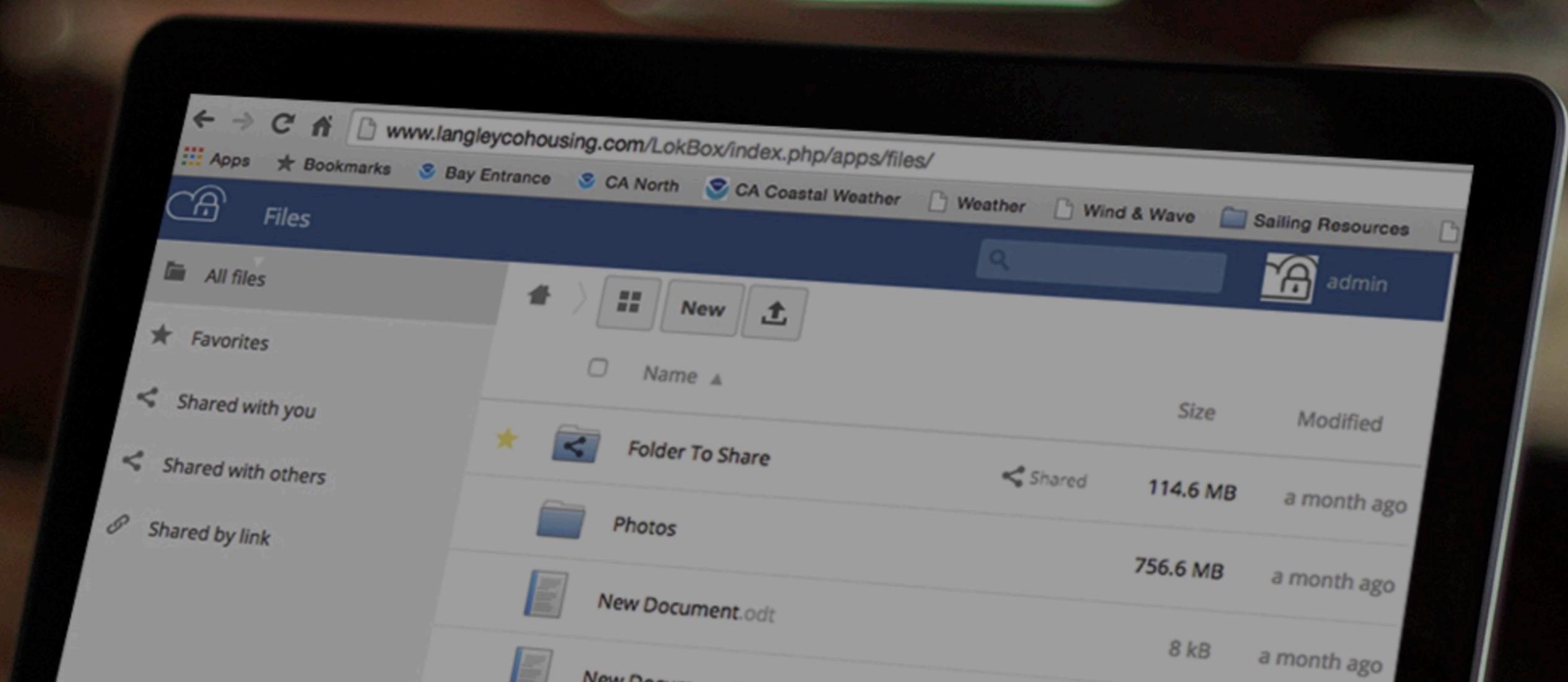




Secure ubiquitous file sharing on any device

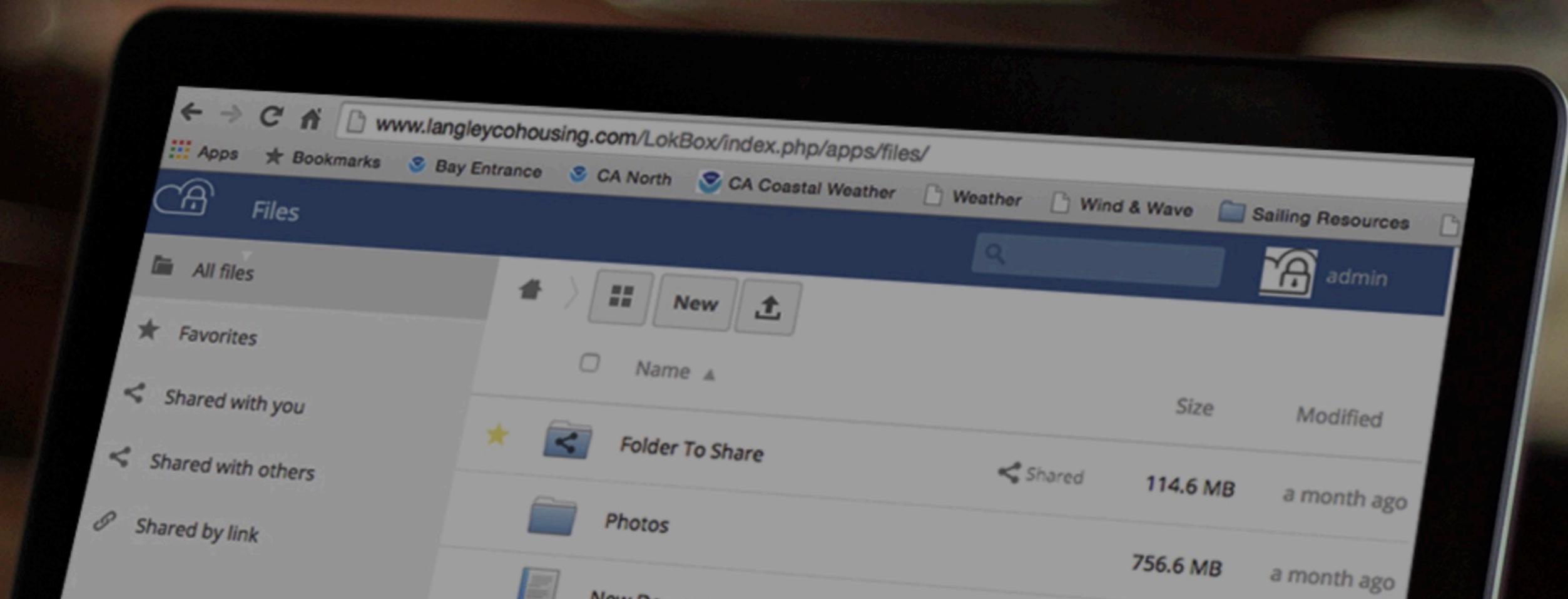
