	
Net debt	Nil	Nil	

Review of Financial Performance

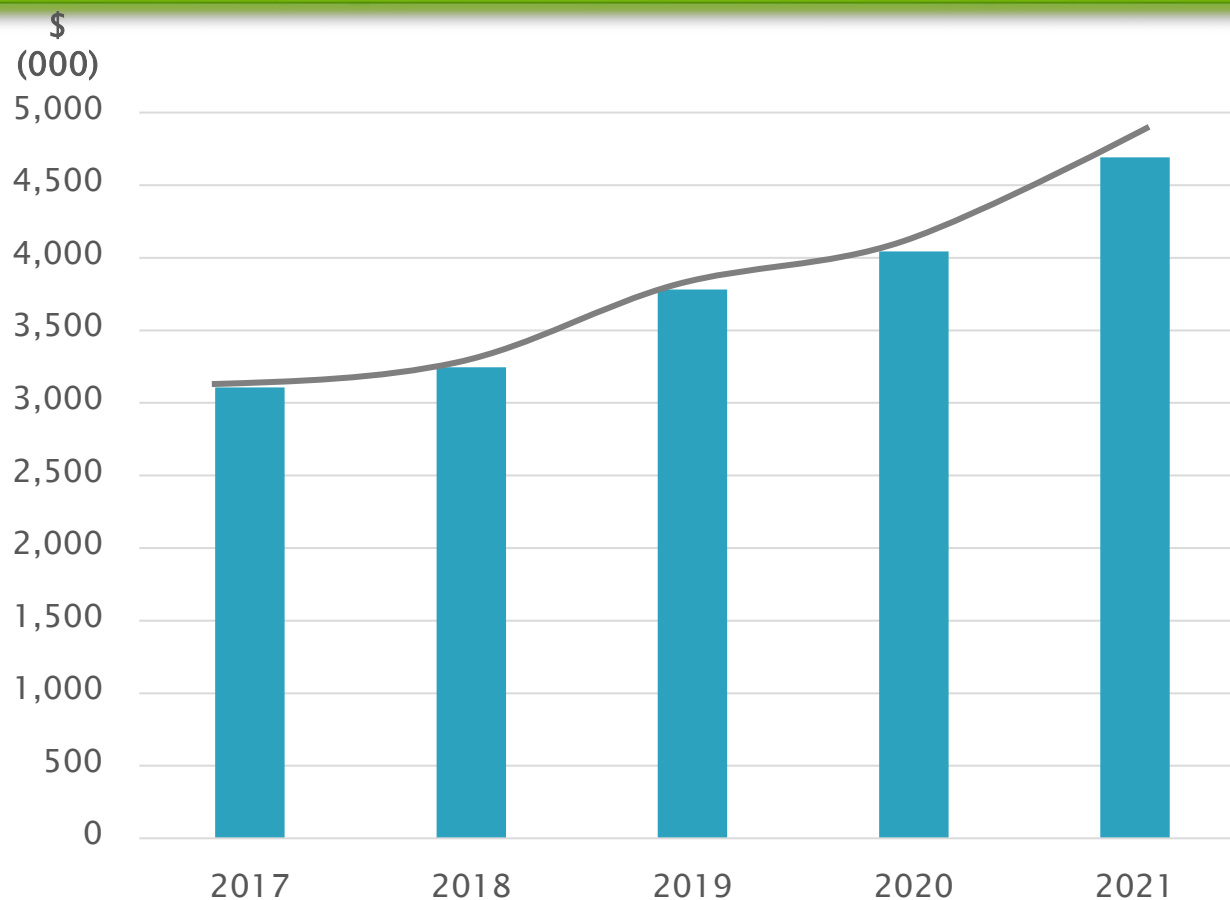
Revenue from operations - proven growth strategy



- Compound revenue growth = 9% (excluding divested operations)

