



2021 FULL YEAR RESULTS

28 February 2022



Aerison Group Limited
ABN 85 060 786 656

ONE TEAM
SEAMLESS DELIVERY

A small icon of a globe with blue and green dots, positioned to the right of the text.

Year at a Glance

Revenue and earnings for the year ended 31 December 2021 **in line with guidance**, excluding \$1.0M of IPO costs

Order Book¹

\$400.1M

▲ 33% increase since ASX listing

Revenue

\$134.9M

▲ 34% from CY20

EBITDA²

\$12.5M

▲ 20% from CY20

EBIT²

\$9.9M

▲ 17% from CY20

NPBT²

\$7.7M

▲ 14% from CY20

Net Debt³

\$6.5M

▼ 35% from 2020

Bonding Facilities

\$31.5M

▲ 294% from CY20, utilised \$28.8M

Basic EPS²

2.32 cps

▲ 11% from CY20

1. Includes work under contract and visible, expected works under Master Service Agreements and approved vendor classification.

2. Underlying results exclude \$1.0M of significant, non-recurring IPO costs. Basic EPS calculated on 2021 weighted average number of ordinary shares of 273,474,312 shares.

3. At 31 December 2021, net debt of \$7.4M comprises cash on hand of \$13.2M, less lease liabilities of \$5.2M and interest-bearing borrowings of \$14.5M.

Continuing to deliver value

Mining Services Company with 32+ years history

Aerison is a multi-disciplined engineering and construction company that self-performs design, engineering, fabrication, construction, installation and commissioning services for projects.

Delivering projects and services across Australia for over 32 years.

Multiple growth fronts:

- Environmental Services
- Infrastructure (Rail) construction and manufacturing
- Expansion into Queensland, Victoria and New South Wales

Portfolio of master services agreements

Recently awarded MSA's establish a consistent pipeline securing future revenue across asset maintenance works and sustaining capital opportunities.

MSA's in place cover a combination of engineering design, construction project delivery and maintenance activities.

Across a total of 16 iron ore sites, 5 public and private ports, 1700km rail network, 3 gold mines, road tunnel infrastructure works, multiple grain handling and export facilities in WA, and mineral sands facilities across Australia.

Environmental Specialists

Aerison provides custom designed and built solutions that reduce the environmental impact of industry including -dust control, emissions control, water treatment, noise abatement, studies, audits and compliance testing.

The **Environmental Services** niche provides multiple entry points to engage with new clients and broaden service offering with existing clients across the ever-growing demands of environmental compliance and best-practice.

Rail Infrastructure diversification

Successful diversification into rail and road infrastructure with the recent award of a 5- year works contract for the Perth Metronet Project.

First company in Western Australia accredited to EN 15085-2 unlocking significant pipeline of manufacturing opportunities in railway rolling stock infrastructure (both mining and non mining related).

Long term, Tier 1 Customers

Servicing asset owners and managers across the following industries:

- minerals and mining,
- oil and gas
- infrastructure (government and non-government) and utilities
- renewables

10+ year clients include Rio Tinto, BHP, Iluka, FMG, Newmont, Alcoa, KCGM, QGC, Southern Ports Authority, CBH Group, Water Corp, Synergy

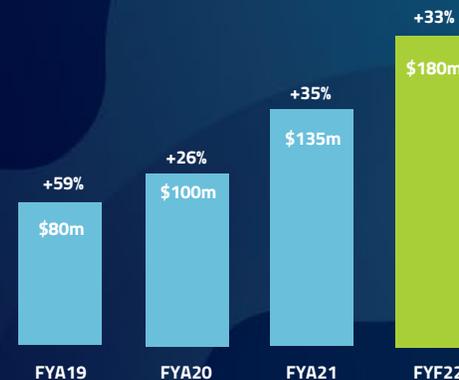
Other clients include Roy Hill, Citic Pacific, Origin Energy, CSBP, APA, Schneider, ABB, Zinfra, Laing O'Rourke, Glencore, Alstom, Eaton, Pilbara Ports, Western Power

Strong Orderbook and Pipeline



Track record of growth and profitability (YE 31 December)

FY22 revenue fully secured. With a 31 December year end there is potential for upside.



Experienced Board and Strong Management Team

Strong management team with a proven track record delivering projects and services of scale.

