



mgc pharma 

Leading The Way in Phytomedicines

Company Presentation

PRESCRIPTION ONLY MEDICINE
KEEP OUT OF REACH OF CHILDREN
mgc pharma 
MXP 100
ORAL DROPS, SOLUTION
100 mg/ml Cannabidiol
30 ml

Corporate Overview

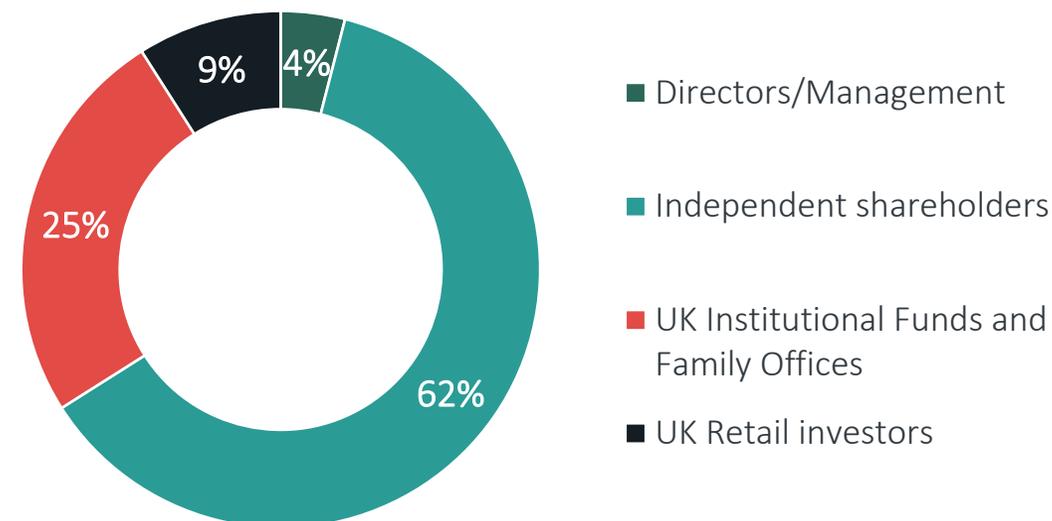
MGC Pharmaceuticals Ltd (ASX/LSE: MXC) is a European based bio-pharma company developing and supplying affordable standardised phytocannabinoid derived medicines to patients globally, for the immediate growing demand in the existing medical markets in Europe, North America and Australasia and future key markets.

MGC Pharma has a growing patient base in Australia, the UK, Brazil and Ireland and has a global distribution footprint via an extensive network of commercial partners meaning that it is poised to supply the global market.

Issued Capital

Ordinary shares	2,279,465,616
Listed Options (\$0.045, expiring 31 August 2021)	80,777,228
Performance Rights	10,000,000
Unlisted Options & Convertible Notes (\$0.05 - \$0.15)	62,500,000
Convertible Notes	3,850,000