Review of Financial Performance

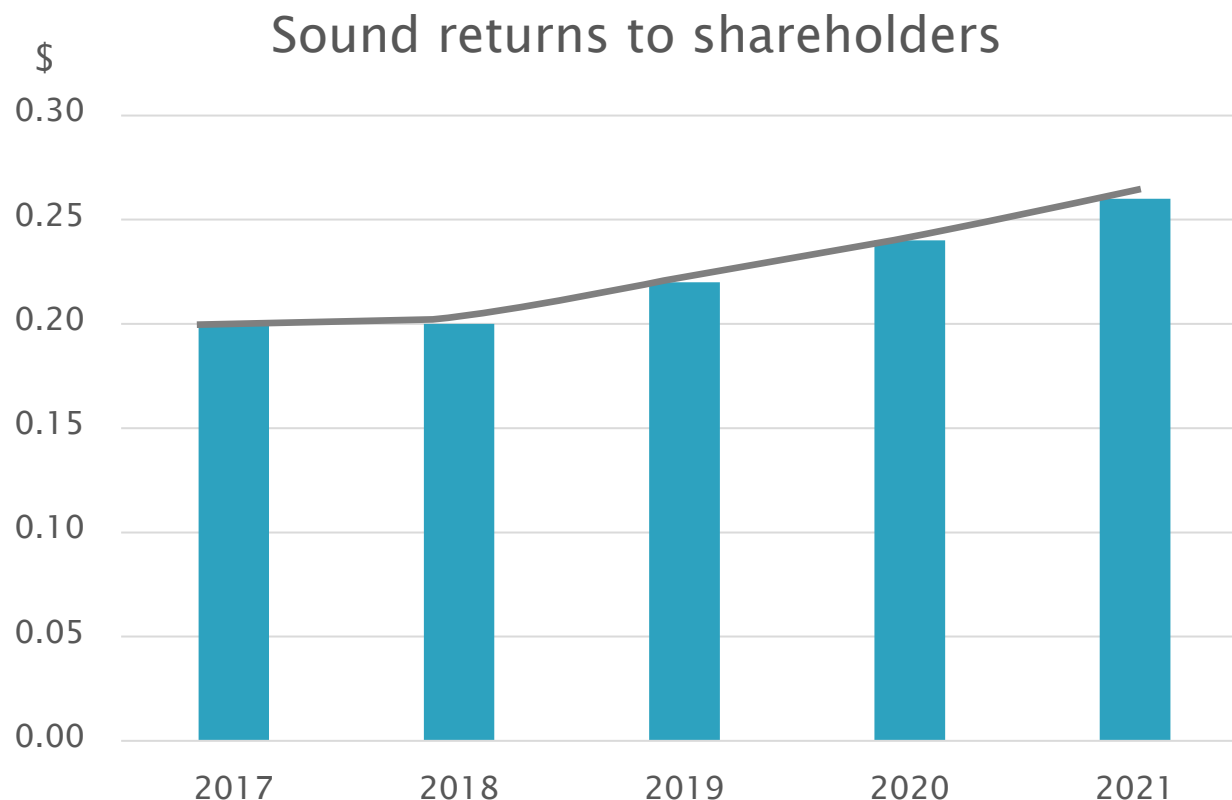
Underlying pre-tax profits – steady growth



*Compound profit growth = 11%

Review of Financial Performance

Dividends paid – fully franked



*Compound dividends growth = 7%

Products and Markets

Diversity of products and sales channels



Chocolate Products of Australia

Chocolate – Cake Toppings – Confectionery – Fudge – Candy
Inclusions and Decorations



Orchard Icing

“Ready to roll” Icing and Decorations



Fresh Foods Industries – Bakery Products

Bakers’ Jams – Fruit Fillings



Prepact

Home cooking needs – Blending and Packing



Servicing all market channels:

Food service – Wholesale – Private label – Retail – Industrial



Positioned for growth

- Solid start to FY 2022 – Half Year dependent on important Xmas trade
- Maintaining focus on managing COVID-19 related risks:
 - Increasing raw material costs
 - Labour shortages / cost increases
 - Shipping disruptions / cost increase
- Continuing to invest for the future:
 - Further plant upgrades to reduce manufacturing costs
 - The orderly development of new products
- Well positioned for continuing growth with strong financial position, quality business assets and proven management team.

Your Board and management look to the future with confidence and enthusiasm

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