Successful transformation of the business model has enabled growth from historic turnovers of \$30.0M PA to in excess of \$180.0M PA.

Investment in personnel development and corporate strategy to maintain competitive advantage.

Strategic Board appointments providing access to new markets including mid-cap miners, Defence and Infrastructure

Safety, people and culture

Building a fair, transparent and inclusive culture aligned to Aerison's INSPIRE values



Culture, people and safety



801,511
Hours Worked (FY21)
↓ 171,204 from LY



3.8
TRIFR (CY21)
↓ 1.3 from CY20



0.0
LTIFR (CY21)
No change from CY20

- ▶ A fair, transparent and inclusive culture driven through employee engagement and investment in the latest systems has resulted in client recognition for leadership, performance and innovation in health and safety
- ▶ Continued investment in frontline leadership training programs enables timely, on-budget and safe delivery of our services
- ▶ Aerison's INSPIRE recognition awards and other incentive programs, combined with a market-competitive pay for performance culture, to attract and retain our people
- ▶ Next generation AERISAFE HSE platform to empower quality and data-driven safety and health decisions

OUR VALUES INSPIRE

INTEGRITY We are reliable, honest and accountable.	NURTURE Our people are the absolute core of our operation.	SAFETY Safety is at the forefront of everything we do.	PERFORMANCE We always strive to do things better.	INNOVATION We do not accept ordinary.	RELATIONSHIPS We always work with our people, clients and suppliers in a collaborative and transparent manner.	EXCELLENCE We are continually raising the bar.



Driving the safety culture

September 2020

Phase 1 of the Critical Risk Management program. Review of safety management system and HSEQ framework to drive improvements and develop initiatives

January 2021

Appointment of HSEQ General Manager to drive initiatives arising from the safety review

May 2021

Roll-out of Phase 2 of the Critical Risk Management program, tools and training for our people. Design of the AERISAFE HSEQ platform initiated

August 2021

Frontline leadership training and development program commenced with the Office of Federal Safety Commissioner Accreditation process

November 2021

Roll out of AERISAFE HSEQ platform to provide digitally enabled tools to manage frontline safety, providing transparency and switching our focus from lagging to leading indicators

February 2022

Progressing Office of Federal Safety Commissioner Accreditation (OFSCA) which enables Aerison to participate in government funded infrastructure and defence contracts

CY22

Implement Phase 3 of Critical Risk Management program



Managing headwinds proactively

COVID-19

- ▶ Border opening and uncertainty around Omicron protocols (essential workers and close contact definitions) remains a key challenge in business planning and deployment of resources to projects; in particular, our customers have different management and mitigation strategies and protocols
- ▶ To date, mining services was sheltered from mine site closures with isolated cases managed on-site with minimal disruption to ongoing activities
- ▶ Inherent uncertainty around the impact of a COVID-19 outbreak on a mine site
- ▶ Social distancing and mask wearing, staggered breaks, proof of vaccination, RAT and PCR testing and additional hygiene measures were implemented to minimise potential outbreaks

Tightening labour market

- ▶ Interstate and international recruitment programs initiated to deliver talent to the Pilbara and Forrestfield workshop by March 2022
- ▶ Introduced referral and trade performance incentives to strengthen candidate attraction and employee retention
- ▶ Increasing brand penetration in the labour market with targeted recruitment campaigns on social media, radio and high-transit locations, such as airports
- ▶ Shorter contract durations allows Aerison to price labour closely to market rates. In other words, there are no long-term contracts which locked uncompetitive pay scales relative to the market



Financial information

Demonstrated history of double-digit revenue and earnings growth in line with guidance



Orderbook and pipeline

CY22 Revenue



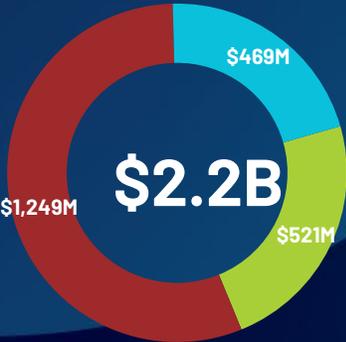
■ Secured Contract and Expected MSA ■ Unsecured