Shareholder Breakdown



Capital Structure

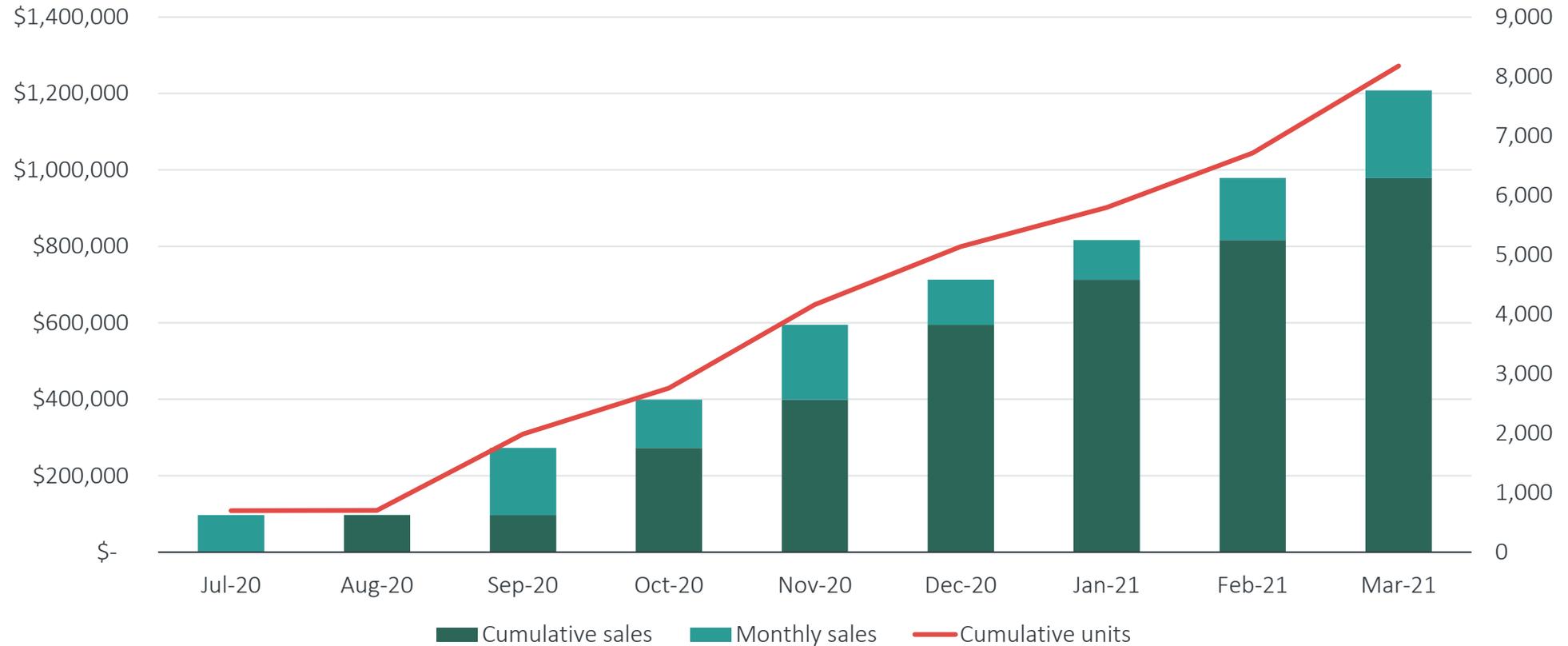
ASX/LSE Code	MXC
Market Capitalisation (as at 08 April 2021)	~\$160m
Share price (as at 08 April 2021)	\$0.070
Cash at Bank (as at 31 March 2021)	~\$10m



Company Mission

“To Build an Innovative, Vertically Integrated bio-pharma company providing Standardised, Affordable PhytoMedicines of the Highest Regulatory Compliance for Targeted global markets and patients”

Financial Year Cumulative Phytocannabinoid Product Growth*



* Excludes sales of ArtemiC



Board of Directors

Highly qualified team, each with over 15 years of relevant industry experience



Roby Zomer
Managing Director, CEO &
Co. Founder

Following 10 years of experience in the BioTech and AgroTech sectors alongside running large scale projects, Mr. Zomer joined MGC Pharmaceuticals as Executive Director & CTO, bringing his extensive business contacts, scientific and engineering skillset to bear on ensuring MGC's position as a leader in research and development, as well as ensuring top performance from our global operations.



Brett Mitchell
Executive Chairman &
Co. Founder

With over 20 years of experience in the founding, financing and management of both private and publicly listed companies, Mr. Mitchell is responsible for the corporate strategy, capital markets and financial management of the company, and is integrally involved in assisting in building a new industry from the ground up in Australia.



Nativ Segev
Non- Executive Director &
Co. Founder

The founder of MGC Pharma, previously CEO of an Israeli licensed Medical Cannabis company, with over 10 years of experience in the global medical cannabis industry and over 15 years of experience in executive roles. Founded MGC Pharma to expand into the International markets and to raise the quality and viability of medicinal phytocannabinoid products.



Dr. Stephen Parker
Senior Independent Director &
Chairman of Audit and Board
Committees

Dr. Parker has over 30 years of corporate finance, directorship, corporate advisory and investment banking experience focused on the pharmaceutical and biotechnology sectors in the UK, Europe and North America, such as the Chairman of Sareum Holdings plc. Dr. Parker is regarded as a leading corporate expert and strategic thinker. He has a reputation for rapid and clear analysis and the ability to translate this analysis into an implemented solution.



Dr. Ross Walker
Independent Director &
Head of Medical Advisory
Board

Dr. Walker is a well-known figure in Australian health, as former host of a weekly radio programme and a prominent cardiologist who specialises in echocardiography and preventative cardiology. Dr. Walker has published several books, and lectures both nationally and internationally. His contacts in the medical establishment and beyond allow him to facilitate relationships for MGC and draw positive public attention to the brand.