February 2016



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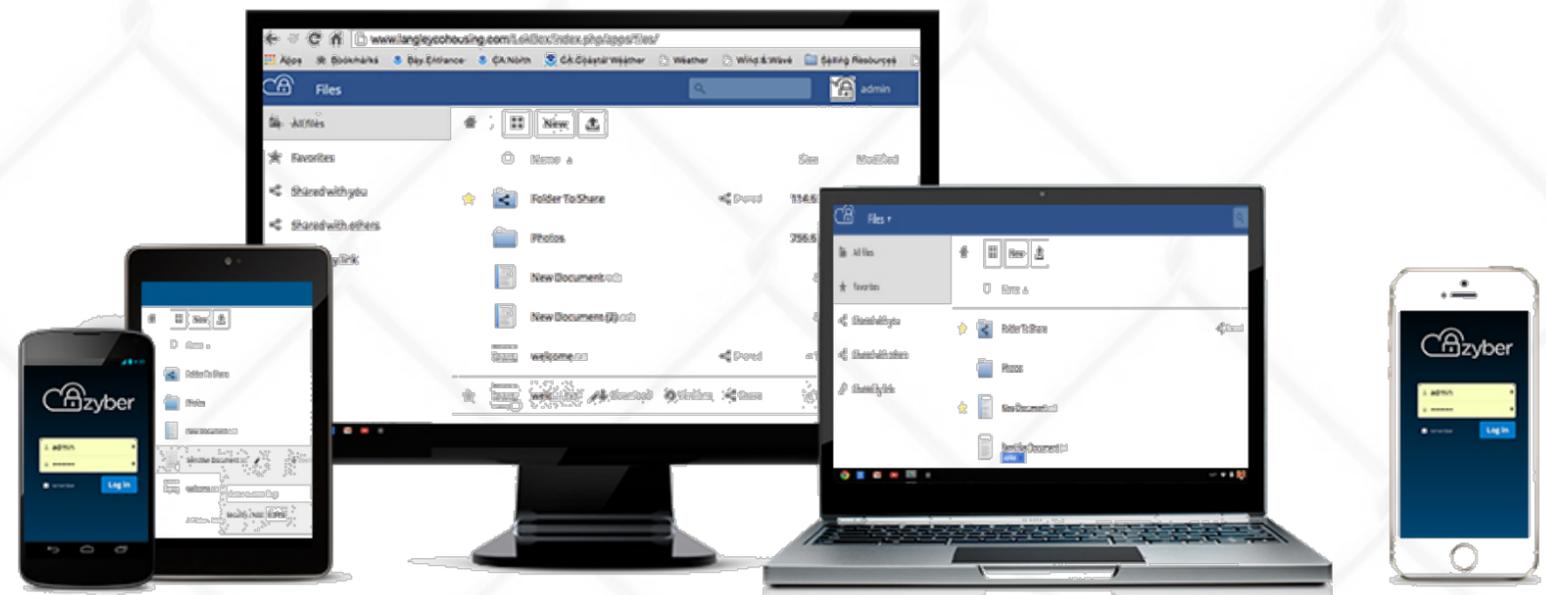