Order Book



■ CY22 ■ CY23 ■ CY24 ■ CY25+

Total Pipeline



■ CY22 ■ CY23 ■ CY24+



100%
2022 FC Revenue
Secured
as at 31 December 2021

- ▶ CY22 revenue of **\$180M** was **100% secured** as at 31 December 2021
- ▶ Order Book of **\$400M** of which **\$180M** is expected to be undertaken in 2022
- ▶ Forward order book underpinned by programmed work under Master Services agreement (MSA) over the next 5 years
- ▶ **MSA's** across **Iron Ore**, Gold, **Marine**, Mineral Sands, **Government**
- ▶ **Government Rail** Metronet cab structures- 5 years manufacturing and maintenance opportunities
- ▶ To date, **ECI contracts and preferred vendor status** achieved on multiple projects

Financial highlights

\$'M	2019	2020	2021
Revenue	80.1	100.5	134.9
Costs	71.0	90.0	(122.3)
Underlying EBITDA	9.1	10.5	12.6
<i>Underlying EBITDA margin</i>	11.4%	10.4%	9.3%
IPO costs	-	-	1.0
Depreciation	1.8	2.1	2.7
EBIT	7.3	8.4	8.9
<i>EBIT margin</i>	9.1%	8.4%	6.6%
Financing costs	1.4	1.7	2.2
Profit before taxes	5.9	6.7	6.7
Income tax expense	1.8	1.6	1.2
Profit after taxes	4.1	5.1	5.4
Basic EPS (cps)	N/A	N/A	2.0

- ▶ Majority of Aerison's earnings were derived from the delivery of Western Australian mining and metals projects
- ▶ Profile of contracts is increasingly diversified both geographically and by industry with the exposure to any one particular contract (at any given time) reduced
- ▶ Increase in profile and scale of operating activities delivered double-digit growth in revenues and EBITDA
- ▶ Underlying EBITDA excludes non-recurring costs arising from the initial public offering in July 2021 of \$1.0M
- ▶ EBITDA margin normalising to ~8% from increasing market share
- ▶ Increased depreciation from growth CAPEX on leasehold improvement, motor vehicles, plant and equipment and computer equipment and software
- ▶ Finance costs increased commensurate to the increase in drawn banking facilities
- ▶ Effective tax rate in 2021 of 19.4% (2020: 25.3%) due to recognition of previously unrecognised unused tax losses



Balance sheet

- ▶ Cash and cash equivalents and unused banking facilities are in place to support the current order book
- ▶ The increase in trade and other receivables, including contract assets, mirrors the increase in scale of operating activities
- ▶ The increase in property, plant and equipment highlights additions to right-of-use assets related to the Forrestfield fabrication facility and motor vehicles, partially offset by depreciation and disposals of plant and equipment
- ▶ Broadly, borrowings increased due to net drawings against secured trade finance facilities and new lease liabilities, partially offset by the conversion of convertible notes to issued capital
- ▶ Issued capital increased upon the conversion of convertible notes to equity (\$3.9M) and newly issued ordinary shares (\$7.5M), partially offset by share issue costs

\$'M	2021	2020
Current assets		
Cash and cash equivalents	13.2	7.8
Trade and other receivables	64.8	38.7
Total current assets	78.0	46.5
Non-current assets		
Property, plant and equipment	7.2	5.0
Other non-current assets	0.2	1.1
Total non-current assets	7.4	6.1
Total assets	85.5	52.6
Current liabilities		
Trade and other payables	28.5	13.6
Borrowings	15.8	15.6
Other current liabilities	2.5	3.2
Total current liabilities	46.8	32.4
Non-current liabilities		
Borrowings	3.8	2.1
Other non-current liabilities	1.0	0.1
Total non-current liabilities	4.8	2.2
Total liabilities	51.6	34.7
Net assets	33.8	18.0
Equity		
Issued capital	13.5	3.3
Options reserve	0.6	0.1
Accumulated profits	19.7	14.6
Total equity	33.8	18.0

Cash flow

A\$'M	2021	2020
Underlying EBITDA	12.5	10.5
Movement in net working capital	(10.3)	(5.7)
Other operating cash flows ¹	(3.8)	(3.3)
Operating cash flows	(1.6)	1.5
Investing cash flows	(1.7)	(0.4)
Financing cash flows	10.0	(2.9)
Opening cash on hand	6.5	9.5
Movement	6.7	(1.8)
Closing cash on hand	13.2	7.7