Evan Hayes
Independent Director

Evan Hayes is a highly experienced Board member and brings over 20+ commercial and leadership experience within the healthcare and biotechnology sectors. Mr Hayes graduated with a Master of Science 1st Class Honours (Biotechnology) from the National University of Ireland, Galway and prior to this he finished first in his class from the National University of Ireland, Cork with a Bachelor of Science degree (Honours). Mr Hayes' has also won the Daniel O'Carroll Award for Scientific Research.



Key Clinical and Operational Management

Leading experts in the medical cannabis space with unparalleled expertise



Sasha Friedman
Chief Operations Officer
Deputy CEO

12 years of experience in Business Process Design and implantation as a Senior Consultant for Deloitte and a Project Manager in Tel-Aviv-Jaffa municipality. Implementing business solutions in various industries for Enterprise and SMB organizations globally and leading cross-sectional teams



Nicole Godresse
Global Chief Sales Officer

Nicole has over 20 years' experience in the pharmaceutical/healthcare industry, holding senior roles with major multi-national companies including Eli Lilly, Johnson & Johnson, Schering-Plough, Merck Sharp & Dohme and most recently Tilray. In her most recent roles as General Manager ANZ and Director of Emerging Markets at Tilray, Nicole was instrumental in launching the first Medical Cannabis brand legally in both Australia and New Zealand, launching one of the first Medical Cannabis clinics in Australia, delivering some of Australia's first government funded cannabis clinical trials and negotiating major exclusive government supply agreements.



Dr. Jonathan Grunfeld
Chief Medical Officer
Head of Oncology

Certified in Israel, with clinical experience at the MD Anderson Cancer Center, Dr. Grunfeld has spent the last twenty years focusing on Neuro-Oncology, with a focus since 2010 on Cannabis as a treatment for oncological palliative care. Involved in the licensing of care including direct clinical monitoring of circa 5,000 medical cannabis patients in Israel, giving him a unique insight into questions of dosing, patient groups and developing treatment methodology.



Prof. Uri Kramer
Head of Neurology
Product Development

Prof Kramer has a busy paediatric epilepsy clinic with many patients being treated with cannabis. Prof Kramer has run full scale epilepsy trials with cannabis and brings a wealth of experience in various fields (Paediatric Neurology & Child Development). Additionally, Prof Kramer is a former president of the Israeli League Against Epilepsy.



Dr. Nadya Lisovoder
Head of Clinical Research
(CRO) and Regulatory

15 years of domestic and international experience in academic and clinical studies in the pharmaceutical, diagnostic and medical devices industry. Dr. Lisovoder is a regulatory expert and has been a clinical adviser to public biotech companies as well as incubator companies. She has managed clinical trials and has been leading for the Israeli government biomedical research in 7 hospitals in northern Israel in cooperation with universities, international Pharma companies, global CROs and biotech companies.



Amir Polak
Chief Technology Officer

Mr. Polak is a scientist who, for the last 15 years, has been working within the chemical industry in various fields including pharmaceutical, fuel, bio-fuel and 3D printing, from inception through to release to market. Mr. Polak has an MSc in Chemistry from the Hebrew University (Jerusalem).



Company Highlights

MGC Pharma is a European based, vertically integrated bio-pharma company supplying EU-GMP Phytocannabinoid derived products to patients, with increasing product sales in Australia, NZ, UK, Ireland and Brazil through special access schemes, and new key markets opening in EU and Israel



Since 2018 MGC has held GMP certification for the manufacture of Investigational Medical Products at the Slovenian facility



Three Investigational Medicinal Products (IMPs) in three clinical trials (Phase II and Phase III)



Additional targeted products in development pipeline with wide IP developments and new Phytotherapeutics line



Rapid growing patient base – delivering affordable cannabinoid medicines to patients. Record quarter of sales & revenue in December 2020 quarter



Global distribution via extensive network of commercial partners and direct patient access in Australia via acquisition of Medicinal Cannabis Clinics



Highly qualified management team, supported by leading clinical advisory experts



Company Strategy

Development and commercialisation of Phytocannabinoid derived products through a vertically integrated, core IP value chain delivering a “Nature to Medicine” business strategy with global distribution capability in place



Genetics

High THC >35% strains
High CBD >20% Strains



Extraction & Isolation into API

Super Critical (Co²)
Alcohol Extraction



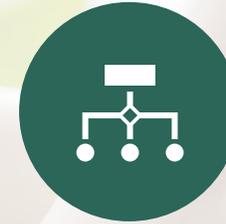
Clinical Trials

Europe (EMA)
Australia (TGA)