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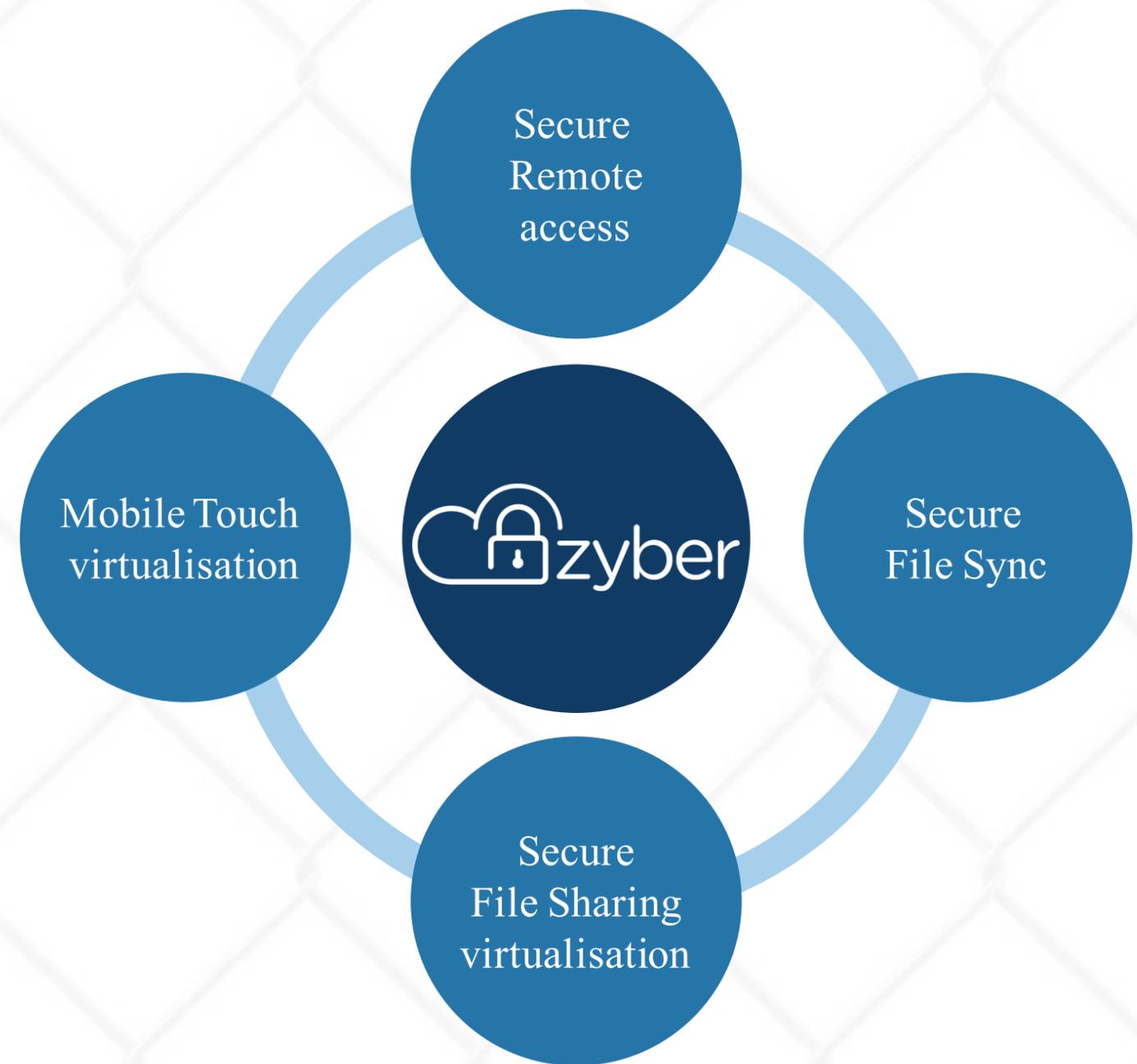
Zyber Company Vision