¹ Includes interest, finance costs and taxes paid

Net working capital (\$'m)	2021	2020
Trade and other receivables	64.7	38.1
Inventories	0.1	0.5
Trade and other payables	(28.4)	(14.2)
Employee benefits	(2.6)	(2.6)
Net working capital	33.8	21.8

- ▶ For the year ended 31 December 2021, cash outflows from operating activities were \$1.6M
- ▶ Operating cash flow conversion weakened due to the increase in contract assets to \$45.9M as of 31 December 2021 (2020: \$25.0M)
- ▶ Increase is attributable to both the increase in scale of the operations and increase in the commercial complexity of larger scale projects
- ▶ Net working capital increased in line with the increase in scale of operating activities; particularly, the breadth of contracted works for Roy Hill Saline Water Reverse Osmosis Plant and Robe Valley increased markedly in December 2021
- ▶ Net capital expenditure relates to the purchase of motor vehicles, plant and equipment, next generation computer software and the fit-out of the new Forrestfield fabrication and assembly facility
- ▶ Cash flows from financing activities includes proceeds from the issue of new shares (\$7.5M) in July 2021 and net drawings from bank facilities (\$5.7M), less lease repayments (\$1.7M) and share issue costs paid (\$1.8M)

Bank facilities



Commonwealth Bank



export
finance
australia

Facilities (\$M)	At 31 December 2020			At 31 December 2021		
	Limit	Drawn	Available	Limit	Drawn	Available
Bank overdraft	4.0	-	4.0	5.0	-	5.0
Trade finance facility	15.0	9.7	5.3	15.0	14.9	0.1
Equipment finance facility	0.1	0.1	-	5.0	0.7	4.3
BORROWINGS	19.1	9.8	9.3	25.0	15.6	9.4
Bank guarantees	8.0	7.7	0.3	16.0	15.0	1.0
Surety bonds	-	-	-	15.5	13.7	1.8
BANK GUARANTEES AND BONDS	8.0	7.7	0.3	31.5	28.7	2.8
TOTAL BANKING FACILITIES	27.1	17.5	9.5	56.5	44.3	12.2

- ▶ At 31 December 2021, the Group had **\$18.3M** (2020: \$15.8M) of undrawn facilities and cash on hand at its disposal
- ▶ In March 2021, Aerison increased existing banking facilities with the Commonwealth Bank to **\$41.0M** (2020: \$24.5M)
- ▶ In November 2021, Aerison entered into a new **\$15.5M** surety bond facility with Swiss Re

Strategy and growth

Our strategy is to create superior, sustainable value for shareholders by meeting our customers needs, maximising cash, selectively tendering and pursuing growth



Australian Government



GOVERNMENT OF
WESTERN AUSTRALIA

The METRONET logo, consisting of three vertical bars in blue, green, and red, followed by the word "METRONET" in a bold, sans-serif font.



Continuing to deliver growth in 2022

An array of **new contracts** secured in the back-end of 2021 places Aerison in a compelling position to **grow its existing customer base** and significantly **increase revenue and underlying earnings** for the year ended 31 December 2022.

Current Pipeline

\$2.2B

▲ 50% increase since ASX listing

Order Book

\$400.2M

▲ 33% increase since ASX listing

Revenue Guidance

\$180.0M

▲ 33% from CY21, fully secured

Outlook for the Australian iron ore industry is strong, with significant levels of sustaining capital and operating expenditure to sustain high levels of production driving strong demand.

Similarly, maintenance activity is expected to grow steadily on the back of aging assets and customers deferring discretionary works in prior periods.

Tender pipeline reflects scalable diversification across the energy, iron ore, nickel, lithium, chemical and electrical infrastructure sectors with existing and new customers .