Product Development

Europe
Australia



Distribution

UK, EU, Australia, NZ
LATAM, MENA



Products

Research &
Development



Phytomedicines – Investigational Products



MGC's Phytomedicines are Plant based products proceeding through clinical trails to obtain marketing authorization, which will allow doctors around the world to prescribe a product with accurate claim to treat symptoms



These investigational products allow MGC Pharma to provide prescription and OTC medicines at an affordable price point, in comparison to the alternative treatments for untreated conditions



These products are the outcome of years of experience and development of our medical team, produced under strict GMP guidelines with QA/QC/QP controls and audit



CannEpil[®] designed as a treatment for refractory epilepsy
CogniCann[®] designed to improve dementia and Alzheimer's disease patients quality of life
CimetrA[™] as a treatment to offset the Cytokine Storm and other auto-immune indications



Clinical trials and educational symposiums along side training and patient support platform increasing the access of medicines to the market



Clinical R&D – Key Products Trials

Three research areas based on medical experience and large data collections. MGC Pharma has commenced the following clinical trials for three of its key Phytomedicine products CannEpil[®], CogniCann[®] and CimetrA[™]

Research Areas

Key Products

Neurology

- Epilepsy
- Dementia
- Cerebral Palsy

CannEpil[®]

Phase IIb Clinical Trial at Schindler Hospital in Israel on the safety and efficacy of CannEpil[®] as an add on treatment in children and adolescents with refractory epilepsy

CogniCann[®]

Phase II Clinical Trial with the University of Notre Dame in Perth, WA to evaluate the potential behavioural benefits CogniCann[®] may have on patients with dementia and Alzheimer's disease

Autoimmune

- Anti-Inflammatory
- Anti-Bacterial

CimetrA[™]

CimetrA[™] does not contain cannabinoids, designed from 4 natural ingredients as a phyto medicine to target viral infections with inflammatory complications. In December 2020 has completed its Phase II Clinical Trail at Nazareth Hospital EMMS, Hillel Yaffe Hospital in Israel and Mahatma Gandhi Mission's Medical College & Hospital in India

Results from the trial successfully show CimetrA[™] met all its primary and secondary endpoints and statistically significantly improved the clinical recovery of COVID-19 infected patients. CimetrA[™] has just been approved for Phase III Clinical Trial starting at Nazareth Hospital



CannEpil[®] is a Phytocannabinoid derived IMP used as a treatment for refractory epilepsy

- Available to prescribe in Australia and UK as an Investigational Medicinal Product through early patient access schemes
- CannEpil[®] is an oral oil solution of 20:1 cannabidiol (CBD) and (-)- trans- Δ^9 -tetrahydrocannabinol (THC)
- Produced from two proprietary, preselected, specifically bred genotypes of the cannabis plant with a stable and specific ratio of cannabinoids
- MGC's first pharmaceutical-grade product targeted for drug resistant (refractory) epilepsy, which accounts for approximately 25% of the people diagnosed with epilepsy
- Estimated yearly average treatment costs per patient: A\$10,000 – A\$14,000

Epilepsy

Target Market:

- Over 1,900,000 people have epilepsy in Europe (over 480,000 epilepsy patients in UK)
- Over 200,000 epilepsy patients in Australia
- Approximately 25% of people with epilepsy have a drug-resistant (DRA) form
- Estimated population at launch of marketing authorisation is over 200,000 people with DRA (in Europe and Australia)
- Expected time to marketing authorisation **4 years**

The global epilepsy market is expected to be **~A\$12.9bn** by 2023



As originally announced in November 2019, Company Presentation – UK and Australia Roadshow

Source of target market: [Alacrita Market Projections Report](#); Source of estimated average treatment costs (within the EU): [Alacrita Market Projections Report](#); Source of epilepsy medication market: [Medgadget Market Research Future](#)



CogniCann® is MGC Pharma's second Phytocannabinoid derived IMP designed to improve dementia and Alzheimer's disease patients quality of life

- Available to prescribe in Australia as an Investigational Medicinal Product through Early Patient Access Scheme
- CogniCann® is a oromucosal spray of cannabidiol (CBD) and (-)- trans- Δ^9 -tetrahydrocannabinol (THC)
- Produced from two proprietary, preselected, specifically bred genotypes of the cannabis plant with a stable and specific ratio of cannabinoids
- Contains a 3:2 mix of THC (25mg/mL) and CBD (17mg/mL)
- **Estimated yearly average treatment costs per patient : A\$7,800**