To provide a **SECURE** ubiquitous file sharing solution that can be deployed **quickly and easily** on any mobile device.



Company background

- Spent two years developing secure managed file sharing solution
- Proof-of-concept (POC) trials planned by five large enterprise and government agencies
- Commercial launch expected this financial year
- Based in Vancouver Canada
- With a development team in Australia



File sharing: a multi-billion dollar nightmare for enterprise

The rise of Shadow IT

‘Shadow IT’ refers to use of software and IT services without the knowledge or consent of the company’s IT department

- Shadow IT used to be confined to employees using non-approved Excel macros and boxed software purchased at a retail outlet
- Shadow IT is now driven by file sharing, collaboration tools, social media, cloud-based services
- The use of such applications leaves companies vulnerable to the loss of sensitive information

Big problem but bigger opportunity

- Gartner estimates that global spend on IT security to hit \$US86bn this year
- Fastest growing segment over past few years is ‘data loss prevention’
- Companies are attacked **two million times** a week in the US and each successful cyber attack costs companies \$US300K*
- Gartner recommends
 - Develop data security policies for access to approved services in cooperation with business stakeholders to address data residency and compliance issues
 - Use encryption to protect intellectual property or to address compliance and data residence issues
 - Implement enterprise level access controls for all cloud file-sharing services

* IBM X-Force Trend and Risk Report

Zyber: right place, right time,
right solution

What is Zyber?

- Centralised enterprise platform for secure file sharing
- Sensitive data/files never leave company's control
- Files are accessed by end users via encrypted streaming
- End user can still edit file/collaborate with others
- Scalable with multi-deployment model for enterprise and SMBs



How is Zyber different?

- Current solutions focus on ‘plugging holes’ in existing file sharing software and threat detection
- Vulnerabilities will always remain due to decentralised nature of existing file sharing software
- Leaves no digital footprint: loss of mobile device doesn’t mean loss of data
- Zyber is built from the ground-up to seamlessly work with current enterprise IT systems