Revenue upside potential

- ▶ **\$180m** FY 22F Revenue **Secured** as at today, with potential to exceed this guidance
- ▶ **Access to +\$6bn** in programmed works under secured MSA's over the next 5 Years
- ▶ **Multiple MSA's** across **Ports**, Iron Ore, **Gold**, Mineral Sands, **Infrastructure**
- ▶ **Diversification into rail Infrastructure** - 8 Year Metronet project is growing and providing a platform to expand geographically
- ▶ **Circa \$0.6bn+** in projects under multiple **secured ECI contracts and preferred vendor status**



Clear Path to \$300m+ PA Revenue

Corporate overview

A growing business that has been operating for more than 30 years backed by a well-respected and credentialed Board and Executive Leadership Team.



Corporate snapshot

Capital Structure

ASX code	AE1
Ordinary shares on issue	305,937,488
Share price ¹	19.0 cents
Market capitalisation ¹	\$58.1m
Enterprise value at 31 December 2021 ²	\$67.7m
Options ³	6,000,000
Performance and share rights ⁴	26,950,000

Board and Senior Management

Giuseppe Leone	Managing Director and CEO
Daniel Hibbs	Executive Director and COO
Bronwyn Barnes	Non-executive Chair
Peter Iancov	Non-executive Director
Michael Fennell	Non-executive Director
Allen Bell	Company Secretary and CFO
Katherine Garvey	Company Secretary

Notes:

1. Closing price on 4 February 2022
2. Enterprise value = Market capitalisation – Cash and cash equivalents – Restricted cash + Financial debt
3. Options issued to Peloton Capital, expiring on 6 July 2024 and an exercise price of \$0.30/share
4. Performance and share rights issued to the spouses of G. Leone and D. Hibbs, under the Aerison Equity Plan to senior management and the Executive Equity Plan to Board members
5. Shares held in escrow for 12 months from the date of listing

Share Price Performance



Substantial Holders

Giuseppe Leone (and related entities) ⁵	78,143,999	25.5%
Daniel Hibbs (and related entities) ⁵	78,143,999	25.5%
Qiudong Qiao ⁵	45,339,230	14.8%
Others	45,306,434	14.8%
Total Top 20	246,433,662	80.6%

Leadership and Board

Giuseppe Leone

CEO and Managing Director, Founding Shareholder

Mr Leone has a CFO and investment banking background with 25 years of executive experience with multinational LSE Listed, ASX Listed and private companies in the technology, resources, oil and gas, chemicals and power sectors, across Australia, SE Asia and the Pacific Rim.

Responsible for executing the strategic direction of the company, since acquiring Aerison in November 2016 the company has grown 5 times to just over \$130M in revenues, entered new markets and secured ~\$60.0M in funding lines as well as raising \$19.5M in equity/convertible debt instruments.

Daniel Hibbs

COO and Executive Director, Founding Shareholder

Mr Hibbs has more than 25 years of contracting operational experience in the Australian natural resources sector, with specific oil and gas and minerals expertise, having worked for Leighton Contractors, John Holland and McFee Engineering. He also has significant exposure to projects in the Pilbara mining region of Western Australia.

Since acquiring Aerison in November 2016, Responsible for business turnaround improvements, building a strong tendering pipeline with strategic development, operational delivery, building strong teams, sound processes and delivering sustainable growth both safely and profitably.

Michael Fennell

Non-Executive Director

Mr Fennell has been in the finance & stockbroking industry since 2008 and holds a Bachelor of Commerce in Accounting & Finance from the University of Notre Dame Australia. Specialising as a Private Client Investment Adviser, Mr Fennell works primarily with high net worth individuals and Institutional clients.

Mr Fennell previously held a position at a Merchant bank providing capital raising, M&A and financial advisory services to a number of ASX listed firms, as well as positions as non-executive director of Mount Magnet South NL and General Manager of an ASX listed company.

Bronwyn Barnes

Non-Executive Chair

Ms Barnes has an extensive career in the resources sector, having worked with companies ranging from Western Mining Corporation, FMG and BHP to emerging juniors in directorship, executive leadership, and operational roles in Australia and internationally.

Currently Ms Barnes is Non-Executive Chair of Indiana Resources, (ASX: IDA), Non-Executive Director of Synergy (Electricity Generation and Retail Corporation), a Non-Executive Director of Scorpion Minerals Pty Ltd (ASX: SCN) and an Independent Director of Perth Racing. Ms Barnes is also a member of the Executive Council of the Association of Mining and Exploration Companies (AMEC).