Dementia

Target Market:

- Over 690,000 people with mild dementia in Europe (over 200,000 mild dementia patients in UK)
- Over 135,000 mild dementia patients in Australia
- Total estimated with mild dementia population 950,000 at marketing authorisation launch (in Europe and Australia)
- Expected time to marketing authorisation **5 years**

The global dementia medication market is expected to exceed **~A\$40bn** by 2026



As originally announced in November 2019, Company Presentation – UK and Australia Roadshow

Source of target market: [Alacrita Market Projections Report](#); Source of estimated average treatment costs (within the EU): [Alacrita Market Projections Report](#) and Internal Company Evaluation; Source of dementia medication market: [Coherent Market Insights through GlobalNewswire](#)



CimetrA™ is a phyto medicine based on natural ingredients from Artemisinin, Curcumin, and Boswellia serrata, has clinically proven effective in arresting the cytokine storm in COVID-19 patients

- CimetrA™ uses an enhanced delivery system technology, a platform to deliver natural ingredients more effectively in higher concentrations to the cells, improving bioavailability of natural ingredients
- The Phase II human clinical trial testing CimetrA™ for treatment of COVID-19 included 50 patients across three hospital sites, Nazareth Hospital EMMS, Hillel Yaffe Hospital in Israel and Mahatma Gandhi Mission's Medical College & Hospital in India
- 33 Patients were in the treatment group and 17 patients were in the placebo group
- CimetrA™ successfully met all its primary and secondary study endpoints (100% of patients in the treatment group), and all FDA requirements for diversity of patients
- None of the patients in the treatment group required additional oxygen, mechanical ventilation or admission to intensive care

Target Market:

- The entire world is currently affected by COVID-19 and seeking solutions
- Success of the ArtemiC food supplement formulation suggests an immediate market for CimetrA™
- Expected time to fast tracked marketing authorisation less than one year

CimetrA™ has been approved for Phase III Clinical trials starting April 2021



R&D – Preclinical

Developing medicines that leverage its proprietary medical cannabis formula through clinical trials in Israel, Europe and Australia. Enable future medical product sales across the EU, Australia and other geographies, following the legal and regulatory approvals

Neurological

CepaCann Oral Spray to treat Cerebral Palsy

Preclinical in process

Oncological & Cancer Side Effects

Tetrinol Treatment of Anorexia Cachexia in Cancer Patients

Preclinical in process

MXOT01GB01 Treatment of Glioblastoma (NIB Slovenia)

Preclinical in process, Phase I planned H2 2021

MXOT02ME01 Treatment of Melanoma Cancer (RMIT/CannaHub, Aus)

Preclinical in process

MXOT03PC01 Treatment of Prostate Cancer (RMIT/CannaHub, Aus)

Preclinical in process

Autoimmune Disease – Inflammatory

InCann BiActive Capsule to treat Chron's and IBS (RMIT/CannaHub, Aus)

Preclinical in process, Phase I planned H2 2021

TopiCann Topical treatment of Eczema and inflamed skin (Slovenia, EU)