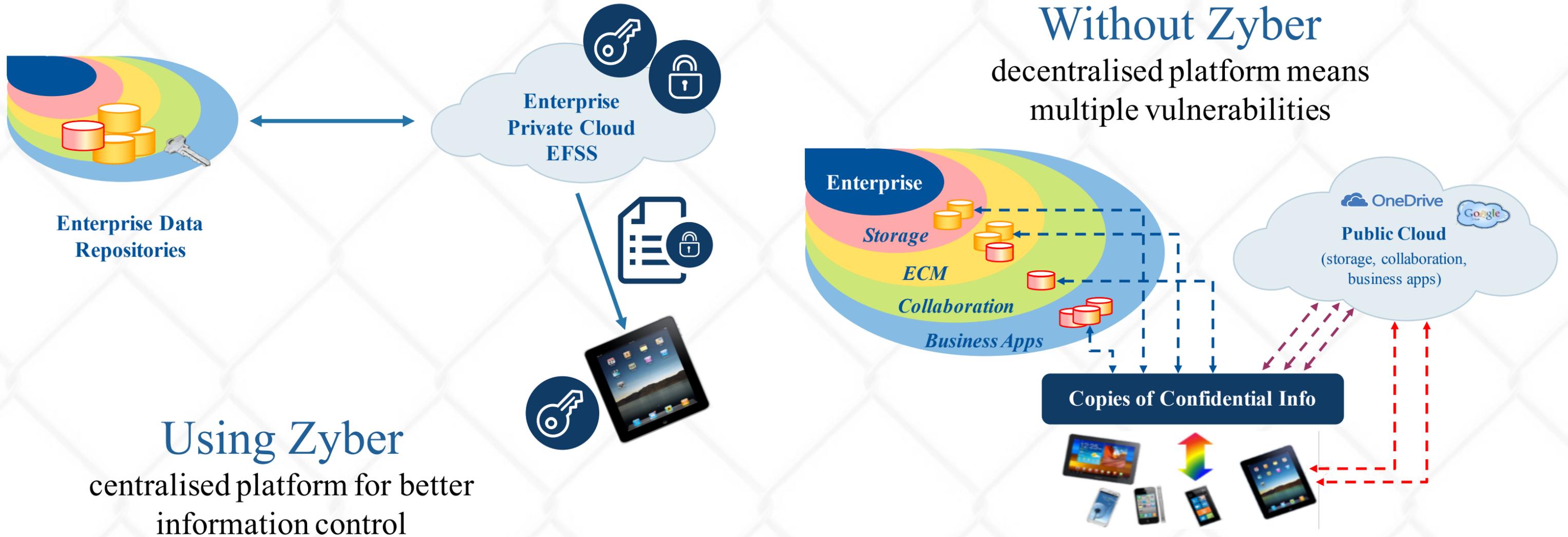


* File Synchronization & Sharing (FSS) - <http://www.idc.com/getdoc.jsp?containerId=prUS25192614>

How Zyber addresses Shadow IT

What Gartner recommends	What Zyber delivers
Develop data security policies for access to approved services	Zyber addresses compliance issues by providing control and audit functionality within the enterprise's data centre. Zyber addresses data residency concerns and hands back control of the confidential information to the enterprise and out of the cloud.
Use encryption to protect intellectual property or to address compliance and data residence issues	Zyber addresses privacy concerns by providing strong 256-bit encryption controlled by the enterprise to protect intellectual property and other confidential information in shared files within appliances at the location of the enterprise.
Implement enterprise level access controls	Zyber implements enterprise-determined access controls for all cloud and private cloud file-sharing services.

How the Zyber platform works



EFSS = Enterprise File Sync & Share

How the platform works

- Can be deployed as an enterprise software product or proprietary server appliance to store and protect data behind a professionally managed firewall
- Uses 256-bit military/banking grade symmetric encryption along with two additional trade secret technologies to secure data at rest
- Protects data in motion by projecting virtual images to serialised view clients on any device



Benefits of the Zyber system

	 zyber	DropBox	Google Drive
Enhanced productivity without the threat of Shadow IT	✓	✗	✗
No copies of confidential data stored remotely	✓	✗	✗
Secure file access/sharing even with external parties	✓	✗	✗
256-bit military/banking grade encryption	✓	✗	✗
Leaves no digital footprint - eliminates threat of negligent end-user	✓	✗	✗

A group of business professionals in a meeting room, silhouetted against large windows. The scene is dimly lit, with the primary light source being the windows, which show a sunset or sunrise. The people are engaged in a meeting, with some standing and talking and others seated at tables. The overall atmosphere is professional and collaborative.

