



Single **Source** of
Knowledge

Knosys Limited

Annual General Meeting Presentation

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Managing Director
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knosys Corporate Overview

Capital structure	
Stock Code	KNO
Shares on issue	78,099,386 million
Last Close Price	\$0.345 @ Market close 18/11/2015
Market Cap	\$26.94 million
Executive Options	7.825 million @ 25c
ASX Listing Date	9th September 2015



Company summary

- **Knosys Limited (ASX: KNO)** provides an enterprise-grade, knowledge management solution for organisations.
- The **Knosys Platform** enables organisations, large or small, to better capture, manage and access information across often disparate business units, divisions and information technology (IT) platforms without expensive and risky integration
- The business model is SAAS delivered via channel partners for sales, marketing, deployment and support providing a highly leveraged operating model.
- KNO operates through two subsidiary companies **Knosys Solutions Pty Ltd** and **Knosys Products Pty Ltd**

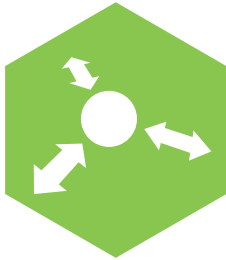


- Successful capital raising of \$4.0 million, before costs.
- At commencement of 2nd quarter Knosys had a cash balance of \$3.96 million.
- Cash balance and current cash burn are consistent with the Business Model as outlined in the prospectus.
- Current cash spend and forecast activities are in line with internal budgets.
- Knosys is well funded and appropriately resourced as the Company proceeds through its first full financial quarter as a listed entity.





Knosys Connecting your people to things that matter.



Single Source Of Knowledge

Indexing and virtualising
information across multiple
platforms without costly integration
Knosys provides consistent
knowledge across the organisation
and defines knowledge as a
strategic asset



Relevant to User

Information is presented relevant
to roles and/or tasks in line with
specific business objectives
Increases productivity and
efficiency, delivering better decision
making and business outcomes



Surrounded by Tools

Injects information into business
process and workflows
Guiding users through complex
business processes
Facilitates collaboration, feedback
and optimisation



User Interface UI and User Experience
Modern framework that extends into Digital Work and Knowledge Centre



Relevant to the user
Optimises the delivery of content to specific issues and outcomes based on user roles



Collaboration and Communication tools
Better decisions by connecting the right people with the right knowledge



Single Source of Information
Indexing and virtualising information across multiple platforms without costly integration



Business Process Tools
Guiding users through complex business processes by injecting information into workflows and decision tools



Improved productivity through:
Reduced training



Extended capability sets



Faster/improved decision making



Integrated Knowledge Base
Searches and presents information from organisation content and applications



- Go To Market via Channel Partners progressing well
 - Targeting large enterprise and government
 - Distribution through large technology, Reseller and SI providers
- Recruiting in line with pipeline growth
 - Sales Engineer
 - Channels Sales
- Marketing
 - Signed 12 month contract with Gartner
 - Enhancing Knosys website
 - Improved investors section on Knosys website



•knosys Sales and Channel Update

- Optus SingTel
 - Fully on-boarded, commercialised and developing pipeline
- Optus Vision On The Road – national roadshow
 - Knosys selected as sole solution platform for Optus BA&S at VOTR
 - Leads from all states following roadshow
 - Heightened awareness of Knosys with Optus sales and potential customers
- Projects typically with phased implementation, including number of licences
 - Typically start with limited deployment, then expand
- Go Cloud IT master distributor in Asia
 - Go Cloud IT and key Asian resellers developing and pipeline evolving



- Key clients expanding licencing across the organisation
- Significant pipeline, serviced via Channel Partners and assisted directly with Knosys resources



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