Study Results: 70% Reduction in 4 weeks



Proprietary MGC Drug Delivery Technology

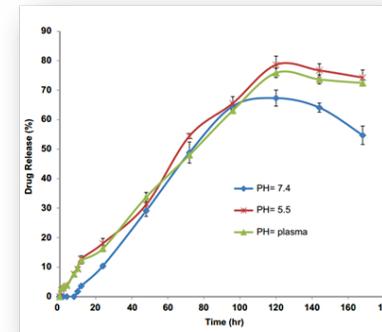
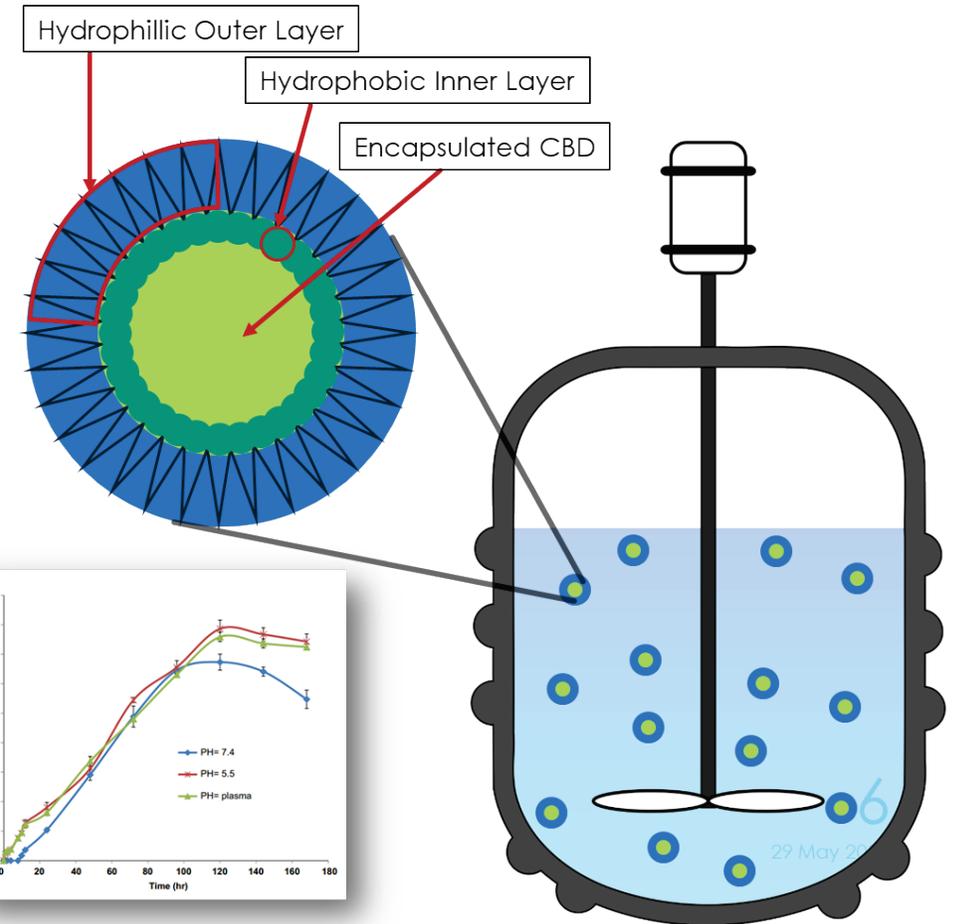
Smart nanostructured materials for drug delivery

Nano-emulsion, Nano particles & Core-shell microcapsules

MGC is currently conducting research development on smart nanostructured materials to deliver drugs to the target sites with reduced dosage frequency and in a controlled manner, to mitigate the side effects experienced with traditional therapies.

In particular, to resolve the main critical issues encountered with conventional pharmaceutical treatments with the following:

- Specific distribution of the API
- Controllable release of the API
- High bioavailability