Zyber: the right investment proposition

Zyber's unique investment potential

Secure Defensible technology:

- Product trails planned by several large potential enterprise clients
- Well defined marketing strategy in a multi-billion dollar market
- The right team with the track record and experience
- No large working capital outlay required for sales ramp up



* File Synchronisation & Sharing (FSS) - <http://www.idc.com/getdoc.jsp?containerId=prUS25192614>

Key customer trials in 2016

Five POCs planned over the first two quarters in 2016 with Government, Retail, Telecommunications, Energy and Healthcare Clients.

These POCs will:



Prove the overall scalability of the solution



Suitability to deploy in a hosted/managed services model



Incorporation of customer feature sets into the existing Zyber product



Validate the Zyber security deployment

* Proof-of-concept (POC) - Client names cannot be revealed due to confidentiality agreement

Zyber's revenue model

Zyber offers two pricing models:

1. A per user per month subscription model, and
2. An enterprise software license



Zyber's revenue model

Per user per month subscription model:

- For SMBs and Enterprises that want to pay on a monthly or yearly subscription model
- A 50,000 employee company would pay anywhere from \$3 to \$5 per user per month (\$150,000 to \$250,000 per month or \$1,800,000 to \$3,000,000 per year)



Zyber's revenue model

Enterprise software license:

- For large enterprises that want to manage their own hardware and software, Zyber offers the option of a enterprise software license that can be capitalized
- A 50,000 employee company would pay anywhere from \$2,000,000 to \$4,000,000 up front and 30% (\$600,000 to \$1,200,000) per year in maintenance



Zyber Path-to-market: next 12-months

Build-out Product

- ✓ Refine key management and additional encryption system management by 2Q CY16

Build routes to market

- ✓ Direct & Inside sales to target F1000 & Medium Enterprises
- ✓ Build Hosted Channel Model (Telcos) – Medium Businesses
- ✓ Execute Agreements with Referral and Reseller Partners

Capture Market Share Fast: Land Grab!

- ✓ Kick Start Program – F1000
- ✓ Demand Gen Marketing Programs
- ✓ Referral Programs

Build Brand Awareness

- ✓ Publicise customer wins through successful solutions
- ✓ Zyber Marketing Buzz translating into Zyber Sales

Zyber's valuation vs. peers

Company	Listed	Market Cap	Description
Zyber	ZYB - ASX	\$15.86M	Software based secure file sharing solution
Covata	CVT - ASX	\$187.9M	Software based secure file sharing solution
Future Fibre Tech	FFT - ASX	\$130.4M	Fibre optic perimeter intrusion detection systems
Senetas	SEN - ASX	\$113.2M	High-speed data encryption hardware
Prophecy Intl	PRO - ASX	\$101.1M	Software based security monitoring, analysis, auditing and archiving
Tesserent	TNT - ASX	\$20.5M	Managed Security Service Provider

Zyber Cap Table

Shares	Number
Existing Shares (post Consolidation)	117,247,230
Shares issued to Zyber Shareholders at settlement of the Acquisition	51,913,098
Shares issued pursuant to the Offer	60,046,882
Total Shares	229,207,210
Exchangeable Shares	
Exchangeable Shares issued to Zyber Shareholders at settlement of the Acquisition	88,086,902
Total Exchangeable Shares	88,086,902
Options	
Existing Options (post Consolidation)	10,169,062
Consideration Options issued to the Zyber Warrant holders	29,920,000
Options to be issued to Directors	10,000,000
Options to be issued to Joint Lead Managers	10,000,000
Total Options	60,089,062
Performance Rights	
Total Performance Rights currently on issue	Nil
Performance Rights to be issued to Directors	30,000,000
Performance Rights to be issued to employees and consultants	8,000,000
Total Performance Rights	38,000,000

Board of Directors



Clay Epstein, Executive Director and CEO – Prior to Zyber, Mr Epstein was the VP and Technical Manager at Bank of America responsible for the Bank’s global Public Key Infrastructure and Cryptography Engineering Group. Previous to Bank of America, Clay was the CIO and Head of Operations at Venafi which provided a policy-based lifecycle management platform for encryption keys and SSL certificates. Clay was responsible for the IT infrastructure and Security, Customer Installations and Customer Support for all of Venafi’s customers. Previously, Clay served as Head of eCommerce Technologies for Australia and New Zealand Banking Group (ANZ) building ANZ's secure Web infrastructure, Internet banking, and Internet-based payments processing systems.