Peter Iancov

Non-Executive Director

Mr Iancov is a professional engineer with extensive executive experience in leading major businesses and projects operating in the project management, construction, maintenance and operation of gas and electricity infrastructure assets and major facilities. Prior to becoming managing director of Zinfra in March 2019, Mr Iancov was Group Chief Executive of a major Western Australian contractor; and general manager of WestNet Energy, Alinta Asset Management West (an asset management and sustainment business).

He also has extensive board experience in defence, utilities, ports, oil & gas contracting and Indigenous corporations. Mr Iancov has a Master of Engineering (Electrical and Mechanical) and a Post Graduate in Robotics and Automation. He is a Fellow Member of Engineers of Australia.



Peter Iancov, Giuseppe Leone, Bronwyn Barnes, Daniel Hibbs, Michael Fennell

About Aerison

Multi-disciplined **engineering and construction company self-performing design, engineering, fabrication, construction, installation and commissioning services for projects across Australia**

**32+
Years**



420
Trades
125
Engineering &
support staff



Engineering and Design



Construction



Sustaining Capital, Maintenance & Shutdown



Electrical & Control Infrastructure



Environmental

Structural, mechanical, piping, electrical and instrumentation (SMPE&I) across natural resources, non-process infrastructure and utilities

30+
Mine Operations



75+ Km
Road & Tunnel



6+
Port Terminals



240+
Rail Cars



2,000+ Km
Rail



+++
Studies



Natural Resources

- Minerals and Mining
- Oil and Gas

Non-Process Infrastructure

- Materials bulk storage & handling
- Road and rail tunnels
- Fuel facilities

Utilities

- Water
- Power & renewables
- Gas



The Aerison platform



CLIENTS

Asset Owners and Managers



CLIENT REQUIREMENTS

- Environmental, safety and social compliance
- Asset integrity
- New project studies and feasibility works
- Engineering and design services
- Structural, mechanical, piping, electrical and instrumentation (SMPE&I) construction services
- SMPE&I maintenance and shutdown services



TYPE OF REQUIREMENTS

Projects (Major and Minor)

Expand, Sustain or Improve

Maintenance and Shutdown



HOW WE ENGAGE

- Establishing long term contractual relationships under Master Service Agreements
- Site audits, compliance testing, inspections and scoping studies
- Competitive tendering
- Early Project lifecycle involvement
- Early contractor involvement



HOW WE DELIVER

- Engineering design and construction
- Engineering, Procurement, Construction (EPC)
- Construct only
- Shutdown services and maintenance
- Fabrication and modular assembly
- Consultancy and auditing

Master service agreements

25+ Mine Operations 	75+ Km Road & Tunnel 
6+ Port Terminals 	240+ Rail Cars 
2,000+ Km Rail 	+++ Studies 

MSA Description	Status	Duration (Expiry)
Fixed plant projects- minerals processing	Secured	3 + 1 years (2025)
Shutdown services- minerals processing	Secured	Ongoing
Shutdown services- minerals processing	Secured	3 + 2 years (2025)
Sustaining capital- minerals processing	Secured	3 + 2 years (2025)
E&I maintenance services-minerals processing	Secured	3 years (2023)
Dust maintenance agreement- minerals processing	Secured	2 + 2 (2024)
SMP services- minerals processing	Renewing	3 years (2021)
Shutdown services- minerals processing	Secured	3 years (2023)
Engineering, SMPE&I services- minerals processing	Secured	1+1+1 years (2024)
Engineering services- port infrastructure	Secured	3 years (2023)
SMPE&I services- road infrastructure	Secured	3 + 2 years (2023)
Welding and fabrication- utilities	Renewing	Annual