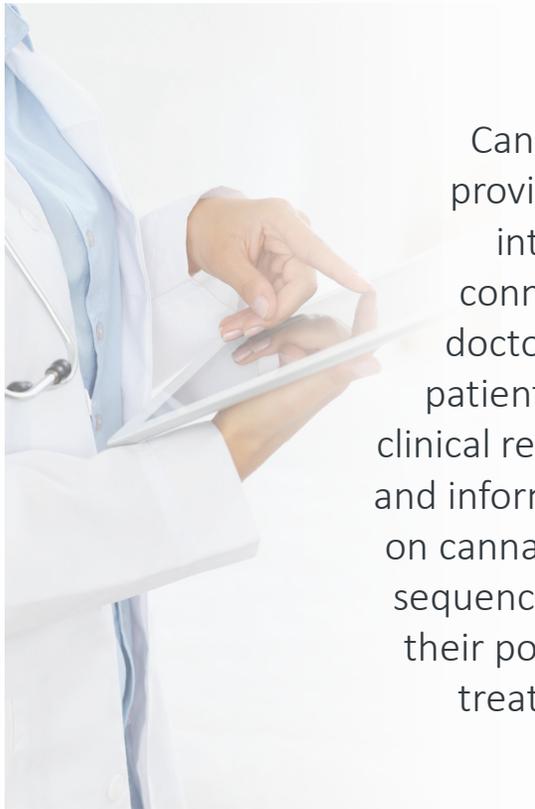
 **GraftBio™** SNEDDS Technology



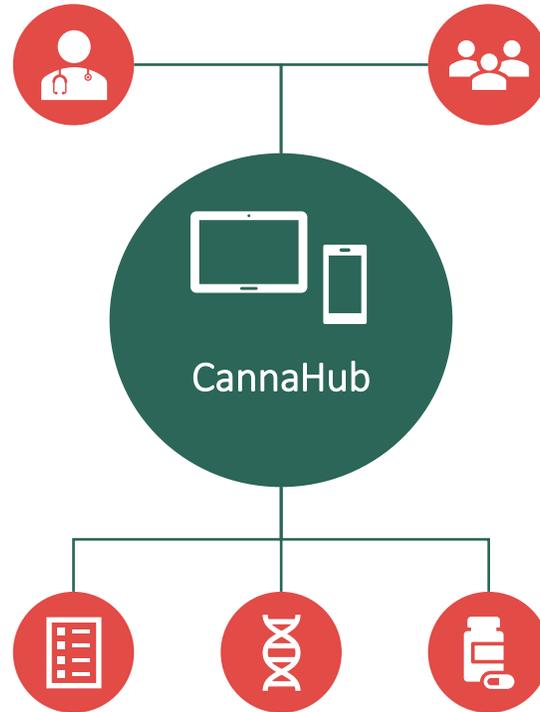
Strategic Partnership with RMIT

MGC Pharma and RMIT have developed the CannaHub, a digital research hub for the application of Phytocannabinoid derived medicines including the International Library of Cannabinoids (ILC)

CannaHub was recently granted a EU REDI grant funding three doctoral students for three years, on areas of research, guided by MGC, taking place at the partner institutions



CannaHub provides an interface connecting doctors and patients with clinical research and information on cannabinoid sequences and their potential treatments



International Library Of Cannabinoids

- ILC is the World's first library of cannabis medicine where details of medical cannabis clinical research, cannabinoid sequences and their treatments can be found
- ILC will collect data from diverse clinical studies, academic publications, patient feedback as well as diverse cannabinoid strains
- Collected and analysed data from the ILC will assist and enhance the work of doctors and researchers and improve industry efficacy estimates of cannabinoid treatment of various disorders
- ILC could be utilised for the design and implementation of clinical trials via its mobile and web-based applications



Manufacturing, Distribution and Patient Access



EU-GMP Manufacturing Facilities



SLOVENIA: EU-GMP certified facility capacity to manufacture up to 12,000 prescription products per month – 3 year GMP license granted. Focus on Investigational Medical Products



MALTA: Cimetra™ manufacturing facility
~5 million AUD grant EU Grant, operational October 2021



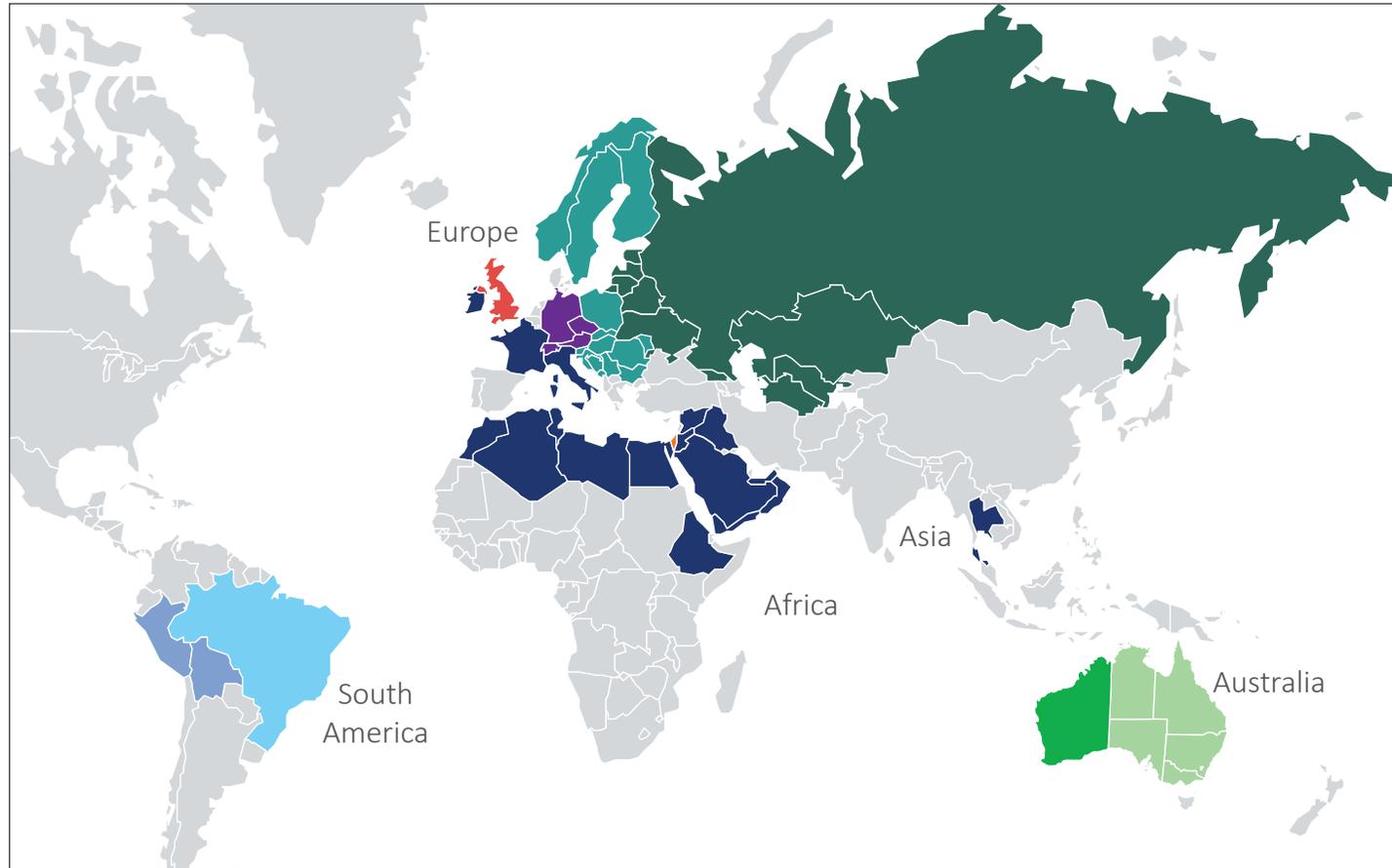
Combined Ability to manufacture 200,000 units per month under GMP conditions within the EU