Jason Tomkinson, Executive Director – Mr Tomkinson is a capital markets professional with 10+ years experience in venture capital services, raising start-up capital, secondary offerings, marketing, prospecting, writing and evaluating business plans, risk assessment and market analysis. Prior to joining Zyber, Jason was a licensed investment advisor with public broker-dealers including Macquarie Group and Canaccord Genuity where he specialised in financing venture market new issues. As part of Canaccord's Retail Venture Group, Jason, managed several hundred million dollars of venture capital investing in public and private companies in sectors ranging from technology to mining and oil and gas. Prior to that, Jason held several board positions on TSX-V listed companies.



Peter Wall, Non-Executive Chairman – Mr Wall LLB BComm MAppFin FFin is a corporate lawyer and has been a Partner at Steinepreis Paganin (Perth based corporate law firm) since July 2005. Mr Wall graduated from the University of Western Australia in 1998 with a Bachelor of Laws and Bachelor of Commerce (Finance). He has also completed a Masters of Applied Finance and Investment with FINSIA. Mr Wall has a wide range of experience in all forms of commercial and corporate law, with a particular focus on technology, equity capital markets and mergers and acquisitions. He also has significant experience in dealing in cross border transactions. Mr Wall is a director of a number of other ASX listed companies.

Board of Directors



Paul Callander, Non-Executive Director – Mr Callander has been involved in the technology industry for twenty five years in executive management positions building companies’ strategies, financing and investor relations, and establishing sales, marketing and services operations. Having initially spent ten years in Silicon Valley with the semiconductor industry, he then moved to Asia where he started his own software company, sold this to a U.S. organisation, listed on NASDAQ and continued as part of the executive management team running Asia Pacific. He has been involved with a number of publicly listed U.S. companies as part of the executive management team running Asia Pacific operations with various electronic commerce and software solutions.



Charley Duffy, Non-Executive Director – Ms Duffy is a qualified and practicing corporate and commercial lawyer with over eight years’ of private practice experience in Western Australia, New South Wales and Victoria. Having worked with a broad range of clients, Ms Duffy brings extensive legal experience to the Board, with a particular focus on equity capital markets, mergers and acquisitions, corporate governance, initial public offerings, secondary capital raisings, business and share sale transactions, takeovers, Takeovers Panel proceedings, financing, ASIC and ASX compliance and all aspects of general corporate and commercial law.

Advisory Team

- **Tony Louie – Sales Lead** - Mr. Louie is a seasoned sales and business development professional with a strong track record spanning 25 years at some of the world's top technology companies like Cisco Systems, AT&T, NCR and TELUS. In Mr. Louie's nine-year career at Cisco, he was consistently rated as the top performer covering industries like service providers, enterprise, commercial and channel partners.
- **Karim Noorani – Product Manager** - Mr. Noorani is a certified project management professional (PMP) with more than two decades of experience in delivering large scale software projects. For the last seven years, Mr. Noorani has been working on IT projects for TELUS and has held quality assurance management roles with a number of organisations like Cogent Health Solutions and E-xact Transactions.
- **Paul Assaly – Sales and Marketing Advisor** - Mr. Assaly is currently one of the most senior sales executives with the second largest Canadian telecommunications services company TELUS and was recently awarded TELUS' most prestigious National Leadership Award in Sales and Marketing, TELUS Executive of the Year. He has been with TELUS for over nine years and is responsible for some of TELUS' largest accounts. Prior to TELUS, Mr. Assaly worked for Bell Canada, Canada's largest Telecommunications Company, Alcatel/Lucent and various start-ups in the technology sector.

Summary

- Unique technology in multi-billion dollar market
- Only solution that leaves no digital footprint on user's device
- Clear competitive advantage and path-to-market
- Zyber's solution close to being validated by large key clients
- Multiple product/customer milestones & catalysts in 2016
- Low cost and scalable deployment
- The right team with the track record & experience

Thank You