Successful project and service delivery

Construction projects



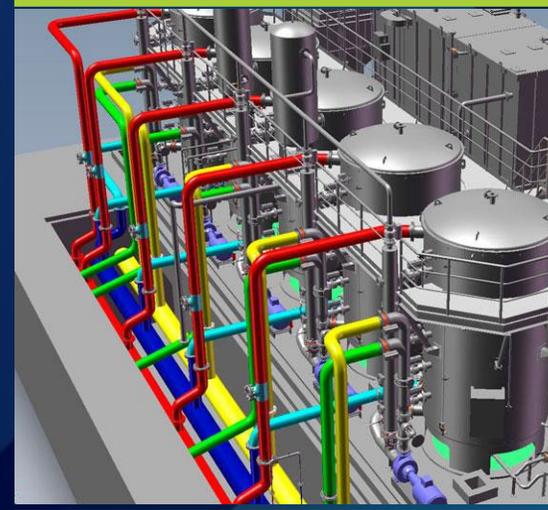
- BHP Powder Leach Nickel Sulphate Project
- Roy Hill Saline Water Reverse Osmosis Desalination Plant (EPC)
- Rio Tinto Western Turner Syncline 2 Brownfield upgrade project
- Rio Tinto Robe Valley Sustaining – Mesa J Secondary Sizer
- Water Corporation Chidlow Power Station
- Roy Hill Ultrafine Iron Recovery Project (WHIMS)
- BHP Newman Upgrade Project
- Synergy Fire Services Upgrade
- FMG WHIMS Pilot Plant
- Rio Tinto Zero waterline project

Environmental services and projects



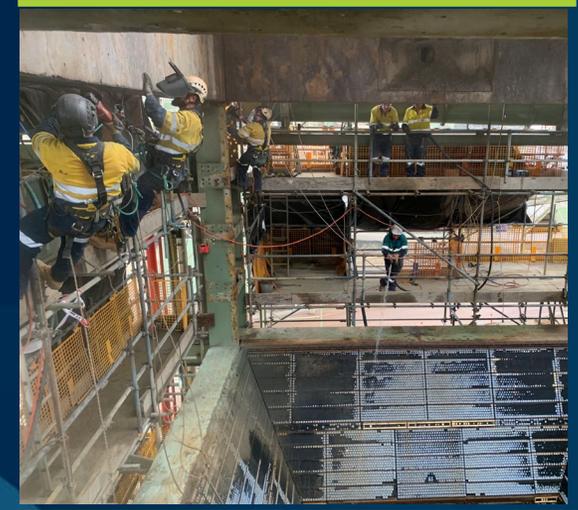
- Rio Tinto Paraburdoo Dust Collector System
- Rio Tinto Yandi Dust Collector System
- Rio Tinto Tom Price Dust Collector System
- Rio Tinto Gudai-Darri Dust Collector System
- Tianqi Lithium Off-Gas Scrubbers
- KGCM Gold Room Fume Extraction Scrubber
- BHP CD2 wet scrubber
- BHP Leach scrubbers
- BHP Nickel West NiSO₄ Dust Extraction
- BHP Hope Downs HD1 project Dust Project
- Dargues Gold Dust Collection System
- Rio Tinto Dust Auditing & Maintenance
- Iluka Cataby Dust Collection Project
- CSBP Regenerative Thermal Oxidiser (RTO)
- Shell Regenerative Thermal Oxidiser (RTO)
- Alcoa Regenerative Thermal Oxidiser (RTO)
- Rio Tinto Dust Improvement Program scoping and preliminary design

Engineering and design consultancy



- CBH Tonnes to Port scoping and preliminary design
- Pilbara Port Authority – Engineering Services
- Iluka – Engineering Services
- Roy Hill Saline Water Reverse Osmosis Facility (EPC)
- Mineral Resources Wodgina and Mt Marion Non-Process Infrastructure Design & Engineering
- Accionia Waste to Energy Project
- BHP Minerals Australia PLNSP Piping Design
- Rio Tinto Nitrogen Tyre Facility design
- Rio Tinto Yandi Chiller Unit Replacement design
- Galaxy Lithium Ore Sorting Facility
- Covalent Lithium mineral processing engineering services
- Salt Lake Potash engineering & design works
- MACA Dust Suppression electrical design
- ThyssenKrupp South Flank Reclaimer engineering
- CBH Lake Grace Out loading engineering study
- BHP Ports General design & engineering
- Roy Hill (WHIMS) Commissioning

Maintenance and shutdown services



- Newmont Coarse Ore bin wall replacement
- Transurban Clem 7 Damper project
- Rio Tinto conveyor maintenance Paraburdoo, Yandi, Tom Price, West Angelas
- Newmont mechanical and electrical Maintenance Works
- FMG conveyor maintenance Chichester region
- Citic Pacific Mining E&I maintenance
- BHP Whaleback shutdowns
- SEA Gas Yallamurray pipeline
- DBNG Pipeline Works
- Worsley Alumina RTO maintenance
- CPM Process water line upgrade
- Perth-Kalgoorlie water pipe refurbishment
- Roy Hill shutdown services
- Alcoa- SMP services