Key Global Distribution Partners

Extensive network in place providing access to hospitals, pharmacies and research institutions around the world

Lenis is the Company's wholesaler/exporter to all distributors globally and is also a direct distributor to key European markets. The Acquisition of Medicinal Cannabis Clinics also provides distribution and direct patient access across Australia



- **Lenis**
-  **MEDICINAL CANNABIS CLINICS**
-  **OnixCann**
MEDICAL GRADE CANNABIS
- **LYPHEGROUP**
-  **SK-PHARMA**
-  **IMC**  **IM Cannabis Corp.**
-  **ANDEN NATURALS**
-  **AM MANGION GROUP**



Key Patient Access Agenda

Strategic synergies providing expedited commercial growth



Relationships on the ground

Strategic Alliance with Australia's leading Epilepsy Association, Epilepsy Action Australia



Creates Doctor & Market awareness

Leading to prescriptions via **Early Patient Access Schemes**



Giving MGC the ability to both wholesale and distribute directly to other clinics, pharmacies & patients to reduce storage and distribution costs, while keeping prices consumer focused.



Taking ownership of the supply chain all the way to patient. MGC Pharma completed the acquisition of 100% of the operating telehealth clinic - business assets, data and IP of Medicinal Cannabis Clinics in November 2020, providing an additional operating platform with import and distribution capacity



Medicinal Cannabis Clinics (MCC) – the Next Phase of Growth in Australia

MGC Pharma has acquired 100% of MCC's operating telehealth clinic – business assets, data and IP



About MCC



Established in 2019 - a leading Australian telehealth medicinal cannabis clinic with an extensive doctor, pharmacy and patient network



4,500+ medical cannabis consultations



Highly experienced medical team specialising in cannabinoid medications



Allows medication to be dispensed and delivered straight to the patient's door

Strategic rationale

Provides an established operating platform with over 600 pharmacy and doctor accounts.

Optimises control of the supply chain from manufacturing through to patients thereby improving profit margins while also providing high-quality GMP certified medications at affordable prices.



Investment Proposition

Fully Integrated Model: Research → Product Development → Commercialise

Built on Decades of Experience



Technical team of globally recognised scientists and doctors

Focussed Operations



Core divisions:

- Research and Development
- Manufacturing and Distribution

Strategically Located



Operational bases close to key markets supported by corporate headquarters

Robust Product Offering



Portfolio of established and upcoming products targeting key markets

International Reach



Strong network of research and commercial partners globally

Strong Market Outlook



Global phytocannabinoid market gaining traction



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