Successful project and service delivery

Sustaining capital and minor projects



- Water Corporation – Burrup Seawater Intake Refurbishment Project
- Rio Tinto Pilbara Dust Maintenance Program
- FMG Christmas Creek Platform Modifications
- Rio Tinto 4M Gravity Take Up project
- Rio Tinto Yandi Chiller Unit Replacement
- Rio Tinto Dampier Port Shed Refurbishment
- GMA Garnet remedial works
- FMG Eliwana ROM Bins
- Rio Tinto EII Structural Integrity works
- FMG Chiller Project
- Rio Tinto Yandi Chiller upgrade project
- Water Corporation Minnivale refurbishment
- Rio Tinto Tom Price Fuel facility

Electrical and control infrastructure



- BHP PLNSP Site E&I Works
- ABB Chevron Jansz IO Transportable Substation
- FMG Iron Bridge Switchrooms (7)
- FQML Shoemaker Project – Switchrooms
- Alcoa Wagerup 22kV Switchboard Upgrade
- Mineral Resources Wodgina Commissioning Works
- APA Lakeway Project Switchrooms
- APA Ambania Compressor Station
- APA Wiluna Control Hut
- Pilbara Port Authority Dampier Bulk Liquids Kiosk
- Alcoa 22kV Pinjarra Switchrooms
- Horizon Power Switchrooms
- Santos communication rooms
- MSP CGP3 HV Switchrooms
- BHP PLNSP 415V HV substation & 11kV LV Sub station
- Tronox Sub 500 Switchrooms
- Tom Price Zone Substation project

Power generation services



- Woodside Pluto LM 6000 Generators
- GLNG NCS Compressors
- EDL Battery Energy Storage Systems – Weipa, Broome
- QGC Argyle Compressors stations
- Jemena Banana & Rolleston Compressors
- QGC Lauren Field Compressor stations
- Christmas Island Power Generation Project
- Chevron Wheatstone Essential generators
- Rio Tinto CLP Generators
- Penske Crown Towers standby generators
- WA Government ES Generator Replacement
- Chevron Gorgon Ventilation Silencers
- APA Ventilation Silencers

Fabrication and module assembly



- PLNSP Project Fabrication & Assembly
- Covalent Lithium Refinery Piperack Modules
- Rio Tinto Gudai-Darri modular structures
- FMG Eliwana ROM Bins
- Synergy Pinjarra baffles & screens
- WTS2 Chutes and covers
- LOR Structural fabrication
- Metronet railcar manufacturing
 - Cabin structures
 - Battery Boxes
 - Pantographs
 - Couplers
 - Fuel tanks
- FMG, Rio, BHP, Alcoa ducting fabrication
- Newmont Coarse Ore Bin walls

Long term clients

- ▶ 32 Years building relationships with asset owners
- ▶ Repeat business
- ▶ Multi-year Master Service Agreements
- ▶ Growing customer base
- ▶ Multiple industry segments
- ▶ Large WA footprint



Mining & Minerals



Manufacturing



Infrastructure



Oil & Gas



Rail



Utilities

- | | | |
|-----------------|------------------|------------------|
| BHP | Minara | Schneider |
| Rio Tinto | Barrick Gold | ABB |
| Iluka | Origin Energy | FL Smidth |
| FMG | Santos | Salt Lake Potash |
| Newmont | CSBP | Cockburn Cement |
| Alcoa | APA | Zinfra |
| Bradken | EPSA | Laing O'Rourke |
| KCGM | Jemena | First Quantum |
| QGC | Covalent Lithium | Glencore |
| Southern Ports | Pilbara Minerals | Thyssen Krupp |
| Water Corp | South32 | Alstom |
| Synergy | Tianqi Lithium | Eaton |
| EDL | Galaxy Lithium | Wabtec |
| CBH | Tronnox | Pilbara Ports |
| Talison Lithium | APA | Acciona |
| Roy Hill | Santos | Western Power |
| Citic Pacific | GE | Transurban |

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Thank You

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